

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce
 Phone: (724) 627-5926 • Fax: (724) 627-8017
 E-mail: wbgchamb@greenepa.net
www.greenepa.net/~wbgchamb

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

WELCOME NEW REPRESENTATIVES

Paul Rock, General Manager
 Wendy's Old Fashioned Hamburgers

Mike Harmon
 Waynesburg Moose Lodge

Gina Clark, Retail Sales Manager
 Cellular One

Tony Watson
 Enterprise Rent-A-Car

Kathy Provo
 Rohanna's Restaurant & Golf Course

Richard Walters
 Beverly Health Care - Waynesburg

Intern From Ireland Joins Chamber Staff

Sandra Foreman, a Waynesburg College student from Ireland has joined the Chamber staff as an intern. She will work in the office for the next three months and hopefully gain a working knowledge of how a business based, membership organization functions.

Sandra is from Belfast, Northern Ireland and is majoring in Business Management at Waynesburg College. She is sponsored by The Business Education Initiative run by the Training and Employment Agency in Belfast. She has two brothers and one sister back home in Belfast.

She finds Waynesburg to be very rural in comparison to her home, mainly due to the lack of public transportation. She has visited other places in US and jokingly says "I know there are buses and subways out there"! She also finds Waynesburg College to be very small compared to her university at home with 23,000 students compared to 1,300 here. She is enjoying her time with us and will be attending Waynesburg College for one academic year of which she has already completed 6 months.

President's Letter

It is my honor to serve as President of this vital and growing Chamber, and I am aware of standing on the shoulders of many fine past presidents. My overall strategy for 2002 is to continue the move, begun by past president Susan Stoy, toward a more business-oriented Chamber with more services for member businesses.

I plan to work closely with the Main Street program to ensure the success of *Waynesburg, Prosperous and Beautiful*, which was spun off as a separate entity late last year. The revitalization of downtown will be a long-range and broad-based undertaking that is in the direct interests of all Waynesburg businesses, including the College.

In addition, I plan to support our Executive Director as she works to complete the process of our becoming an Approved Pennsylvania Chamber. This process will provide us with a standard against which to check our activities as a Chamber. We want to have our Chamber operate at a level of service, advocacy, and support that will satisfy current members and attract new businesses to the fold.

In addition, I will support the active committee structure that is already in place. No chamber can be effective without the volunteer hours and diverse talents of its members. Member-for-member, I think ours is one of the most active chambers in southwest Pennsylvania. The seamless ways that events happen and services are delivered is proof of solid member involvement.

Let's keep up the good work and raise the bar a notch this year.

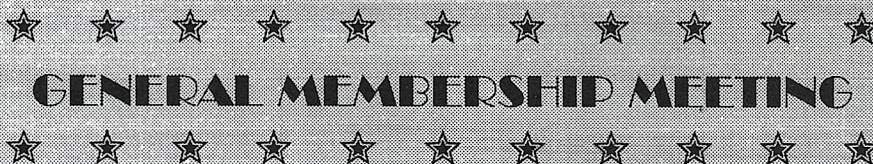
Sincerely,
 Charles Perrine
 President

Articles For Publication

We always welcome your news articles and press releases concerning your business. Please submit material for the Chamber newsletter by the 1st day of each month for the month in which you would like it published. Photos are also encouraged.

Inserts may be placed in the newsletter for a fee of \$65 and advertising rates are also available at \$20.00 per month for a business card size.

For more information or to discuss an article idea or ad, please contact the Chamber office.



WEDNESDAY, FEBRUARY 27, 2002

Noon to 1:00 p.m. • Golden Corral Steak House

**SPEAKER: AUGUST E. BERRY, JR. – GREENE COUNTY COORDINATOR – BIG BROTHERS BIG SISTERS
 TOM WIESE – DEVELOPMENT DIRECTOR**

