

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce

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www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

President's Letter

I would first like to thank all the members who participated in advertising in our new Membership Directory. This Directory is a great resource for our members. If you are in need of additional copies, please see Melody for the details.

For any of you that missed the Send-Off Ceremony for Company C, please stop by the Chamber office to see the display boards covering the event. Melody still continues to assist the Unit by using the chamber office as a collecting point for packages for the soldiers. If you are interested in donating any items, please give her a call.

I would also like to give a special Thank You to the Washington Street Cafe for hosting our first Business After Hours for 2003. On April 30, the W.C.C.C. Greene Co. Education Center will be hosting a Business After Hours. Please attempt to stop in and visit with Nancy Davis as she will be our hostess.

Happy Spring!!

Sincerely,
Sheila Elliott Barger
President

You're Invited to the...

April Business After Hours

hosted by

*Westmoreland County
Community College*

*Greene County
Education Center*

*for members of the Waynesburg Area
Chamber of Commerce*

Wednesday, April 30th

4:30 p.m. to 6:30 p.m.

*Greene County Education Center
300 North Street*

*Stop by and join fellow members for
some delicious refreshments...*

Networking opportunities...

*Answers about Chamber Membership
benefits and programs...*

and a Business Card Drawing

Director's Note

It was an honor and a pleasure to be able to organize the Company C send-off on March 11th. The turn out from the community was even better than I expected. The weather cooperated and the event went off with only one minor problem. I figured that when I told the Captain that they were not to leave the armory until the bells at the courthouse tolled 4:00pm, I didn't have to worry. You can imagine my surprise to hear the men's voices and footsteps almost 10 minutes early! Even though it began a few minutes early, I was extremely pleased with the event. I've even begun to plan their homecoming ceremony in the back of my mind!

The database of services available to the families has been continually growing and the phone calls and emails regarding care packages are coming in daily. We have posted the news clippings about Company C in our lobby windows and proudly display American flags in our street front windows. I am extremely proud of the response we've received from our Chamber members and the community at large.

And finally, I have to share one of my most favorite experiences from the final days before the men deployed. President of the Family Support Group, and one of my dearest friends, Deanna Cole, called me at the office. We went over several items and then she said "Do you know anyone who sews?" When I asked why, she said that most of the soldiers needed their American Flags and Keystones sewed onto their jackets before they left and only a few had spouses who were able to sew. It seems that sewing is a lost art and she desperately needed help. The very next day, myself, Deanna and Lindsay Blair from my office, sewed patches on so many jackets we lost count. We scoured town looking for thread and pins and our machines went non-stop for several hours. By the time the send-off rolled around at 4:00pm we had everyone ready for their appearance at the courthouse. There was still sewing to be done over the next few days, as each man has more than one jacket that needed the emblems, but we had gotten a very big job done for the men in record time. This experience was by far the most rewarding for me as I got to meet each man I sewed for. Even though each one only spent a matter of minutes in front of my sewing machine, I was finally able to put faces to the people I had been working for weeks to honor. And for that, I thank Deanna. And I applaud her for all she has done and is doing to help the men and their families and for allowing me to be just a small part of this very special effort.

Sincerely,
Melody R. Longstreth
Executive Director

GENERAL MEMBERSHIP MEETING

WEDNESDAY, APRIL 23, 2003

Noon - 1:00 p.m. • Waynesburg Moose Lodge - upstairs

(Use the Morris Street Side Entrance - Soup and Salad Buffet)

SPEAKER: CENTRAL GREENE SCHOOL DISTRICT SUPERINTENDENT - JEROME BARTLEY

TOPIC: THE STATE OF AMERICAN EDUCATION AND HOW WE MEASURE UP

Networking Opportunity - Bring Your Business Cards for Door Prize Drawing

Company C Send-Off Celebration

On March 11th, the Waynesburg community bid farewell to 100 men who departed to serve in Kosovo on a United Nations Peacekeeping Mission. It was a great honor for the Chamber to be able to organize a tribute to these men and their families. The Chamber would like to thank the following individuals for their part in making this event a success.

