

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce

Phone: (724) 627-5926 • Fax: (724) 627-8017

E-mail: wbgchamb@greenepa.net

www.greenepa.net/~wbgchamb

WELCOME New Members

Greene County Country Club

Mr. William Bartoletti
P.O. Box 156, R.D. #1
Jefferson, PA 15344
724-883-4880
Private Country Club

WELCOME New Representatives

Gerry Simonetti,
Representing Beverly Health Care
Melissa Holbert,
Representing Cellular One

CAREER DAY

A warm thank you goes out to all the Chamber members who participated in Waynesburg Central's 5th Grade Career Day. The event was sponsored by the P.T.A. in conjunction with Greene County School to Work and the Waynesburg Chamber of Commerce. More than 30 presenters from six career clusters were represented. Chamber members, WANB Radio, Picture Perfect Images, Greene County Messenger, Observer-Reporter, Greene County Memorial Hospital Wellness Center, J. K. Willison Real Estate, McCracken Pharmacy, Greene County Family Practice, Tim Logan Attorney at Law, Community Bank, Comfort Inn and Allegheny Power. Thanks for volunteering your time to make the event a great success!!!

President's Letter

April showers bring Mayflowers, in the case of the chamber April brings the blossoming of revitalization. We need **You** to participate! The first public meeting will be held Wednesday, April 25, at Waynesburg Theater & Arts Center at 7 p.m., I hope to see you there.

May will bring not just flowers but many chamber events, put these events on your calendar: May 18, the chamber golf outing, May 23, General Membership at Groovy's, May 15th Rainday pageant applications are due, May 24, Rainday contestants can start sponsorship drive, May 31, 2nd revitalization public meeting.

We are approaching the half way point for participation in the Village Profile book, please be supportive when you are approached to advertise, remember what an asset this book will be.

I would like to thank RAG American coal for the \$1500.00 sponsorship for the Educational Fund Scholarship this years recipient will attend the May General Membership meeting at Groovy's.

Come join us June 22nd at PNC Park to watch the Pirates play Montreal. The Chamber has reserved 100 tickets and we have Fox Charter Service as transportation. Call Melody to reserve your tickets today!

Respectfully,
Susan W. Stoy

We Love Renewals!!!

Thank you to the following members for promptly renewing their 2001 membership investment:

- Eagle One Aviation
- Bowlby Public Library
- Patterson Realty
- Waynesburg Agway
- Davis & Davis, L.L.C.
- The Guest House
- Waynesburg Rotary Club
- Waynesburg Electric Supply
- Mickey's Men's Store
- Wades, Inc.
- Super 8 Motel
- Tentmakers
- Greene County Council on the Arts
- Dr. Prayun Chayapruks
- Wayne Lumber Company
- Greene County Pomona Grange
- Safari Contract Cleaners
- Swala's Antiques
- Steinberg Vision Associates
- VFW Post #4793
- Baily Agency-Coldwell Banker
- Beverly Health Care
- Girls Scouts of Southwestern Penna.
- Jacobs Petroleum Products
- Dr. Praful Vora
- Fox Charter Service
- A. J. Patterson, M.D. & Associates
- Huffman-Whipkey Insurance Agency
- Waste Management
- Waynesburg Moose Lodge #461
- Picture Perfect Images

CHAMBER DAY WITH THE PIRATES

Would you like to see the new PNC Park? Would you like to see the Pirates take on Montreal in the brand new stadium? Of course you would!!! The Chamber of Commerce is sponsoring a bus trip to see the game on Friday, June 22nd. The game time is 7:05 p.m. and we will leave Waynesburg at 5:30 p.m. Tickets are \$30 and include transportation with Fox Charter Service and admission to the stadium. But don't wait to make your reservations, only 100 seats are available to us. So call the office today to reserve your seats!!! This event promises to be a lot of fun for everyone, bring your spouse, your children and use the trip as an incentive for employees.

★ ★ ★ ★ ★ ★ ★ ★ ★ ★

GENERAL MEMBERSHIP MEETING

★ ★ ★ ★ ★ ★ ★ ★ ★ ★

APRIL 25, 2001

Noon to 1:00 p.m. • Greene County Vo-Tech Culinary Department

SPEAKER: GRAM CRICHTON, EXCHANGE STUDENT FROM IRELAND
ATTENDING WAYNESBURG COLLEGE

TOPIC: DIFFERENCES IN THE BUSINESS COMMUNITY OF
HIS HOMETOWN IN IRELAND AND WAYNESBURG

• Please Park Behind Vo-Tech Building •
Networking Opportunity - Bring your Business Cards!!