TOPIC: INTRODUCTION TO THE NEW GREENE COUNTY PROGRAM OF BIG BROTHERS BIG SISTERS

Networking Opportunity - Bring Your Business Cards

ChamberChoice™
Health Plans for All Business

ROBERT W. FOX HONORED BY TIME MAGAZINE AND THE GOODYEAR TIRE AND RUBBER COMPANY

Robert W. Fox, president of Fox Ford-Mercury, Inc., was recently named as a recipient of the 2002 TIME Magazine Quality Dealer Award (TMQDA). The announcement was made by Ed McCarrick, publisher of TIME Magazine and Howard Steele, Director of OE, Tire Marketing & Sales at the Goodyear Tire & Rubber Company, an associate sponsor during the National Automobile Dealers Association (NADA) convention. Fox and other award winners were honored at the opening business meeting of this year's NADA convention in New Orleans, attended by more than 25,000 individuals involved in the automobile industry. Fox is one of only 66 dealers, from more than 19,400 nationwide, nominated for the 33rd annual award. Sponsored by TIME Magazine in association with Goodyear, and in cooperation with NADA, the TMQDA program recognizes outstanding new car dealers for exceptional performance in their dealership and distinguished community service. He was nominated to receive the 33rd annual TMQDA award by J. Paul McMillen, Executive Vice-President of the Pennsylvania Automobile Dealers Association. A panel of faculty members from the University of Michigan Graduate School of Business Administration selects finalists. Acknowledging the University's participation, TIME Magazine makes an annual grant of scholarship funds to the Michigan Business School in the names of TIME, Goodyear, the NADA, and all TMQDA recipients. A native of Mt. Morris, Fox's family moved from his hometown to Waynesburg and opened a Ford dealership. Shortly after the move, Fox's career in the automotive industry began with washing cars at the dealership. Later, he worked full time at the dealership as a mechanic and went into sales in 1961. In 1978, Fox purchased the balance of his uncles' interest in the dealership and became the sole owner of the wholly owned family business. The dealership also has the fortune of counting his 3 sons, Ronald, David, and Mark, as members of the dealership. For Fox, it has been extremely rewarding to be part of the transportation supply and service network and to experience the simple satisfaction of knowing he is serving a genuine need. He also finds it very rewarding to have the opportunity to help develop all family members who have shown an interest in the business.

WELCOME NEW MEMBERS

Membership Approaching 250!!!

•••••

First New Member Of 2002

BETA SIGMA PHI XI LAMBDA CHAPTER

Representative - Dorothy A. Seese
504 Huntington Woods
724-852-1435
email-susan@greenepa.net



14 member non profit cultural, social and community interest organization

•••••

Big Brothers Big Sisters of Greater Pittsburgh

Representative - August E Berry, Jr.
5989 Penn Circle South
Pittsburgh, PA 15206-3838
412-363-6100
Fax: 412-363-6801



Email: aberry@bbbspgh.org
Web: bbbspittsburgh.org

Non-Profit National Youth-Serving Organization

Washington Wild Things Professional Baseball Team

Representative - Christine Blaine
Washington Crown Center, Suite 666
1500 West Chestnut Street
Washington, PA 15301
724-250-9555
Fax: 724-250-2333



Web: washingtonwildthings.com
8 Employees

Professional Baseball Team, Ballpark and Facility

Greene County Bass Masters

Representative: Larry Freeman, President
46 Reesman's Mobile Home Park
724-883-4492
Email: brit3@alltel.net
15 Members



Non-Profit Bass Fishing Organization

A_Action Group, L.L.C.

Representative:
J. William Morris, Owner
130 Stewart Street
724-583-9077 Fax: 724-583-9078
Email: A_Actiongroup@hotmail.com
1 Employee
Industrial Supply

Central Greene Pediatrics

Representative:
Dr. Dan Church, Owner
246 Elm Drive
724-627-0926 Fax: 724-627-0812
Email: churchdga@hotmail.com
3 Employees
Health Care Professional - Pediatrician

DIRECTOR'S NOTE VISION 2002 AND BEYOND

In 2002, it is my vision for the Waynesburg Area Chamber of Commerce to make a solid commitment to our members and to strive to become an active and vital Chamber. To accomplish this, things must change and I know that change will be met with resistance. Just because our Chamber has always sponsored a particular event or operated in a certain way, that does not mean that those things should always occur in just the same manner. As the world around us grows and evolves, we need to be prepared to do the same. Our Long Range Planning Committee has been working diligently since early last summer to help the Chamber do just that. I can attend seminars and round table discussions with other Chambers and bring knowledge and ideas back to the committee. But you, the members of the Chamber, are the only ones who can decide to grow and to change. Listed below are several points on which discussion will be held this year and hopefully action planned to help us reach these goals. While several of these points are already on their way to becoming reality, we still have a long way to go.

