



CHAMBER CHATTER

The Newsletter of the Greater Waynesburg Area Chamber of Commerce

June General Membership Meeting Wednesday, June 23rd at Noon Waynesburg Elks Lodge

— Speaker —
Stan Majesky

Topic: "Training for Business Needs"

MEET THE 1993 MISS RAIN DAY CONTESTANTS

All Chamber Members are urged to attend and to bring a friend.

If you are unable, please feel free to send a representative.

Meetings begin promptly at 12:05. Please feel free to be seated anytime.

1993 Meeting Schedule

JUNE

23 General Membership - Waynesburg Elk's Club

JULY

14 Board of Directors - Rohanna's Restaurant

28 General Membership - Waynesburg Restaurant

AUGUST

11 Board of Directors - The Pepper Tree

25 General Membership - Waynesburg Elk's Club

SEPTEMBER

8 Board of Directors - Waynesburg Restaurant

22 General Membership - Iron Griddle Restaurant

OCTOBER

13 Board of Directors - Rohanna's Restaurant

27 General Membership - The Pepper Tree

NOVEMBER

10 Board of Directors - Waynesburg Elk's Club

17 General Membership - Waynesburg Restaurant

DECEMBER

9 Board of Directors - Waynesburg Moose Lodge

NO GENERAL MEMBERSHIP MEETING THIS MONTH - HAPPY HOLIDAYS!

Business After Hours Scheduled for June 23rd

The 1993 Membership Drive is well underway. Chairman, Suzanne Huffman and committee members, Diane Bowlen, Tracy Burns-Suter, Lois Hewitt, Mort Gamble, Jack McCracken, Clark Patterson, Pauline Crumrine, Joe & Barb Trempus, Kay Laskody, Shirley Shipman, Barb Cappellini, Naoma Lapping and Richard Visser have been working diligently throughout the month to make this the best year ever. To climax this event the COMMUNITY BANK and the Greater Waynesburg Area Chamber of Commerce will host a Community Picnic on Wednesday, June 23rd at the Community Bank, 30 West High Street from 5:00 to 7:00 p.m.

Blue Cross/Blue Shield Representative To Spend Day In Our Office

Cheri Zebert, representative for Blue Cross/Blue Shield will be in the Chamber office on Wednesday, June 23rd, to answer questions on our insurance plan between 9:00 a.m. and 4:00 p.m. She will also attend the General Membership Meeting.

Blue Cross Enrollment Period Extended

Member firms of the Waynesburg Area Chamber of Commerce have until July 15th to enroll in the new Blue Cross/Blue Shield group health plan for an August 1st effective date. After that time, current members will have to wait until next April to enroll. New Chamber members are eligible to enroll after two months of chamber membership.

The plans, administered through the Chambers of Commerce Service Corporation is available to companies with as few as one employee with no medical restrictions. CCSC also offers Long and Short Term disability coverage, Group Life Insurance and Dental and Vision plans. For further information, call or stop by the Waynesburg Chamber office or call the Chambers of Commerce Service Corporation at 412/232-6555 or 1-800-377-3539.

Whats Up??

CONGRATULATIONS ON 25TH ANNIVERSARY

Mickey's Mens Store is celebrating 25 years of business in downtown Waynesburg. Established in 1968 at 8 West High Street, Mickey moved across the street to 3 East High Street in 1980.

A Good Time To Be Had By All!

Don't forget, the Member Golf Outing is scheduled for July 10th at Rohanna's Golf Course in Waynesburg. Mark your calendars now for what promises to be an event full of fun and excellent business contacts. The four man/woman scramble is scheduled for a shot gun start at 9 a.m. Entry fee is \$130 per team and includes 18 holes of golf and a cart. Entries must be received by July 1 to ensure a cart. Prizes will be awarded at each hole and there will be prizes drawn at random as well. Phone chairman Chad Moore at 627-6116 or the office to enter a team or for further details.

Join The Club

Thank you to the following members who have donated to the Educational Fund:

Cathleen A. Lizza, O.D.

William C. and Lois G. Hewitt

Marshall Resources - Chris & Sheila Marshall

Harry & June Anderson - Lifetime Honorary Member

Waynesburg Elks Club #757

Steinberg Vision Associates - Charles Steinberg

Edward D. Jones & Company - Dick Robinson

To date, these are the only members who have donated in 1993. Don't you want to see your name here????

Newsletter Inserts and Advertising Policies

If you would like to place inserted material in the newsletter the rate for doing so is \$50 per issue. The material can be no more than two 8½ x 11 sheets. For arrangements, please call the office at 627-5926.

If you would like to place a business card size ad in the newsletter the fee for doing so is \$180 per year - 11 issues. As each issue is printed the fee is pro-rated so please contact the office if you would like to reserve ad space. Each month the ads are rotated so that each ad will appear on the outside cover.

Challenges

Start by doing what's necessary; then do what's possible; and suddenly you are doing the impossible.

