



CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce
Phone: (724) 627-5926 • Fax: (724) 627-8017
E-mail: wbgchamb@greenepa.net
www.greenepa.net/~wbgchamb

PRESIDENT'S LETTER

Welcome to the 21st Century! As you know I have been serving as your president since October and have just been elected as President for the year 2001. I would like to thank the board of directors for placing their confidence in me and the other new officers. I look forward to working with Charles Perrine, Jeanine Henry, and Pam Bogucki.

I have many goals for 2001 and with the assistance of Melody and the membership I would hope they would come to fruition. These include seeking new members and welcoming back the old, and searching for bigger and better opportunities for our membership. We are going to continue to support revitalization as it grows and moves forward working for the betterment of Waynesburg.

A vital chamber of commerce is very important in a small town and I feel we could become a driving force in reenergizing the area. 2001 can be a banner year with your help.

I challenge every member to come to meetings and get involved.

Respectfully,
Susan W. Stoy

Welcome New Member

Enterprise Rent-a-Car
Contact Persons – Jason Havelka and
Darrin Wissinger
1002 East Greene St.
Waynesburg, PA 15370
(724) 627-7722
Fax (724) 627-7701
Car Rentals

MEMBER ONLY ADVERTISING OPPORTUNITIES

Advertising within your Chamber's newsletters are a good idea. You not only reach 250 member businesses in the area but you put forth a message that you care about the business climate in Waynesburg. You may place a display ad in the Chamber newsletter anytime throughout the year at a cost of \$25.00 per business card size ad per issue. If you choose to place an ad for the entire year the cost drops to \$240 or \$20 per issue and your ad can be changed monthly.

You may also insert flyers or brochures into our newsletter each month at a cost of \$65.00 per issue. The inserts must be folded no larger than 4 1/2 x 6 1/2 and 250 must be provided.

The newsletter is always in need of information about members. Do you have something to share with the other members? A promotion, a sales achievement, a new staff member, etc. Please fax, mail or e-mail information to the office anytime. Photos are welcome too!! All articles will be used as space permits. We love to hear from our members!

The deadline for each month's issue is the first of each month for inclusion in that month's issue. If you have any questions, please do not hesitate to contact the office anytime.

A Day To Remember



Members, Castle Victoria Bed -n- Breakfast and the Girl Scouts of Southwestern Pa. recently joined in making an afternoon to remember for Waynesburg Brownie Troop #3662. Seventeen young ladies from first, second and third grade were treated to an afternoon tea at Castle Victoria. Miss Mattie's Tea Party, a company from Pittsburgh who works with the Girl Scouts, came down to host the event. The girls were given a tour of the restored home by owner Mike Klipsic. They then were allowed to dress in fancy gowns, hats, scarves, gloves and finish their outfits with jewelry and purses. Once they were seated for tea, Miss Maggie and Miss Patti taught the girls the history of the British Tea and taught them basic table manners. The girls then enjoyed a snack and tea and earned their "Manners" try-it patch. This is just an example of how two members can work together to make a great impact on our community.

Entrepreneurial Fellows Center

The Small Business Development Center is currently recruiting members for the 2001 class in their **Entrepreneurial Fellows Center (EFC)**. The EFC is a membership-based program providing monthly programs and seasoned mentors to mid-market, high growth companies. The EFC provides services to the growing firm with greater than \$1 million in sales, by matching mentors who are experienced entrepreneurs to the emerging growth companies, to assist these companies as they face challenging decisions in maintaining their growth. The mentors from the business community are highly screened to ensure the match is appropriate. If you would like additional educational training, but perhaps do not have time for a MBA or an Executive MBA - this may be the program for you.

If you have any questions, please call Jeanine M. Henry, Management Consultant, at (724) 627-9054 or visit the Greene County Outreach Office located in the Fort Jackson Building.

★ ★ ★ ★ ★ ★ ★ ★ ★ ★
GENERAL MEMBERSHIP MEETING
★ ★ ★ ★ ★ ★ ★ ★ ★ ★

JANUARY 24, 2001

Noon to 1:00 p.m.