- Reach the 300-member mark and maintain retention to 90-95%
- Expand member benefits to increase the real value of the membership investment and prepare supporting literature to present to members and potential members.
- Streamline or eliminate events/projects whose focus is not membership based. Spend staff time on members first and community second.
- Create a part-time position (paid, volunteer or intern) to allow for membership recruitment and retention visits without interruption of office services.
- Prepare a Long Range Plan, Business and Marketing Plan that follows the mission of a Chamber of Commerce. Focus to be members first, community second.
- Offer continuing education for Executive Director and Board Members to lead Chamber on the right path. Institute a Board of Directors Code of Ethics.
- Annually, review all membership benefits, events and projects to determine K.M.E.A. status of each. Review and update Marketing Plan, Business Plan and Long Range Plan accordingly. (K.M.E.A. - Keep, Modify, Eliminate or Add)
- Begin membership education seminars and expand on Annual Banquet offering a keynote speaker and member recognition.
- Use logo/brand recognition to increase awareness of membership opportunities. Create an image of action for the member and a true value for the investment.
- Form a legislative committee and begin to communicate with local government agencies so that we become an influential force in the community.
- Begin to think and act like a business.

Any input from the members on these goals and objectives is always welcome.

Sincerely,
Melody R. Longstreth
Executive Director

American Red Cross Geranium Sale

The American Red Cross of Greene County is selling Geraniums for their Spring Fundraiser. Orders will be taken beginning February 1, 2002 and ending April 15th. Payment is due at the time of order. Cost is \$3.00 for a 4 inch flower in a plastic pot. The flowers come in three colors: red, white and pink. Delivery will be on May 17, 2002 and if 15 or more plants are ordered at any one location, direct delivery is available. Orders can be placed via the American Red Cross of Greene County located on the second floor of the Ben Franklin Building or at the Chamber of Commerce office in the lobby of the Fort Jackson Building.

PENNSYLVANIA WORKFORCE – In The 21st Century

The 18th Annual Employment, Training and Education Conference will be held at the Hershey Lodge and Convention Center on April 24, 25 and 26. Participants may choose multiple workshops focusing on: CareerLink, Welfare-To-Work, Workforce Development, Youth Programming, Partnership Building, Policy Updates-State and Federal, Customer Service, Adult and Family Literacy and TANF Programs and Policies. To register visit the event website at www.papartners.org

2002 WCES Career Day Presenters Needed

March 15th has been selected as the date for the 2002 WCES PTA Career Day which is held annually for 5th grade students. The event has benefited from many Chamber presenters in the past. Kathleen Gregg from Greene County School-to-Work Partnership is the chair of the event. The day is informative for the students and generally a lot of fun for the presenters. For more information or to become a volunteer business presenter, please phone Kathleen Gregg at 852-2900, ext. 225 or the Chamber office.

Calendar of Upcoming Chamber Events

February General Membership Meeting
27th - Noon - Golden Corral Steak House

March Board of Directors Meeting
13th - Noon - Groovy's American Cafe

Take Advantage of Alltel ADSL Service

Members are offered the chance to sign up for high speed Internet service (ADSL) through Alltel. This high speed internet service is on display at the Chamber office and if you'd like to stop by and surf the net for a few minutes, you'll see how much time you can save with this feature. In addition, you no longer need two lines to use your phone and your Internet service at the same time; this one line does both at the same time. For more information or to get a sign-up sheet faxed to you, please call the Chamber office.

A New Choice for a New Year.

ChamberChoice HEALTHCARE PROGRAM

As a member of your local chamber of commerce, ring in 2002 by offering your employees comprehensive and affordable healthcare plans. ChamberChoice is designed to provide you with more options, better solutions, and personalized service.

ChamberChoice
Health Plans for All Business

CALL THE CHAMBERCHOICE CLIENT RESOURCE CENTER AT
1-800-377-3539 TO LEARN MORE

THANK YOU FOR YOUR RENEWALS!

