



# CHAMBER CHATTER

The Newsletter of the Greater Waynesburg Area Chamber of Commerce

## General Membership Meeting and Speaker Wednesday, August 25th at Noon Elks Club

— Speaker —  
Darlene Benci  
“Waynesburg Adult Literacy Problems”

All Chamber Members are urged to attend and to bring a friend.  
If you are unable, please feel free to send a representative.  
Meetings begin promptly at 12:05. Please feel free to be seated anytime.

## RAIN DAY FESTIVITIES

The annual Miss Rain Day Scholarship Pageant was held on Sunday, July 25, in the Waynesburg Central High School auditorium. The pageant, now celebrating its fifteenth year in existence, was again a huge success. Of the 24 young ladies who competed for the title, the judges voted that Sherri Tucker was the most deserving to wear the coveted crown. Also awarded were: Amber Chaudhry, First Runner-up, Natalie David, Second Runner-up, Christina Reyes, Third Runner-up and Corrie Austin, Fourth Runner-up.

The Miss Rain Day Pageant Committee would like to extend their thanks to all those who were willing to sacrifice their time and energies to ensure that this year's pageant surpassed all others. A special thank-you to Andrew Corfont, Director of the Miss Rain Day Pageant Committee and his staff for their hard work and community-minded effort.

## IT'S RAINING, IT'S POURING . . .

Rain Day celebrations kicked off a bit early on the 29th when the first drops, accompanied by lightning bolts, hit Waynesburg soil at precisely 12:07 a.m.

Activities continued from morning till night, ranging from dancing to live bands to a petting zoo. The Chamber of Commerce added to the festivities with the dunk tank and lemonade stand, which would not have been made possible without the laborious efforts of Clark Patterson and Richard Scott. The Chamber wishes to acknowledge a special thank you and a job well done to these gentlemen for their selfless service.

## 1993 Meeting Schedule

### AUGUST

25 General Membership - Waynesburg Elk's Club

### SEPTEMBER

8 Board of Directors - Waynesburg Restaurant  
22 General Membership - Iron Griddle Restaurant

### OCTOBER

13 Board of Directors - Rohanna's Restaurant  
27 General Membership - The Pepper Tree

### NOVEMBER

10 Board of Directors - Waynesburg Elk's Club  
17 General Membership - Waynesburg Restaurant

### DECEMBER

9 Board of Directors - Waynesburg Moose Lodge

NO GENERAL MEMBERSHIP MEETING THIS MONTH - HAPPY HOLIDAYS!

## Distinguished Service Award

The 1993 Distinguished Service Award Banquet will be held on October 16, 1993 at the Waynesburg Elk's Club. The award will be given to someone who has made an outstanding contribution to the betterment of the community through achievements, leadership and service. Nominees are now being accepted. If you wish to nominate an individual, please contact the Chamber for applications. Deadline for nominations is August 20.

## Update On: Workers' Comp

After an almost two year wait, the state has a workers' compensation reform law. The measure was signed into law earlier this month by Acting Governor Mark Singel.

### What the law does:

- Caps medical costs at 113 percent of Medicare rates.
- Provides for some competition between insurance companies in setting rates.
- Allows smaller employers to pool together for self-insurance.
- Provides for a one-time five percent discount for employers who start a workplace safety program.
- Eliminates the minimum benefit, offsets workers' comp. against UC benefits and extends the 14-day rule to 30 days (the period injured workers must be treated by employer's physician).

### What it doesn't do:

- Roll back the 24 percent increase in rates.
- Require insurance companies to pass on any savings to employers in the form of lower rates, discounts or dividends (both ideas pushed strongly by Gov. Casey).
- Make workplace safety improvements mandatory.

Reform of the state's troubled workers' compensation system has been an issue since Gov. Casey proposed a four-point plan in response to an insurance

industry request for a rate hike of almost 52 percent. At the time, Gov. Casey called the rate hike request an "outrage" that "threatened jobs and businesses in Pennsylvania."

A conference committee was appointed to seek a compromise after both houses were unable to agree on a bill.

In the interim, Insurance Commissioner Cynthia Maleski ruled in December 1992 that an increase of 17 percent was justified, which, when pro-rated for the entire year, averaged 24 percent.

Secretary Tom Foley described the bill as "half a loaf," primarily because it doesn't pass along the savings to the rate payer, as was done in auto insurance reform.

## Join The Club

Thank you to the following members who have donated to the Educational Fund:

Cathleen A. Lizza, O.D.

William C. and Lois G. Hewitt

Marshall Resources - Chris & Sheila Marshall

Harry & June Anderson - Lifetime Honorary Member

Waynesburg Elks Club #757

Steinberg Vision Associates - Charles Steinberg

Edward D. Jones & Company - Dick Robinson

To date, these are the only members who have donated in 1993. Don't you want to see your name here????

