

# CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce  
 Phone: (724) 627-5926 • Fax: (724) 627-8017  
 E-mail: [wbgchamb@greenepa.net](mailto:wbgchamb@greenepa.net)  
[www.waynesburgchamber.com](http://www.waynesburgchamber.com)

*To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.*

## President's Letter

Best wishes to the Borough's Special Events Committee, and all those who are preparing for the annual Rain Day festival. Over the 127 years that people have been tracking the rain on July 29th it has rained 107 times, apocryphal tales of the fire department's dousing High Street from an alley, and mysterious 11:55 p.m. sightings of stray sprinkles by the Borough police notwithstanding.

While some people in Waynesburg think that the Chamber sponsors this event, we never have. Credit is due to the Special Events Commission of the Waynesburg Borough, organizers and official sponsors of the event.

This year, the Chamber will have a booth at Rain Day, in which we will provide information on Chamber membership benefits and our services to the community. Melody and our intern, Lindsay Blair will be manning the booth, but please make sure you stop by to offer encouragement.

The Miss Rain Day pageant is set for the evening of July 21, and 16 contestants are competing for the right to "rain" over the festivities. Thanks to the Miss Rain Day Committee of the Chamber for all the work that goes into this event.

Sincerely,  
 Charles Perrine  
 President

## WELCOME NEW BOARD MEMBER

Louise Gapen, owner of Merle Norman Cosmetics and Gifts, will be joining the Board of Directors effective with the July meeting. Louise will replace Connie Clark of Kyowa America Corp. who resigned due to scheduling conflicts with her position at Kyowa. Connie has served on the Board and various committees for the past two and a half years. She was a member of the Miss Rain Day Pageant Committee, chair of the Educational Scholarship Committee in 2001 and a member of the Annual Banquet Committee. We wish her the best of luck in her business endeavors and thank her for her service on the Board of Directors and as a member of the Chamber.

## ANNUAL BANQUET DATE SET!!!

Mark your calendars now for October 12th for the Annual Membership Meeting and Banquet. This is an evening full of good food, awards, entertainment and networking. Don't miss it. The event will be held at the Waynesburg Elks during the evening hours.

## DIRECTOR'S NOTE

### CHAMBER CHOICE ENROLLMENT REACHES RECORD HIGH

During the second quarter of 2002, the Waynesburg Chamber reached another milestone. A total of 30 member businesses are now enrolled in the ChamberChoice health plan. The 30 member mark was set as a goal for 2002 and it was achieved during the month of May. The ChamberChoice health plan benefit is a very important member benefit we can offer to our members and we are proud to do so. Our chamber boasts a ten plus year relationship with ChamberChoice that only grows stronger each year. I offer my thanks to Laurel Swartzwelder for all of her hard work and dedication to our growing chamber. We are just one of more than 20 that she serves in the region. She has helped us reach another milestone for 2002. Who knows what the remainder of the year will bring.

Sincerely,  
 Melody R. Longstreth  
 Executive Director

**ChamberChoice™**  
*Health Plans for All Business*

## GENERAL MEMBERSHIP MEETING

WEDNESDAY, JULY 24, 2002

Noon • Groovy's American Cafe

SPEAKER: DIANE CONSTANTINO, ACCOUNT EXECUTIVE WITH "FYI"

TOPIC: "TUNE INTO FIND OUT HOW EVEN THE SMALLEST BUSINESS CAN HAVE LOCAL TELEVISION EXPOSURE."

FYI is Pittsburgh's exclusive 24-hour local advertising channel that specializes in offering viewers the latest in "information and entertainment." It's a television breakthrough; bringing the excitement of sound, color and motion to the traditional print media format. It's efficient; allowing you to target key consumers geographically without wasting valuable advertising dollars. It's effective; because FYI is a powerful frequency-building vehicle, viewers recognize, remember and respond to your commercial at a greater rate. And it's affordable and available in Greene County.

*Networking Opportunity - Bring Your Business Cards for Door Prize Drawing*



# SIXTEEN CONTESTANTS TO COMPETE FOR THE 24th MISS RAIN DAY TITLE



Sixteen young ladies from throughout the County gathered recently at the Stover Center on the Waynesburg College Campus to officially kick off their quest for the Miss Rain Day title. The young ladies, along with their mothers were treated to dinner courtesy of the Waynesburg Lodge #469 of the I.O.O.F.

