

CIMBER CLATER

The Newsletter of the Waynesburg Area Chamber of Commerce Phone: (724) 627-5926 • Fax: (724) 627-8017 E-mail: wbgchamb@greenepa.net www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

President's Letter

Hat's off to John Glass & the Golf Committee for the success of our Annual Golf Outing. The Golf Outing was held on Friday, May 16. Lindsay Blair and the committee did an outstanding job of getting sponsors and prizes. The Chamber would like to thank all of the participating sponsors that helped make the golf outing a huge success. The rain held off and even the losing team had a great time!

Melody continues to pursue her mission of obtaining new chamber members. The membership continues to grow as we are just 1 member away from our 2003 goal of 300.

Here we are again with the Rain Day Pageant just around the corner. To date we have 15 contestants that have entered the Pageant. This years theme is "Let Freedom Rain". How appropriate!

On May 28 at the Monthly Membership Meeting, I had the privilege of awarding our 2003 Educational Scholarship to Miss Patti Jo Jaiyeola from Jefferson Morgan High School. Patti Jo also served as Salutorian for her graduating class. She plans on attending Washington University in St Louis and majoring in Biology/ Pre-Medicine. Our congratulations go to her and our Best Wishes on her future endeavors.

I hope to see all of you at our June Membership Meeting!!

Sincerely, Sheila Elliott Barger You're Invited to the...

July Business After Hours

Wednesday, July 16th 4:30 – 6:30 P.M.

hosted by

First National Bank of Penna. Waynesburg, PA

> Also meet the 2003 Miss Rain Day Contestants and their parents.

Greene County Day At Kennywood Park

Monday, July 7th has been selected as Greene County Kennywood Park. The Chamber assists WANB Radio with this special day and we look forward to a great turn-out once again. Tickets are now on sale in the Chamber office. Mark your calendars and plan to take the whole family to Kennywood for a great day. Don't forget, wear your Rain Day tee-shirt!!

Director's Note

The 2003 Golf Outing was a great success!! The weather participated (after a week of my crossed fingers and toes) and all involved seemed to have a great time. The response to the sponsorships and door prize donation requests was incredible. The event will certainly go down on record as our most successful one yet. I was honored to once again work with event chair John Glass and our committee. "The Breakfast Club," as we have been named, always had a great time over breakfast but also managed to get some serious work done. Thanks to everyone who contributed in any way.

> Melody Longstreth Executive Director

For Sale

The Golf Committee has four passes good for 18 holes of golf and a cart at the Country Club on any weekday for sale at a cost of \$40 each. The proceeds will benefit the Golf Committee and can be obtained by contacting the Chamber office at 724-627-5926.

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ GENERAL MEMBERSHIP MEETING ★ ★ ★ ★ ★ ★ ★ ★ ★

WEDNESDAY, JUNE 25, 2003

Noon - 1:00 p.m. • Waynesburg Moose Lodge - Upstairs Meeting Self Serve Buffet

Speaker: Jim Lenkner, Education Technology Coordinator – 3 rivers connection Topic: "Today's Students, Tomorrow's Workers: How are We Doing?"

Special Door Prize This Month – two tickets for the July 12 Wild Things game against the Richmond Roosters. This prize compliments of the University of Pittsburgh Small Business Development Center Greene County Economic Outreach Initiative.

Networking Opportunity - Bring Your Business Cards for Door Prize Drawing

Congratulations

Congratulations to Penny Ketchem of Waynesburg College for being the lucky winner of the door prize at the May General Membership Meeting! She won a boxed set of scented jar candles from Sam's Club.

Also congratulations to Frank Pecjak of Pecjak's Sunoco for winning the door prize of a digital camera, compliments of Lewis Limousine at the May Business After Hours.

