

APRIL 2006

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce

Phone: (724) 627-5926 • Fax: (724) 627-8017

E-mail: wbgchamb@greenepa.net

www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

2nd QUARTER GENERAL MEMBERSHIP BREAKFAST

– PRESENTATION OF THE 2006 SCHOLARSHIP –

WEDNESDAY, MAY 24, 2006

Greene Arc in Prosperity

Breakfast Buffet • 8:30 a.m. to 9:30 a.m.

Please R.S.V.P - 724-627-5926

Plan to join us for a networking breakfast and informative presentation.



Secretary's Day Luncheon

Friday, April 28th, treat your Administrative Assistants and other office staff to a nice luncheon at Rohanna's. Our guest speaker will be Observer-Reporter columnist - Beth Dolinar. Attendees can shop displays from vendors like Mary Kay Cosmetics, Creative Memories Scrapbooks, Longaberger Baskets, Gold-n-Gems and Park Lane Jewelry to name a few. Reservations can be made by calling the office at 724-627-5926.

Save the Date

Wednesday - May 3, 2006
4:40 p.m. to 7:30 p.m.

Historic Rehabilitation Tax Credits Workshop, Financial Opportunity to re-use & improve older buildings - how it works - who can apply - how to use it to finance projects. This workshop is free & designed for accountants, lawyers, developers, architects, urban planners, historic preservations, elected officials, planning & district commission members, zoning hearing board members, and the interested public. Sponsored by the Economic Restructuring Committee - Waynesburg Prosperous & Beautiful, Inc. Call for more information, 724-627-8112.

Scholarship Deadline is Approaching

Wednesday, April 19th at 4:00pm is the entry deadline for the \$1,500 Chamber Scholarship. All entries must be turned in by that date and time. No late entries will be accepted.

"That's Entertainment"

The Auxiliary of Southwest Regional Medical Center Invites You To An Evening of Greene County Talent, "That's Entertainment."

Date: Saturday, April 29, 2006

Time: 7:30 pm

Where: Waynesburg Central High School Auditorium

Donation: \$5.00 per ticket

Tickets available at: The Lobby Shop at Southwest Regional Medical Center, The Cherry Door, McCracken's Pharmacy, and Radio Shack.

For ticketing information or questions, contact Alice Souders at (724) 627-5444.

All proceeds will benefit the Children's Pediatric Room at Southwest Regional Medical Center.

Chamber Golf Outing Door Prizes Needed

Door prize items are currently being solicited for the 2006 Chamber of Commerce Golf Outing. All items of value are appreciated. The wish list of items is as follows:

- Hats
- Shirts
- Golf Balls
- Pro Shop Gift Certificates
- Gift Cards
- Gift Baskets, etc.

You may also phone the chamber office for suggestions at 724-627-5926. Also hospitality bag items are also needed. 100 of any logo item promoting your business is welcome and will be included in hospitality bags that are given to each golfer at the event.

Welcome New Representatives

Athena Bowman
Special Events Commission

ChamberChoice
Health Plans for All Business

Welcome New

Members

MIKE'S WHEEL ALIGNMENT

Mr. Mike Guritza, Owner/Operator

P.O. Box 205, Maple Ridge Road

Greensboro, Pa 15338

724-943-4076

724-943-3265 - fax

alignment@alltel.net

Tire & Wheel Alignment, Auto Repair

2 employees

STEPS INSIDE

Mr. Robert Terry, President

Post Office Box 647, 1790 Morris Street

1-888-317-7106

rhterry@alltel.net

Non-Profit - 12 step recovery program

CORRI BAIRD-JONES

Individual Member

117 Highland Avenue

724-627-0995

724-627-0538 fax

design34@alltel.net

*** Please be sure to add these new members to your Chamber directory.*

New Member Information

Please update your membership directory with the following new information.

Alliance Health Wrap Around South has changed it's name to The Stern Center and has updated it's membership information as follows.

The Stern Center - for Developmental and Behavioral Health

Nicholas R. Beatty, Th.D.,

Program Director

51 West High Street

724-627-0922

724-627-0940 fax

sterncenter@alltel.net

New email for

Greenwood Promotional Products

susie429@alltel.net

Cole's Log Cabin Bed-n-Breakfast has changed it's name to **Cole's Country Cabins.**

Mark Your Calendar

Below is a list of major Chamber dates for 2006. Be sure to include the dates on your calendar now.

April 21

Career Day at Waynesburg Central Elementary School

April 28

Administrative Professionals Day Luncheon - Rohanna's Restaurant

May 5

Annual Golf Outing
Rohanna's Golf Course

May 24

2nd Quarter General Membership Breakfast - 8:30 am Greene Arc

May 24

Presentation of 2006 Scholarship

July 19

Business After Hours
1st National Bank of Penna.
4:00-6:00 p.m.

