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The Newsletter of the Waynesburg Area Chamber of Commerce Phone: (724) 627-5926 • Fax: (724) 627-8017 E-mail: wbgchamb@greenepa.net www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

Annual Downtown Christmas Parade – December 7th

Over 200 applications were mailed to various groups and individuals for the 2002 Christmas Parade. The parade committee has secured a major sponsor which will enable us to provide uniformed security personnel in the line-up area. The committee has also negotiated with Waynesburg Borough a new start off point and the closing of many streets and alleys in the line-up area to ensure the safety of those participating in the parade. Such changes were necessary in light of several near misses between participants and cars that were trying to get through the ine-up area in recent years. It was just a matter of time before our luck ran out and someone was injured. The committee has high hopes of providing a safe and hopefully much less congested line-up this year. Volunteers are still needed to work alongside the security personnel and help direct units to their positions. If you can volunteer several hours on Saturday, December 7th, please give the office a call. The volunteers and security staff will meet at 11:30 am for a brief meeting and then be dispatched to various points along the line-up site. The parade will start at 2:00 pm. In 2001, the parade saw an all time record of 135 units registered to participate in the parade which took only one hour and thirty minutes to complete.

MEMBERSHIP DRIVE BUSINESS AFTER HOURS AND NEW MEMBER RECEPTION

Tuesday, November 26th 5:00pm-7:00pm Washington Street Cafe

Please stop by for some great coffee and sweets plus some networking with our newest members of the Chamber. Everyone is invited to attend, both current and new members and their staff. Bring a potential member with you and if they join that evening you will receive a 25% discount off of your 2003 membership dues! See you there!

ChamberChoice Health Plans for All Business



WEDNESDAY, NOVEMBER 20, 2002 Noon to 1:00 p.m. • Groovy's American Cafe

Speaker: Charles Perrine, President of the Board
Topic: Presentation of Annual Report and Discussion on the 2003 Program of Work
One Week Early Due To Thanksgiving

Networking Opportunity - Bring Your Business Cards for Door Prize Drawing

President's Letter

Last month Dr. Nancy Davis passed by a lunch meeting at Groovy's and asked, "Which meeting is *this*?" Ever the wiseacre, I responded, "It doesn't matter. We're all on all the committees anyway, so you might as well sit down and join in!" We all laughed because it does seem that, in our community, a small core of people provides most of the leadership.

But, perceptions are frequently wrong. I was wrong to say what I did. The fact of the matter is that our Chamber has a very high percentage of members who are active on committees.

When I looked over the committee schedule for the year I realized that it is statistically impossible for the president or the Board to attend all the meetings that take place. Therefore, somebody is doing that work and it isn't only the few of us on the Board.

The very lifeblood of the Waynesburg Chamber of Commerce is it's extraordinarily active committee structure. There are a lot of members who dig in and do the work year after year, event after event, and who have quietly turned this into a serious Chamber of Commerce.

We have a great Executive Director, who makes the president's job easy, and a very solid board, but the real power of our chamber, soon to number 300 members, is its committee structure and the enormous amount of work it completes. In the Waynesburg Chamber of Commerce, members pull their weight, and that makes the load lighter for everyone.

So here's to the committees and all the breakfast, lunch, and after-work meetings you attended, and to all the great events that graced our community and the major strides forward that our Chamber took this year. It's not only a few people doing all the work. It's a whole lot of people—and that's what makes this an exceptional chamber.

Congratulations!

Charles Perrine President

DIRECTOR'S NOTE

As a general rule, it is usually pretty hard to pull a fast one on me. But it appears that our Board of Directors were up to the task when they surprised me with a special award at the Annual Membership banquet. Everyone managed to keep it a secret and even one member managed to steal something right out from under my nose that evening. I have to admit that they did surprise me! They had a special proclamation, signed by Bill DeWeese which states that I have been named to the National Executive Who's Who for my organizational skills, graciousness under pressure, positive energy, imagination, and deep care for the community. It's really nice to know that behind all the jokes I endure about being too organized is real appreciation. Thanks to all who took part.

I would also like to thank Lisa Wheeler of Ryerson Station State Park for volunteering the day before the banquet to help wrap all the Chinese Auction gifts. And to Susan Stoy from Representative Bill DeWeese's Office and Sheila Barger of First National Bank of Penna., for serving as the banquet co-chairs and handling all of the last minute reservations and details for me while I was away with my family enjoying a swim with the dolphins in Florida.