Welcome New Members

National Pike Chiropractic

Dr. Lee Goozdich, Chiropractor and Owner 1412 Jefferson Road, Jefferson Pa. 724-883-3733 Email-goozdich@pulse.net 4 employees

Med-Fast Pharmacy

Darryl Ritter, Pharmacy Manager
55 Sugar Run Road
724-627-3300
Email-darrylr@medfast.com
Web-www.medfast.com
4 employees
Retail Pharmacy

The Design & Copy Center

Mrs. Becky Walawander, Owner
45 East High Street
724-852-COPY (2679)
Graphic Design Services and Full Service
Black & White and Color Copies
1 employee

Greene County Security

Mr. Richard W. Owens, Owner P.O. Box 934, Waynesburg 724-627-9317 Email rw0023@alltel.net 10 Employees Security Service

Order Your Alltel DSL Through The Chamber

If you are ready to increase your office efficiency and sign up for a high speed DSL line, please contact the Chamber for the order form. By signing up through the Chamber you not only help yourself by increasing your efficiency, you help the Chamber out by allowing us to keep our DSL line another month at no cost. The office is open for you to come in and view the speed at which you can surf the net and use the phone at the same time. Call to arrange a time to stop by!

Door Prizes Needed

Do you have an item promoting your business that you would like to donate to be used as a door prize at the monthly General Membership meeting? If so, please contact the office.

May Membership Business After Hours

THANKS to member, LEWIS LIM-OUSINE and Mike & Mary Lewis for hosting the May B.A.H. in their new facility in Carmichaels The event was very well attended and the food was wonderful!!! The food was done by member Morning Sun Catering and the pies were done by Hartley Inn. A digitial camera was offered as the door prize by Lewis Limo and Frank Pecjak of Pecjak's Sunoco was the lucky winner. We hope to see you all at the next Business After Hours.

JULY 16th - First National Bank of Penna.

AUGUST - RAG American Coal

SEPTEMBER - Peaceful Springs Fishing Lake

OCTOBER 15th - Greene County United Way

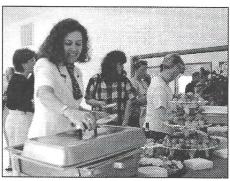
NOVEMBER - CareerLink

DECEMBER - Resolutions

Photos courtesy of John McCall and The Greensaver.



Hosts Mary & Mike Lewis



The delicious buffet!

Thanks Enterprise Rent-A-Car

A very special thank you goes out to the staff of the Waynesburg office of Enterprise Rent-A-Car for delivering over 75 of the 2003 Chamber Membership Directories. The goal was to hand deliver as many of the 300 directories as possible. The Chamber Administrative Assistant, Lindsey Blair, delivered a large portion on foot in the downtown area and Enterprise took the rest of the Waynesburg Area to deliver for us. Thanks again to everyone involved in making the 2003 Membership Directory a big success.

Newsletter Advertising Spaces Available

The advertising that appears in the newsletter is available to any member at a cost of \$300 annually, or \$30 per issue. Call the office now at 724-627-5926 to sign up. Your ad will reach 305 businesses in the Waynesburg area at a cost to you of only .06 cents per copy. That's a great advertising rate and you are targeting your fellow Chamber members. Be sure to take advantage of this great marketing tool.

Chamber Chatter Articles and Inserts

We always welcome your news articles and press releases concerning your business. Photos are also encouraged. There is no charge for articles and photos to be included. Inserts may be placed in the newsletter at a cost of \$65 per issue. 350 inserts must be provided and folded to 4 1/4 x 5 1/2 inches to fit inside the newsletter. There is a \$20 charge for material provided unfolded. A non-profit insert rate is available at \$32.50 per issue. Please submit all material for the Chamber newsletter by the 1st business day of each month for the month in which you would like it published or inserted. Questions may be directed to the office at 724-627-5926.

May Renewals

Acorn Acres Bed-n-Breakfast
Washington-Greene Job Training Agency
Consol Central Parts & Repair
American Cancer Society
Beverly Health Care
Community Action
Moschetta's Performing Arts Center
Ginny McClelland Dance Studio

BRAUN'S PERSONAL CARE HOME

Doris Braun opened Braun's Personal Care Home, located at 324 South Washington Street, on July 1st, 1978 and she states she has never regretted it! She finds it very rewarding and she loves taking care of the elderly. She especially enjoys the stories passed along by her residents. They are licensed for 10 residents and they have two, three-bed wards and two semi-private rooms. There are three baths, a large living room, dining room and kitchen. She employs four individuals. The meals are home style and all of the residents sit down at the table at the same time just like at home. She proudly states that she has no intentions of retiring! You can find out more by phoning Doris at 724-627-7141.