Thank you to the following members for renewing their 2002 membership investment in January:

Acorn Acres Bed & Breakfast
Advanced Physical Therapy Services
American Cancer Society Greene
County Office
American Legion-James Farrell Post #330
Baily Insurance Inc., Coldwell Banker Baily
Real Estate
Barna's Furniture & Appliance
Bartons Auto Wrecking
Bates Fork Baptist Church
Behm Funeral Home, Inc.
Bell's Wholesale Grocery, Inc.
Bortz Chevrolet-Cadillac-Subaru
Bowlby Public Library
Carmichaels Hose Company
Carol Lee Shop
Cathleen A. Lizza, O.D.
Cerro Fabricated Products
Chuck's Collision Shop, Inc.
Shirley Stockdale, Clerk of Courts
Community Bank
Cornell Agency Nationwide Insurance
Corner Shoppe
Cross Flowers
Davis & Son's General Contracting, Inc.
Denny House
Dukate's Lasting Impressions
Edward Jones & Company
EMS Southwest, Inc.
Enterprise Rent-A-Car
Equitrans, L.P.
Fashion Bug
Fashion Shop
First Federal Savings & Loan
First Presbyterian Church
Giant Eagle
Girl Scouts of Southwestern Penna.
Greene County Council on the Arts
Greene County Country Club
Greene County Family Practice
Greene County Gas and Oil, Inc.
Greene County Historical Society
Greene County Industrial Development
Authority
Greene County Messenger
Greene County School-to-Work Partnership
Greene County United Way
Greenwood Promotional Products
Groovy's American Cafe, Inc.
Guest House
H & R Block
Herrington & Long Real Estate
Honorable H. William DeWeese, State
Representative
Hudson's Jewlers
Humane Society of Greene County
Humble Carpet

Tom Wise, Individual Member
Sandra Wise, Individual Member
Carl Tustin, Individual Member
Interval Chiropractic Center
J. A. Goodwin Agency, Inc.
J. K. Willison Real Estate, Inc.
Jacobs Petroleum Products
Jesmar Energy, Inc.
Knight Insurance & Notary Service
Koratich's Golden Rail
Kyowa America Corp.
LM Financial Partners, Inc.
Mark IV Office Supply
McCracken Pharmacy
Merle Norman Cosmetics
Milliken & Throckmorton Funeral Home
Modar's Candy & Cake Supplies
Mountainview Gardens
National City
Patterson Realty
Peacock, Keller, Ecker & Crothers, LLP
Pecjak's Sunoco
Prayun Chayapruks, M.D.
Producers Supply Co.
RE/MAX Integrity First Real Estate
Professionals
Regional Eye Associates
Rhodes & Hammers Printing
Rohanna's Restaurant & Golf Course
Rolling Meadows Nursing Home
Scott Enterprises
Scotty's Pizza
Special Events Commission
Studio R Gifts
Team Penna. CareerLink
Tentmakers Party Tent Rentals
The Honorable Frank Mascara, M.C.
The Locker Room
Toothman Dental Center
Travel Savers
Triangle Hotel, Inc.
Tri-State Health Care
Waddell & Reed
Walton Financial Services
Waynesburg Agway Service
Waynesburg Borough
Waynesburg Chiropractic Clinic
Waynesburg College
Penny Ketchem, Waynesburg College
Waynesburg Fraternal Order of Eagles #598
Waynesburg Glass and Mirror
Waynesburg Lodge #153 of Free & Accepted
Masons
Waynesburg Lodge #469 I.O.O.F.
Waynesburg Moose Lodge #461
Yingling Insurance Agency

Greene Arc Names Chief Financial Officer

Greene Arc, Inc., the largest non-profit provider of mental retardation services in Greene County, announced the appointment of Scott A. Clemens as Chief Financial Officer. He brings more than ten years development and revenue experience to the position. The appointment of Scott Clemens to this vacant executive position rounds out a strong executive management team for the agency. Clemens will assist Greene Arc to continue transition of the agency from traditional program based funding to a fee-for-service. Clemens' experience in developing and generating revenue sources, operating infrastructures, augmenting financial and accounting controls and raising funds are attributes the agency will leverage. One of his primary duties will be implementing a system to handle revenue generated by the Jacobs Birdhouse Company, a joint venture between the principles of the designs and patents of world renowned manufacturer and Purple Martin conservator, Warren Jacobs.

Local Dance Studio Announces New Fitness Program

The Ginny McClelland Dance Studio has developed a way to help everyone keep those New Year's resolutions to get into shape. A new series of classes are available to the general public of all ages. No dance training is required, just motivation to get and stay in shape. Classes will be offered in Yoga, Ballet, Aerobics, Pilates and Dance and will be taught by qualified instructors. A special program is available so that participants may try all of the various disciplines before deciding on one, or they may continue to take a mixed regimen of classes. A flexible schedule will also allow for "no excuses" in keeping that New Year's resolution. For more information, please contact the studio at 724-627-5330 or stop by 80 West High Street.