The day before the Banquet is always a flurry of activity in my office and it usually is stacked with boxes of items that need taken to the hall, not to mention the 35 Chinese Auction baskets and gifts that also needed to get to the Elk's Club. That morning, Doug Saesan walked into my office to inquire about membership. I apologized for the appearence of the office and explained what all the items were for. We sat down among all the gift baskets and talked about the benefits of our Chamber and the area. Later that afternoon, Doug returned and said that even though they have not yet moved to Waynesburg from Illinois, he wanted to go ahead and join our Chamber. He handed me his completed application and check. What happened next is incredible! He volunteered the use of his van to help the next day in delivering all of the auction baskets to the Elk's Club. Of course I accepted immediately, thinking that I had no idea how we were going to get everything down there without making a dozen trips. The next morning, he and his wife arrived and helped move everything to the Elk's, they then stayed and help set up our materials at each of the 184 place settings. When that was done, he asked if there were anymore tickets available and it just so happened that I had had two left that were canceled the evening before and he purchased them! So, I want to just say a big thank you to Doug and Kathy Saesan and welcome to the Waynesburg Chamber!

> Sincerely, Melody R. Longstreth Executive Director

Welcome New Members _

Renee K. Jones - Notary Public

1804 Smith Creek Road 724-627-0341 Fax-724-852-4184 Email-rkjones50@yahoo.com 1 employee Notary Public Services

Doug Saesan, M.A.

Marriage and Family Counselor Communications Consultant 347 Douglas Avenue Waukegan, IL 60085 847-623-1984 Fax 847-623-7584 Email-dasaesan@megsinet.net

John Howard Olds-Pontiac-Buick-GMC Trucks, Inc.

Representative - Haddie Doney, Office Manager 185 Wade Street 724-627-3188 Fax 724-627-0896 20 employees New and Used Automobile Sales

Jordan Auto Parts

David & Lisa Jordan, Owners
217 Moffit Road
Dilliner, PA 15327
724-942-3522
Fax - 724-943-4225
Email-sales@jordanautoparts.com
Web-www.jordanautoparts.com
35 employees
Auto and Truck Recyclers

Vitori's Bank of Sweets

Karen Vitori, Owner 139 Main Street Rices Landing, PA 15357 724-592-6418 Eating Establishment

Lemley & Meighen Real Estate & Tax Service

Ms. Colleen M. Lemley, Broker/Owner/
GRI
58 South Maiden Street
724-627-4634
Alternate 724-852-1794
Real Estate & Tax Services

Mason-Dixon Farm Service

Representative - Lindsay Blair, General Manager 340 Apple Hill Road 724-852-1146 Email-mdfarmsv@greenepa.net 1 employee Farm Supply

MacDowell Glass & Iron

Jay & Regina MacDowell, Owners
357 Tripp Hill Road
Graysville, Pa 15337
724-428-3734
2 employees
Ecclesiastic Glasswork & Metal
All phases of architechural glass & metal



2003-2005 BOARD OF DIRECTORS

The General Membership has elected the following members to serve on the Board of Directors. Their term will begin on January 1, 2003 and will expire on December 31, 2005. The remaining five nominees will be kept on file to fill any board vacancies that may occur during 2003.

Louise Gapen – Merle Norman Cosmetics

John Glass — Observer-Reporter

Kathleen Gregg – Greene County School to Work

Penny Ketchem - Individual Member

Susan Stoy – Representative Bill DeWeese's Office

THANKS

Thank you to Waynesburg College for providing a Gift Box to be used as the door prize for the October General Membership meeting.

Thank you to Rush Funeral Home for their Silver Sponsorship of the Annual Banquet.

EDUCATIONAL FUND CHINESE AUCTION THANKS

A special thanks goes out to all the members who donated items to the Educational Scholarship Fund Chinese Auction. The event raised almost \$500 for the fund at the Annual Membership Meeting and Banquet.

MEMBERS IN THE SPOTLIGHT

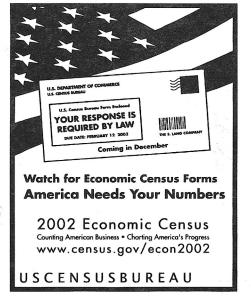


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If you would like to see your business profiled here, please contact the office at 724-627-5926 or send in an article with logo and photo if desired.





CALENDAR OF UPCOMING EVENTS

November 20 – General Membership
Meeting - Groovy's - Noon
November 21 – Annual Greene County
Memorial Craft Show - 7am-4pm
November 25 – Christmas Parade
Committee Meeting - Groovy's Noon
November 28-29 – Office Closed for

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November 30 – Annual Christmas Sale -Greene County Historical Society December 2 – First Day of Deer Season

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December 5 – Christmas Parade Commit-

tee Meeting - Groovy's - Noon December 7 – Christmas Parade - Downtown - 2:00pm

December 7 – St. Ann's Catholic Church Craft Show

December 14 – Community Action Southwest Old Fashioned Christmas Celebration

December 23 - 27 – Office Closed for Christmas Break

Hillcrest Shoppes Getting A New Look

The Hillcrest Shoppes, soon to be renamed Victoria Square, has new owners. Mike and Doreen Klipsic, who are currently Chamber members with Castle Victoria Bed and Breakfast. Opening soon on the first floor will be Hilde's Coffee Shop offering a trip back to mom's kitchen. The former Hitter's Heaven will be available to rent for banquets, receptions and other functions. It's being anticipated that the hall will be used for weekly dinner/dance functions, using area DJ's and bands for the entertainment. The entire interior of the building will be getting a new Victorian decor look. It is their method of assisting the beautification of Waynesburg. They currently have three offices (2 rooms each), an office suite (5 rooms) and a 3 bedroom penthouse apartment available for rent. They have also converted the entire building to a nonsmoking facility so that you can enjoy the smell of coffee in the coffee shop or the sweet floral fragrance what you'll soon find throughout the building. For more information, contact Mike and Doreen at 412-491-7242 or 724-627-5545. Submitted by Mike Klipsic.