County of Greene
 Honorable H. Terry Grimes,
 President Judge
 Police Chief Tim Hawfield
 Waynesburg Borough Manager
 Bruce Wermlinger
 Waynesburg Borough
 County of Greene Maintenance Staff
 Harland Headlee, Veteran's Affairs Office
 Josh Starsick and Waynesburg College
 Bella Voce Children's Choir,
 Angela Smith Director
 Tomé Custer
 Bobby Cowell
 Dave Coder, Greene County
 Board of Commissioners
 Susan Stoy, Office of State Representative

H. William DeWeese
 Sharon Thomas, Office of
 Senator J. Barry Stout
 Mark Critz, Office of
 Congressman Murtha
 Dr. Rev. Richard Visser,
 First Baptist Church
 Rhodes and Hammers Printing
 WANB Radio
 Doug Wilson
 First Federal Savings & Loan Association
 of Greene County
 Veteran's of Foreign Wars
 American Legion
 Pennsylvania 140th Volunteers
 Tim Logan, Logan Law Office



Photos by Gretchen Graham



Photos by Gretchen Graham

Welcome New Members

End Zone Sports

Mrs. Tracey Statler, Owner, Operator
 1421 Jefferson Road, P.O. Box 92
 Jefferson, PA 15344
 724-883-2350

Fax: 724-883-2351

Email: endzonesports2003@yahoo.com
 Awards, Silk Screening and Embroidery

Thanks to Cory Grandel for referring this new member

Stephanie Forrest, Director of College Relations - Waynesburg College

51 West College Street
 Waynesburg, PA 15370
 724-852-3289

Fax: 724-627-3225

Email: sforrest@waynesburg.edu
 www.waynesburg.edu

Thanks to Charles Perrine for referring this new member

Seaton & Bowman, Inc.

Edward Springer, Financial Adviser
 312 Morgantown Street
 Uniontown, PA 15401
 724-438-6611

Fax: 724-438-4912

Email: edward_springer@msn.com
 www.seatonandbowman.com

Insurance and Financial Services

Thanks to Lindsay Blair for referring this new member

Calendar of Upcoming Events

April 21 - Golf Outing Committee - Airport Restaurant - 8:00 a.m.

April 21 - Welcome Sign Committee Meeting - Groovy's - Noon

April 23 - General Membership Meeting - Waynesburg Moose - Noon

April 24 - Educational Scholarship Entry Deadline - 4:00 p.m.

April 28 - Annual Banquet Committee Meeting - Groovy's - Noon

April 30 - April Business After Hours - W.C.C.C. Greene County Education Center - 4:30-6:30 p.m.

May 14 - Board of Directors - Groovy's - Noon

May 14 - Scholarship Winner Announced

May 16 - Annual Golf Outing - Greene County Country Club

May 26 - Office Closed for Memorial Day

May 28 - General Membership Meeting - Noon - Groovy's

May 30 - Last Day of School

Door Prizes Needed

Do you have an item promoting your business that you would like to donate to be used as a door prize at the monthly General Membership meeting? If so, please contact the office.

Get in the Swing of Things!



You are invited to participate in the annual
 Waynesburg Area
 Chamber of Commerce Golf Outing

Tee - Off...

at the

**Greene County Country Club
 Friday, May 16, 2003**

**8:00 a.m. - Shotgun Start
 4-Man Scramble
 Entry Fee Per 4-Man Team - \$300**

**Includes 18 holes of Golf, Cart,
 Continental Breakfast, Lunch, and ...
 Prizes, Prizes and More Prizes!**

*Sponsorship opportunities are still available.
 Call the office for details on how you can
 get your business name in front of
 over 70 golfers.*

Member to Member Discount Program New Membership Benefit for 2003

As members received their 2003 date sticker for their membership plaques, membership cards were also enclosed that will allow access to the newest membership benefit. A member to member discount program was unveiled last month exclusively for Waynesburg Chamber members. It is hoped that the program will create a new awareness of the value of doing business in our community and with other Chamber members. Members are being encouraged to offer savings to their fellow Chamber members to encourage business between members. Savings can be added to the program at any time through out the year and can run for a set period of time. Special updates will be published monthly and included in the newsletter reminding members of the special savings being offered. If you are interested in offering a special discount to fellow Chamber members, please contact the office at 724-627-5926. What you decide to offer and the length of time the sale is good is entirely up to you. What have you got to lose? You'll attract fellow members to your business and in turn, you'll be attracted to theirs!

Office Space

Office space and retail space is currently available in the downtown in the old Hillcrest Shoppes building. New owner Mike Klipsic is currently renovating and restoring the building and will re-name the building, Victoria Square. For more information contact Mike and Doreen at 412-491-7242 or 724-627-5545.

2003 Newsletter Advertising Spaces Available

The advertising that appears in the newsletter is available to any member at a cost of \$300 annually, or \$30 per issue. Call the office now at 724-627-5926 to sign up. Your ad will reach 335 businesses in the Waynesburg area at a cost to you of only .06 cents per copy. That's a great advertising rate and you are targeting your fellow Chamber members. Be sure to take advantage of this great marketing tool.