Chamber Polo Shirts Available

Green polo shirts with the Chamber logo embroidered in white are now available to members at a cost of \$20 each, \$24 for XXL. Members are encouraged to purchase shirts and wear them proudly to let everyone know that you support your Chamber of Commerce!!! To order shirts, please contact the office.

WARRIOR TRAIL SCHOOL STUDENTS SUPPORT AMERICA

Students of the Warrior Trail School showed their support of America and President Bush recently by sending American Flags created from the children's hands to the White House. The project was the culminating activity that accompanied a unit on America which included learning the "Pledge of Allegiance," studying about the "Statue of Liberty," and learning about the American flag.

The children ages 13 months to 5 years of age enjoyed their unit on America and they also enjoy taking turns holding the flag while reciting the pledge each morning. Warrior Trail staff and students worked on many creative projects throughout the unit and proudly displayed their work throughout the school building. The "Brave Banners" sent to the White House were made from tracings of the children's hands, which were then cut out and had the fingers painted with red and white stripes, and the palms represented the field of blue and stars. The students of Warrior Trail wanted to show their support for the victims of September 11 and their love of America by sending the flags to Washington.

Enrichment programs and special activities are part of the Warrior Trail School curriculum. Warrior Trail School Staff are currently working on a special educational unit on the "Olympics" to be presented during the month of February. The students and volunteers from the Waynesburg College Bonner Scholars program are working hard training for the Olympic "events" which will be held at the Armory during a full day of fun and excitement next month.

Greene County A.B.A.T.E.

Third Annual Cancer Society Poker Run

April 27, 2002

Poker Run

Sign up at 10:30 AM at

Super 8 Hotel, Waynesburg, PA

Pull out time 12:00 Noon - Last Stop Buddy's

Sign up fee \$10.00 per driver - \$5.00 per rider

*Proceeds going to Cancer Society,
Locks for Love.*

*We will also be accepting Ponytail
donations at this time.*

Donations to American Cancer Society
accepted for Relay for Life Team

**For more information please contact:
Chris 724-592-5275 or Tut 724-627-0780**

*Please!! No Weapons, No Attitudes!
Thank You!*

MEMBER PROFILES



GREENE COUNTY UNITED WAY

The Greene County United Way mission is to organize and coordinate community resources to address human service needs. G.C.U.W. currently funds 14 member agencies who serve 37% of Greene County's population. In 2001, G.C.U.W. raised \$27,000 through its annual campaign for its member agencies. The agency is operated by Amy K. Widdup, Executive Director and three employees. It is located at 748 East High Street in Waynesburg and can be reached at 724-852-1009 or emailed at unitedway@alltel.net. The Greene County United Way has been in operation for 24 years.

BIG BROTHERS BIG SISTERS OF GREATER PITTSBURGH, INC.



For more than 90 years, Big Brothers Big Sisters of America has been America's preeminent national youth-serving organization. Their service is based on a "One-To-One" relationship between an adult volunteer and a child at risk. Volunteers serve as friends, mentors and role models, helping children (who are primarily from single-parent homes) gain greater self-confidence. "Bigs" encourage "Littles" to realize their potential and see themselves as having happy and successful futures. Big Brothers and Big Sister mentors have influenced the lives of over one million children in thousands of communities across the nation. In the very near future, a office will be opening in Greene County to bring this program to the children of our area. If you would like to become a "Big" volunteer or would like further information about their program, please contact August E. Berry, Jr. at 412-363-6100 or aberry@bbbspgh.org.

HUMBLE CARPET AND DECORATING CENTER

The business was started by John Humble 36 years ago. Johnny Bill was a partner for 28 years and took over sole ownership in 1996. The store was ranked number one in all Laminate Floor Sales. Also, in an Observer Reporter survey, Humbles was ranked #1 in all flooring and carpet cleaning in Greene County. They carry carpet, ceramic, hardwoods, vinyl flooring, vinyl tile, rubber floor and are the largest carpet and vinyl stocking dealer. Their flooring is installed ONLY by their own installers. They currently employ 9 people. For more information, contact Johnny Bill Humble at 724-627-5229 or stop by the store located at 1000 East High Street.

CENTRAL GREENE PEDIATRICS

Dr. Dan Church has recently opened Central Greene Pediatrics which is located at 246 Elm Drive in Waynesburg, just across from the

State Police Barracks. He employs three people in his Pediatric based practice. The office offers medical care for newborn through age 18. He is board certified and routinely handles sick and well child care as well as all vaccinations. In addition, they offer an on-site lab. For more information or to schedule an appointment, please call 724-627-0926.