Revitalizing Downtown Waynesburg

The Waynesburg Area Chamber of Commerce requests your help in the planning for a revitalization project for downtown. You are invited and strongly encouraged to attend the following meetings to voice your opinions and suggestions for improving our downtown area.

April 25, 2001

Discussion of problems faces in our downtown.

May 31, 2001

Discussion of strengths, weaknesses of our downtown and way to improve.

June 21, 2001

Discussion of Vision Statement for consensus.

August 9, 2001

Unveiling of Vision Plan to the Community.

All meetings will take place at the Waynesburg Theater and Arts Center (Opera House).

Meetings begin at 7:00 p.m.

For more information, please call the Chamber office at 627-5926.

The Waynesburg Area Chamber of Commerce is a member of Main Street USA and the Pennsylvania Downtown Center.

Training Events for the First Quarter 2001

DATE	TITLE	LOCATION	TIME
5/8/01	"Family Business Governance Family Meetings: Siblings, Cousins, and Inactive Shareholders – Tying It All Together"	University Club	8:00 a.m.-3:00 p.m.
5/9/01	"Mechanics of Starting a Small Business"	532 Masonic Temple Pitt's Main Campus	8:00-10 a.m.
5/10/01	"Mechanics of Starting a Small Business"	Washington Federal 77 S. Main Street Washington, Pa.	8:00-10 a.m.
5/15/01	"People Are The Only Sustainable Competitive Advantage" Human Resources	University Club	1:30-5:30 p.m.

Update on Highmark Blue Cross Blue Shield's One-life Groups

In December 2000, it was announced that the PA Insurance Department (PID) denied Highmark Blue Cross Blue Shield's request to a new rate factor filing. This rate factor filing was intended to develop a factor (differential) between a group of one, and groups of two to fifty insured employees.

Highmark Blue Cross Blue Shield is now in the process of working with the PID to obtain a fair actuarial rate factor for the insurance risk related to groups of one enrolled through association business. This included ChamberChoice. Highmark is evaluating additional product options developed for sole proprietor.

Currently, those groups of one enrolled through ChamberChoice will continue to remain insured, and the July 1, 2001 renewal process will include the development of renewal rates for groups of one.

ChamberChoice will provide any new information as it is made available. The representatives are available to assist in your benefits needs and can be contacted at 1-800-377-3539.



Albert Gallatin Home Care & Hospice

Albert Gallatin Home Care & Hospice is sponsoring a free weekend for grieving children called Camp Shining Star. This unique bereavement program is offered to Children, ages 6 to 12, who have experienced the death of someone they love and are hurting. Funded totally by donations and staffed totally by volunteers, Camp Shining Star will be offered the weekend of June 8-10, 2001 at Jumonville, PA. To get a camp application, serve as a camp volunteer, donate supplies for the weekend or get more information, call Marilyn Cartwright at 724-438-6660.

BANQUET COMMITTEE

Mark Your calendars now!! The annual Membership Banquet has been scheduled for November 3rd at the Waynesburg Elks. The banquet will honor members as well as the 2001 Distinguished Service Award Recipient.

GOLF OUTING COMMITTEE

Chair, John Glass has announced that the annual Chamber of Commerce Golf Outing will be held on Friday, May 18th at the Greene County Country Club. The format is a four-man scramble with a shotgun start at 8:00 a.m. Cash prizes will be awarded to the top finishing team and all golfers will have the opportunity to win skill prizes and door prizes. Entry fee per four-man team is \$275.00 and includes, breakfast, lunch, greens fees and cart. A special "Putt-Off Competition" will also be held during the day. This is a super opportunity for business to business networking, plus a great day of golfing!! For more information or to register a team, please phone the Chamber office or Chair, John Glass at 852-2602.



The Golf Outing Committee hard at work!!
L-R Melody Longstreth, Katy Shultz, John Glass, Susan Stoy and Ione Coburn.

Guaranteed Free Training Information Technology Do You Qualify??

Penn State Fayette is an authorized subcontractor able to access and offer Guaranteed Free Training through WEDnetPA, a \$19 million work force training grant awarded by the Department of Community and Economic Development (DCED).

To be eligible for a WEDnetPA grant, employers and their employees must meet the following set of qualifications as required by DCED:

Employer Qualifications:

- be based in Pennsylvania or maintain a significant presence in the state
- government, education, non-profit entities, and point of sale retail organization are **not** eligible

Employers must verify that employees participating in the training:

- earn at least 150% of the minimum wage, excluding benefits
- work full-time and are permanently employed
- are information technology workers or have the potential to work in the information technology field within that company
- are verifiable residents of Pennsylvania and are employed in Pennsylvania

Eligible training activities as set forth by DCED will be those that improve the skill level of employees working in applied information technology fields. Possible topics include:

- e-Business/e-Commerce
- Website Design/Development
- Database Development
- Software Engineering
- Computer Programming
- Systems Analysis
- Management Information Systems
- Network Administration
- Information Security
- Technology Support
- Applied Manufacturing Technology
 - CAD – PLC
 - CNC – CAM

Note: Word processing, spreadsheet, and presentation graphic software training are **not** eligible.