STUDIO R CLOSING

After being in business as Studio R since 1992 and in business in Hillcrest Shoppes since 1976, Carol L. Randolph will retire on Rain Day - July 29, 2003. The Retirement Sale will begin Monday, June 9. Everything must go - painted pieces, art supplies, frames. Everything will be on sale for 10% off until June 23rd when everything will be 20% off. Beginning July 7, everything will be 30% off. -On July 21 everything will be 40% off. Then for the last two days (July 28, 29) anything that is left will be 50% off. Furniture cash resister (an antique), pegboard and display pieces will be priced by negotiation. A 1950's, 60 drawer, antique Library card catalog made from Rock Maple is also for sale. Carol will continue to paint in her home. You will still be able to reach Carol at the same telephone number: 724-852-6363. She will have pieces for sale at the Washington Street Cafe, Jan's Country Nook and at the Covered Bridge Gallery. Currently she has 13 pieces on display at Kuringa's in Washington County. You will still be able to order special painted pieces and she'll teach painting classes for anyone who wants to sponsor the class at their location. Beginner and Intermediate classes will be held at the Greene Academy on Saturdays. She will also continue to advise and help other artists whenever possible. Visits to see her at her studio will be by appointment, just call ahead.



FIRST FEDERAL ACHIEVES TOP RATING

First Federal of Greene County has earned a Five-Star Superior rating for financial strength from BAUERFINANCIAL, Inc., Coral Gables, Fla., the nation's leading independent bank research firm. This is the 59th consecutive time First Federal of Greene County has achieved the Five-Star Superior rating, the highest rating award. This achievement puts First Federal in an elite group of banks known as the "Exceptional Performance Banks" who have earned this rating for a decade or more. Established in 1924, First Federal has been providing banking services to its neighbors and friends in Southwestern Pennsylvania for nearly 80 years. It currently operates through six conveniently located offices in Carmichaels, Uniontown, Washington and Waynesburg. Visit their web site at www.firstfederalofgreene.com.

Would you like to see your business appear in our Member Profiles column? All you have to do is write a paragraph or two about your business, services provided, areas covered, new services, new employees, awards or honors achieved, new locations, etc. and send along with your logo, artwork or photograph to the office. Each month, as space permits, Profiles will be included in the newsletter. We want to hear about what is going on in your business! Be sure to let us know!

Member To Member Discount Program

This program, exclusively for Waynesburg Chamber members, is aimed at creating an awareness of the value of doing business in our community and with other Chamber members. Members are encouraged to offer savings to their fellow Chamber members to encourage business between members. Savings can be added to the program at any time through out the year and can run for a set period of time. Special updates will be published monthly and included in the newsletter reminding members of the special savings being offered. If you are interested in offering a special discount to fellow Chamber members, please contact the office at 724-627-5926. What you decide to offer and the length of time the sale is good is entirely up to you. What have you got to lose? You'll attract fellow members to your business and in turn, you'll be attracted to theirs!

Annual Chamber Scholarship Awarded



Left to right: Penny Ketchem, Sheila Barger, Patti Jo Jaiyeola, Bruce Wermlinger, Mary Pruss.

Photo courtesy of John McCall.

The 13th annual Chamber of Commerce Educational Fund Scholarship was awarded last month to Patti Jo Jaiyeola of Jefferson-Morgan. Patti Jo is the seventeen year old daughter of Terri and Adesina Jaiyeola of Waynesburg. She plans to attend Washington University in St. Louis and study Biology and Pre-Medicine. She had a 4.25 grade point average and is the Salutatorian of her senior class. She is a member of the Marching Band, the Leo Club, SADD, National Honor Society, Academic League, Double Dutch Team, Adacemic Letterman, Who's Who Among American High School Students, National Honor Roll, and was chosen as a National English Merit Award winner, Humanities and Social Science Award winner and the Lions Club Student of the Month.. More than 20 applications were received for this \$1,500 award. The scholarship program is open to any Greene County student who were graduating from high school this Spring and were accepted to a College or Technical School as in incoming Freshman this Fall. All applicants must have maintained a cumlative grade point average of 3.0 or better while in high school. Applicants were required to furnish a listing of their school and community activities and must write an essay on "What is your purpose in life and how do you plan to address this purpose through your education."