The 24th annual Miss Rain Day Scholarship Pageant sponsored by the Waynesburg Area Chamber of Commerce will be held on Sunday, July 21st at 6pm in the Waynesburg Central High School Auditorium in Waynesburg with a seating capacity of 900. These Greene County girls between the ages of 14 and 18 will be vying for the coveted Miss Rain Day Crown.

The contestants will be judged on the basis of Personal Interview, Sportswear, Talent and Evening Gown Competitions. Awards will be presented to those with top scores in the these areas as well as Miss Personality, Miss Photogenic, and the Kelly Smotzer Memorial Award. Participation awards will be given to all contestants. A Rain Maker award will be presented to the contestant who collects the most sponsorship and a John O'Hara award will be given to contestant who composes the best essay on what Rain Day means to them.

The contestants will have a very busy schedule for the next several weeks. They will have contestant photos taken, WANB Radio Interviews, Photo Shoot and Meet the Commissioners. They will take part in photo sessions, a Kennywood Day Outing and Tour of the Channel 4 TV Studios where they will get a behind the scenes look at a news broadcast. The Kennywood trip is part of Greene County Day at Kennywood which is sponsored by WANB Radio. The girls will also be

treated to a special dinner and attend a theater performance in Morgantown of Footloose. After the Miss Rain Day Pageant on July 21st, Miss Rain Day 2002, her court and the contestants will participate in the Rain Day Festival on July 29th and the winners will perform for the festival goers.

Angela Bertugli, Miss Rain Day 2001 is the 18 year old daughter of Remo & Emilia Bertugli of Rices Landing. She is a 2001 graduate of Jefferson-Morgan Junior-Senior High School and is attending Washington and Jefferson College. She is guiding the 2002 contestants through their quest for the title.

Those competing for the title of Miss Rain Day 2002 are:

**Heather Bradway**, the 16 year old daughter of Charles & Loretta Koscheck of Prosperity. She is a student at West Greene High School.

**Meaghan Bruno**, the 15 year old daughter of John & Karen Bruno of Waynesburg. She is a student at Waynesburg Central High School.

**Rachel Marie Burack**, the 17 year old daughter of Charles & Cyndee Burack of Greensboro. She is a student at Mapletown Sr. High School.

**Elizabeth Jane Carroll**, the 16 year old daughter of Pamela Carroll of Waynesburg. She is a student at Waynesburg Central High School.

**Ashley Nicole Drew**, the 14 year old daughter of Gary & Joyce Drew of Greensboro. She is a student in the Southeastern Greene School District.

**Courtney Franks**, the 14 year old daughter of Cindy & Denny Franks of Rices Landing. She is a student at Jefferson-Morgan High School.

**Arica Jordan**, the 17 year old daughter of Diana Martin of Dilliner. She is a student at Mapletown Sr. High School.

**Julia Loepar**, the 15 year old daughter of John & Barbara Loepar of Waynesburg. She is a student at Waynesburg Central High School.

**Addie Rae Lovingood**, the 16 year old daughter of John & Rhonda Lovingood of Holbrook. She is a student at West Greene Senior High School.

**Cassie Mooney**, the 16 year old daughter of Robert & Helen Mooney of Waynesburg. She is a student at Waynesburg Central High School.

**Emily Patterson**, the 15 year old daughter of Erin & Brad Patterson of Waynesburg. She is a student at Waynesburg Central High School.

**Megan Denelle Samek**, the 18 year old daughter of John & Susan Samek of Carmichaels. She is a student at Carmichaels Area Jr.-Sr. High School.

**Jeannette Sinnott**, the 15 year old daughter of Rodney & Stephanie Phillips of Waynesburg. She is a student at Waynesburg Central High School.

**Meghan Snyder**, the 15 year old daughter of Shirlene Snyder of Waynesburg. She is a student at Waynesburg Central High School.

**Emily Spade**, the 15 year old daughter of John & Rosetta Spade of Waynesburg. She is a student at Waynesburg Central High School.

**Linette Zabrosky**, the 18 year old daughter of Charles E. & Christine Zabrosky of Carmichaels. She is a student at Carmichaels Area High School.