-St. Francis of Assisi

Seminars In Our Area To Help You Do Business

"Establishing and Maintaining a Basic Record Keeping System," June 19 and 26, 1993, 9:00 a.m. to 4:00 p.m., Duquesne University, Registration fee: \$80.00 (includes lunch and handouts).

Hesitation

On the Plains of Hesitation bleach the bones of countless millions who, at the Dawn of Victory, sat down to wait, and waiting - died!

-George W. Cecil

Problem Solving

Thomas Edison had a unique way of hiring engineers. He'd give the applicant a light bulb and ask, "How much water will it hold?"

There were two ways to find the answer. The first choice was to use gauges to measure all the angles of the bulb. Then with the measurements in hand, the engineer would calculate the surface area. This approach could take as long as twenty minutes.

The second choice was to fill the bulb with water and then pour the contents into a measuring cup. Total elapsed time: about a minute.

Engineers who took the first route, and performed their measurements by book, were thanked politely for their time and sent on their way. If you took the second route, you heard Edison say, "You're hired."

(David Armstrong, *Managing by Storing Around*, Doubleday, New York, NY; cited in *The Competitive Advantage*, P.O. Box 10091, Portland, OR 97210)

Hospice Care, Inc. 15th Anniversary Dinner

Hospice Care, Inc. wishes to extend an invitation to all friends and supporters to attend an anniversary dinner party which will commemorate 15 years of service to the community.

The event will be held at the Jefferson Room located at 605 W. Pike in Canonsburg, PA on Saturday, July 24 with a cash bar at 6:30 P.M. and dinner commencing at 7:00 P.M. Special presentations and speakers will be featured. The cost per person is twenty-five dollars and advance reservations must be received no later than July 14. If you are interested in attending please call the Hospice Care office at 627-8118.

Newsletter Plans For The Future

The past several months has been a time for great change and growth in our office and the newsletter has been a major part of that change. The format change, member advertising, a new name, and professional print services from Rhodes & Hammers Printing, Inc. have begun to make our newsletter shine.

Now another change is beginning, an additional page is being added along with member profiles and photos. For the remainder of 1993, members who have placed ads in the newsletter will be profiled. Beginning in 1994, a system will be in place to ensure that all members who wish to be profiled in the newsletter will have a chance to do so.

We hope that you enjoy the changes and continue to submit ideas which will help us better serve you.

Tell Us How We Are Doing

Here's your chance to tell your Chamber what you think we need to be doing. Jot down your suggestions, opinion or other comments in this space and mail it to the Chamber at 26 West High Street.

ALL RESPONSES WILL BE SHARED WITH YOUR BOARD OF DIRECTORS.

(Optional) Name _____



Carrichaels: 966-5041 • Waynesburg: 852-1715

Greene Plaza: 627-3134 • Greensboro: 943-3581 • Pioneer: 499-5136 • Washington: 225-5300

What Do You Have To Say??

Has someone in your company recently been promoted? Is there a special event coming up in your businesses or organization? Has your firm recently reached a significant milestone or received a prestigious award? Or maybe you've changed locations, hours, or added a unique new product or service?

WE'D LIKE TO KNOW ABOUT IT so we can try to share your news with other Chamber members by printing it in CHAMBER CHATTER. Give us a call or drop us a line and give us the scoop! We'll be happy to hear from you.

The deadlines for submission are the first of the month for inclusion in that month's edition. The Chamber reserves the right to edit as needed and the items will be placed on a first come, first serve, basis. However, we will attempt to use all material as it is presented to us.

Board of Directors

Tracy Burns-Suter, President Burns Floral Gallery 68 West High Street 852-2945	Chas Huffman Radio Shack 2 Central Plaza 852-2800
Diane Bowlen, Immediate Past President Super 8 Motel 80 Miller Lane 627-8880	Judy Rastoka WANB Radio P.O. Box 958 627-5555
John Owen, Vice President . Individual Member 209 N. Liberty Street 627-6260	Shirley Stockdale Clerk of Courts Greene County Courthouse 852-5282
Chad Moore, Treasurer First Federal Savings & Loan 25 East High Street 627-6116	Fran Suppok Fran's Lawn & Garden 1600 E. High Street 627-7295
Yvonne Pratt, Secretary Fran's Lawn & Garden 1600 E. High Street 627-7295	Harry Anderson Lifetime Honorary Member Hillcrest Avenue 627-5587
Mary K. Pruss Peacock, Keller, Yohe, Day & Decker 102 East High Street 627-8331	Pauline Crumrine Greene County Commissioner 70 Crabapple Drive 852-2900
Dick Robinson ... Edward D. Jones & Company 82 West High Street 627-4045	Jack McCracken McCracken Pharmacy 595 East High Street 627-5454
Linda Corfont, C.P.A. 546 Braden Street 852-1737	Lisa Torri William H. Martin P.O. Box BC Washington, PA 15301 228-4200

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