

CHAMBER CHATTER

The Newsletter of the Greater Waynesburg Area Chamber of Commerce

26 West High Street, Suite 101 • Waynesburg, Pennsylvania 15370 • 412-627-5926

Board of Directors

- Tracy Burns-Suter, President
Burns Floral Gallery
68 West High Street
852-2945
- John Owen, Vice President
Greene County Memorial Hospital
Seventh & Bonar Avenue
627-2636
- Chad Moore, Treasurer
First Federal Savings & Loan
25 East High Street
627-6116
- Yvonne Pratt, Secretary
Fran's Lawn & Garden
1600 E. High Street
627-7295
- Diane Bowlen, President ex-officio
Super 8 Motel
80 Miller Lane
627-8880
- Mary K. Pruss
Peacock, Keller, Yohe, Day & Ecker
102 East High Street
627-8331
- Dick Robinson ... Edward D. Jones & Company
82 West High Street
627-4045
- Linda Corfont, C.P.A. 546 Braden Street
852-1737
- Chas Huffman Radio Shack
2 Central Plaza
852-2800
- Judy Rastoka WANB Radio
P.O. Box 958
627-5555
- Shirley Stockdale Clerk of Courts
Greene County Courthouse
852-5282
- Fran Suppok Fran's Lawn & Garden
1600 E. High Street
627-7295
- Harry Anderson Lifetime Honorary Member
Hillcrest Avenue
627-5587
- Pauline Crumrine
Greene County Commissioner
70 Crabapple Drive
852-2900
- Jack McCracken McCracken Pharmacy
595 East High Street
627-5454
- Lisa Torri William H. Martin
P.O. Box BC
Washington, PA 15301
228-4200

January General Membership Meeting

Wednesday, January 27th at Noon

Iron Griddle Restaurant

- *Speaker* -
Waynesburg Borough Chief of Police Timothy Hawfield
"The Silent Electronic Partner"

All Chamber Members are urged to attend and to bring a friend.
If you are unable, please feel free to send a representative.
Meetings begin promptly at 12:05. Please feel free to be seated anytime.

New Board of Directors

Five positions on the Board of Directors were filled effective January 1st. The new members are:

- John Owen Greene County Memorial Hospital
- Harry Anderson Lifetime Honorary Member
- Pauline Crumrine Greene County Commissioner
- Jack McCracken Lifetime Honorary Member/McCracken Pharmacy
- Lisa Torri William H. Martin

A special thank you goes to the members whose terms expired December 31st for the three years of service they have given the Chamber of Commerce. They are:

- Diane Bowlen Super 8 Motel
- Jim Moore Greene County Messenger
- Merle Williams Alltel
- John Owen Greene County Memorial Hospital
- Cheryl Dukate Individual Member

1993 Officers

At the December Board of Directors Meeting officers for the coming year were elected. They are as follows:

- PRESIDENT, Tracy Burns-Suter Burns Floral Gallery
- VICE PRESIDENT, John Owen Greene County Memorial Hospital
- TREASURER, Chad Moore First Federal Savings & Loan
- SECRETARY, Yvonne Pratt Fran's Lawn & Garden

WELCOME To Our New Members

Waynesburg Orthopedics & Sports
Physical Therapy - Ronald A. King
The Pepper Tree Restaurant - Michael A. Takach
We hope to see you at this month's General Membership Meeting.

DON'T FORGET!!!

Members are still needed to serve on a steering committee to develop a long range plan for the Chamber. We are growing to a point that this become necessary to ensure our success in the future. If you are interested, please call the office.

1993 Committee Sign Ups

The following committees will begin meeting in the very near future. Members are still needed for these committees so please phone the office at 627-5926 if you are interested in serving. Dates of events are also listed for your convenience.

