

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce

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www.greenepa.net/~wbgchamb

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

Calendar Of Upcoming Chamber Events

March General Membership Meeting -
27th - Noon - Groovy's American Cafe

April Board of Directors Meeting -
.10th - Noon - Groovy's American Cafe

Thanks And Congratulations

Congratulations to B. J. Quallich of WANB Radio and Susan Shriver of Belltone Hearing Instruments. They were winners of the door prize at the February General Membership Meeting. Thanks to Lewis Limousine for donating a gift certificate to be used toward Limo service and one to be used towards R.V. rental as the February door prizes.



Offering quality health care plans and personalized service to members of the Waynesburg Area Chamber of Commerce.

For a no-cost, no-obligation evaluation of your employee benefit needs, contact Laurel Swartzwelder at 1-800-377-3539 x757.

More options, superior service, the right choice
ChamberChoice

DIRECTOR'S NOTE

I have received several positive comments about my vision for the future of the Waynesburg Chamber of Commerce. I thank those members who took the time to give me a call or send me an email. The new endeavors for 2002 have been met with great enthusiasm from the members. I also want to thank everyone who has paid their dues, placed ads in the Membership Directory and newsletter, scheduled inserts for upcoming newsletters and sent in their member profiles. These activities keep the Chamber operating.

My vision for 2002 is not a creative one, just one that puts us back on the track of Chamber work and sends us through the new century as a Chamber that can stand proud of what it offers it's members. As I have said for many months now, the dirtiest phrase in Chamber language is "WE'VE ALWAYS DONE IT THAT WAY." Change is good and almost every week something new and exciting comes forth to prove it. We can accomplish great things if we continue to work hard and keep an open mind.

Sincerely,
Melody R. Longstreth
Executive Director

President's Letter

Dear Fellow Members,

The past month has seen solid accomplishment by our Chamber, as evidenced in the first meeting of the Board of Directors of Waynesburg, Prosperous and Beautiful. Officers are: President: John Owen, Vice President: Mary Pruss, Secretary: Chris Kiger, and Treasurer: Susan Stoy. Incorporation is complete and the application for our non-profit status is underway. The next step for this group is completion of the Mainstreet application, which is being worked on as of this writing.

The General Membership meeting was successful, with approval of the budget for the coming year, and the introduction of a number of new members.

Welcome!

The Chamber Committee meeting blitz has been successful with most committees having met at least once to organize and plan for the year's work. Reports from several of these meetings are include in this issue and several others have just recently met. In addition to those included in this issue, the Rain Day Booth Committee is planning a new and professional look for the Chamber booth. The Dunk Tank will no longer be the centerpiece of Chamber activity on Rain Day. The new booth will showcase the Chamber and its work to the public. The Christmas Parade Committee is working on a new safety plan that will ensure the well being of all those participating in the parade. The plan will be a large undertaking and will be worked out in conjunction with Penn Dot, Waynesburg Borough and a security firm. The Annual Banquet Committee plans to continue the growth pattern of the last few years. The Miss Rain Day Pageant Committee has formally set the date for this year's event, July 21st.

Best wishes for a productive and profitable spring season.

Sincerely,
Charles N. Perrine
President



GENERAL MEMBERSHIP MEETING



WEDNESDAY, MARCH 27, 2002

Noon to 1:00 p.m. • Groovy's American Cafe

Downstairs Meeting Room – Soup and Salad Bar

SPEAKER: LAUREL A. SWARTZWELDER, ACCOUNT EXECUTIVE

TOPIC: CHAMBERCHOICE HEALTH PLAN - FIND OUT HOW YOUR CHAMBER MEMBERSHIP CAN HELP CUT THE COST OF HEALTH INSURANCE

Networking Opportunity - Bring Your Business Cards for Door Prize Drawing

40 Waynesburg College Students Named to "Who's Who" Directory

Forty Waynesburg College students have been selected to appear in the 2002 edition of *Who's Who Among Students in American Universities and Colleges*. Chosen for scholastic achievement, student organization involvement, and service to the campus and community, the students were nominated by various campus officials, including deans, faculty members and department heads. The directory, published annually since 1934, includes students selected from nearly 2,000 institutions of higher learning in the United States and several foreign nations. Dr. Charles Perrine, Vice President for Institutional Advancement, Alumni and Church Relations, noted that the students will be recognized at the College's 152nd Charter Day Convocation to be held 11 a.m. March 19 at the First Presbyterian Church, Waynesburg. The public is invited to attend.



