

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce

Phone: (724) 627-5926 • Fax: (724) 627-8017

E-mail: wbgchamb@greenepa.net

www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

President's Letter

Greetings!!

Congratulations to the newly crowned Miss Rain Day, Paige Shlosky. Paige "blew the audience away" with her voice on July 27 at the 25th Anniversary of the Rain Day Pageant.

Once again, the committee worked hard to make the pageant a success. The newly formed Rain Day Scholarship, Inc. paid special attention to all the details to ensure future pageants will maintain the high standards of the past pageants.

I would also like to thank all of you that attended the Business After Hours on July 16 at First National Bank of Pa. It was a huge success as we had 65 individuals attending. The next Business After Hours will be a picnic sponsored by RAG. These events give you an excellent opportunity to network with other members. It was great to see new faces at the event on July 16.

Last but not least, I must note that even without rain on Rain Day the Special Events Commission of the Waynesburg Borough did a wonderful job of organizing the festivities. Who would have guessed with so much rain this year, that it would miss July 29th!!

Respectfully,
Sheila Elliott Barger

You're Invited to the...

August Business After Hours

Thursday, August 14th

4:30 - 6:30 P.M.

hosted by

RAG Pennsylvania Services Facility
158 Portal Road - off of Route 218S

Join fellow Chamber members
for a good old fashioned cook-out...



Raffle Prizes for the evening will be 3 underground mine tours...

Also meet the 2003 Miss Rain Day - Paige Shlosky...

RSVP requested at 627-5926 or 627-2288



Miss Rain Day 2003 - Paige Shlosky, the 16 year old daughter of Lyn and Peter Shlosky of Carmichaels. Paige is a student at Carmichaels Area Jr./Sr. High School.

2003 Job Fair

Pennsylvania State Representative H. William DeWeese, The Greene County Commissioners, and the Greene County Team Pennsylvania CareerLink will sponsor the fifth annual Job Fair on Thursday, September 11th from 2:00 p.m. to 7:00 p.m. at the Greene ARC Building in Ruff Creek. The goal is to offer a significant representation of employers from business, industry, government, non-profit, health and human service organizations to the job seeker. School and agencies that offer training have also been invited to participate. Businesses may plan to accept applications and resumes, offer information about positions currently available, and conduct interviews for part-time or full-time positions. Participating businesses are encouraged to provide information that promotes their business. The event is offered free of charge to business participants and potential employees. To reserve your space, please call Barbara L. Cole, CareerLink Administrator at 724-852-2900 extension 229.



GENERAL MEMBERSHIP MEETING



WEDNESDAY, AUGUST 27, 2003

Noon - 1:00 p.m. • Waynesburg Moose Lodge - Upstairs Meeting Room

Buffet

SPEAKER:

DOOR PRIZE THIS MONTH - \$25 GIFT CERTIFICATE FROM LEWIS RV RENTALS AND A SUPREME CAR WASH FROM HIGH STREET EXXON CAR WASH

Networking Opportunity - Bring Your Business Cards for Door Prize Drawing

Welcome New Members

PA Cleanways of Greene County

Mrs. Theesa Matscherz, Executive Director
217 Greene County Office Building
93 East High Street
724-627-7097
Fax: 724-852-2944
E-mail: pacwgrco@alltel.net
www.pacleanways.org/greene
Nonprofit – Fighting Illegal Dumping
1 employee
*Referred by Mary Jane Kent –
Greene County Pomona Grange*

SK Computer Solutions, Inc.

Mr. Sylvester Kaunda, President
560 McKean Avenue
Donora, PA 15033
724-379-5213
Fax: 724-379-4230
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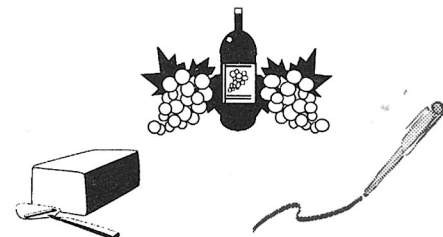
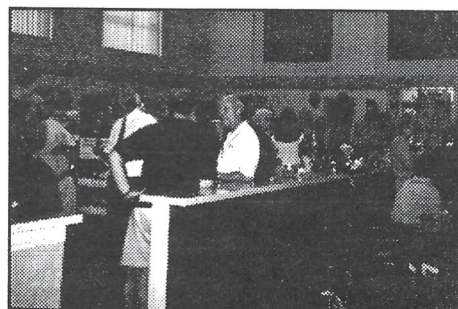
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Toll Free: 800-487-0293
Toll Free Fax: 800-901-2196
Cell: 814-285-6309
Insurance
1 employee