MEMBERSHIP DRIVE	Tentative mid-March
GOLF OUTING	Tentative July
MISS RAIN DAY PAGEANT	Events begin June 1st with pageant on July 25th
RAIN DAY BOOTHS	July 29
DSA AWARD AND ANNUAL BANQUET	Tentative October
HOLIDAY SING-A-LONG	December 4
CHRISTMAS PARADE	December 5
EDUCATIONAL FUND	
LONG RANGE PLANNING, POLICIES, INCORPORATION	

End Of The Year Events Review

The Annual Banquet was a big success. Distinguished Service Award winner, Mary Clovis Parkinson had a wonderful group on hand to congratulate her. The Waynesburg Elks Club is to be commended for a delicious steak dinner. Thanks goes to the Committee Chairwomen, Shirley Stockdale and Mary K. Pruss and to their committee, Harry Anderson, Bonnie Baily, Diane Bowlen, Sam Neubauer, Dick Walton, Don Whipkey and Jeanette Trader. Also thanks to Neubauer's Flowers who donated the centerpieces and to Rhodes & Hammers Printing, Inc. who printed the program and invitations.

The Holiday Sing-a-Long was once again held in the gazebo in the park complete with Christmas Carolers and Santa and Mrs. Claus passing out treats to the children. A special thanks goes to the Committee Chairman, Chad Moore and to Dr. & Mrs. Russell Williams who portrayed Santa and Mrs. Claus. First Federal Savings & Loan Association of Greene County and Integra Bank South for their donations to purchase candy for the children. The musical groups who entertained, Adoration, the Presbyterian Bell Choir, Cousins for Christ, Ferdinand Dolfi and Mrs. Donna Knisley and daughter. To Mary K. Pruss and Tracy Burns-Suter who decorated the gazebo with pine. Also to the helpers, Clark Patterson, Bernice and Nelson Fox, Misti Longstreth and Tammara Hopkins.

The Annual Christmas Parade was blessed with snow this year. Don Headlee did a wonderful job as chairman. Thanks goes to John Owen who emceed, Bill Molzon, Rich Bartlebaugh and the Waynesburg College Television Crew, Mary

Parkinson and Miss Rain Day Michelle Lee Maxon who served as Grand Marshals, Donald Patterson who provided the team of horses and wagon for the Grand Marshals, Rev. Richard Visser and the First Baptist Church, Police Chief Timothy Hawfield, the Horseman's Association of Greene County and Jim Zimmerman, Tammara Hopkins, Chad Moore, Mike Murray, Suzanne Huffman, Jim Moore, Dick Walton and the student volunteers from Waynesburg College, and finally to all those who braved the cold watching and taking part in the parade.

The Christmas Concession committee was very busy holding a concession stand at the Holiday Sing-a-Long on Friday evening and again at the parade on Saturday morning. Thanks goes to the committee co-chairwomen, Tracy Burns-Suter and Linda Corfont, and to the committee workers, Clark Patterson, Lisa Torri, Bernice & Nelson Fox, Yvonne & Kimmy Pratt, Judy Rastoka, Frank Pecjak and the student volunteers from Waynesburg College. Thank you to Wendy's Old Fashioned Hamburgers, Mary K. Pruss, Little Green Apples, Waynesburg Moose Lodge, Integra Bank, Waynesburg Elks Club for donations of items as well as all the members who baked cookies for the cause. THANK YOU!!!

Thank You

Thank you goes to First Federal Savings & Loan Association of Greene County for the use of a typewriter for the office.

MEMBER NEWS

First Federal Savings & Loan of Greene County was recently awarded a five-star rating. This marks the 17th consecutive quarter that they have received this prestigious award ranking them in the highest category for safety, strength and performance. Of the 2,089 savings associations nationwide, and analyzed for this period, only 824 or 39.4 percent, received a five-star rating. Congratulations!

Member Mary K. Pruss was recently named a partner in the firm, Peacock, Keller, Day, Yohe & Ecker. Congratulations Mary!

Former Miss Rain Day, Allison Nixdorf, daughter of Allen and Suanne Nixdorf of Pine Bank was recently named to the Deans List at West Virginia University with a perfect 4.0 grade point average. Allison is a junior in the School of Arts and Sciences and her major includes a concentration in upper division math and science areas. In recognition of her outstanding performance in statistics and computer science, she was nominated to serve as an undergraduate teaching fellow in both areas. Congratulations Allison!!