BAILY AGENCY, INC COLDWELL BANKER BAILY

The Baily Insurance Agency's beginning can be traced to 1890 to what was originally The Randolph Insurance Agency located in Waynesburg.



In 1905, Harry F. Baily became associated with the Randolph Agency which then became the Baily Insurance Agency in 1920. Harry's brother, William E. Baily, joined the Agency in 1920 while Harry's son, T.S. Baily, became a partner in 1942. Charles R. Baily, Sr., joined the Agency in 1955 and added sons Charles R. Baily, Jr., Karl G. Baily, along with John W. Blosser. The Baily Agency purchased the Headlee Insurance Agency in 1977 and incorporated in 1979. In 1988 the Agency purchased the Douglas G. Lee Agency. While always a respected and well-know Agency in Greene County, the Agency opened a branch office in Washington County in 1972. Under the direction of Charles R. Baily, Sr., the office in Washington's Millcraft Center has become a force in the Washington County Area. They have always been an Independent Insurance Agency selling all forms on insurance coverage. Their accounts number about 4000 divided between Personal and Commercial lines. For more information, please contact the agency at 724-627-6121 or by email at bailyinsurance@alltel.net or bailyrealestate@alltel.net or visit their web site at www.bailyagency.com.

CONGRESSMAN FRANK MASCARA

Congressman Frank Mascara represents the 20th district of Pennsylvania, which includes all of Washington and Greene counties, and parts of Allegheny, Fayette and Westmoreland counties. In addition to Washington D.C., Congressman Mascara has district offices in North Charleroi, Uniontown, Greensburg, Washington and Waynesburg. The Waynesburg office is open on Thursdays from 8:30am to 4:30pm and is located at the Greene County Office Building. It can be reached at 724-852-2182. For more information, please visit www.house.gov/mascara.

If you would like to see your business profiled here, please contact the office at 724-627-5926 or send in a article with logo and/or photo if desired.

GOVERNMENT AFFAIRS COMMITTEE NEEDS MEMBERS

Members who may be interested in serving on a new Government Affairs Committee should contact the Chamber office. The committee must be reflective of the Chamber's business membership and encourage participation in government affairs activity at all levels, local, state and federal. The committee will support the pro-business community and advocate this position to the state legislative delegation.

Village Profile™
Community Profile Network™

**Village Profile Welcomes
The Waynesburg Chamber of
Commerce to the largest network
of online communities!**

VillageProfile.com
Website Generates Record Traffic

To survive in the evolving E-commerce world, companies need an online strategy incorporating multiple media sources if they are to take full advantage of all of the new communications technologies. From cars to carnivals, almost everyone has a dot com, but it takes more than a name and a dot to be successful online, and no one knows this better than Village Profile. After all, the Chamber industry's largest, most innovative publisher pioneered the concept of parallel media publishing when they launched The Community Profile Network via the VillageProfile.com website in 1995.

With parallel media publishing, the complete, printed versions of Village Profile's award-winning guides and maps are published on the Community Profile Network portal, which has links to every Chamber partner's community website. Online viewers at www.villageprofile.com now have access to the same community information and beautiful photography that Village Profile publications are famous for, right in their own home. When they visit a community from the VillageProfile.com

Be sure to visit our newest Waynesburg Chamber publication online at: <http://www.villageprofile.com/pennsylvania/waynesburg>. It is full of Waynesburg area photos, editorial content and advertisers. Thanks to everyone who made it possible.

Tuition Waiver Program For Unemployed Workers Adopted By WCCC Board

Westmoreland County Community College will waive a year's tuition for dislocated workers from Westmoreland, Greene and Indiana counties through a new program approved by the college's board of trustees. Unemployed workers may enroll for free for up to 30 credits in one year or complete noncredit workforce training at WCCC sites in their county of residency. With tuition for credit classes at \$52 per credit, students would save about \$1,560. WCCC President Daniel C. Krezenski said the program is at the request of Pennsylvania Governor Mark Schweiker who urged the 14 state community colleges to collectively adopt tuition waiver programs to help those who lost their jobs as a result of the weakened economy. The program is open to Westmoreland, Greene and Indiana county residents who have been laid off indefinitely from a full-time position since July 1. To qualify, applicants must first apply and be deemed ineligible for financial aid grants and CareerLink training funds. Then, applicants must submit a letter from their employer on company stationery stating the actual layoff date. The tuition waiver may only be used once and does not cover fees and textbooks.