July Membership Business After Hours

THANKS to member, FIRST NATIONAL BANK OF PENNA. and Sheila Barger for hosting the July B.A.H. at their High Street location. The event boasted the largest attendance to date and the everyone enjoyed the handwriting analysis!!! The evening was enhanced by music by Nelson Fox. A delicious buffet, wine and sweets were enjoyed by all. Door prizes were donated by First National Bank and the University of Pittsburgh Small Business Development Center. Several lucky winners walked away with some great prizes. We hope to see you all at the next Business After Hours.

AUGUST 14th - RAG American Coal
SEPTEMBER - Peaceful Springs Fishing Lake
OCTOBER 15th - Greene County United Way
NOVEMBER - CareerLink
DECEMBER - Resolutions



July Renewals

Girl Scouts of Southwestern Penna.

Congratulations

Congratulations to Ami Cree of Padget Business Services for being the lucky winner of the door prize at the July General Membership Meeting! She won a exterior car wash and interior vacuuming from Chuck's Collision Shop. Also congratulations to Lamont Duke, a guest of David Crowe of the Greene Community Church for being the lucky winner of the second door prize, a set of tickets to a Washington Wild Things game courtesy of the University of Pittsburgh Small Business Development Center Greene County Economic Outreach Initiative.

Scholarship Donations

A thank you goes out to the following members who have made donations to the continuation of the Chamber's Educational Scholarship Fund in July.

Rhodes & Hammers Printing, Inc.
Dr. & Mrs. Richard Visser
John & Penny Ketchem
Waynesburg Rotary Club
Affordable Comfort
Tim Logan, Esquire
First Federal Savings & Loan

For Sale

The Golf Committee has four passes good for 18 holes of golf and a cart at the Country Club on any weekday for sale at a cost of \$40 each. The proceeds will benefit the Golf Committee and can be obtained by contacting the Chamber office at 724-627-5926.

Member To Member Discount Program

This program, exclusively for Waynesburg Chamber members, is aimed at creating an awareness of the value of doing business in our community and with other Chamber members. Members are encouraged to offer savings to their fellow Chamber members to encourage business between members. Savings can be added to the program at any time through out the year and can run for a set period of time. Special updates will be published monthly and included in the newsletter reminding members of the special savings being offered. If you are interested in offering a special discount to fellow Chamber members, please contact the office at 724-627-5926. What you decide to offer and the length of time the sale is good is entirely up to you. What have you got to lose? You'll attract fellow members to your business and in turn, you'll be attracted to theirs!

Mark Your Calendar!

HEALTHY KIDS TO HEALTHY ADULTS

Common ground for strong communities 2003

SECOND ANNUAL CONFERENCE FOR IMPROVING HEALTH

FRIDAY, NOVEMBER 21, 2003

Four Points Sheraton
Greensburg, PA

Featured Key Note Speaker:

D. Elaine Surma

*Senior Supervisory Narcotic Agent
for the Attorney General's Office*

Some Workshop Topics Include:

Emerging Diseases
Rural Health Issues

What's New In Social Services
Health Insurance Options
Emergency Preparedness
Stress Management

Registration forms will follow soon!

Sponsored by Fayette, Greene and
Washington Counties covering Kids
and Families Coalition

Stuff The Bus

The Greene County United Way is participating in a new program called "Stuff the Bus" designed to help local children receive back to school supplies this fall. Items needed include paper, pens, pencils, crayons, folders, rulers, notebooks, lunch boxes and backpacks. If your business or organization would like to participate, please call the United Way at 724-852-1009.