Greene County Vo-Tech Culinary Department

SPEAKER: GARY ROSS FROM ALLTEL OF PENNA, INC.
TOPIC: A.D.S.L. - NEW HIGH-SPEED DIGITAL PHONE SERVICE

GENERAL MEMBERSHIP MEETING

Wednesday, November 15, 2000
Golden Corral Steak House

MEMBERS PRESENT: Linda Corfont-Linda Corfont, CPA, Andrew Corfont-Community Bank, Lynn Kopie Campbell-Greene County Memorial Hospital, Louise Gapen-Merle Norman Cosmetics, Mary Parkinson-Honorary Member, John Owen-Greene County United Way, Karen Zalom-RAG American Coal, Penny Ketchem-Waynesburg College, Dr. Craig Smith-Tri-State Health Care, Kay Laskody-Mountainview Gardens, John Glass-Observer-Reporter, Shirley Stockdale-Clerk of Courts, Katy Shultz-Hospice Care of the Washington Hospital, Susan Stoy-Rep. DeWeese's office, Robyn Riggs-individual Member, Richard Scott-Scott Enterprises and Renee Jones-Fox Charter Service.

President Susan Stoy called the meeting to order at 12:20 pm. She welcomed everyone and asked for introductions around the room. She thanked those Board of Director members whose terms expire at the end of the year, Sheila Barger, Kathleen Gregg, Richard Scott, Kay Laskody and Mary Pruss. On a motion by Richard Scott, seconded by Kay Laskody the minutes of the previous meeting were approved. On a motion by Katy Shultz, seconded by Kay Laskody, the Treasurers Report was approved. On a motion by Richard Scott, seconded by John Glass, the Secretary's Report was approved.

COMMITTEE REPORTS: Susan Stoy reviewed the Annual Banquet, which was held on the 11th at the Elks. The food was very good and the room looked beautiful. We received many positive comments on the event. Mr. Tennant was so gracious and thanked everyone many times. The DJ's played until 10 pm and many stayed at their tables and talked with Mr. Tennant. The Holiday Sing-A-Long will be held on December 1st on the courthouse stairs from 4 pm to 7pm. The Christmas Parade is approaching 90 units and volunteers are still

needed to help with the line up. The parade will be held on December 2nd beginning at 2 pm.

OLD BUSINESS: The Community View Book was approved by the Board and members will be contacted soon for advertising. They will work from our office. A college student is working on the editorial content. Another company, Hometown Productions, has been contacting area businesses indicating that they are working on a Chamber sponsored map and are using Melody's name as their contact with us. This is not a Chamber sponsored project and a notice has been issued to the press that the company is using our name without our permission.

NEW BUSINESS: President Susan Stoy opened the floor for additional nominations for Board of Director Members. No additional nominations were made and on a motion by Andrew Corfont, seconded by Richard Scott, the nominations were closed. Ballots were passed out and voting took place. Penny Ketchem and Katy Shultz volunteered to count the results. Lynn Campbell announced that the Hospital would be hosting a free Thanksgiving dinner for the elderly and those without family in the area on the 21st from 4 to 8 pm. The food has been donated from suppliers at the Hospital and doctors and staff will cook and serve. The results of the election were announced; Merle Williams, Renee Jones, Lynn Campbell, Nancy Davis, Pam Bogucki and Cory Grandel were elected. Five were elected to the term 2001-2003 with one being elected to fill a vacant term.

On a motion by John Owen, seconded by John Glass, the meeting was adjourned at 1:50 pm.

Respectfully submitted,

Melody Longstreth
Executive Director

2001 Meeting Schedule

All meetings are noon - 1:00 p.m.

January 24	General Membership Greene County Vo-Tech
February 14	Board of Directors Groovy's American Cafe
February 28	General Membership Greene County Vo-Tech
March 14	Board of Directors Groovy's American Cafe
March 28	General Membership Greene County Vo-Tech
April 11	Board of Directors Groovy's American Cafe
April 25	General Membership Greene County Vo-Tech
May 9	Board of Directors Groovy's American Cafe
May 23	General Membership Golden Corral Steak House
June 13	Board of Directors Groovy's American Cafe
June 27	General Membership Golden Corral Steak House
July 11	Board of Director's Groovy's American Cafe
July 25	General Membership Golden Corral Steak House
August 8	Board of Directors Groovy's American Cafe
August 22	General Membership Golden Corral Steak House
September 12	Board of Directors Groovy's American Cafe
September 26	General Membership Golden Corral Steak House
October 10	Board of Directors Groovy's American Cafe
October 24	General Membership Greene County Vo-Tech
November 14	Board of Directors Groovy's American Cafe
November 28	General Membership Greene County Vo-Tech
December 5	Board of Directors Groovy's American Cafe

Collages and 3-D Constructions on Exhibit at College

The works of artist Robert Villamagna will be on exhibit in the Benedum Fine Arts Gallery at Waynesburg College from January 15 through February 9.