Stuff The Bus

The Greene County United Way is participating in a new program called "Stuff the Bus" designed to help local children receive back to school supplies this fall. Items needed include paper, pens, pencils, crayons, folders, rulers, notebooks, lunch boxes and backpacks. If your business or organization would like to participate, please call the United Way at 724-852-1009.

Golf Outing A Big Hit!

The 2003 Golf Outing was a success!!! The skies held off and offered us a nice day to play golf. Greene County Country Club did an excellent job in hosting the event with the assistance of event chair John Glass. A special thanks to all the committee who helped to make the event so successful. Pete Yalch, Susan Stoy, Sheila Barger, Heather Bendick, Penny Ketchem, Ione Coburn, Merle Williams, Jeanine Henry and Charlie Perrine. We'd like to thank all of the players, sponsors and donors for helping to make this event the most successful outing to date for the Chamber!

Prizes & Winners

1st Place Team – \$300 Cash - G.C.I.D.A. Team
 2nd Place Team – \$240 Pro Shop Gift
 Certificate - \$60 per man - Edward Jones Team
 3rd Place Team – \$120 Pro Shop Gift
 Certificate - \$30 per man - Waynesburg
 College Team

Last Place Team – Special Gift - First National Bank of Penna. Team

Longest Drive Men - \$40 Gift Certificate to Rohanna's Restaurant or Golf Course -Jason Maddich

Longest Drive Women - 1/2 Hour Massage Therapy Session from Bev's Body Works - Susan Stoy

Longest Putt Men - Putter from Enterprise Rent-A-Car - John Rock - 27'

Longest Putt Women - Facial from Bruno and Bruno - Barbara Barchiesi

Close to Pin, 3rd Shot Men - Custom Sand Wedge from Three Rivers Mailing Systems - Greg Yorko

Close to Pin, 2nd Shot Women - Tanning Package from Cross Flowers - Susan Stoy Hole-In-One on #10 - Three Year Lease on a new Ford from Fox Ford - No winner

Prize Hole on #5 - 18 Holes with Cart for four from Greene Co. Country Club

Cash Hole on #14 - 50/50

Putting Contest - Practice Green - 1st Place - 18 Holes for four at Quicksilver from Waste Management - Pete Yalch

Hole and Tee Sponsors

Giant Eagle Pam Snyder - Candidate for Commissioner 1st National Bank of Penna. Beverly Kerr - Candidate for Treasurer Waynesburg Floral Jim Rizor - Candidate for Commissioner Community Bank Dave Coder - Candidate for Commissioner Fashion Shop Scott Blair - Candidate for Commissioner McCracken's Pharmacy John Gardner - Candidate for Commissioner Senator J. Barry Stout Baily Agency - Coldwell Banker Rhodes & Hammers Printing Bortz Cheverolet Cadillac Subaru First Federal Savings & Loan Consolidation Coal Company

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Frick Tri-County Credit Union
Travel Savers
Gene Yost & Son Drilling
Waynesburg Glass & Mirror
Clips & Tips
Central Greene Pediatrics
Wade's Body & Frame Shop
University of Pittsburgh Small Business
Development Center
Earl Stewart - Candidate for Register
& Recorder
Representative H. William DeWeese

Invitation Sponsor - Traft Construction Postage Sponsor - Observer-Reporter Luncheon Sponsor - Waynesburg College

Putting Contest Sponsor -RAG American Coal

Teams

Waynesburg College - Frank Pazzynski, Mike Humiston, Mark Strosnider, Paul Krach EMS Southwest, Inc. - Greg Yorko, Greg Yorko, Sr., Mike Fell, Brian Maddich

EMS Southwest, Inc. - David Derner, Jason Maddich, Robert Bowman, Jason Roberts

Observer-Reporter - Al Serafini, Park Burroughs, Brian Penak, John Glass

Observer-Reporter - Clint McCabe, Ed Martin

Waynesburg Glass & Mirror - Larry Wilson, Gary Klinefelter, Carl Duffield, Sandy McPherson

First Federal Savings & Loan - Don Headlee, Scott O'Neil, Chuck Trump, Jay Hammers

Edward Jones Investments - Dick Robinson, Sam Scott, Mitch Brozik, Jack Rock

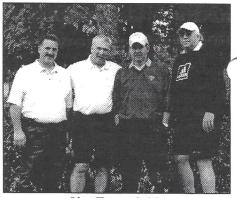
Bell's Wholesale - Larry Krutko, Andrew Krutko, Pat Iacuone, Paul Board