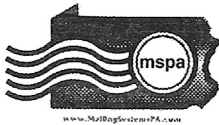
Marketing Lesson

Reprinted with permission from the Greene County Messenger

Last month, students from West Greene High School's school run businesses were given a presentation on how to market their businesses by Eric Boris, marketing consultant, president and chief strategist of Boris Consulting, Inc. Greene County School-To-Work Partnership provided the start up monies and technical assistance for these entrepreneurial projects. Art Instructor Debbie Salosky sponsors the stained glass business "Pioneer Reflections" which produces custom designed items such as picture frames, sun catchers, and nightlights. Jessie Leidecker, home economics instructor, directs the "Country Candy Shoppe," where students produce homemade fudge, using real butter, in flavors including chocolate, butter pecan, maple walnut and peanut butter for customers with "a discriminating palate." This visit was made possible through the collaboration of Kathleen Gregg, representing the Greene County School-To-Work Partnership and the Waynesburg Area Chamber of Commerce.

WELCOME NEW MEMBERS

THREE RIVERS MAILING SYSTEMS



Representative – Joe Sanders
409 Beatty Road, Suite 200
Pittsburgh, PA 15146
412-373-4633
fax - 412-373-2044

E-mail: joe@mailingsystemspa.com
Web: mailingsystemspa.com
Postage Meters for Businesses

BUCKTOWN BEER, INC.

Representative – Bob Evick, President
543 West High Street
Waynesburg, Pa 15370
724-852-1678
E-mail: 270wayne@greenepa.net
3 employees
Beer Distributor

MORNING SUN CATERING

Representative – Liz Kurincak
312 South Pine Street
Carmichaels, Pa 15320
724-966-CAKE (2253)
Catering and Bake Shop



ALBERT GALLATIN HOME CARE & HOSPICE

Representative – Patricia A. Altman
20 Highland Park Drive, Suite 302
Uniontown, Pa 15401



724-438-6660
Fax: 724-438-4468

Email: aghc@qcol.net
Web: www.aghomemecare.com
314 Employees

Home Health Care and Hospice Health Care

Waynesburg Wendy's Wins Awards



Waynesburg Wendy's Managers show off two awards that they recently received at the West Penn Foods Annual Awards Banquet. The Awards were based on 2001 store operations. From left to right are: Brian Longstreth—District Manager for West Penn Foods and the Waynesburg Management crew, Kim Swan—Co-Manager, Sheila Garetson Assistant Manager, Kathy Shipley—Assistant Manager and Paul Rock—General Manager.

Not pictured is Jason Beyer—Assistant Manager.

College To Celebrate Charter Day

Waynesburg College will host the 152nd Charter Day Convocation on Tuesday, March 19 at the First Presbyterian Church of Waynesburg. Services begin at 11:00 a.m. and the public is invited. The College will commemorate its 1850 charter and honor the students selected for this year's "Who's Who in American Universities and Colleges." Reverend Tim McCloskey, founder of Centurion Ministries, is the invited speaker for the event. Centurion Ministries, located in Princeton, New Jersey, has a mission statement to vindicate and free from prison those who have been wrongly convicted and imprisoned. Candace Baller's senior art exhibit featuring various media including drawing and photography will be on display in Benedum Hall (lower level). Baller's work will be on display from March 19 to April 12. Gallery hours are Monday through Friday from 9:00 a.m. to 3:00 p.m.