Villamagna is an Assistant Professor of Art at West Liberty State College. He creates collages and assemblages (3-D constructions) from objects such as machine parts, hardware, toys, furniture parts, time containers, license plates, textiles, plumbing, photographs, etc., using a variety of media. His work is thought provoking, mysterious, and sometimes humorous compositions.



A tiny slip-up can be very costly!

ChamberChoice™
Health Plans for All Business

Health Insurance programs for chamber members and their employees.
call for information 1-800-377-3539

University of Pittsburgh

Katz Graduate School of
Business Institute for
Entrepreneurial Excellence

Training Events

February 8, 2001

"Family Business Governance:
How to Establish Effective
Outside Boards and Roles of
Family Owners"

University Club
8:00 a.m. - 3:00 p.m.

February 20, 2001

"Where the Rubber Meets the Road"

University Club
1:30 - 5:30 p.m.

** For information on SBIR,
Entrepreneurial Fellows Center &
Family Enterprise Center programs
call 412-648-1542*

ON THE MOVE

Member Jeff Widdup of Legg Mason Wood Walker, Inc. has moved from his High Street location to an office within First Federal Savings & Loan Association of Greene County. First Federal has entered into an alliance with LM Financial Partners, Inc. a registered broker-dealer and investment advisor to provide full service investment products and services within First Federal offices. Visit Jeff in his new home on the second floor of First Federal's High Street office.

Revitalization Meeting Scheduled For January 26th

John Owen has agreed to take over the Revitalization Committee after the resignation of Suzanne Huffman. The first meeting in the Visioning process has been scheduled for January 26th from 11:30 am to 1:00 pm at the Stover Center at Waynesburg College. Lunch will be provided at a cost of \$6 per person. Mr. Bill Fontana, Executive Director of the Pennsylvania Downtown Center will lead this meeting and point the committee in the right direction. The goal of the committee is to form a separate non-profit corporation for downtown revitalization and begin the Main Street USA program. Anyone interested in attending must RSVP to the Chamber office at 627-5926 no later than Wednesday afternoon.

Waynesburg Christmas Parade

Thank You!

We would like to thank the following businesses, groups & individuals for their efforts and contributions in making this year's parade a success:

Judge Terry Grimes
Judge Bill Nalitz
Presbyterian Church Choir
Stephanie McCoy
Mr. & Mrs. Ron Novotny
Mary Conaway
Waynesburg Borough
Police Chief Timothy Hawfield
Greene County Constables
PennDot
Hook & Hook Attorneys at Law
Toothman & Toothman Attorneys at Law
Timothy Logan Attorney at Law
United Methodist Church
First Baptist Church - Rev. Richard Visser
WCYJ - TV - Bill Molzon, Sean Zakany,
Liz Johnson, Erin Roach and crew
Waynesburg College
WANB Radio-Doug Wilson
Waynesburg Volunteer Fire Department -
Larry Marshall
Mr. & Mrs. Ed Zeglen & Eddy
Howard Motors - Paul Howard
Duck Patterson, Tim and Tom Lemley
Alltel of Penna. - Merle Williams
Tom Headlee Register and Recorder
Alyssa Corfont - Miss Rain Day 2000
Arthur Tennant - Distinguished Service
Award 2000
First Federal Savings and Loan
Mothers Against Drunk Driving
Waynesburg Moose Lodge
Andrew Corfont
Jillian Chappel & Kaylie Barger
Richard Scott
Frank Pecjak
Jill Hass
Susan Stoy
Sheila Barger
Renee Jones
Robyn Riggs
Charles Perrine
John Glass
Kathleen Gregg
Participants and Spectators

The Western PA Offices of the PA Department of General Services and the
U.S. Small Business Administration

Invite you to learn about:

- State Contracting and State MBE/WBE certification
- The Small Disadvantaged Business (SDB) certification
- The 8 (a) Minority Business Development Program
- National Association of Minority Contractors (NAMC)

on

Thursday, January 25, 2001

12:00 - 4:00 pm

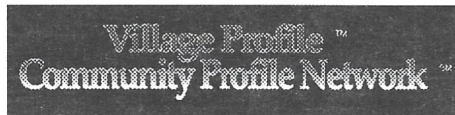
12:00 - 12:30	Registration
12:30 - 2:00	State contracting and state MBE/WBE program
2:00 - 2:15	NAMC programs
2:15 - 2:30	Break
2:30 - 3:45	Federal contracting and certification programs
3:45 - 4:00	Questions and Answers

To register, contact Yvonne Dowe at 412-395-6560, ext. 121

The U.S. Small Business Administration's cooperation does not constitute or imply its endorsement of any opinions, products, and/or services. Reasonable arrangements for persons with disabilities will be made if requested at least two weeks in advance. All SBA programs are extended to the public on a nondiscriminatory basis.