March Membership Business After Hours

THANKS to member, Washington Street Cafe and owners Robin and John Koloski for hosting the March Business After Hours. The Caramel Crunch coffee was excellent!!!



\$1,500 Chamber of Commerce Scholarship Applications Now Available

The Waynesburg Area Chamber of Commerce is now accepting applications from high school seniors for a \$1,500 scholarship they will award this May.

This is the thirteenth year the Chamber will award the \$1,500 scholarship. The scholarship program is open to any Greene County student who will be graduating from high school this spring.

The Chamber urges all high school seniors who have been accepted to a College or Technical School as an incoming freshman this Fall and have maintained a cumulative grade point average of 3.0 or better while in high school to apply for this scholarship.

Applicants will be required to write an essay on "What is your purpose in life and how do you plan to address this purpose through your education." Applicants must also furnish a listing of their school activities and local community involvement that will be used in the event of a tie. Applications are available at each County High School and the Greene County Vo-Tech or can be obtained by calling the Chamber of Commerce office at 724-627-5926.

Completed applications must be submitted by 4:00 pm on Thursday, April 24th. The winner will be announced May 14th and the Scholarship Award presented at the Chamber's monthly General Membership Meeting on May 28th.

Big Brothers Big Sisters Bowl For Kids Sake

The Big Brothers Big Sisters Bowl for Kids Sake was held at Yanek Lanes in Jefferson on March 30th. The Chamber of Commerce Team consisted of Melody, Brian and Lindsey Longstreth, Susan and Catie Stoy and Miss Rain Day Rachel Burack. The team raised nearly \$500 for BBBS of Greene County. While the bowling scores were not very high.... everyone had a lot of fun raising money for a great cause. Last year the Chamber team placed 2nd overall in money raised. The results for this year will be announced at a later date and hopefully we will once again place in the top three!



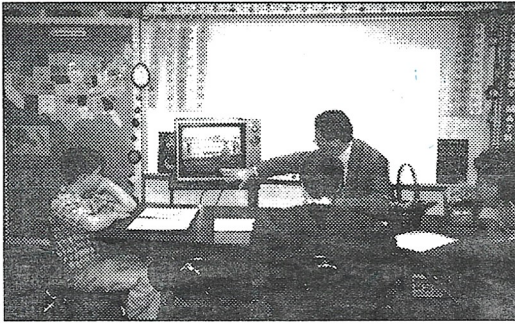
2003 Business After Hours Hosts Needed

A Business After Hours is an effective and low-cost way for your business to network with other members in a relaxed atmosphere that encourages networking. Building relationships and laying groundwork for future contacts with customers, clients, and suppliers is the main focus for the event. Your business can reach over 300 Chamber members and you may invite any other individuals you wish, and reach those target markets that you haven't had the time to contact. The public relations value of the event itself, publicity through Chamber Chatter ads and flyers and word-of-mouth make the Business After Hours a beneficial low cost way to introduce your business to others in the community. Hosts for the September, October, November and December Business After Hours events are still needed. Call the office today to get on the fast track to a successful After Hours Event in your business.

Thanks

Thanks to First National Bank of Penna for providing the door prize for the March General Membership Meeting and congratulations to Judy Rastoka of WANB for being the lucky winner of that prize!

WCES 5th Grade Career Day Moments



CHAMBER MEMBER PRESENTERS

Waynesburg Animal Hospital
Dr. Jennifer Behm &
Dr. Alison Bertram
Greene County Messenger
Cindy Baily

A.J. Patterson M.D. & Associates
Dr. Robert Cicchino, Jr.