BOWLERS NEEDED

On May 19, 2002, Big Brothers Big Sisters of Greene County will host the "Bowl for Kids Sake" at the Yanak Lanes in Jefferson. The Chamber will be participating with a six member team which so far consists of Melody Longstreth, Charles Perrine, Susan Stoy and Miss Rain Day 2001, Angela Bertugli. This event promises to be a lot of fun for everyone involved while helping to get the Greene County office of Big Brothers Big Sisters off the ground. The minimum donation per bowler is \$50 and must be raised by the bowler or their business. Attire will be the Chamber polo shirts. If anyone is interested in helping this great cause, please contact Melody at the Chamber office.

Carry On

Nothing in the world will take the place of persistence. Talent will not; nothing is more common than the unsuccessful person with talent.

Genius will not; unrewarded genius is almost a proverb.

Education will not; the world is full of educated derelicts.

Persistence and determination alone are omnipotent. The slogan "press on" has solved and always will solve the problems of the human race.

—Calvin Coolidge

Albert Gallatin Home Care & Hospice Update

Albert Gallatin Home Care and Hospice is now accepting application for children and volunteers for Camp Shining Star. Camp Shining Star is a free weekend camp for grieving children, ages 6 to 12, who have experienced the death of someone they love and are hurting. Funded totally by donations and staffed totally by volunteers, Camp Shining Star will be offered the weekend of June 7-9, 2002 at Jumonville, PA. To get a camp application, serve as a camp volunteer, or get more information, call Marilyn Cartwright at 724-438-6660.

MECHANICS OF STARTING A SMALL BUSINESS SEMINAR

MARCH 21, 2002

**Washington Federal
77 South Main Street
Washington, Pa. 15301**

The Mechanics of Starting a Small Business workshop will give you the vital "nut and bolts" for establishing your business. Learn details about the legal and tax requirements involved as well as how to secure start-up capital. An informational packet will also be provided. Start on the correct path by learning how to:

- Identify the unique lifestyle requirements involved in owning a small business.
- Assess the feasibility of your business idea
- Develop a Business Plan
- Obtain financing
- Market your product or service
- Identify the steps to follow to help you start your business
- Identify other resources that will help you plan to succeed

This free seminar will be held from 8:00 to 10:00am and will include a question/answer period during the final hour. Please call (724) 627-9259 or (724) 627-9054 to make a reservation.

THANKS AND CONGRATULATIONS

Congratulations to Amy Widdup, Executive Director of the Greene County United Way. She was the winner of the door prize at the January General Membership Meeting. Amy took home a very coveted door prize this month - the LAST set of Christmas Bulbs!!!

BOARD OF DIRECTORS

President - Charles Perrine - Waynesburg College
Vice-President - Sheila Barger - Promistar Bank
Treasurer - Jeanine Henry - University of Pitts. S.B.D.C.
Secretary - Pamela Bogucki - Rolling Meadows Nursing Home
Connie Clark - Kyowa America Corp.
Karen Zalom - RAG American Coal
Merle Williams - Alltel of Penna., Inc.
Shirley Stockdale - Clerk of Courts
Dolly Throckmorton - Waynesburg Giant Eagle
Nancy Davis - Greene Co. Education Center of Westmoreland Co. Community College
John Owen - Special Events Commission
Renee Jones - Fox Charter Service
Cory Grandel - Waddell & Reed
Mary K. Pruss - Peacock, Keller, Ecker & Crothers, LLP
Bruce Wermlinger - Waynesburg Borough
Susan Stoy - Ex-Officio - State Representative Bill DeWeese

**Your Number
One Source
For News And
Information In
Greene County
7 Days A Week.**

*Serving Greene County
for more than 90 years.*



Observer-Reporter

32 Church St., Waynesburg, PA 15370

www.observer-reporter.com

E-mail: orgnco@observer-reporter.com

(724) 852-2602 or 1-800-222-6397 Ext. 3356 or 3357

**COLDWELL
BANKER**

Baily Agency Inc. Insurance & Real Estate

55 S. Washington St. • Waynesburg, PA

724-627-6121

Westmoreland County Community College

GREENE COUNTY EDUCATION CENTER

Start here.