## WELCOME NEW MEMBERS

### Traft Construction Company and Crane Rental



Mr. John R. Ketchem, President  
PO Box 673, North 8th Street Extension  
Connellsville, Pa 15425  
724-628-0191

Fax: 724-628-2574  
Email: Traft@traft.com  
Web: www.traft.com

Mine Hoist & Elevator, Crane Rental  
11-20 employees

### Padgett Business Services

Mr. Bill Karns and Mrs. Ami Cree,  
Owners

66 East High Street  
724-627-3800

Email: WKarnsusa@aol.com  
Financial Reporting & Tax Consulting  
2 employees

### Pressley Ridge School

Mrs. Amy Daley, Coordinator  
95 East High Street  
724-627-4777

Social Service Non-Profit  
11 employees

### Community Foundation of Greene County, Pa.

Mrs. Sally Cameron, Chair  
PO Box 768  
157 East High Street  
724-627-2010

Fax: 724-627-3187  
Email: cfcgpa@alltel.net  
Web: www.cfcgpa.org  
Community Foundation  
1 employee

### Pam Bogucki, Individual Member

166 East High Street  
Phone and Fax: 724-627-3959  
Email: jebogucki@alltel.net

## Chamber Polo Shirts Available

Green polo shirts with the Chamber logo embroidered in white are available to members at a cost of \$20 each, \$24 for XXL. Members are encouraged to purchase shirts and wear them proudly to let everyone know that you support your Chamber of Commerce!!! To order shirts, please contact the office.

## Food for Thought

Only those who risk going too far will ever know how far they can go.

## Government Affairs Committee Needs Members

Members who may be interested in serving on a new Government Affairs Committee should contact the Chamber office. The committee must be reflective of the Chamber's business membership and encourage participation in government affairs activity at all levels, local, state and federal. The committee will support the pro-business community and advocate this position to the state legislative delegation.

## Take Advantage of Alltel Adsl Service

Members are offered the chance to sign up for high speed Internet service (ADSL) through Alltel. This high speed internet service is on display at the Chamber office and if you'd like to stop by and surf the net for a few minutes, you'll see how much time you can save with this feature. In addition, you no longer need two lines to use your phone and your Internet service at the same time; this one line does both at the same time. For more information or to get a sign-up sheet faxed to you, please call the Chamber office.

## WCCC Conducts Registration for Fall Classes

Westmoreland County Community College is conducting registration for fall credit classes which are scheduled to begin Thursday, August 22.

The fall semester features more than 1,200 classes scheduled days, evenings and Saturdays, plus online courses held via the Internet and telecourses on videocassette.

Enrollment is open to new and returning students as well as high school juniors and seniors who meet eligibility requirements. Juniors and seniors will earn college credit upon completing course requirements.

Evening classes are offered at several sites in Greene County.

Services available to students include academic advising, career counseling and financial aid assistance with scholarships, grants and loans.

The tuition rate for students is \$108 per credit. Sponsorship agreements with Greene and Indiana counties will provide tuition grants to students residing in those respective counties who apply for county sponsorship and meet eligibility requirements.

Students may register for classes through a variety of methods, including in person at any WCCC location, as well as by fax, mail or phone at 1-800-262-2103. Returning students may also register by using the automated telephone registration system or via the Internet at [wccc4me.org](http://wccc4me.org). A complete listing of fall classes is available online at [wccc4me.org](http://wccc4me.org) or by calling the college at 1-800-262-2103.

## The Mechanics of Starting A Small Business

August 8, 2002

8:00 am to 10:00 am  
Fort Jackson Building  
Mezzanine Level - Suite 150  
19 South Washington Street  
Waynesburg, PA

The Mechanics of Starting a Small Business workshop will give you the vital "nut and bolts" for establishing your business. Learn details about the legal and tax requirements involved as well as how to secure start-up capital. An informational packet will also be provided. Start on the correct path by learning how to:

- Identify the unique lifestyle requirements involved in owning a small business
- Assess the feasibility of your business idea
- Develop a Business Plan
- Obtain financing
- Market your product or service
- Identify the steps to follow to help you start your business
- Identify other resources that will help you plan to succeed

This free seminar will be held from 8:00 to 10:00 AM and will include a question/answer period during the final hour. Please call (724) 627-9259 or (724) 627-9054 to make a reservation.