COMMITTEE UPDATES

AUDIT COMMITTEE – Completed its review of the 2001 books of account for the Chamber. They found no discrepancies within the books. All monies are present and accounted for. They made the following recommendations which were taken into consideration by the Budget Committee. The Chamber should apply for a credit card for purchases that need to be made in that manner. This would eliminate staff and members from using their personal cards and then waiting for reimbursements. An officer should be asked to sign off on the monthly time-sheet for the office staff as an audit trail. Remove the event/committee income and expense numbers from the Operating Budget to reflect only the net income from each event/committee. Each committee would then be responsible for preparing and monitoring their own event budget. Supply purchases for an event/committee should be removed from the General Operating Supply line item to be placed into their specific budget and not the General Operating Budget. A formal signed copy of the audit is available for viewing in the Chamber office.

SPEAKERS COMMITTEE – No chair was chosen. The committee discussed several presentations and formal requests to speak by local community groups. It was decided to allow two to three community focused topics throughout the year with the remainder of the eleven speaking engagements being filled by business related topics. The calendar year

for this committee runs from February to February with no speaker needed for December. The planned topics for the next several months are; ChamberChoice Health Plan, Evergreen Technology Park, Pennsylvania T.A.P. Program, How to Bid on State Contracts, Vo-Tech Community Training Outreach and the Greene County Community Foundation. The committee will meet again in August to plan the remainder of their calendar.

GOLF OUTING COMMITTEE – Chair John Glass. The event date was set last year for May 17th at the Greene County Country Club. A players data base was begun last year and will be included with the chamber membership data base for the mailing of the brochure seeking teams. Costs were discussed as well as areas of sponsorship. Prizes and special events will remain the same. Discussion was held on offering windbreakers as the gift for all players this year. Door prizes will also be awarded again this year but with one change; names will be drawn during the tournament and posted so that as teams arrive back at the clubhouse, they may check to see if they have won an item. Individual ticket numbers will not be called in order to speed up that portion of the day. It appears that we will have a car donated to use as a hole-in-one prize.

BY-LAWS COMMITTEE – No chair was chosen. The group reviewed the existing by-

laws and will be proposing changes in the new future. Most of the items are minor in nature. The policies and procedures will also be reviewed and possible changes proposed. Both items are needed to apply for the Pennsylvania Approved Chamber status. All changes will be published in the newsletter prior to a vote being taken. The committee will meet again on March 19th at noon at Groovy's to hopefully finish the updates so that they may be published in April for discussion.

REVITALIZATION – The Revitalization committee has formally become Waynesburg Prosperous and Beautiful, Inc., however, it will be supported by the Chamber office until it is in a position to hire a manager and open its own office. The incorporation papers have been filed with the state and a 501(c)(3) is in the process of being filed. Each sub-committee is preparing a five year work plan. Once those two items are complete, the application can be filed with the Main Street Program and once approved, we will be eligible for start-up funding. The Board of Directors has been selected and they are; Charles Perrine, John Owen, Susan Stoy, Mike Murray, Brenda Giles, Mary Pruss, Terry Grimes, Scott O'Neil, Jay Hammers, Chuck Behm, Chris Kiger and John Glass. They have held their first meeting and elected the following officers; President-John Owen, Vice-President - Mary Pruss, Secretary - Chris Kiger, Treasurer - Susan Stoy.

Take Advantage of Alltel ADSL Service

Members are offered the chance to sign up for high speed Internet service (ADSL) through Alltel. This high speed internet service is on display at the Chamber office and if you'd like to stop by and surf the net for a few minutes, you'll see how much time you can save with this feature. In addition, you no longer need two lines to use your phone and your Internet service at the same time; this one line does both at the same time. For more information or to get a sign-up sheet faxed to you, please call the Chamber office.

For more information on Project S.O.A.R., our January featured speaker, please call Bonnie Popso at 724-852-2893 x532.



New Member Takes Part In Outdoor Show

The Greene County Bass Masters recently participated in the Washington Mall Outdoor Show. They represented Greene County well while seeking new members into their organization and furthering interests in the sport of Bass fishing.

Greene County A.B.A.T.E.

Third Annual Cancer Society Poker Run

April 27, 2002

Poker Run

Sign up at 10:30 AM at

Super 8 Hotel, Waynesburg, PA

Pull out time 12:00 Noon – Last Stop Buddy's
Sign up fee \$10.00 per driver – \$5.00 per rider

*Proceeds going to Cancer Society,
Locks for Love.*

*We will also be accepting Ponytail
donations at this time.*

Donations to American Cancer Society
accepted for Relay for Life Team

**For more information please contact:
Chris 724-592-5275 or Tut 724-627-0780**

*Please!! No Weapons, No Attitudes!
Thank You!*

THANK YOU FOR YOUR RENEWALS!