Corporate Training Opportunities at Southpointe Center

Winter 2002

Project 2000

December 4 and 5 - Wednesday and Thursday - \$450

Access

January 20 and 21 - Monday and Tuesday - \$450

Crystal Reports 8.5

February 10 and 11 -Monday and Tuesday - \$450

In partnership with New Horizons Computer Learning Center Pittsburgh, each student learns in a comfortable, well-equipped classroom and enjoys the use of a personal computer and complete, authorized course materials. In addition, every attendee in the classroom receives individual attention from the instructor. All courses come with a Learning Guarantee: 60 day help desk, six months free repeat of any class (at the New Horizons Learning Center, Monroeville), and six months of Online Anytime, web-based training provided for post class support. Classes run from 8:30 a.m. - 4:30 p.m. at our Southpointe Center, Summit Corporate Center, 1001 Corporate Drive, Canonsburg. Class size is limited, so call today to register and reserve your space. Ask about our discount for multiple registrants from a company/organization.

Contact

Barbara Kirby Director, Center for Education and Technology (724) 852-3388 bkirby@waynesburg.edu

Directions

Travel Route 79 to the Southpointe exit. Follow signs to the Southpointe entrance. At the first light, turn right and go up the hill. Summit Corporate Center is on the left across from The Hilton.

The Center for Education and Technology will customize training programs for your business, on-site or at any one of our four convenient locations - Southpointe, North Hills (Wexford), Monroeville, or Waynesburg. Contact us today to discuss your unique needs in detail.

縱 ★★ 攀 ANNUAL BANQUET MOMENTS 繋 ★★



Charles Perrine, President of the Board and host for the evening.



Duane Yost of Yost and Son Drilling being awarded a special plaque in recognition of the efforts put forth by their company and crew in the rescue at Quecreek Mine.



Rev. Dr. Richard E. and Rev. Carol E. Visser, winners of the 2002 Distinguished Service Award.



Sheila Barger, Banquet Co-Chair.



Duane Yost and his wife, Judy, reading the award inscription.



Shauna Soom of Setton Hill University, introducing the winner of the 2002 WriteIdea Business Plan Competition.



Miss Rain Day 2002, Rachel Marie Burack, being honored for being the first to capture the titles of Miss Riverfest, Miss Rain Day and the Coal Queen all in the same year.



Charles Perrine presenting the Posthumous Distinguished Service Award to Kelly Walton-Hawk and Cristy Walton in memory of their father, Richard Walton.



Dr. Anita McMillen, owner of Braden Run Animal Hospital, winner of the 2002 WriteIdea Business Plan Competition.



Miss Rain Day 2002, Rachel Burack.



Charles Perrine presenting 20 year awards to Karen Zalom representing RAG American Cristy Walton accepting the Posthumous Coaland Chuck Behm of Behm Funeral Home. Distinguished Service Award in memory of Assisting is Susan Stoy, Banquet Co-Chair.



their father, Richard Walton.



Charles Perrine and Susan Stoy, Banquet Cristy Walton accepting the Posthumous Co-Chair, presenting Melody Longstreth, Chamber Executive Director, with a surprise

BOARD OF DIRECTORS

President - Charles Perrine - Waynesburg College Vice-President - Sheila Barger - First National Bank of Pennsylvania Treasurer - Jeanine Henry - University of Pitts. S.B.D.C. Secretary - Pamela Bogucki - Individual Member

Connie Clark - Kyowa America Corp. Karen Zalom - RAG American Coal Merle Williams - Alltel of Penna., Inc. Shirley Stockdale - Clerk of Courts

Dolly Throckmorton - Waynesburg Giant Eagle

Nancy Davis - Greene Co. Education Center of Westmoreland Co. Community College

John Owen – Special Events Commission

Renee Jones - Fox Charter Service

Cory Grandel - Waddell & Reed

Mary K. Pruss - Peacock, Keller, Ecker & Crothers, LLP Bruce Wermlinger - Waynesburg Borough

Susan Stoy – Ex-Officio - State Representative Bill DeWeese

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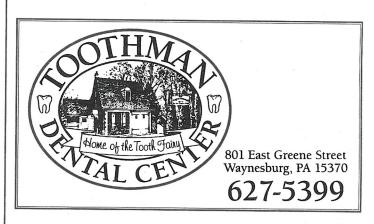
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