Waynesburg Area Chamber of Commerce 2001 Board of Directors

Susan Stoy - President 2001 State Representative Bill DeWeese 54 South Washington Street 724-627-8683/fax 938-4277 sstoy@pahouse.net	Chad Moore 2001 First Federal Savings & Loan 25 East High Street 724-627-6116/fax 627-5878	John Glass 2001 Observer-Reporter 32 Church Street 724-852-2602/fax 852-1497 orgncco@observer-reporter.com
Charles Perrine - Vice President 2002 Waynesburg College 51 West College Street 724-852-3257/fax 627-3416 cperrine@waynesburg.edu	Karen Zalom 2002 RAG American Coal Post Office Box 1020 724-627-3388/fax 852-2281 kzalom@RAG-American.com	Connie Clark 2002 Kyowa America 1000 East Roy Furman Highway 724-627-4700/fax 627-4747 clarkc@kyowa-pa.com
Jeanine Henry - Treasurer 2002 University of Pittsburgh Small Business Development Center 19 south Washington Street 724-627-9054/fax 627-6586 jhenry@greenepa.net	Merle Williams 2003 Alltel of Penna., Inc. 55 West Greene Street 724-852-8260/fax 852-2844 merle.williams@alltel.com	Nancy Davis 2002 Greene Co. Education Center of Westmoreland County Community College 300 North Street 724-627-3464/fax 627-9544 gcec@greenepa.net
Pam Bogucki - Secretary 2003 Rolling Meadows 107 Curry Road 724-627-3153/fax 627-9840 bogucki@alltel.net	John Owen 2003 United Way of Greene County 748 East High Street 724-852-1009/fax 627-3678 unitedway@alltel.net	Renee Jones 2003 Fox Charter Service 1804 Smith Creek Road 724-627-0341/fax 627-0741
Andrew Corfont 2001 Community Bank 100 Miller Lane 724-627-3134/fax 852-3121 corfont4@greenepa.net	Robyn Riggs 2001 Individual Member Post Office Box 132 724-998-1333	Cory Grandel 2003 Waddell & Reed 33 East High Street 724-627-3959/fax 627-3969



WAYNESBURG VIEW BOOK UNDERWAY

Your Chamber has contracted with *Village Profile* to produce a full color quality of life magazine for Waynesburg. This book will be used to recruit new residents and businesses for the Waynesburg area. The publication will be distributed by the Chamber office and the Kirby Welcome Center. It will contain full color photos that show the true quality of life and charm that Waynesburg has to offer. Articles will cover education, employment, recreation, history, etc. It is the goal to have the book ready in time for the Rain Day Festival.

Soon, all Chamber members will be contacted by Steve Bernard, a sales associate with *Village Profile*. Members will have the first opportunity to place an ad in this publication. In addition to advertising opportunities, all members who purchase ads will receive a fee web page, business directory listing and hyperlink on Chamber-Village Profile web site. There is no cost for ad creation and all advertisers will receive complimentary copies of the publication, all at no additional cost.

Once all members have been contacted, then the ads will be opened to non-members if space permits. Mr. Bernard will be working from the Chamber office during the sales period and can be reached by calling 627-5926.

Todd Beckham

Harpichord Recital
February 22, 2001 - 7:30 PM
Waynesburg College Performing
Arts Center, Waynesburg, PA



Hometown heroes are considered a national treasure. The Greene County Council on the Arts is proud to welcome Carmichaels' native, Todd Beckham, in his return to Greene County for a recital. His program will consist of harpsichord favorites by J. B. Bach, W. A. Mozart, G. F. Handel, J. P. Rameau, Francois Couperin, among others. Currently, Todd is organist-choirmaster at St. Dunstan's Episcopal Church in Dover, MA, assistant organist at St. Catherine of Sienna Church in Norwood, MA, and organist at Temple Beth Shalom in Peabody, MA.



Schedule for 2001

- February 22 Todd Beckham, Harpsichord Recital
Waynesburg College PAC, 7:30 PM
- March 3 Lyric Consort, Vocalists
Waynesburg Theater, 2:00 PM
Waynesburg College PAC, 7:30 PM
- April 8 Pitt Civic Orchestra
Waynesburg High School, 3:00 PM
- May 17 Radio Days (part of Gift of Music Series)
Capital Music Hall, Wheeling, WV, 7:30 PM
- July 16-21 Art Show
Held in conjunction with Waynesburg College
- October 17 Rand Whipple performs Shakespeare's Clowns
In the local schools and Waynesburg College PAC

Did You Know?