## Hospice Care's 2nd Annual Golf Benefit

Join us on September 22, 1993 at Quicksilver Golf Club for Hospice Care's 2nd Annual Golf Benefit. Soon after the Seniors have left the course you can play your game on the extraordinarily well groomed course in Midway, PA.

Former Pittsburgh Steeler, Craig Wolfley, will be highlighted as the evening's keynote speaker in an effort to help Hospice Care raise money to pay for care provided to the terminally ill in Washington and Greene counties.

The four man scramble golf format will begin at 1 P.M. The cost of \$175 per golfer includes golf, cart fees, locker room fees, eligibility for all skill prizes, a gift and dinner. Hole in one prizes include a \$13,000 valued automobile, a \$15,000 valued automobile and the choice of a cruise for two, two airline tickets for anywhere in the Continental U.S., or a golf vacation for two.

Corporate sponsorship of \$775 allows for four golfers and a tee ad. Dinner only packages are available at the cost of \$50 per person. Entree choices include prime rib or stuffed flounder.

All prizes will be awarded during the evening's festivities. Everyone is eligible for many door prizes. Various raffles and auctions will also be held.

For more information contact Beth Stroud at 228-4580 or 627-8118.

## Tell Us How We Are Doing

Here's your chance to tell your Chamber what you think we need to be doing. Jot down your suggestions, opinion or other comments in this space and mail it to the Chamber at 26 West High Street.

ALL RESPONSES WILL BE SHARED WITH YOUR BOARD OF DIRECTORS.

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(Optional) Name \_\_\_\_\_

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# GENERAL MEMBERSHIP MEETING

**MEMBERS PRESENT:** John Owen, Vice President, Chad Moore, First Federal, Janis Klemik, United National Real Estate, Arleen Donaldson, United National Real Estate, Lois Hewitt, West Penn Power Company, Linda Krajnak, West Penn Power Company, Barbara Loeper, Morris Agency, Millie Wonderling, Bowlby Library, Linda Corfont, CPA, Kay Laskody, Mountain View Gardens, Mary Pruss, Peacock, Keller, Clark Patterson, Huffman-Whipkey, Linda Smith, Hospice Care, Dick Robinson, Edward D. Jones, Frank Pejak, Pejak Atlantic, Mary C. Parkinson, Shirley Shipman, Shipman Sanitary, Pauline Crumrine, County Commissioner, Lisa Torri, William H. Martin, Inc., Jack McCracken.

Vice President John Owen called the meeting to order at 12:10 p.m. He welcomed everyone and asked for introductions around the room. On a motion by Mary Pruss, seconded by Lois Hewitt, the minutes of the previous meeting were approved as written. On motion by Pauline Crumrine and seconded by Clark Patterson, the Treasurer's report was approved. Yvonne Pratt, Secretary could not attend and Pat Houglund presented the Secretary's Report.

**COMMITTEE REPORTS:** Linda Corfont reported that the Rain Day Pageant was a huge success with a full house and standing room only. This year was the 15th year and the previous Rain Day Queens were invited to attend and take part in the Pageant. Linda also thanked everyone who helped in anyway. She also announced that Sherri Tucker was

crowned as the 1993 Miss Rain Day and she would be attending our August General Membership Meeting. John Owen reported that due to lack of response the Dinner Theater would be canceled, and said possibly we could try something different in the future. Mary Pruss reported that the DSA Banquet was in full swing which will be held at the Elk's Club on October 16, and the deadline for nominees is August 20. Clark Patterson reported that the Dunk Tank was in poor condition and would need to be rebuilt at a cost of approximately \$1000.

**OLD BUSINESS:** Clark Patterson, Huffman-Whipkey, presented a supplemental insurance package provided through AFLAC, affording an additional benefit to Chamber members at discounted rates. Clark needed approval of the membership to use the Chamber as an Association. He also made it quite clear this would not preclude other insurance companies that sell the same insurance product from selling to Chamber members. Chad Moore recommended the Chamber accept this proposal and Lisa Torri seconded his motion and all in attendance agreed.

**NEW BUSINESS:** There was no new business to discuss.

**SPEAKER:** John Owen introduced Lorraine Yasenosky from GACO, Mon Valley Renaissance. Ms. Yasenosky's company assists business in obtaining government contracts, i.e., federal, state and export. Ms. Yasenosky said she would be more than willing to assist anyone in obtaining contracts with the government

and she can be reached at 223-4568.

**ADJOURNMENT:** On a motion made by Jack McCracken and seconded by Kay Laskody, the meeting was adjourned at 12:45 p.m.

Respectfully submitted,

Patricia A. Houglund

## SEMINARS IN OUR AREA

### "Management Problems of the Technical Person in a Leadership Role"

A one-day seminar specifically designed to increase your success while making the transition from technical specialist to manager/supervisor.