Newsletter Advertising Spaces Available

The advertising that appears in the newsletter is available to any member at a cost of \$300 annually, or \$30 per issue. Call the office now at 724-627-5926 to sign up. Your ad will reach 335 businesses in the Waynesburg area at a cost to you of only .06 cents per copy. That's a great advertising rate and you are targeting your fellow Chamber members. Be sure to take advantage of this great marketing tool.

Athena Awards Nominations

The Washington County Chamber of Commerce is currently seeking nominations for the 2003 ATHENA Award. The recipient is an individual recognized not only for professional excellence and community service, but also for actively and generously assisting women in their attainment of professional excellence and leadership skills. Candidates should meet the following criteria:

- The individual actively assists women in realizing their full leadership potential.
- The individual demonstrates excellence, creativity and initiative in their business or profession.
- The individual provides valuable service by contributing time and energy to improve the quality of life for others in the community.

Nominees must be from Washington or Greene counties. To receive a nomination form, please contact the Waynesburg Chamber of Commerce office at 724-627-5926 or the Washington Chamber of Commerce at 724-225-3010. The deadline for nominations is August 30th, 2003.

Doing Business with the Commonwealth of PA

*Are you a small business owner who is
puzzled by state government contracts?*

Let us help you put the pieces of the
contracting puzzle together.

Attend a FREE workshop:

WAYNESBURG

September 30, 2003

9:30 a.m. - 12:30 p.m.

Pre-Registration Required!

Call Waynesburg Area
Chamber of Commerce
at 724-627-5926

Get Answers to Questions Like:

- Does the state buy what you sell?*
- How does state government buy goods and services?*
- How can you find state bidding opportunities?*
- What information is available on the Internet to help?*
- How can you receive state certification as a
minority or woman-owned business?*

Presented by: PA Bureau of Contract
Administration and Business Development
Sponsored by: The Waynesburg Chamber of Commerce

Upcoming Seminars

- August 12 - QuickBooks Made Easy
- August 28 - QuickBooks Advanced
- September 4 - CE Marketing Basics
- September 10, 17, 24 - Business Owners' Legal Issues Series
- September 12 - Purchasing Agents Program
- September 25 - CE 123
- October 7 - Small Business Financing
- October 15 - Writing An Effective Business Plan

For more information on any of these seminars, contact the Duquesne University Chrysler Corporation Small Business Development Center at 412-396-6233 or visit www.duq.edu/sbdc

Distinguished Service Award Nominees Sought

Applications are currently available for the 2003 DSA, which will be presented at the annual banquet in October. The honor is bestowed on an individual for outstanding service to the Waynesburg community. The winner is selected based on contributions to community welfare and betterment, participation in community welfare and betterment, participation in community activities and civic enterprises, lasting contributions to community welfare, leadership abilities, success in their individual vocations, personal progress and cooperation with other individuals and organizations. Deadline for submission is August 25th. Applications are included in this mailing and are also available in the lobby of the Fort Jackson Building.

Door Prizes Needed

Do you have an item promoting your business that you would like to donate to be used as a door prize at the monthly General Membership meeting? If so, please contact the office.

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First Federal Savings &
Loan of Greene County
Washington Street Café
Waynesburg Giant Eagle
Rolling Meadows Nursing Home
W.A.N.B. Radio
Wendy's Old Fashioned
Hamburgers
Mark IV Office Supply
The Barre Room
Investment Center at First Federal
Lewis Limousine
Waynesburg McDonalds
Beer Barrel
Chuck's Collision
Clips & Tips
Cross Flowers
Hoyle's Graphic Xpressions
Rhodes & Hammers Printing
Southside Deli



Laick Design
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Picture Perfect Images
Tricia Ricco Dance Studio
Greene County Messenger
County of Greene
McCracken's Pharmacy
Radio Shack
Waynesburg Central High School Board
Central Greene School District
Magic Moments