Thank you to the following members for renewing their 2002 membership investment in February: As of the end of February, an 85% renewal rate has been achieved, thanks to our dedicated members.

AAA West Penn Motor Club
A.B.A.T.E. of Greene County
Allegheny Energy
Alltel of Pa, Inc.
Area Agency on Aging
Baltimore Life Insurance
Barbara's Dancing School
Beverly Health Care
John Borzick Photography & Ident-a-Kid Services
Boy Scouts of Greater Pittsburgh
Bridge Street Commons
Castle Victoria Bed-n-Breakfast
Child Care Information Services
Clips & Tips
Ione Coburn A.F.L.A.C. Representative
Comfort Inn
Communications Development Co.
Consol Central Parts & Repair
Corner Cupboard Food Bank
Craig Church Architectural Engineer
Davis & Davis
Kiwi Fence
First Baptist Church
First National Bank of Penna.
Janice Flynn State Farm Insurance
Fox Charter & Tour Service
Fox Ford-Mercury
Frick Tri-County Credit Union
Golden Corral Steak House
Greene Arc
Greene County Cooperative Extension
Greene County Education Center
Greene County Office Equipment
Greene Pa., Inc.
Green Thumb / Experience Works

Horseman's Association of Greene County
Huffman-Whipkey Insurance
Hughes Quick Shine
Jay's Hallmark
George Keener, Individual Member
Tim Logan Attorney at Law
Ginny McClelland Dance Studio
McDonalds
Mickey's Men's Store
Milinovich & Company
Observer-Reporter
Office of Vocational Rehab
A. J. Patterson & Associates
RAG American Coal
Rich's Homes
Rush Funeral Home
Senator Barry Stout
Sherwin-Williams
Don Shriver's Video Drain
Social Service League
Specialty Herbal Products
Super 8 Motel
Thralls Contracting
Trader's Plumbing & Heating
University of Pittsburgh Small Business Development Center
Veterans of Foreign Wars
Vissman Therapeutics
Wades, Inc.
Warrior Trail School
Washington County Builders
Waynesburg Electric
Waynesburg Lions club
Waynesburg Milling
Waynesburg Rotary Club
Wendy's Old Fashioned Hamburgers

Chamber Web Site Facelift Planned

A brainstorming session was held recently with GreenePa, Inc. who manages the Chamber web site. The site will be soon getting a face lift and a new address. Features will be expanded and additional pages will be added. A new member listing and services directory is planned. The changes will begin soon and take place over the next few months. The final step will be implemented during dues renewal for 2003. At that time, member services will be re-formatted with input from each member and the site will be 100% complete. A special thank you goes out to the team at GreenePa, Inc. for all their hard work on behalf of the Chamber. Watch the newsletter for upcoming details.

WELCOME NEW REPRESENTATIVES

Paul F. Werner from Green Thumb / Experience Works.

Jan Caldwell from Corner Cupboard Food Bank.

AMERICAN RED CROSS GERANIUM SALE

The American Red Cross of Greene County is selling Geraniums for their Spring Fundraiser. Orders will be taken beginning February 1, 2002 and ending April 15th. Payment is due at the time of order. Cost is \$3.00 for a 4 inch flower in a plastic pot. The flowers come in two colors: red or white. Delivery will be on May 17, 2002 and if 15 or more plants are ordered at any one location, direct delivery is available. Orders can be placed via the American Red Cross of Greene County located on the second floor of the Ben Franklin Building or at the Chamber of Commerce office in the lobby of the Fort Jackson Building.

Chamber Polo Shirts Available

Green polo shirts with the Chamber logo embroidered in white are available to members at a cost of \$20 each, \$24 for XXL. Members are encouraged to purchase shirts and wear them proudly to let everyone know that you support your Chamber of Commerce!!! To order shirts, please contact the office.