RAG American Coal - Barbara Barchiesi, Kathy Cooke, Dave Rife, Lane McIntire

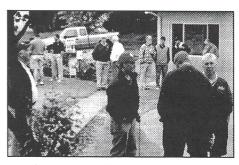
1st National Bank of Penna., Inc. - Sheila Barger, Tim Pavlic, Ed Hujurick, Susan Stoy

BCI Sign & Design - Steve Sukal, Steve Stuck, Eddie Edwards, Jr., Ross Kalsey

BCI Sign & Design - Vince Chisler, Brian Wilson, Eric Boris, Dave McIntyre



1st Place Team – G.C.I.D.A Left to right: Bob Dean, Don Chappel, Charlie Riggs, Jeff Criss.



Photos courtesy of John McCall.

Greene County Industrial Development Authority - Don Chappel, Charlie Riggs, Jeff Criss, Bob Dean

Door Prize Donors

Producer's Supply Observer-Reporter Janice Flynn State Farm Insurance Jan's Country Nook Merle Norman Cosmetics & Gifts Eagle One Avaition Airport Restaurant Comfort Inn Bev's Body Works 1st National Bank of Penna. Direct Results/GreeneSaver Alltel of Penna., Inc. Chuck's Collision The Corner Shoppe The Locker Room Greene County Messenger Affordable Comfort **Bowlby Public Library** Covered Bridge Gallery Greene County United Way Community Bank Bruno & Bruno Enterprise Rent-A-Car Special Events Commission Waynesburg College Castle Victoria Greene County Memorial Hospital W.A.N.B Radio Rohanna's Restaurant & Golf Course Jay's Hallmark

Golf Outing A Big Hit! (Continued)

Door Prize Donors (Continued)

Trader's Plumbing & Heating
Ted Longstreth
John Howard Olds-Pontiac-Buick-GM Trucks
Waste Management
Sonja's Down Home Restaurant
Back-In-Action Chiropractic
Jacob's Petroleum/High Street Exxon
Carol Lee Shop
Dukate's Lasting Impressions
AFLAC

Tom Headlee, Register & Recorder University of Pittsburgh Small Business Development Center

Hospitality Item Donors

AFLAC
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Enterprise Rent-A-Car
Hilde's Coffee Shop
Toothman Dental
GreeneSaver/Direct Results
Greene County Tourism
RAG American Coal
Chamber Choice
Yingling Insurance
Greenwood Promotional Products



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Local Wins SBA Award

A Southpointe resident whose professional career has focused on making beneficial changes for small-business operators here and throughout the state has been named Western Pennsylvania Financial Services Advocate for 2003 by the U.S. Small Business Administration. Ann Dugan founder and executive director of the Institute for Entrepreneurial Excellence, based at the University of Pittsburgh recently received the award. The institute, which has satellite offices in Washington and Greene counties, includes the Small Business Development Center, the Entrepreneurial Fellows Center, the Family Enterprise Center and, most recently, Pantherlab Works, an incubator for the research and creations of technology-related business from Pitt's technology transfer program.

Champions Of Older Workers

The Pennsylvania Hall of Fame of Champions of Older Workers is accepting nomination of employers in the Waynesburg and Greene County area as part of a statewide search to acknowledge employers who have made special efforts to hire and accommodate workers of age 55 and older. Employers who have actively recruited older workers, developed opportunities and training, provided flexible schedules, promoted older workers from within or generally made accommodations for a mature work force are sought for recognition. Employers may represent large or small businesses as well as public or private non-profit agencies. Each nominee receives a certificate of appreciation and recognition during National Employ the Older Worker Week September 21-27, 2003. These employers are entered in a statewide competition. From this group a Grand Champion of Older Workers will be selected and honored at an awards luncheon at the Harrisburg-Hershey Marriott on October 31, 2003. Winners are also selected and honored at the awards luncheon in the following categories: large business, small business and service. Nomination forms may be received by calling the Chamber office at 724-627-5926. Nominations must be received on or before July 11, 2003.