August 19-20

Chix in the Stix
Women's Outdoor Event
Hunting Hills, Dilliner, PA

November 18

Annual Membership Banquet
Waynesburg College Dining Hall

December 2

Annual Christmas Parade
2:00 p.m.

Calendar of Upcoming Events

Tuesday, July 11th - Greene County Day at Kennywood Park. \$16.50 for ride all day tickets - \$24 for ride all day ticket and bus transportation. Tickets will go on sale after May 1st.

Painting Class

The last painting class for this season will be held at the Greene Academy in Carmichaels and will be a portrait class. It will be on Saturdays, May 6, 13 and 20. Each student will paint the portrait of a person they have chosen and on the size canvas they have chosen. The last day to register for this class is April 22. For more information call the instructor Carol L. Randolph at 724-852-6363.

Upcoming Seminars and Training

"CPR/AED for the Professional Rescuer" - \$65
May 15 - 5 p.m. to 10 pm and
May 17 - 5 pm to 10 p.m.

This course teaches professional rescuers (those with a duty to respond) the skills needed to respond appropriately to respiratory and cardiac emergencies. This course is also known as CPR for the Health Care Provider or Course C. Students will receive a one year certification and a pocket mask. This course will be split into two sessions. Sponsored by the American Red Cross along with the Greene County Department of Recreation. To register or for more information, call 724-852-5323. Classes will be held at the Greene County Fairgrounds.

The First Step:

Mechanics of Starting a Small Business

The First Step is a comprehensive workshop that is designed for anyone who wants to start their own business. This highly interactive session will acquaint you with the steps necessary to start your new enterprise. We will cover topics such as:

- Business Structures: Sole Proprietorship, Partnerships, Corporations
- Necessary Forms: Fictitious Name, Employer Identification Number
- Supportive Professionals: Attorney, Business Banker, Accountant
- Personal Financials: Personal Credit, Loan Packaging
- Business Plan: Why you need one

The Second Step:

Developing a Business Plan

The Second Step is a comprehensive workshop that is designed for anyone who is in the process of developing a business plan. This highly interactive session will acquaint you with the necessary components of writing a business plan. We will cover topics such as:

- Market Research: Websites, databases, journal and trade association links
- Production and Operation Plan: Job descriptions, time management
- Business Plan: Narrative, financing, supportive documentation
- Financial Plan: Break-even analysis spreadsheets
- Sources of Capital: Loans, investment funding

Seating is limited, so call 724.627.9054 or 724.229.8078 today to register. Small Business Development Center, Institute for Entrepreneurial Excellence, University of Pittsburgh

Members in the Spotlight



Sisters 4 Tea, LLC

SISTERS 4 TEA, LLC

Sisters 4 Tea, located at 205 East High Street in Waynesburg, celebrated their first anniversary on April 6th. They would like to thank all of their patrons for their support in the last year. They are open Monday through Saturday, 11:00 a.m. to 5:00 p.m. and serving lunch from 11:00 am through 4:00 p.m. A lunch entree is offered daily along with soups, salads, desserts, beverages and of course a full-course traditional tea. They have 20 varieties of loose tea for sale and they sell teacups, teapots, trays, infusions, cozies, cards and much more pertaining to tea. They also have unique gifts and hand crafted items for sale as well. Their goal is to provide a beautiful, relaxing atmosphere and delicious food for their patrons and their family and friends. Reservations are recommended for parties of six or more. Week nights and Sundays are reserved for parties of twenty or more guests. For more information or to make a reservation, call Glenda Davis or Sharon Cowell at 724-627-0720.

JOE RIGGS SPORTING GOODS

Joe Riggs Sporting Goods, located in downtown Waynesburg has been owned by Jim Hunyady, for eleven years. They offer a complete line of sporting goods - archery - firearms - ammo - fishing. They distribute BowTech Bows and Pendleton products. They also carry wildlife art and have an indoor archery range. For more information contact them at 724-627-5010.



PADGETT BUSINESS SERVICES

Ami Cree and Bill Karns partnered together in June 2002, purchasing a Padgett Business Services franchise. Their office, located in Waynesburg, is part of a network of over 400 independently owned and operated Padgett offices throughout North America. The local office serves Greene, Washington, and Fayette counties. Padgett specializes in providing financial reporting and tax consulting services to businesses with less than 20 employees. In addition, Padgett offers preparation services for individuals, partnership, and corporate income tax returns. Padgett offers a personalized monthly profit and loss statement along with pick-up and delivery service, which means you see your accountant at least twenty-four times a year.