Pennsylvania Workforce -in The 21st Century

The 18th Annual Employment, Training and Education Conference will be held at the Hershey Lodge and Convention Center on April 24, 25 and 26. Participants may choose multiple workshops focusing on: CareerLink, Welfare-To-Work, Workforce Development, Youth Programming, Partnership Building, Policy Updates-State and Federal, Customer Service, Adult and Family Literacy and TANF Programs and Policies. To register visit the event website at www.papartners.org

Albert Gallatin Home Care & Hospice Update

Albert Gallatin Home Care and Hospice is now accepting application for children and volunteers for Camp Shining Star. Camp Shining Star is a free weekend camp for grieving children, ages 6 to 12, who have experienced the death of someone they love and are hurting. Funded totally by donations and staffed totally by volunteers, Camp Shinning Star will be offered the weekend of June 7-9, 2002 at Jumonville, PA. To get a camp application, serve as a camp volunteer, or get more information, call Marilyn Cartwright at 724-438-6660.

MEMBER PROFILES

STUDIO R GIFTS

Studio R is a full service art studio that has been in business for ten years. There are all types of painting in oils, acrylics, watercolor, ink and chalk. Prices range from very inexpensive to moderate. There is a full range of art supplies avail-



able; paint (oils, acrylics, tempera, watercolor, special paints for metal, glass and plastic), brushes (good, better and best qualities), medium and finished, palettes, easels (including French easels), instruction books, pastels and pencils, and painting surfaces of all kinds (canvas, paper, wood, metal and glass). There are painting classes for beginners and more advanced painters. Framing and commissioned paintings are also available. Stop by and visit owner, Carol L. Randolph at 43 North Morgan Street in Waynesburg, 724-852-6363. Email: mystudior@alltel.net. Web www.mystudior.com

Albert Gallatin Home Care & Hospice

Operating since February, 1979, Albert Gallatin Home Care and Hospice is a large, regional health care organization which provides Medicare-certified home health and hospice services to patients in Butler, Fayette, Greene, Washington and Westmoreland counties. Albert Gallatin's Administrative Office is



Gerald L. Shuttleworth, Executive Director, Albert Gallatin Home Care & Hospice

located in Uniontown, Pennsylvania, and the branch offices are located in Butler, Monongahela, and Uniontown, Pennsylvania. The services provided by Albert Gallatin Home Care are skilled nursing, physical therapy, occupational therapy, speech therapy, nutrition consultation, medical social work, home health aide, and hospice services. For more information call 724-438-6660.

GREEN THUMB / EXPERIENCE WORKS

Experience Works!® is a unique staffing service that specializes in the mature worker, although they do have applicants between the ages of eighteen and eighty. Experience Works!® provides temporary, temporary-to-permanent, and permanent full and part time personnel at an economical

cost to you. They save you time and money by recruiting, interviewing, testing, and screening candidates. Experience Works!® is a service of Green Thumb, Inc., which has been in existence for over 30 years. They are a non-profit organization, and their proceeds are put back into the Green Thumb program for training the mature worker in their community. Experience Works!® assumes ALL payroll responsibilities; including social security, income taxes, as well as worker's compensation insurance. They provide to you experienced, dependable, and productive workers. They also offer competitive rates and guaranteed satisfaction. For more information contact Paul F. Werner at 724-627-1866. Greene Thumb / Experience Works is located at 100 Greene Plaza in Waynesburg.