**WHEN:** August 31

**LOCATION:** Ramada Inn Pittsburgh Airport, 1412 Beers School Road, Coraopolis, PA

**FEE:** \$199 per person, or \$189 per person for 3 or more attending the same seminar

To register, call toll-free 1-800-255-6139 between 7 a.m. and 7 p.m. on weekdays and between 8 a.m. and 5 p.m. on Saturdays.

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# MERLE WILLIAMS FUND IS ESTABLISHED

Member Merle Williams of Alltel was diagnosed with Leukemia last year. Last month Merle received a bone marrow transplant is finally on his way to recovery.

But your help is needed now. Merle's insurance paid for his transplant with the exception of the costs involved in harvesting the marrow from the donor. This procedure costs between \$16,000 to \$20,000. Merle's personal resources have been depleted over the past several months in covering out of pocket expenses related to his treatment. The only choice was to establish a fund raising campaign.

A fund has been set up at First Federal Savings & Loan of Greene County, 25 East High Street, Waynesburg, Pa 15370. Checks can be made payable to the Merle Williams Fund and mailed directly to First Federal.

Merle has given many years of service to the Chamber of Commerce serving as President and on many committees as chairman and member. Please be generous and make a donation right away.

## Good enough to be a teacher

Years ago, after a celebrated international career on the stage, the world-famous violinist Jascha Heifetz became a professor of music at UCLA. When someone asked him why he had left the glamour of performing to become a teacher, Heifetz answered, "Violin-playing is a perishable art. It must be passed on; otherwise it is lost." Then he went on to say, "I remember my old violin professor in Russia. He said that [if I worked hard enough] someday I would be good enough to teach."

— from a speech by William Graves,  
editor of *National Geographic* magazine

## Newsletter Inserts and Advertising Policies

If you would like to place inserted material in the newsletter the rate for doing so is \$50 per issue. The material can be no more than two 8½ x 11 sheets. For arrangements, please call the office at 627-5926.

If you would like to place a business card size ad in the newsletter the fee for doing so is \$180 per year - 11 issues. As each issue is printed the fee is pro-rated so please contact the office if you would like to reserve ad space. Each month the ads are rotated so that each ad will appear on the outside cover.

## Take a chance

When Jim Burke became head of a new products division at Johnson & Johnson, one of his first projects was the development of a children's chest rub. The product failed miserably, and Burke expected that he would be fired.

When he was called in to see the chairman of the board, however, he met a surprising reception. "Are you the one who just cost us all that money?" asked Robert Wood Johnson. "Well, I just want to congratulate you. If you are making mistakes, that means you are taking risks, and we won't grow unless you take risks." Some years later, when Burke himself became chairman of J&J, he continued to spread that word.

— Robert J. Kriegel, with Louis Patier,  
*If It Ain't Broke . . . Break It!*

## New Members

WELCOME to our new members:  
Humane Society of Greene County, represented by Catherine Johnson, Mgr.  
We hope to see you at this month's General Membership Meeting.

## What Do You Have To Say??

Has someone in your company recently been promoted? Is there a special event coming up in your businesses or organization? Has your firm recently reached a significant milestone or received a prestigious award? Or maybe you've changed locations, hours, or added a unique new product or service?

WE'D LIKE TO KNOW ABOUT IT so we can try to share your news with other Chamber members by printing it in CHAMBER CHATTER. Give us a call or drop us a line and give us the scoop! We'll be happy to hear from you.

The deadlines for submission are the first of the month for inclusion in that month's edition. The Chamber reserves the right to edit as needed and the items will be placed on a first come, first serve, basis. However, we will attempt to use all material as it is presented to us.

## Effort

Work done with little effort is likely to yield little result.

— B. C. Forbes



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Diane Bowlen, Immediate Past President

Super 8 Motel  
80 Miller Lane  
627-8880

John Owen, Vice President . Individual Member

209 N. Liberty Street  
627-6260

Chad Moore, Treasurer

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25 East High Street  
627-6116

Yvonne Pratt, Secretary

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1600 E. High Street  
627-7295

Mary K. Pruss

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627-8331

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627-4045

Linda Corfont, C.P.A. .... 546 Braden Street

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Chas Huffman ..... Radio Shack  
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852-2800

Judy Rastoka ..... WANB Radio  
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Pauline Crumrine  
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Jack McCracken ..... McCracken Pharmacy  
595 East High Street  
627-5454

Lisa Torri ..... William H. Martin  
P.O. Box BC  
Washington, PA 15301  
228-4200

## Newsletter Plans For The Future

The past several months has been a time for great change and growth in our office and the newsletter has been a major part of that change. The format change, member advertising, a new name, and professional print services from Rhodes & Hammers Printing, Inc. have begun to make our newsletter shine.

Now another change is beginning, an additional page is being added along with member profiles and photos. For the remainder of 1993, members who have placed ads in the newsletter will be profiled. Beginning in 1994, a system will be in place to ensure that all members who wish to be profiled in the newsletter will have a chance to do so.

We hope that you enjoy the changes and continue to submit ideas which will help us better serve you.

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