

CHAMBER CHATTER

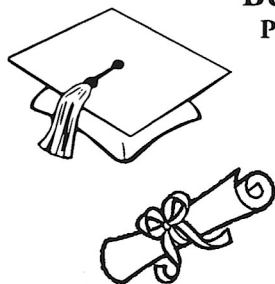
The Newsletter of the Waynesburg Area Chamber of Commerce
 Phone: (724) 627-5926 • Fax: (724) 627-8017
 E-mail: wbgchamb@greenepa.net
 www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

2nd QUARTER GENERAL MEMBERSHIP BREAKFAST

**“PRESENTATION OF THE 2006 EDUCATIONAL SCHOLARSHIP”
 AND**

**“BUILDING FOR THE FUTURE AT WAYNESBURG COLLEGE”
 PRESENTED BY BETHANY DOYLE, DIRECTOR OF COLLEGE RELATIONS**



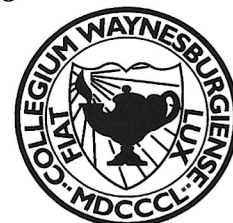
WEDNESDAY, MAY 24, 2006

Greene Arc in Prosperity

Breakfast Buffet • 8:30 a.m. to 9:30 a.m.

Please R.S.V.P. 724-627-5926 by Tuesday, May 23rd.

Plan to join us for a networking breakfast and informative presentation.



Welcome New Members

WAYNESBURG MEMORIAL SALES

Mr. Aaron “Rick” Kolat, Owner

602 East High Street

724-852-1916

724-852-1916 - fax

wybgmemorial@yahoo.com

Cemetery Monuments, Date Cuttings, etc.

LIPPENCOTT ALPACAS

Ms. Lena Galing, Owner

265 Meadowbrook Road

724-852-4084

lpgaling@cs.com

2 Employees

Livestock Breeding & Alpaca Apparel

FIRST ASSEMBLY OF GOD OF WAYNESBURG

Rev. Paul M. Hampton

4131 West Roy Furman Highway

724-627-5356

724-627-5018 - fax

firstag@alltel.net

3.5 Employees

Church

Referred by: Tim Logan

*** Please be sure to add these new members to your Chamber directory.*

Mark Your Calendar

Below is a list of major Chamber dates for 2006. Be sure to include the dates on your calendar now.

May 24

2nd Quarter General Membership
 Breakfast - 8:30 am Greene Arc

May 24

Presentation of 2006 Scholarship

July 19

Business After Hours

1st National Bank of Penna.

4:00-6:00 p.m.

August 19-20

Chix in the Stix

Women's Outdoor Event

Hunting Hills, Dilliner, PA

November 18

Annual Membership Banquet

Waynesburg College Dining Hall

December 2

Annual Christmas Parade

2:00 p.m.

New Member Information

Please update your membership directory with the following new information.

In the last newsletter, we announced that Alliance Health Wrap Around South had changed it's name when actually, they have not. The Stern Center and Nicholas R. Beatty have teamed up and opened an office at

51 West High Street

724-627-0922

724-627-0940 fax

sterncenter@alltel.net

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 of Commerce Office for \$15 each or 4 for \$50.00!

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Calendar of Upcoming Events

Tuesday, July 11th - Greene County Day at Kennywood Park. \$16.50 for ride all day tickets - \$24 for ride all day ticket and bus transportation. Tickets will go on sale sometime in May.

Upcoming Seminars and Training

The First Step:

Mechanics of Starting a Small Business

The First Step is a comprehensive workshop that is designed for anyone who wants to start their own business. This highly interactive session will acquaint you with the steps necessary to start your new enterprise. We will cover topics such as:

- Business Structures: Sole Proprietorship, Partnerships, Corporations
- Necessary Forms: Fictitious Name, Employer Identification Number
- Supportive Professionals: Attorney, Business Banker, Accountant
- Personal Financials: Personal Credit, Loan Packaging
- Business Plan: Why you need one

The Second Step:

Developing a Business Plan

The Second Step is a comprehensive workshop that is designed for anyone who is in the process of developing a business plan. This highly interactive session will acquaint you with the necessary components of writing a business plan. We will cover topics such as:

- Market Research: Websites, databases, journal and trade association links
- Production and Operation Plan: Job descriptions, time management
- Business Plan: Narrative, financing, supportive documentation
- Financial Plan: Break-even analysis spreadsheets
- Sources of Capital: Loans, investment funding

Seating is limited, so call 724.627.9054 or 724.229.8078 today to register. Small Business Development Center, Institute for Entrepreneurial Excellence, University of Pittsburgh.