Carol Lee Shop

Carol Lee Shop is a moderately priced ladies retail apparel shop located in the heart of downtown Waynesburg, opposite the courthouse. Louis and Belle Rapport of Washington, PA originally opened the shop in 1929. They named the business Model Shop and later changed it to Rapport's in the 1950's. In 1962, Clarice Patterson started her first job in retail as a sales clerk for Rapport's and eventually become the manager. When the Rapport's decided to retire in 1973, they sold the shop to the Patterson family. Clarice names [(Carol from Carol (Cole) Patterson, the daughter-in-law and Lee from the middle name of daughter Willa (Patterson) Brooks]. Willa became the shop's buyer and worked with her Mother in all aspects of the business. When Clarice retired in 1989, Willa assumed management and later ownership. The business has maintained a loyal following over the years serving generations of the same family and carrying on the tradition of service and satisfaction. Carol Lee Shop caters to misses and petites and specializes in dresses, sportswear, coats, lingerie and accessories. Customers enjoy shopping with the attentive and experienced staff...Chris Pennington, Holly Dayich and Millie Stahl, who all love fashion and working with people. The shop strives to seek out new fashions at the best value and labels made in the USA whenever possible. Lines which sell to specialty stores exclusively and offer single piece special orders are certainly favorites with the many customers who appreciate the special service and clothing not sold in malls. Carol Lee Shop will celebrate its 30th anniversary next year and will continue to focus on becoming even more customer-oriented and enhancing its friendly small downtown appeal in Waynesburg. Stop by or call Willa at 724-627-3888



Morning Sun Catering

Morning Sun Catering and Bake Shop has been in business for ten years and is under the direction of Elizabeth Kurincak. Their primary venue is catering banquets, receptions and parties of all sizes. They offer drop-off and full service options. Liz's husband, Bernie, takes charge of a new and rapidly growing aspect, grilling!! They own and operate a towable grill and he specializes in ribs, chicken, pork sandwiches and much more. They sell by their location whenever possible and can grill at other sites as well. During their off season, they have been serving community lunches. They travel to cater within a one hour radius of their Carmichaels shop. The Bake Shop offers specialty items, made to order, cookie trays and all kinds of special occasions cakes in addition to wedding cakes. Their catering team consists of several local retired women who help out in the kitchen and they also employ local high school and college students who help out part-time on buffets. Liz is proud of her "Servesafe" certification, a requirement of all food service establishments. She stays on top of the trends by continuing her education in the food service industry with classes at the Disney Institute, Santa Fe Cooking School and also with Jacques Torres in New York City. For more information, contact Liz at 724-966-CAKE

BETA SIGMA PHI

Beta Sigma Phi was founded in 1931, in Abilene, Kansas. It began with seven members and has grown to over 250,000 active members. It is an international organization created to provide women the opportunity to unite in fellowship and friendship. It promotes both cultural and social development. Beta Sigma Phi is sponsored by Walter W. Ross and Company, Inc. The Waynesburg chapter consists of women of all age groups and careers. They have office managers, retired teachers, stay-at-home moms and wives, accountants, nurses, retail employees, child care givers and bank employees. They meet ten months of the year only excluding July and August. They sponsor fund raisers so that they may financially support a local agency that provides services to the area. They gather socially on various occasions to attend cultural events in the surrounding area, which also includes events in Pittsburgh. They go out to breakfast, go shopping, attend state conventions and they especially enjoy the companionship of each other. For more information, contact Dorothy Seese at 724-852-1435.





A Bottle With A Cause!!! Members Raise Money For Food Bank

Melody Longstreth, Executive Director for the Chamber, Doug Wilson from WANB Radio, Susan Stoy from Representative Bill DeWeese's Office and Dave Pollock from Pollock, Pollock, Thomas and Morris took part in a celebrity bartending event in conjunction with Groovy's American Cafe and WANB Radio to raise funds for the Corner Cupboard Food Bank. While only one of the four were skilled in bartending, the team managed to generate \$150 in tips during the three hour event. An individual competition pitted member against member and while Dave Pollock was a clear winner, there is talk of a re-match!!!



www.MailingServicesPA.com

ANNUAL OFFICE AUTOMATION & SERVICES BUSINESS SHOW March 20th and 21st

IBEW Local 5 Grand Hall

5 Hot Metal Street, Pittsburgh, PA

MAKE PLANS NOW TO ATTEND

Complimentary refreshments will be served throughout the day including:

**FREE LUNCH
(11:00 am - 1:30 pm)
AND BEVERAGES**

EASY ACCESS and FREE PARKING

*** *Awesome door prizes including:
Toshiba Laptop, Toshiba Digital Camera, All Steel Office Chair, Hasler Electronic Scale, MBM Document Shredder and much, much more* ***