Seeing clients this often allows Ami and Bill to provide on-going tax planning and business consulting, helping with the success of businesses. Padgett also offers payroll services, preparation and filing of payroll taxes, estimated taxes, and sales tax. Ami Cree, a lifetime resident of the area, earned both her Bachelors Degree and her Masters Degree from Waynesburg College. Prior to becoming co-owner of Padgett, Ami worked eight years with a Pittsburgh area financial group. Bill Karns earned his Bachelors Degree from Penn State and his Masters Degree from the University of Pittsburgh. He has over twenty-seven years experience in financial reporting and analysis for the retail, manufacturing, and distribution industries. Since 1966, Padgett has provided financial reporting and tax consulting services to independent business owners throughout North America and has been ranked as the #1 small business accounting firm by Entrepreneur, Success, and Income Opportunities magazines, as well as being ranked in Accounting Today's Top 100. If you are interested in seeing how Padgett can help improve your business, or just looking to have your income taxes filed, call Ami and Bill at 724-627-3800. They are IRS approved to e-file and provide fast, accurate and affordable services.

STUDIO R - CAROL L. RANDOLPH

Studio R is a complete art studio, offering paintings, painting classes, art supplies and an open house. The paintings available are both fine art and craft art and are done in a variety of mediums; oils, acrylics and watercolor. Pieces feature fine art with landscapes, seascapes, portraits, etc. Craft art is also available such as painted saws, ironing boards, baskets and many other items. One of the newest items are painted silk scarves. The painting classes are offered at the Greene Academy in Carmichaels. The studio also has many art supplies and is open by appointment. The first weekend in October is the Studio Open House. Everyone is invited to this popular event to see two rooms full of new hand painted pieces. Since none are available at any local craft shows, everyone looks forward to this event for Christmas shopping and socializing. Studio R has been in business for 14 years and is owned by artist Carol L. Randolph. Call Carol at 724-852-6363 for a schedule of classes or more information on the pieces available.



MARK IV

Mark IV Office Supply Company is a division of the Little Printing Company, Inc. which was incorporated in 1933. The

Waynesburg office was opened in March of 1990. The company now has store locations in Uniontown, Scottsdale and Connellsville, Pennsylvania and also in Oakland, Maryland. The main office in Uniontown offers a full line of printing services and a large area of furniture and educational displays. The Waynesburg store offers all services, such as, free next day delivery from a catalog of over 26,000 items. It also offers in-store selections of basic office needs and many educational and instructional items, along with many classroom decorations. The entire company is based on a very personal level of service with helpful, knowledgeable personnel to help with your selections of basic needs or complete office renovations. For more information, contact the Waynesburg store at 724-852-2232,



KETCHEM CONSTRUCTION COMPANY

Ketchem Construction, owned by John R. Ketchem, installs and maintains hoists for production, service and development to America's leading coal producers. They design equipment to suit and requirements and of course, all of their work adheres to applicable State and Federal codes. KCCC maintains the most experienced and qualified field erectors to install mine elevators and hoisting systems. KCC offers maintenance agreements to service equipment monthly, semi-monthly, or quarterly. They analyze the customers specific hoisting requirements and work with them to design, manufacture or refurbish, install and maintain a system that will serve them for many years. Ketchem Construction Company has been in business for 21 years and employs 15 full-time employees. For more information, give them a call at 724-425-0341.

STATE REPRESENTATIVE H. WILLIAM DEWEESE

Upon returning to Greene County, DeWeese was elected to the state House in a special election in 1976 and has served the 50th districts (all of Greene and parts of Fayette and Washington Counties) ever since. He is a lifelong resident of Waynesburg. DeWeese's ascent through the upper echelons of House Democratic Leadership began when he was elected by his colleagues as Majority Whip in 1988. Upon the death of Speaker of the House James J. Manderino, DeWeese was elected House Majority Leader in January 1990, serving in that position until he was elected Speaker of the House for the 1993-94 term.

Members in the Spotlight

He has been House Minority Leader since 1995. Susan Stoy, Community Outreach/Legislative Aide, has been with DeWeese for eleven years. His Waynesburg office, located at 222 Elm Drive provides services such as: PennDot Applications, renewals, registrations, titles, licenses, special tags or license plates and handicapped tags or license plates. Referrals to the Office of the Environment Advocate, grant information, pollution prevention and compliance assistance, small business assistance programs, permitting questions and environmental excellence awards. Senior Citizen concerns such as PACE/PACENET prescription assistance, property tax/rent rebate program and reduced car registration fees for seniors. Birth and Death Certificates, unemployment compensation questions and literature requests of all kinds. You can reach the office by calling 724-627-8683.