Let's Hear From You

All members are entitled to place articles in the newsletter. If you have something that you would like other members to know just drop us a line. The deadlines for submission are the second Tuesday of the month for inclusion in that month's edition. The Chamber reserves the right to edit as needed and the articles will be placed on a first come, first serve, basis. However, we will attempt to use all material as it is presented to us.

If you would like to place inserted material in the newsletter the rate for doing so is \$50 per issue. The material can be no more than two 8½x11 sheets. For arrangements, please call the office at 627-5926.

February 1993

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*Economic Census
DUE!*

It's Required by Law

If you received a 1992 Economic Census form, complete it. Return it by February 15.

Your company's response is confidential. It's important. And it's required by law. If you need help with your form, call us: 1-800-233-6136.

1992 Economic Census—Working For America
U.S. BUREAU OF THE CENSUS

GENERAL MEMBERSHIP MEETING

MEMBERS PRESENT: John Owen, Vice President, Mary Parkinson, Bob Macie, Office of Vocational Rehabilitation; Mary K. Pruss, Peacock, Keller; Richard Viser, Waynesburg Rotary Club; Kay Laskody, Mountainview Gardens; Barbara Loeper, Morris Insurance Agency; Millie Wonderling, Bowby Library; Dick Robinson, Edward D. Jones & Co.; Christine Gardner, Hospice Care; David Cline, Waynesburg College; Melissa Fuller, Waynesburg College; Salene Sowden, Huntington Bank; Brian Waychoff, Huntington Bank; Pauline Crumrine, County Commissioner; Bob Macie, Pennsylvania Office of Vocational Rehabilitation; Chad Moore, First Federal; Judy Rastoka, WANB; Bobbie Quallich, WANB; Tammy Watson, Greene County Memorial Hospital; Clark Patterson, Huffman-Whipkey Insurance Agency; Mohi Aidin, Enlivening Institute; Nancy Proclan, Enlivening Institute; Frank Gressly, Jack McCracken, Ann Whipkey, Huffman-Whipkey Insurance Agency.

Vice President John Owen called the meeting to order at 12:15 p.m. He welcomed everyone and asked for introductions around the room. On a motion by Richard Viser, seconded by Kay Laskody, the minutes of the previous meeting were approved as written. On motion by Mary Pruss and seconded by Christine Gardner, the Treasurer's report was approved. Yvonne Pratt, Secretary could not attend and Pat Houglund presented the Secretary's Report.

COMMITTEEREPORTS: Mary Pruss reported on the DSA Banquet stating it

would be held on October 16th at the Elk's Lodge. Invitations should have been received by now and reservations should be made as soon as possible. All advertisements for the book must be in by the end of the month. John Owen also called for full support from the membership. John mentioned the need for a Christmas Parade Chairman and anyone interested in this position should call Patty at the Chamber office. Kay Laskody reported the Nominating Committee would have a list of nominees for the 1994 Board Members on or before October 13th.

OLD BUSINESS: Clark Patterson reported on the Long Range Planning Committee which was held at the Edward D. Jones and Co. office on September 21. However, only two members of this committee attended and points discussed were; the Long Range Planning Committee tasks are extremely important to the viability of the Chamber; and the most critical committee at this point is the Nominating Committee, as many active Board members will be leaving at the end of this term. Also, mentioned was attendance rules be enforced.

NEW BUSINESS: There was no new business to report.

SPEAKER: John Owen introduced David Cline and Melissa Fuller representatives from Waynesburg College. Mr. Cline and Ms. Fuller discussed the upcoming Waynesburg College Homecoming events on October 23. The theme for this years homecoming will be "Pride and Spirit." Mr. Cline stressed the im-

portance of relationship between the town and the college. Also, the Homecoming committee is sponsoring a window decorating contest and would like everyone to become involved. Students from the college will help decorate your windows for this event. Please call 852-3289 for additional information.