2003 Contributors to the Scholarship Bond Fund

\$100 Bond

Amy White – Waynesburg Subway
Ankrom Brothers Carpet
Advanced Physical Therapy Services
Baily Agency/Coldwell Banker
Barna's Furniture & Appliances, Inc.
Behm Funeral Home, Inc.
Bobtown Market
Bruce V. Shipe, D.D.S.
CATO Corporation
Carmichaels Golf Club
Carmichaels Furniture – G. Pecon
C.E. Bowers School Bus Service, Inc.
Classy Cuts Tanning & Hair Salon
Cluttter's Auto Works
Darrell L. Donley, M.D.
Dr. Webb – Tri-State Health Care
Gran & Grandpa Sinnott
Hargus Creek Drilling
Joe R. Pyle Complete Auction & Realty Service
John Howard Olds-Pontiac-Buick-GMC
Trucks, Inc.
Kirk A. King, Attorney
McCracken Pharmacy
Mike's Wheel Alignment
Milliken & Throckmorton Funeral Home, Inc.
Norge Village Laundry
Patterson & Cicchino Surgical Associates
Pat's Sporting Goods
RAG Pennsylvania Operations
Slugger's Carpet

Super 8 Motel
Tom McGilton Auto
Waynesburg Giant Eagle
Wind Ridge Collision & Auto Body
Yingling Insurance Agency

\$75 Bond

Bucktown Beer
Fox Ford Mercury, Inc.
The Corner Shoppe
Waynesburg Chiropractic Clinic

\$50 Bond

Barton's Auto – Drew Miller
Bill & Gloria Hart
Cathleen A. Lizza, O.D.
CGI International
Doug Black
Dr. Tisha Cozart & Dr. Jason Cozart-
Penna. Chiropractic Center
Eagle One Aviation
Fox Ford Mercury, Inc.
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Groovy's American Café, Inc.
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J.K. Willison Real Estate, Inc.
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The Corner Shoppe
Slugger's Carpet
Groovy's American Café, Inc.
Wade's Body & Frame Shop, Inc.
Consol Energy, Inc.
Charlie's Auto
(Continued on next page)

THANK YOU (Cont.)

2003 Miss Rain Day Pageant Committee

Committee Members

Sheila Barger
Heather Bendik
Remo, Emilia & Angie Bertugli
Lindsay Blair
Pam Bogucki
Lynn Campbell
Andrew Corfont
Linda Corfont
Jeff & Angela Gernert
Cory Grandel
Jeanine Henry
Carol Howard
Tonya Keener-Blasco
Penny Ketchem
Lisa Kreuzer
Tim Logan
Melody Longstreth
Bret Moore
John Owen
Debbie Stephenson
Shirley Stockdale
Susan Stoy
Dolly Throckmorton
Brenda Yingling
Lisa Wheeler
Jonella Wozny-Williamson

Crownbearer – Haley Bendik
Choreography – Lynn Campbell &
Dolly Throckmorton
Tabulators – Lisa Kreuzer
Suzanne Huffman
Program Printer – Rhodes & Hammers
Printing, Inc.
Rehearsal Facilities – Waynesburg Central
High School
Stage Manager – Bret Moore

Order Your Alltel DSL Through The Chamber

If you are ready to increase your office efficiency and sign up for a high speed DSL line, please contact the Chamber for the order form. By signing up through the Chamber you not only help yourself by increasing your efficiency, you help the Chamber out by allowing us to keep our DSL line another month at no cost. The office is open for you to come in and view the speed at which you can surf the net and use the phone at the same time. Call to arrange a time to stop by!

Chamber Chatter Articles and Inserts

We always welcome your news articles and press releases concerning your business. Photos are also encouraged. There is no charge for articles and photos to be included. Inserts may be placed in the newsletter at a cost of \$65 per issue. 350 inserts must be provided and folded to 4 1/4 x 5 1/2 inches to fit inside the newsletter. There is a \$20 charge for material provided unfolded. A non-profit insert rate is available at \$32.50 per issue. Please submit all material for the Chamber newsletter by the 1st business day of each month for the month in which you would like it published or inserted. Questions may be directed to the office at 724-627-5926.

Flyer Space Available

Insert your promotional material in the Chamber Chatter and a great rate! Our rates beat the postal service by a mile! Insert 350 pieces at a cost of \$65 (non-profit rate of \$32.50) That's only 19 cents each and you are targeting Waynesburg area Chamber members. Provide the office with 350 identical inserts, folded to 8 1/2 inches by 5 1/2 inches (same size as folded newsletter) no later than the 5th day of the month that you would like the insert included. There is a \$20 charge for material received unfolded. Mailing occurs so that the newsletter arrives the third week of the month. For more information, contact the Chamber office.