WAYNESBURG PROSPEROUS & BEAUTIFUL

Now in its fourth year, Waynesburg Prosperous & Beautiful continues to work toward the fulfillment of its mission, "The revitalization of our historic downtown area." We strive to cultivate a heightened public awareness of the educational, cultural and historical opportunities and conveniences relative to shopping in Waynesburg. Make Greene County your priority! Shop downtown Waynesburg and enjoy the cultural setting that only an authentic historic district can provide. For more infor-

mation, contact Connie Burd, Main Street Manager at 724-627-8112.

GREENE ARC

Greene Arc began its mission as an advocacy group for persons with physical and developmental disabilities thirty-six years ago. The agency then took advocacy a step further by becoming a service provider in the field. Today Greene Arc offers residential, vocational and adult developmental services to more than 50 individuals. Greene Arc employs 41 full-time and 22 part-time employees. For more information on Greene Arc and its services, contact Tom Greer at 724-627-5511, extension 103.



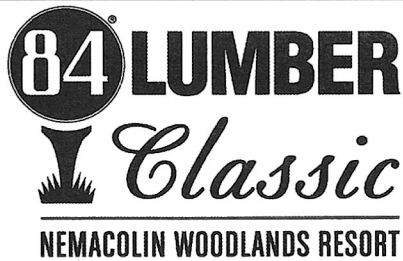
WALTON FINANCIAL SERVICES

Walton Financial Services Consumer Discount Company was founded by Richard N. Walton & Richard T. Walton in November 1987 in Waynesburg, Pa. The Company operates under the Consumer Discount Act of Pennsylvania making installment loans and mortgages up to a maximum of \$25,000 per borrower. There are currently three branch locations: Waynesburg, Ellwood City and Butler. The mission of Walton Financial Services is to become the foremost consumer lending organization, appreciated for their quality employees and renowned for their attentive, caring and eager service. They want their customers to know that they are dedicated to providing them with personalized service and they will not receive elsewhere. They consider all of their loans to be personal and strive to develop a personal relationship with every account. For more information, contact Richard "Rick" McKinney at 724-758-1234.

FIRST BAPTIST CHURCH

First Baptist Church Waynesburg has been a Christ-centered, grace motivated Church since 1843. Whose purpose has been to invite people to join with God through Jesus in his purpose of reclaiming people from self-centered living to a life of love and service to God by loving others. They seek to please God with joyful worship, thoughtful Bible teaching, and caring acts of service and prayer, empowered by God's Spirit. They hope you will visit with them often and see if God is inviting you to be a part of His family at First Baptist Church Waynesburg, where you are always welcomed and wanted. Join them for worship, Chancel Choir, Children's Choir, Children's Bell Choir, Youth Choir and Praise Band. Choose from nearly 20 different discipleship groups with a wide variety of topics for all ages. Make a difference in your life and the lives of others by participating in the many care ministries: Food Pantry, Samaritan Purse, PAWS (Pets Are Working Saints), Response Team (to community needs), blood drives, health checks, Habitat for Humanity, WWJD Center, and others. For more information, please contact the church at 724-627-6444.

Would you like to see your business appear in our Members in the Spotlight column? Each member receives a profile form with your annual date sticker. All you have to do complete the form or write a paragraph or two about your business, services provided, areas covered, new services, new employees, awards or honors achieved, new locations, etc. and send along with your logo, artwork or photograph to the office. Each month, as space permits, profiles will be included in the newsletter. We want to hear about what is going on in your business! Be sure to let us know!



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Fax: 724-627-0940

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Brentwood 412-881-1600	Claysville 724-663-7723	Greensboro 724-943-3581	Pioneer 724-499-5136	Washington 724-225-5300	Waynesburg 724-852-1715



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FAYETTE OFFICE: Main & Beeson • PO Box 1246 • Uniontown, PA 15401 • (724) 437-2861

CARMICHAELS OFFICE: 101 West George Street • PO Box 397 • Carmichaels, PA 15320 • (724) 966-5053

WAYNESBURG DRIVE-THRU: Intersection of Routes 19 & 21 • Waynesburg, PA 15370 • (724) 852-2203

UNIONTOWN DRIVE-THRU: McClellandtown Rd • Uniontown, PA 15401 • (724) 430-2889

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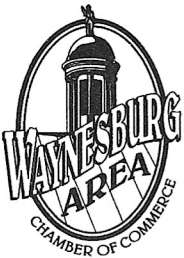
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**WAYNESBURG AREA
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