Upcoming Seminars

The Outstanding Receptionist
Pittsburgh, July 23 - Morgantown, July 23
\$79

Call 1-800-556-3009

Conflict Management & Confrontational Skills

Pittsburgh, August 15 -Morgantown, August 12 - \$99 Call 1-800-556-2998

Communicating with Diplomacy & Professionalism

Pittsburgh, August 6-7 - Morgantown, August 4-5 - \$299

Multiple Projects, Objectives and Deadlines

Pittsburgh, August 8 and September 10, \$199

Conflict Management Skills for Women Pittsburgh, August 13 – \$99

Business Writing Basics for Professionals
Pittsburgh, August 22 – \$199

Emergency Response Planning for Your Business

Pittsburgh, August 20 – \$199 Phone 1-800-863-7545

Calendar of Upcoming Events

IUNI

- 18 Miss Rain Day Pageant Meeting -Noon - Groovy's
- 19 Miss Rain Day Photo Shoot and Meet the Commissioners Day
- 25 General Membership Meeting -Waynesburg Moose Lodge - Noon
- 26 Rain Day Pageant Board of Directors Meeting - 4:30pm - Groovy's
- 27 CCSC Regional Meeting 9:00-11:00am - Washington, Pa.
- 30 Program Printing Deadline Miss Rain Day Pageant Program

JULY

- 4 Office closed for July 4th
- 7 Greene County Day at Kennywood Park - Office closed
- 9 Board of Directors Meeting Noon Groovy's
- 10 Miss Rain Day Pageant Committee Meeting - Noon - Groovy's
- 15 Miss Rain Day Rehearsal 6:00-8:00pm - WCHS
- Business After Hours 1st National Bank of Penna. - 4:30 - 6:30pm
- 17 Miss Rain Day Pageant Meeting -Noon - Groovy's
- 17 Miss Rain Day Rehearsal 6:00-8:00pm WCHS

Committees remain open to new members, please feel free to attend any of these meetings if you are interested.

A Special Thanks

"I'd like to publicly thank Kevin Morris, owner of Morris Signs, for helping me to design, create and install the sign on my building, Victoria Square. It took a long time to get it installed only because of 1) the weather and 2) we weren't pleased with the outcome at first and we weren't going to install it until it was exactly what we wanted, which it is now. I'd also like to thank Kevin's assistant, Emory, for helping to install the sign, even in the rain. I'm extremely pleased with the sign and would highly recommend Kevin to anyone looking to have a sign made."

Mike Klipsic Chamber Member Owner of Hilde's Coffee Shop and Castle Victoria Bed-n-Breakfast

Flyer Space Available

Insert your promotional material in the Chamber Chatter and a great rate! Our rates beat the postal service by a mile! Insert 350 pieces at a cost of \$65 (non-profit rate of \$32.50) That's only 19 cents each and you are targeting Waynesburg area Chamber members. Provide the office with 350 identical inserts, folded to 8 1/2 inches by 5 1/2 inches (same size as folded newsletter) no later than the 5th day of the month that you would like the insert included. There is a \$20 charge for material received unfolded. Mailing occurs so that the newsletter arrives the third week of the month. For more information, contact the Chamber office.



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BOARD OF DIRECTORS
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Vice-President – Susan Stoy - State Representative Bill DeWeese

Treasurer - Bruce Wermlinger - Waynesburg Boro

Secretary - Penny Ketchem - Individual Member

Louise Gapen - Merle Norman Cosmetics

Merle Williams – Alltel of Penna., Inc. Shirley Stockdale – Clerk of Courts

Dolly Throckmorton - Waynesburg Giant Eagle

John Glass - Observer Reporter

John Owen - Special Events Commission

Renee Jones – Fox Charter Service Cory Grandel – Waddell & Reed

Mary K. Pruss - Peacock, Keller, Ecker & Crothers, LLP

August Berry, Jr. - Big Brothers Big Sisters of Greene County

Donald Chappel – Greene County Industrial Development Charles Perrine – Ex-officio, Waynesburg College

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www.firstfederalofgreene.com

For all your legal needs. Mary K. Pruss, Esquire

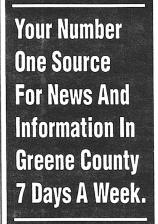


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Jennifer G. Behm, V.M.D. Robin L. Archer, D.V.M. Alison M. Bertram, D.V.M.

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