Welcome New Representatives

Bill Crouse

Transitional Employment Consultants

Members in the Spotlight

THE PERFECT ARRANGEMENT

When "The Perfect Arrangement" opened on December 1st, 2005, owners Kim Bland and Pam Blaker were determined to live up to the business's name. Together they have over 25 years of combined experience in the floral business. The staff includes owners Kim and Pam and Gwen Wendell, Dolores Doody and Jim Scott. With the skill to create unique designs, and the freshest flowers available on the market they are able to cater to the many different needs and wishes of their clientele. Their primary goal is to ensure that customers walking into the shop have the best possible experience and leave ready to spread the word. They have wedding specialists on staff to help brides plan their big day and to make it all the more special for them. As an added feature, there are two tanning beds located in the store to give brides, those going to the prom or just those who enjoy tanning, the convenience of that service. They're private, kept immaculately clean and well maintained. If you want a unique gift and just can't come up with a good idea, give them a call and they'll help you out. On the other hand, if you know just what you want but can't find it "they will make it happen for you. They are always looking for new ideas and expanding to offer customers an ever growing selection. Kim, who designs and creates many of the gift items in the store, is an accomplished artist who also enjoys the challenge of custom design. The shop is decorated in a country casual type theme, but they like to offer something for everyone. If you have something specific in mind and don't see it in the showroom, just ask and they will be glad to put it together for you.

Where did the name come from? Pam says it was a suggestion made by their accountant. In conversation he said "the perfect arrangement - that's what you are selling; and that's really what this venture is. So the name - and the objective - was set: The Perfect Arrangement. Kim and Pam want their customers to get the quality they deserve from a professional florist, and they should expect and receive nothing less. Owners Kim and Pam have a "can do" and "will do" attitude. The Perfect Arrangement delivers locally all over Greene County. Through FTD and Teleflora Services, they also deliver around the world. For more information please call them at 724-627-3191.

ANNUAL 50's FEST & CAR CRUISE

The 5th Annual 50's Fest and Car Cruise will once again be held on the blocked off streets of downtown Waynesburg on Saturday, September 9th, 2006. The official event time is 10 a.m. till 4 p.m. Cars come to town early and people are hungry. It is the hopes of the event organizers that the businesses are open and decorated in their 50's Best. Specials are encouraged and merchants are welcome to put things in front of their stores and sell food inside or out. The contact person is Glen Kinsey-627-6699, blkinsey@alltel.net.

WASHINGTON HOSPITAL

The Washington Hospital is a full service, 265-bed hospital serving Washington and its surrounding communities with multiple outpatient sites throughout Washington and Greene counties and a medical staff that includes more than 350 primary care and specialty physicians. Specialties include cardiovascular care, cancer care, orthopedic care, obstetrics and women's health services, and comprehensive hospice care, including the only residential hospice in southwestern Pennsylvania. The hospital also offers a full range of services including 24-hour emergency care, critical care, behavioral health, children's therapy, occupational medicine, diabetes education and management, Wellness Center and outpatient diagnostic and treatment services, as well as schools of nursing and radiologic technology and a Family Medicine Residency Program. Contact person: Jamie Ivanac at 724.223.3774.

Would you like to see your business appear in our Members in the Spotlight column? Each member receives a profile form with your annual date sticker. All you have to do is complete the form or write a paragraph or two about your business, services provided, areas covered, new services, new employees, awards or honors achieved, new locations, etc. and send along with your logo, artwork or photograph to the office. Each month, as space permits, profiles will be included in the newsletter. We want to hear about what is going on in your business! Be sure to let us know!

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 CARMICHAELS OFFICE: 101 West George Street • PO Box 397 • Carmichaels, PA 15320 • (724) 966-5053
 WAYNESBURG DRIVE-THRU: Intersection of Routes 19 & 21 • Waynesburg, PA 15370 • (724) 852-2203
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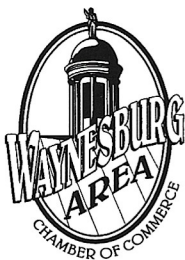
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