*Programs are provided in cooperation with the Commonwealth of Pennsylvania on a non-discriminatory basis and partially funded under Cooperative Agreement No. 0-7620-0040-20 (this number changes annually) by the US Small Business Administration. The support given by the U.S. Small Business Administration through such funding does not constitute an express or implied endorsement of any of the co-sponsor(s) or participants' opinions, findings, conclusions, recommendations, products or services. Handicapped persons should contact the Center for assistance.*



## THANK YOU FOR RENEWALS

Thank you to the following members for renewing their 2002 membership investment in May: As of the end of June, a 97% renewal rate has been achieved, thanks to our dedicated members.

Waste Management  
Cellular One

## Upcoming Training Workshops

The Duquesne University Chrysler Corporation Small Business Development Center has announced its fall training workshop schedule.

- July 23 - How to Import into the U.S.
- August 7 - Export Basics
- August 14 - QuickBooks Made Easy
- August 22 - How to do Business in Africa
- September 4 - QuickBooks Advanced
- September 18 - How to Meet Your Organization's Goals Through Time Management

To receive a registration packet or for further information, please call (412) 396-6233.

## CALENDAR OF UPCOMING EVENTS

- Jacktown Fair - July 16-20
- Rain Day Festival - July 29
- Greene County Fair - August 2-10

## MEMBER PROFILES

### First United Methodist Church

Rev. John Phipps  
112 North Richhill Street  
Waynesburg, PA 15370  
724-627-5951  
Fax: 724-627-8953  
E-mail: [pastorj@alltel.net](mailto:pastorj@alltel.net)



If you would like to see your business profiled here, please contact the office at 724-627-5926 or send in an article with logo and photo if desired.

## ARTS FESTIVAL EXPANDS

Celebrating the Arts at Waynesburg College has expanded from a one-week format to a month-long series of performances, art classes, shows and events. The July event, on the campus of Waynesburg College is sponsored by Community Bank and Greene County Council on the Arts. Music will be offered each Tuesday in July, featuring the CLO Mini Stars on July 2, Mac Martin & The Dixie Travelers on July 9, the Accidentals on July 16 and Tenor Matt Morgan on July 23. All shows begin at 7:30 pm in the Performing Arts Center and are free and open to the public. New this year will be art classes for adults and children, ranging from pottery, to quilting, to cartooning. Also new in 2002 is the revival of community theater in Waynesburg. College Theatre Director Eddie Powers, assisted by a cast of students and local amateur actors and musicians, will present the musical comedy, You're A Good Man Charlie Brown. The play will be presented on July 26-28 and a \$5.00 donation is requested for the event alone. For more information, call the Office of Advancement of Waynesburg College at 724-852-3293.

## Member To Hold Bass Tournament

The Greene County Bassmasters will hold their first open tournament on Saturday, August 10th. The event boasts a guaranteed First Place prize of \$2,500 to the winning team of fishermen. The event will launch from Ten Mile Park in Fredericktown. Entry fee is \$80 per two man boat. For more information, contact Larry Freeman, President at 724-883-4492 or Bob Reedy, Treasurer at 724-883-2722.



## Articles For Publication

We always welcome your news articles and press releases concerning your business. Please submit material for the Chamber newsletter by the 1st day of each month for the month in which you would like it published. Photos are also encouraged. Inserts may be placed in the newsletter for a fee of \$65 and advertising rates are also available at \$20.00 per month for a business card size.

For more information or to discuss an article idea or ad, please contact the Chamber office.

## MEMBERS WORKING TOGETHER

Ryerson Station State Park in conjunction with the Greene County Bassmasters recently held the annual Fishing Derby at the park for children between the ages of 3 and 15. The children competed for prizes in several categories. Prizes were awarded for the largest, smallest and most fish caught. The children also competed in the Bassmasters Casting for Kids Competition which qualified the winners for regional events. These two chamber members combined their efforts to hold one of the largest events of this type on record in the state with over 300 children participating. In addition, other members came forward to donate to the event - RAG American Coal, Senator Barry Stout, Giant Eagle and McDonalds.

## Member Recognized

Cory L. Grandel, a Financial Advisor for Waddell & Reed in Waynesburg, has earned the nationally recognized CMFC designation and was recently promoted to District Supervisor. The CMFC designation is awarded to those financial professional who successfully complete specific education and work experience requirements as well as pass a series of examinations. The District Supervisor position was awarded due to his years of experience, assets under management, and receiving numerous company national recognition awards. This position involves the management and ongoing training of advisors in Western Pennsylvania. Congratulations Cory!!