**For More Information contact
Joe Sanders at Three Rivers
Mailing Services(412) 373-4633**

Three Rivers Mailing Services is a member of the Waynesburg Area Chamber of Commerce

College Students Participate in Revitalization Effort

One of the first steps in realizing our collective Vision for our downtown is to inventory what we have and identify potential opportunities. As part of Waynesburg College's commitment to the project, senior Marketing Management students, Tierza Barclay, Colin Haas, Mike O'Neil, Amanda Rameas, and Larry Steinhoff and Junior Andrea Lohr will be conducting a business inventory, a customer intercept survey and an on-campus survey. The customer intercept survey will be administered at select downtown locations and will help determine who comes to Waynesburg, why they come, where they spend their money and what influences their buying. Gathering and interpreting this data will help in the Economic Restructuring Committee's effort to retain and attract customers and businesses. The data will not provide any ready-made answers but will serve as a starting point for making decisions about the revitalization program's priorities and activities. Potential uses of the data to be collected include:

A fact sheet about local customers for local businesses.

Assist existing businesses to thrive by sharing information so they can adjust their current merchandise and expand into new lines.

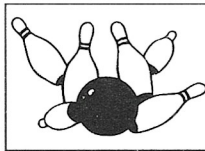
Share facts with property owners and realtors so they can recruit appropriate businesses that have a good chance of succeeding in our local market.

Development of a business recruitment packet.

With your help this project can help our efforts to keep our commercial district as the center of community life. Watch for their results! Contact Barbara Kirby at Waynesburg College, 724-852-3388, bkirby@waynesburg.edu with any questions.

BOWLERS NEEDED

On May 19, 2002, Big Brothers Big Sisters of Greene County will host the "Bowl for Kids Sake" at the Yanak Lanes in Jefferson. The Chamber will be participating with a six member team which so far consists of Melody Longstreth, Charles Perrine, Susan Stoy and Miss Rain Day 2001, Angela Bertugli. This event promises to be a lot of fun for everyone involved while helping to get the Greene County office of Big Brothers Big Sisters off the ground. The minimum donation per bowler is \$50 and must be raised by the bowler or their business. Attire will be the Chamber polo shirts. If anyone is interested in helping this great cause, please contact Melody at the Chamber office.



Pennsylvania Free Enterprise Week

Do our young people understand the American free enterprise system? Without that understanding will they be able to protect and preserve its importance to the freedoms that we as Americans fight so fiercely to protect? Current studies show that our high school students are woefully under educated about our free enterprise system. In the current state of our economy and the global issues our country faces, this is a problem that must be addressed.

For the past twenty-four years, Pennsylvania Free Enterprise Week has been aggressively addressing the knowledge levels of the young people of our state relative to the world of business. No other program gives students such an intensely emotional and positive hands-on learning experience. PFEW is unrivaled in its ability to instill a sense of appreciation about the American free enterprise system in all of its graduates, now numbering in excess of 15,000 young men and women. The Chamber is pleased to support this internationally acclaimed and award-winning program.

2001 student evaluations are proof of the positive results that PFEW produces year after year - 93.3% of the graduates reported that PFEW changed their perception of business for the better; 97.4% predicted that the knowledge gained at PFEW would benefit their personal life; 98.9% stated that their sponsor's money was well invested; and, 98.2% acknowledged that they had gained a better understanding of the American free enterprise system and their role in it.

PFEW is a week-long summer seminar where students experience "hands-on" what it is like to run their own business by simulating the operation of an actual company. Offering personal interaction with all participants, leaders from Pennsylvania business and industry volunteer their time and expertise as mentors throughout the week.

Endorsed by the Pennsylvania Secretary of Education and the Pennsylvania Chamber of Commerce Executives, PFEW furnishes the perfect opportunity for eager young students to begin to understand the complex issues of a global marketplace. PFEW participants not only learn the importance of the free market system, but they also see first hand what it takes to become successful in the ever-changing economic system of which they will soon become an integral part.

The Chamber is proud to support PFEW and encourage student sponsorship throughout its service area. Through these efforts, scores of local students have been afforded the opportunity to attend the summer sessions. Each student attends on a \$350 scholarship provided by a local company or civic organization. The young person wears the name of their sponsor throughout the week's activities and corresponds with their sponsor following the program to share what they learned and the benefits of their participation.