- 45+ majors to prepare you for a career with a future
- Worry-free transfer program for bachelor's degree seekers
- Convenient learning formats - online classes & telecourses



724-627-3464

Go far.

ALLTEL Helps Your Community Stay In Touch

ALLTEL takes pride in community involvement, from the telecommunications services we offer, to our community volunteer efforts.

As community volunteers for school programs, we introduce the younger generation to the wonders of the phone. At local events we educate the public on what lies beyond those phone lines.

But our efforts don't stop there. We continuously update our equipment to keep in step with growth and development in your community.

For all your community's needs, we're there, keeping your lines of communication open and more.



PROMISTAR

BANK

WAYNESBURG OFFICE

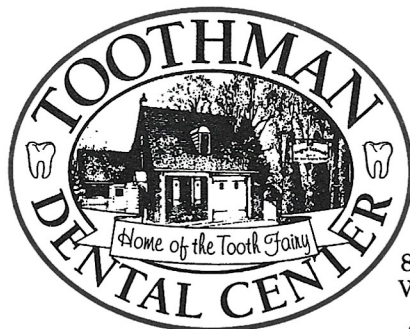
1 West High St.

Waynesburg, PA

Sheila Barger, Manager

Ph.# 724-627-6126

Fax# 724-627-6645



801 East Greene Street
Waynesburg, PA 15370

627-5399

cb Community Bank

A century of service to our communities

TELEPHONE BANKING 1-888-223-8099 or 724-966-8286

Carmichaels 724-966-5041 Greene Plaza 724-627-3134 McMurray 724-941-9030 Washington 724-225-5300 Washington Mall 724-225-4797

Claysville 724-663-7723 Greensboro 724-943-3581 Pioneer 724-499-5136 Waynesburg 724-852-1715 Southpointe 724-743-0700



www.communitybank.tv

Member FDIC

Bell's Wholesale Grocery, Inc.
"Ring Bell's for Service"

Full Line Distributor Serving Greene County
 In Retail and Food Service For 40 Years!

*Deli • Meat • Bakery • Grocery • HBL
 Frozen Food • Tobacco • Dairy • Produce*

211 Meadow Ridge Drive
 Mt. Morris, PA 15349
 1-800-288-2565

We're Here To Help You . . .



*Bill
 DeVorse*

54 Washington St.
 Waynesburg, PA
 627-8683



More than just Internet access...
 We are your local Internet experts.

GreenePA

▼



852-2599
<http://www.greenepa.net/>

GreenePA is a service of
 Within Technology, Inc.

Fast 56K Dial-ins
 Faster ISDN Dial-ins
 Digital Modems
 Business Accounts
 Web Hosting

First Federal

savings and loan association
 of **GREENE COUNTY**

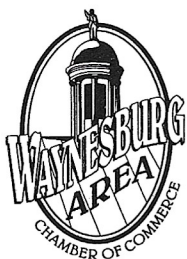
TELEPHONE BANKING
627-4291 or 1-877-GREENE CO (1-877-473-3632)

HOME OFFICE: 25 East High Street • PO Box 1901 • Waynesburg, PA 15370 • (724) 627-6116
 FAYETTE OFFICE: Main & Beeson • PO Box 1246 • Uniontown, PA 15401 • (724) 437-2861
 CARMICHAELS OFFICE: 101 West George Street • PO Box 397 • Carmichaels, PA 15320 • (724) 966-5053
 WAYNESBURG DRIVE-THRU: Intersection of Routes 19 & 21 • Waynesburg, PA 15370 • (724) 852-2203
 UNIONTOWN DRIVE-THRU: McClellandtown Road • Uniontown, PA 15401 • (724) 430-2889

www.firstfederalofgreene.com

HELP US KEEP OUR MAILING LIST CORRECT

If there is a mistake on your mailing label or the person whose name appears on the label is no longer with your company, please drop us a note or give us a call. We'll correct it right away.



**WAYNESBURG AREA
 CHAMBER OF COMMERCE**

19 South Washington Street
 Suite 100
 Waynesburg, PA 15370
 Phone: (724) 627-5926
 Fax: (724) 627-8017
 E-mail: wbgchamb@greenepa.net
www.greenepa.net/~wbgchamb

PRE SORT STANDARD
 U.S. POSTAGE
 PAID
 Waynesburg, PA
 Permit No. 18

Did you see your name in this issue?
 If not, call the office to find out how
 to be in next month's issue.

**Please be sure to share this
 newsletter with others in
 your place of business.**