WANTED:

WriteIDEA 2003

SOUTHWESTERN PENNSYLVANIA WOMEN'S
BUSINESS PLAN COMPETITION

**REWARD:
TO SHARE A \$25,000
CASH PRIZE!**

One winner selected from each
of the following counties:
**Fayette, Greene,
Washington & Westmoreland**

* Deadline for application is Friday,
September 5, 2003

* Winners announced in October 2003

TO ENTER OR FOR INFORMATION:

Send/fax/e-mail to:

Women's Business Plan Competition
Seton Hill University
The National Education Center
for Women in Business
Seton Hill Drive • Greensburg, PA 15601
724/830-4625 • FAX: 724/834-7131
E-mail: info@setonhill.com
www.e-magnify.com



The National Education Center for Women in Business

CRITERIA:

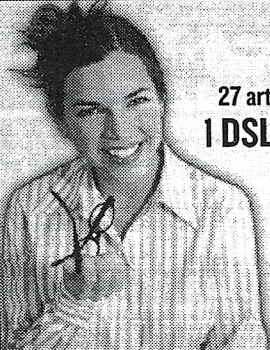
- Business must be a start-up or in operation for a year or less as of September 5, 2003 with annual sales under \$100,000
- Business must be at least 51% owned by a woman (or women) and be located in the following counties:
 - Fayette
 - Greene
 - Washington
 - Westmoreland
- Applicants must be 18 years of age
- Instructions are provided at www.e-magnify.com

Applicants are encouraged to contact their local Small Business Development Center for assistance in preparing their business plans.

St. Vincent College, SBDC,
Westmoreland and Fayette Counties
724-537-4572; www.sbdc.stvincent.edu

University of Pittsburgh SBDC,
Greene County Outreach Office
724-627-9054; www.sbdc.pitt.edu

University of Pittsburgh SBDC,
Washington County Outreach Office
724-229-8078; www.sbdc.pitt.edu

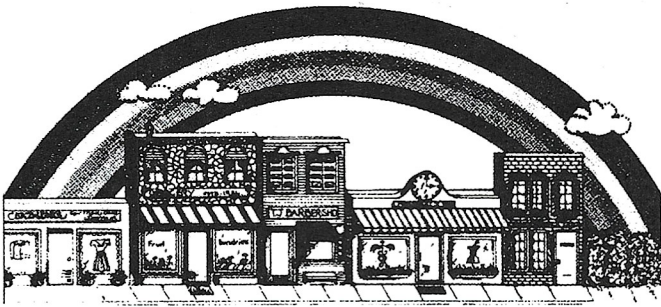



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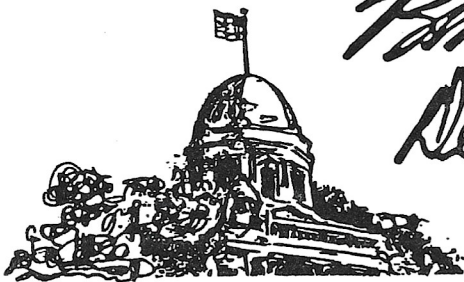
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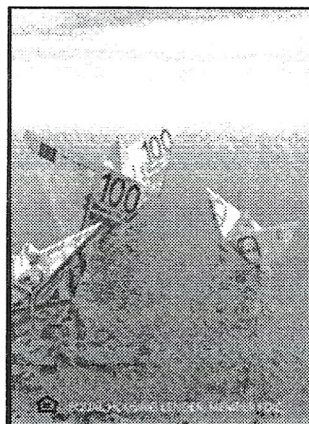
Carmichaels 724-966-5041	Greene Plaza 724-627-3134	McMurray 724-941-9030	Washington 724-225-5300	Washington Mall 724-225-4797
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Claysville 724-663-7723	Greensboro 724-943-3581	Pioneer 724-499-5136	Waynesburg 724-852-1715	Southpointe 724-743-0700
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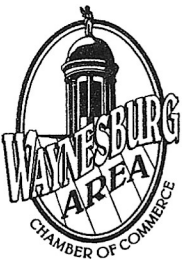
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