If you already support this vital program, we thank you. If you would like to learn more about how to sponsor a student at one of our local high schools, or if you would like to find out how to be a volunteer, please contact the Chamber off at 724-627-5926 or PFEW directly at (814) 833-9576.

BOARD OF DIRECTORS

President - Charles Perrine - Waynesburg College
Vice-President - Sheila Barger - First National Bank of Pennsylvania
Treasurer - Jeanine Henry - University of Pitts. S.B.D.C.
Secretary - Pamela Bogucki - Rolling Meadows Nursing Home
Connie Clark - Kyowa America Corp.
Karen Zalom - RAG American Coal
Merle Williams - Alltel of Penna., Inc.
Shirley Stockdale - Clerk of Courts
Dolly Throckmorton - Waynesburg Giant Eagle
Nancy Davis - Greene Co. Education Center of Westmoreland Co. Community College
John Owen - Special Events Commission
Renee Jones - Fox Charter Service
Cory Grandel - Waddell & Reed
Mary K. Pruss - Peacock, Keller, Ecker & Crothers, LLP
Bruce Werminger - Waynesburg Borough
Susan Stoy - Ex-Officio - State Representative Bill DeWeese

First Federal
savings and loan association
of GREENE COUNTY

FDIC



TELEPHONE BANKING

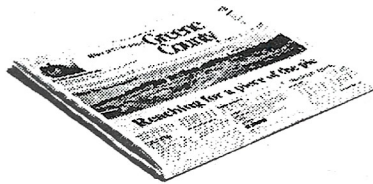
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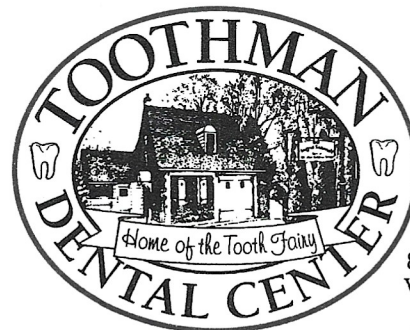
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WAYNESBURG OFFICE
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Waynesburg, PA
Sheila Barger, Manager

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\$1,500 Chamber Of Commerce Scholarship Applications Now Available

The Waynesburg Area Chamber of Commerce is now accepting applications from high school seniors for a \$1,500 scholarship they will award this May. This is the twelfth year the Chamber will award the \$1,500 scholarship. The scholarship program is open to any Greene County student who will be graduating from high school this spring. The Chamber urges all high school seniors who have been accepted to a College or Technical School as an incoming freshman this Fall and have maintained a cumulative grade point average of 3.0 or better while in high school to apply for this scholarship.

Applicants will be required to write an essay on "What is your purpose in life and how do you plan to address this purpose through your education." Applicants must also furnish a listing of their school activities and local community involvement that will be used in the event of a tie. Applications are available at each County High School and the Greene County Vo-Tech or can be obtained by calling the Chamber of Commerce office at 724-627-5926. Completed applications must be submitted by 4:00pm on Thursday, April 25th. The winner will be announced May 10th.

NOMINATE YOUR COMPANY TODAY!!

The 100 Best Places to Work in PA Award is a celebration of those jobs and the employers who provide them. It represents a joint effort of the Pennsylvania Department of Community and Economic Development, Great Places to Work Institute, Team Pennsylvania, Team Pennsylvania Foundation, Kuntz Leshner LLP, the Pennsylvania Chamber of Business and Industry, and the Central Penn Business Journal. The 100 Best Places to Work in PA Award surveys hundreds of world-class Pennsylvania businesses to identify the very best Pennsylvania employers. The selected companies not only help set the standard for others to follow, they will inspire talented, potential employees to seek them out - to live, work and play in their communities. You may nominate your company today online at <http://pachamber.org/cp/>. The nomination deadline is April 19, 2002 so you have plenty of time. This year's winner will be announced on December 5th at the Best Places to Work in PA Awards Dinner following the Pennsylvania Chamber's 2002 Human Resource Conference.