The first couple to be shown in bed together on prime time television were Fred and Wilma Flintstone.

Coca-Cola was originally green.

Every day more money is printed for Monopoly than the U.S. Treasury.

Men can read smaller print than women can; women can hear better.

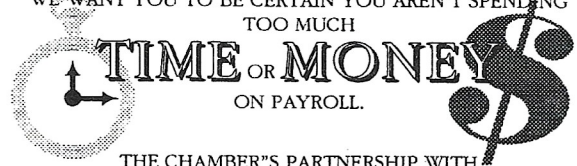
The state with the highest percentage of people who walk to work: Alaska.

The cost of raising a medium size dog to the age of eleven: \$6,400.

The average number of people airborne over the U.S. in any given hour: 61,000.

HOW MUCH DO YOU SPEND EACH MONTH ON PAYROLL?

- DO YOU DO ALL OF THE WORK YOURSELF?
 - DO YOU PAY SOMEONE TO DO THE WORK FOR YOU?
- WE WANT YOU TO BE CERTAIN YOU AREN'T SPENDING TOO MUCH



TIME OR MONEY
ON PAYROLL.

THE CHAMBER'S PARTNERSHIP WITH CHAMBERS OF COMMERCE SERVICE CORPORATION AND ADP MAKES OUR MEMBERS ELIGIBLE FOR A **15% DISCOUNT** ON NEW ADP SERVICES.
FOR INFORMATION CALL PAM REDDY AT 1-800-377-3539

Community Bank

All the bank you'll ever need

Telephone Banking 1-888-223-8099

Carmichaels 724-966-5041	Claysville 724-663-7723	Greene Plaza 724-627-3134	Greensboro 724-943-3581
McMurray 724-941-9030	Pioneer 724-499-5136	Washington 724-225-5300	Waynesburg 724-852-1715

Equal Housing Lender www.commbankna.com Member FDIC

Q. Where can I find information for my business on marketing, human resources, legal issues and more?

A.

<http://www.ccsc.net>

Compliments of your chamber and Chambers of Commerce Service Corporation (CCSC).

We're Here To Help You . . .

Bill DeWeese

54 Washington St.
Waynesburg, PA
627-VOTE

Ad Paid for by the Bill DeWeese Campaign Committee

More than just Internet access...
We are your local Internet experts.

GreenePA

852-2599
<http://www.greenepa.net/>

GreenePA is a service of
Within Technology, Inc.

Fast 56K Dial-ins
Faster ISDN Dial-ins
Digital Modems
Business Accounts
Web Hosting



savings and loan association
of **GREENE COUNTY**



Phone 627-6116

FDIC
INSURED

**Your Number
One Source
For News And
Information In
Greene County
7 Days A Week.**

*Serving Greene County
for more than 90 years.*



Observer-Reporter

32 Church St., Waynesburg, PA 15370

www.observer-reporter.com

E-mail: orgnco@observer-reporter.com

(724) 852-2602 or 1-800-222-6397 Ext. 3356 or 3357

ALLTEL Helps Your Community Stay In Touch

ALLTEL takes pride in community involvement, from the telecommunications services we offer, to our community volunteer efforts.

As community volunteers for school programs, we introduce the younger generation to the wonders of the phone. At local events we educate the public on what lies beyond those phone lines.

But our efforts don't stop there. We continuously update our equipment to keep in step with growth and development in your community.

For all your community's needs, we're there, keeping your lines of communication open and more.



P R O M I S T A R

BANK

WAYNESBURG OFFICE

1 West High St.

Waynesburg, PA

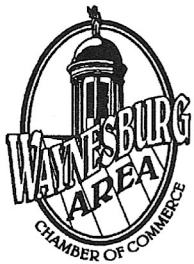
Sheila Barger, Manager

Ph.# 724-627-6126

Fax# 724-627-6645

HELP US KEEP OUR MAILING LIST CORRECT

If there is a mistake on your mailing label or the person whose name appears on the label is no longer with your company, please drop us a note or give us a call. We'll correct it right away.



**WAYNESBURG AREA
CHAMBER OF COMMERCE**

19 South Washington Street
Suite 100

Waynesburg, PA 15370

Phone: (724) 627-5926

Fax: (724) 627-8017

E-mail: wbgchamb@greenepa.net

www.greenepa.net/~wbgchamb

BULK RATE
U.S. POSTAGE
PAID

Waynesburg, PA
Permit No. 18

*Please be sure to share this
newsletter with others in
your place of business.*