First National Bank of Penna.
Sheila Barger

RAG American Coal - John Ealy

Allegheny Power
Jeff Thompson & Libby Wilson

Picture Perfect Images
Gretchen Graham

Comfort Inn - Jennie Roberts

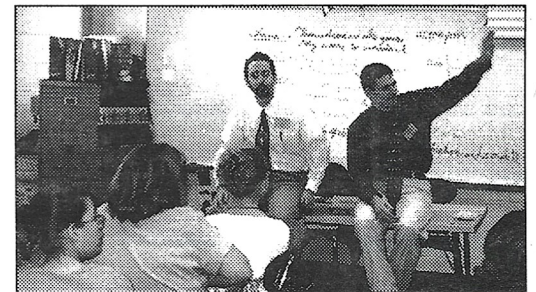
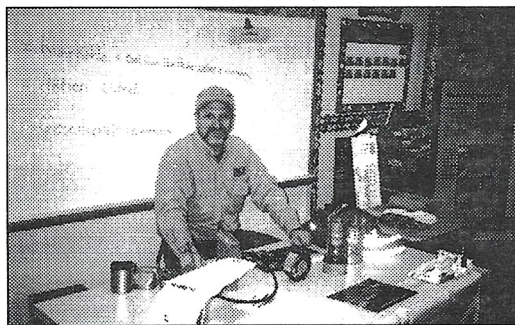
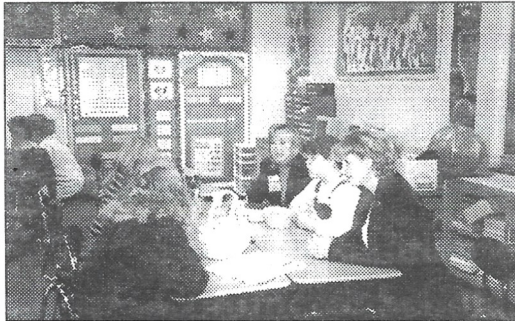
Logan Law Offices - Tim Logan

Greene County Primary Care
Dr. Amy Negrey, M.D.

Yingling Insurance
Curtis & Brenda Yingling

Greene County Memorial Hospital
Dave Liberatore, Toni Christian,
Barbara Girod & Mary Lee Headlee

WANB Radio -
Doug Wilson & Jason Tennant
Eagle One Aviation - Joe Ziegler



A special thank you goes out to all who helped to make the Annual 5th Grade Career Day a success:

W.C.E.S. P.T.A.

W.C.E.S. Guidance Counselor
Clair King

Dr. Butcher and Mrs. Iams

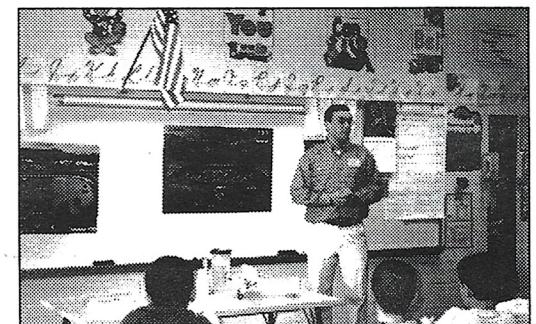
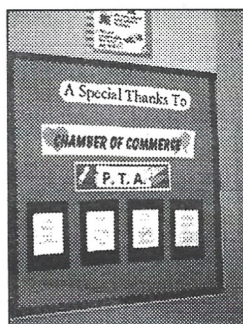
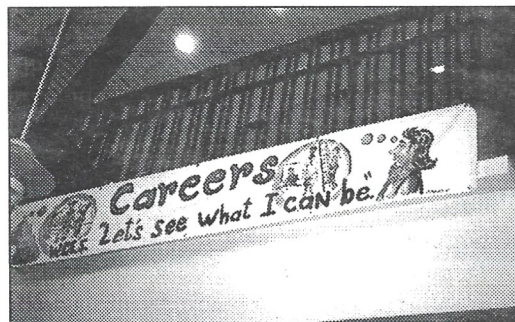
Chamber Volunteers
Lindsay Blair,
Sheila Barger and
Brenda Yingling

P.T.A. Volunteers for a
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5th Grade Teachers

Students

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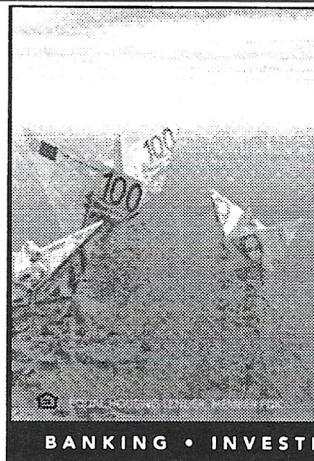
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Greene Plaza 724-627-3134
McMurray 724-941-9030
Washington 724-225-5300
Washington Mall 724-225-4797

Claysville 724-663-7723
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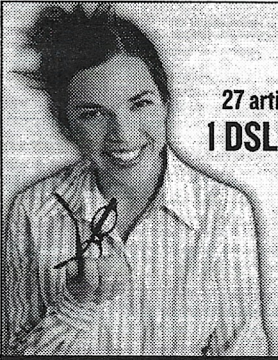
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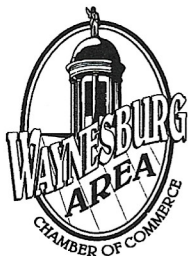
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your place of business.*

