



# CHAMBER CHATTER

The Newsletter of the Greater Waynesburg Area Chamber of Commerce

## General Membership Meeting and Speaker Wednesday, October 27th at Noon Pepper Tree

- Speaker -  
Stan Majesky  
Greene County Work Force Council

All Chamber Members are urged to attend and to bring a friend.  
If you are unable, please feel free to send a representative.  
Meetings begin promptly at 12:05. Please feel free to be seated anytime.

## Join The Club

Thank you to the following members who have donated to the Educational Fund:

Cathleen A. Lizza, O.D.

William C. and Lois G. Hewitt

Marshall Resources - Chris & Sheila Marshall

Harry & June Anderson - Lifetime Honorary Member

Waynesburg Elks Club #757

Steinberg Vision Associates - Charles Steinberg

Edward D. Jones & Company - Dick Robinson

To date, these are the only members who have donated in 1993. Don't you want to see your name here????

## Life and Disability/News Release

It is a challenge for employers to provide benefit packages both attractive to employees and affordable to business.

Recognizing the need to provide a competitive total benefit package, CCSC introduced Life and Disability options last July. Trans-General Life Insurance Company underwrites these group options.

For a business with one to ten employees, there is a Life package with a \$15,000 or \$25,000 benefit. Life insurance is available for all full-time employees and a health statement is not required.

The Life plan is a Double Indemnity plan which means Accidental Death and Dismemberment (AD&D) is included in the premium. AD&D doubles the Life benefit amount when an employee's death results from an accident, or when there is a loss of extremity or eyesight.

Short Term Disability (STD) is offered to members with two or more employees. The goal is short term income protection for an employee unable to work as a result of a non-occupational illness or injury.

For a group of two to ten employees, STD can be purchased for either a 13 or 26 week period and provides a maximum \$125 per week benefit. (Larger groups can

obtain a custom-designed plan to meet specific needs).

Long Term Disability (LTD) is an option for members and is written on a "per industry" basis.

Billing for Life and Disability is simple and convenient. If the firm already participates in the health insurance, these premiums are added to the current bill, allowing for one total monthly payment.

Again, the CCSC is working to ensure affordable and competitive group employee benefits. Please call (800) 377-3539 for more information. A service representative will discuss plans and provide a quick response to application, enrollment and cost.

## Yes, We Have A 1993 Christmas Parade Chairman

Plans are underway for the 1993 Christmas Parade sponsored by the Chamber of Commerce. The Chamber wishes to **THANK** Kevin Policz for extending his time and energy to serve as the 1993 Christmas Parade Chairman.

## New Members

Welcome to our new members:

The Beer Barrel, represented by Chuck Kreuzer.

J. David Bosworth/Contractor, represented by Dave Bosworth.

D. Kent Fonner, Attorney.

Renardo A. Matteucci.

Travers Travel, represented by John Travers.

## CCSC Works to Combat Fraud

Who pays the bill for health care fraud? We all do. That's why the CCSC works with its members to prevent abuse of the Chamber's health care programs. If you suspect fraud or abuse involving the use of Blue Cross or Blue Shield programs contact the Blue Cross Fraud Hot line at 1-800-438-2478. Your confidential information will help control abuse of the plans and its associated costs.

## Letter from J. Barry Stout To The Secretary, Pennsylvania DOT

The Honorable Howard Yerusolim  
Pennsylvania Department of  
Transportation  
1200 Transportation and Safety  
Building  
Harrisburg, PA 17120

Re: Morrisville Project

Dear Secretary Yerusolim:

On September 2, 1993, members of the Morrisville Project Task Force reached a decision as to which alternative they believe will best address the traffic congestion along the Route 21 corridor in Franklin Township. This action finally puts to rest the by-pass concept - a controversial and weakly-supported topic in Waynesburg for more than two decades, and represents a positive step forward in solving the area's escalating traffic problems.

The Task Force has endorsed a plan calling for the construction of a two-lane eastbound road parallel to and approximately one half block south of the existing Route 21 corridor. The present road will be utilized for westbound traffic. The project will also include widening Route 21 to four lanes on the bridge over Ten Mile Creek and beneath the railroad underpass as well as modifications to

upgrade the intersection at Sugar Run Road.

Now that a consensus has finally been reached as to the best method of solving this issue, I am certain that you will agree that every effort must be made to expedite the process of resolving the traffic woes that have long plagued this area. As you are aware, included in the Twelve Year Plan adopted in July of this year is \$800,000 for an engineering study and \$1 million for right-of-way acquisition during the first four years. Although \$8 million has been earmarked for construction in the second four years, I would like to take this means of respectfully requesting that every possible consideration be granted to putting this project on a fast track toward completion.

Please be assured that I will continue to assist with this matter in any way possible and look forward to working with the Department and the Waynesburg community to bring this essential project to a timely fruition.

With kindest regards,

J. BARRY STOUT

State Senator

## Brian Waychoff Rejoins Huntington National Bank

Huntington National Bank of PA is pleased to announce that Brian E. Waychoff has rejoined the staff as manager of the Waynesburg office.

In this position, Waychoff will be responsible consumer, mortgage, and commercial lending/development as well as general administration and supervision of the office.

Waychoff originally began his banking career at Huntington in March 1989. In November 1992, he was serving in the loan review and documentation areas of the bank when he accepted a position with United Federal Bank as manager of their New Port Office in the Greater Harrisburg Area.

Waychoff is a Rotarian and is active in the Waynesburg Jaycees. He and his wife, Deborah, reside in the Waynesburg area.

### Fate

I do not believe in a fate that falls on men however they act; but I do believe in a fate that falls on them unless they act.

-G.K. Chesterton

### Challenge

It's a marathon race. Some people will sail across the finish line. Others will fall by the side of the road.

-Donald Trauscht, CEO of Borg-Warner, quoted in a *Fortune* story on overworked executives

### Tell Us How We Are Doing

Here's your chance to tell your Chamber what you think we need to be doing. Jot down your suggestions, opinion or other comments in this space and mail it to the Chamber at 26 West High Street.

ALL RESPONSES WILL BE SHARED WITH YOUR BOARD OF DIRECTORS.

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(Optional) Name \_\_\_\_\_

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## Newsletter Plans For The Future

The past several months has been a time for great change and growth in our office and the newsletter has been a major part of that change. The format change, member advertising, a new name, and professional print services from Rhodes & Hammers Printing, Inc. have begun to make our newsletter shine.

Now another change is beginning, an additional page is being added along with member profiles and photos. For the remainder of 1993, members who have placed ads in the newsletter will be profiled. Beginning in 1994, a system will be in place to ensure that all members who wish to be profiled in the newsletter will have a chance to do so.

We hope that you enjoy the changes and continue to submit ideas which will help us better serve you.

The  
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**Pennsylvania**  
MEMBER FDIC

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## HELP US KEEP OUR MAILING LIST CORRECT

If there is a mistake on your mailing label or the person whose name appears on the label is no longer with your company, please drop us a note or give us a call. We'll correct it right away.



## GREATER WAYNESBURG AREA CHAMBER OF COMMERCE

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