## ChamberChoice™

introduces

### Highmark Life & Casualty Group Online Benefits

Benefits include:

- Term Life Insurance
- Short-Term Disability
- Long-Term Disability
- Vision Discounts

**TO GET MORE INFORMATION  
ON THESE BENEFIT OFFERINGS,  
CALL CHAMBERCHOICE AT**

**1-800-377-3539**



## BOARD OF DIRECTORS

President - Charles Perrine - Waynesburg College  
 Vice-President - Sheila Barger - First National Bank of Pennsylvania  
 Treasurer - Jeanine Henry - University of Pitts. S.B.D.C.  
 Secretary - Pamela Bogucki - Rolling Meadows Nursing Home  
 Connie Clark - Kyowa America Corp.  
 Karen Zalom - RAG American Coal  
 Merle Williams - Alltel of Penna., Inc.  
 Shirley Stockdale - Clerk of Courts  
 Dolly Throckmorton - Waynesburg Giant Eagle  
 Nancy Davis - Greene Co. Education Center of Westmoreland Co. Community College  
 John Owen - Special Events Commission  
 Renee Jones - Fox Charter Service  
 Cory Grandel - Waddell & Reed  
 Mary K. Pruss - Peacock, Keller, Ecker & Crothers, LLP  
 Bruce Werminger - Waynesburg Borough  
 Susan Stoy - Ex-Officio - State Representative Bill DeWeese

## cb Community Bank

*A century of service to our communities*

**TELEPHONE BANKING 1-888-223-8099 or 724-966-8286**

<b>Carmichaels</b> 724-966-5041	<b>Greene Plaza</b> 724-627-3134	<b>McMurray</b> 724-941-9030	<b>Washington</b> 724-225-5300	<b>Washington Mall</b> 724-225-4797
<b>Claysville</b> 724-663-7723	<b>Greensboro</b> 724-943-3581	<b>Pioneer</b> 724-499-5136	<b>Waynesburg</b> 724-852-1715	<b>Southpointe</b> 724-743-0700



[www.communitybank.tv](http://www.communitybank.tv)

Member FDIC

## Bell's Wholesale Grocery, Inc.

*"Ring Bell's for Service"*

Full Line Distributor Serving Greene County  
 In Retail and Food Service For 40 Years!

*Deli • Meat • Bakery • Grocery • HBL  
 Frozen Food • Tobacco • Dairy • Produce*

211 Meadow Ridge Drive  
 Mt. Morris, PA 15349  
**1-800-288-2565**

## Yingling Insurance Agency



ERIE  
 INSURANCE  
 GROUP

**AUTO ■ HOME  
 FARM ■ BUSINESS  
 HEALTH ■ LIFE**

150 Stewart St.  
 Waynesburg, PA

203 W. George St.  
 Carmichaels, PA

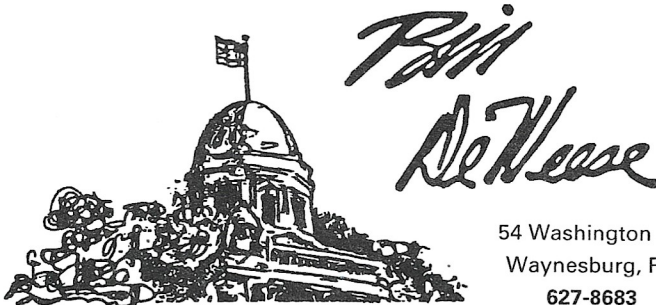
**(724) 852-2770**

**(724) 966-5073**

*Full Staff of Local, Experienced Agents at Both Locations*

**We Are Here to Serve All Your Insurance Needs**

*We're Here To Help You . . .*



54 Washington St.  
 Waynesburg, PA  
**627-8683**



More than just Internet access...  
 We are your local Internet experts.

**GreenePA**

**852-2599**  
<http://www.greenepa.net/>

GreenePA is a service of  
 Within Technology, Inc.