ADJOURNMENT: On a motion made by Clark Patterson and seconded by Chad Moore, the meeting was adjourned at 12:45 p.m.

Respectfully submitted,
Patricia A. Houglund

Newsletter Inserts and Advertising Policies

If you would like to place inserted material in the newsletter the rate for doing so is \$50 per issue. The material can be no more than two 8½ x 11 sheets. For arrangements, please call the office at 627-5926.

If you would like to place a business card size ad in the newsletter the fee for doing so is \$180 per year - 11 issues. As each issue is printed the fee is pro-rated so please contact the office if you would like to reserve ad space. Each month the ads are rotated so that each ad will appear on the outside cover.



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Fisher Bills Help Small Businesses

Because I believe that Pennsylvania must do more to help small businesses survive and thrive, I recently unveiled two proposals to make it easier for entrepreneurs to obtain credit and market their products overseas.

If we want to protect jobs and create new opportunities, we must do more to help small companies meet start-up and expansion costs and find new markets for their products. Rather than throwing more hurdles and mandates at them, state government should take the lead in offering incentives and solutions.

My first proposal would create a Capital Access Program to encourage banks to make loans to more small businesses by eliminating some of the risks associated with such loans. Modeled after a successful program in Michigan, the bill would set up a reserve account to insure small business loans, funded by borrowers, lending institutions and the state.

If businesses cannot get credit, they often can't get a company off the ground. If we can give more small business owners a chance, then we can help create new jobs, generate additional tax revenues and increase the potential for new opportunities.

A second bill would create an Export Trade Alliance Board to help Pennsylvania companies to market their products overseas. The board would help companies overcome ob-

stacles to successful exporting, such as the absence of foreign contacts, language differences and currency rate problems. Through an innovative mentor program, the board would also match companies that are experienced in exporting with businesses that are interested in establishing new markets. Businesses that participate in the mentor program would be eligible for business tax credits of up to \$200,000.

1993 Meeting Schedule

OCTOBER

27 General Membership - The Pepper Tree

NOVEMBER

10 Board of Directors - Waynesburg Elk's Club

17 General Membership - Waynesburg Restaurant

DECEMBER

9 Board of Directors - Waynesburg Moose Lodge

NO GENERAL MEMBERSHIP MEETING THIS MONTH - HAPPY HOLIDAYS!

Achievement

It's amazing what ordinary people can do if they set out without preconceived notions.

—Charles Kettering

Problems

The only difference between a problem and a solution is that people understand the solution.

—Charles Kettering

What Do You Have To Say??

Has someone in your company recently been promoted? Is there a special event coming up in your business or organization? Has your firm recently reached a significant milestone or received a prestigious award? Or maybe you've changed locations, hours, or added a unique new product or service?

WE'D LIKE TO KNOW ABOUT IT so we can try to share your news with other Chamber members by printing it in CHAMBER CHATTER. Give us a call or drop us a line and give us the scoop! We'll be happy to hear from you.

The deadlines for submission are the first of the month for inclusion in that month's edition. The Chamber reserves the right to edit as needed and the items will be placed on a first come, first serve, basis. However, we will attempt to use all material as it is presented to us.



savings and loan association
of **GREENE COUNTY**



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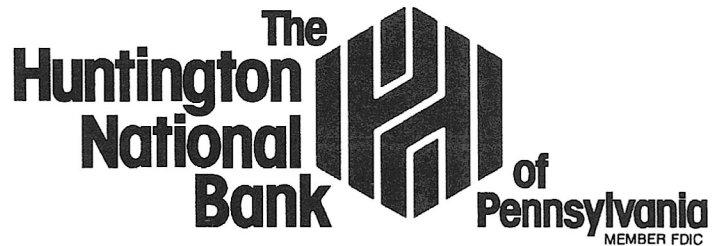
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 CHAMBER OF COMMERCE**

26 West High Street, Suite 101
 Waynesburg, PA 15370

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