Fast 56K Dial-ins  
 Faster ISDN Dial-ins  
 Digital Modems  
 Business Accounts  
 Web Hosting

**First Federal**  
 savings and loan association  
 of GREENE COUNTY

**FDIC**



**TELEPHONE BANKING**  
**627-4291 or 1-877-GREENE CO (1-877-473-3632)**

HOME OFFICE: 25 East High Street • PO Box 1901 • Waynesburg, PA 15370 • (724) 627-6116  
 FAYETTE OFFICE: Main & Beeson • PO Box 1246 • Uniontown, PA 15401 • (724) 437-2861  
 CARMICHAELS OFFICE: 101 West George Street • PO Box 397 • Carmichaels, PA 15320 • (724) 966-5053  
 WAYNESBURG DRIVE-THRU: Intersection of Routes 19 & 21 • Waynesburg, PA 15370 • (724) 852-2203  
 UNIONTOWN DRIVE-THRU: McClellandtown Road • Uniontown, PA 15401 • (724) 430-2889

[www.firstfederalofgreene.com](http://www.firstfederalofgreene.com)

**Your Number  
 One Source  
 For News And  
 Information In  
 Greene County  
 7 Days A Week.**

*Serving Greene County  
 for more than 90 years.*



**Observer-Reporter**

32 Church St., Waynesburg, PA 15370

[www.observer-reporter.com](http://www.observer-reporter.com)

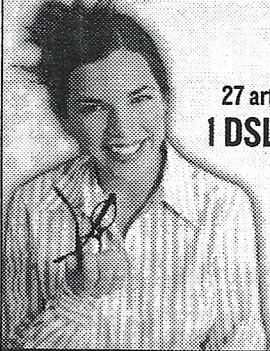
E-mail: [orgnco@observer-reporter.com](mailto:orgnco@observer-reporter.com)

(724) 852-2602 or 1-800-222-6397 Ext. 3356 or 3357



**COLDWELL  
BANKER**

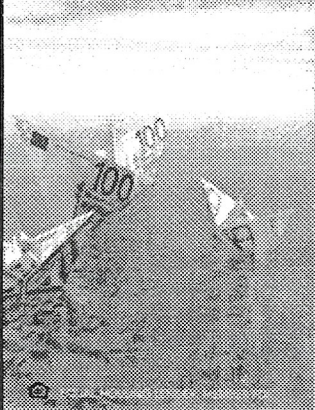
**Baily Agency Inc.**  
**Insurance & Real Estate**  
55 S. Washington St. • Waynesburg, PA  
724-627-6121



27 articles needed in 10 minutes  
**1 DSL connection making it happen**


1-800-255-8357 • www.alltel.com

**ALLTEL**  
Are you connected?



RELATIVE CALM IN A  
SEA OF UNCERTAINTY.

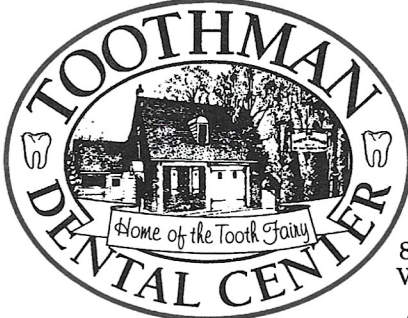
Relationships Built on Trust.



**First National Bank**  
of Pennsylvania

**Waynesburg Office**  
1 West High St.  
(724) 627-6126  
Sheila Barger, Manager  
FNB Online: www.fnb-online.com

**BANKING • INVESTMENTS • INSURANCE**



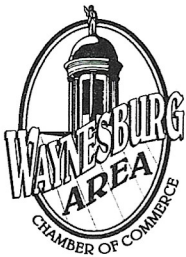
**TOOTHMAN  
DENTAL CENTER**

Home of the Tooth Fairy

801 East Greene Street  
Waynesburg, PA 15370  
**627-5399**

### HELP US KEEP OUR MAILING LIST CORRECT

If there is a mistake on your mailing label or the person whose name appears on the label is no longer with your company, please drop us a note or give us a call. We'll correct it right away.



### WAYNESBURG AREA CHAMBER OF COMMERCE

19 South Washington Street  
Suite 100  
Waynesburg, PA 15370  
Phone: (724) 627-5926  
Fax: (724) 627-8017  
E-mail: wbgchamb@greenepa.net  
www.greenepa.net/~wbgchamb

PRE SORT STANDARD  
U.S. POSTAGE  
PAID  
Waynesburg, PA  
Permit No. 18

Did you see your name in this issue?  
If not, call the office to find out how  
to be in next month's issue.

*Please be sure to share this  
newsletter with others in  
your place of business.*