This grant will provide up to \$1,000 reimbursement per qualified employee!

For more information call Penn State Fayette, Alicia Vincent at (724) 430-4217 OR Email adv3@psu.edu.

Introducing ALLTEL DIGITAL SUBSCRIBER LINE



Now Chamber Members can get high speed Internet access and talk on the phone at the same time.

High speed Internet and a line for the phone.

With ALLTEL DSL you'll have the one of the fastest Internet access technologies available. Using your existing telephone line. DSL delivers the Internet to your home at speeds up to 27 times faster than a 56k modem.

Example: Downloading a 3.75 megabyte clip would take over nine minutes using 56k. With ALLTEL DSL, the same clip would be ready to view in just 20 seconds – that's over 27 times faster!

ALLTEL DSL makes telecommuting a viable option since you can surf the Internet at speeds comparable to dedicated T-1 connections. Now you can spend your computer time working, not waiting on downloads.

ALLTEL DSL

It's more than just speed.

While the speed alone is impressive, take another look at what ALLTEL DSL can do for you:

Talk on the phone while you're on-line

ALLTEL DSL transforms your ordinary telephone line into a lightning-fast digital line without interfering with your regular phone services. So you are able to talk on the phone and access the Internet at the same time. There is no need to buy another line just for the internet.

You're Immediately on-line, no dial-up time or busy signals

ALLTEL DSL doesn't use a conventional modem. There is virtually no initial wait time, so you will never have to deal with busy signals again. DSL provides uninterrupted access that allow you to be constantly logged onto the Internet. It's never off. When you computer is on, you are on-line.

Your transmissions will be more secure.

With ALLTEL DSL there is no need to worry about who can view your materials. Your line goes straight from you to the Central Office, thus there is no shared facility between users. So no one can tap into your communications.

Requirements

ALLTEL must be your Local Telephone Service Provider to order to receive this service. You will need a DSL modem that is compatible with ALLTEL's Central Office equipment and telephone line filters, which allow you to send and receive voice calls at the same time you are on-line. You will also need an Ethernet card for your PC.

In addition to ALLTEL DSL, you can also get ALLTEL Internet and receive one bill.

With ALLTEL DSL Internet Service, you'll get:

- Superior technical support – 24 hours a day, seven days a week
- Five free e-mail addresses
- Free software – easy-to-use Microsoft or Netscape browser software plus CyberPatrol site-filtering software (Includes one year of free updates).
- FTP access and more than 30,000 new groups
- System specifications for ALLTEL DSL Internet access

HARDWARE:

- 486 DX PC or higher P75 Pentium or higher strongly recommended
- 10 Base T Ethernet Network Interface Card
- DSL Modem
- 16 MB of RAM or higher (32 MC recommended)
- Minimum of 50 MB of free hard drive space required

SOFTWARE:

- Windows 95 or higher operating system
- Macintosh 7.6 to higher operating system
- Web browser

System specifications for other ISP's may vary.

Get ALLTEL DSL and get the speed you need.

To order ALLTEL Internet access along with ALLTEL DSL service, call the Chamber Office at 627-5926.

You may stop in the Chamber Office any time to view this great service first hand.

Long Term Care Now Available from ChamberChoice

A few months ago, we were notified of a new and exciting insurance benefit option that will soon be available to Chamber members through ChamberChoice. Initially the new service was only offered to a few participating Chambers in an effort to work out the bugs in the new program.

Because Long Term Care insurance has become an increasingly popular benefit consideration for many individuals, it is natural that ChamberChoice decided that exploring Long Term Care was a must! Discounted Individual Life, Disability and Long Term Care are ChamberChoice programs that bring tangible value to your membership. This addition only strengthens the value of your membership dollar.

Our dedicated representative of Voluntary Life, Disability and Long Term Care is Tim Matthew. You may reach ChamberChoice at 1-800-377-3539 should you be interested in finding out more about this membership benefit.

THANKS... THANKS!!!

A special thank you goes out to the Waynesburg Elks Club for their annual donation to the Chamber's Scholarship Fund!!!

Another special thank you goes out to R.A.G. American Coal who added \$1,250 to their donation to the Scholarship Fund for total of \$1,500!!! They will be the sole sponsor of this years scholarship donation!!!

Thanks to both for their dedication to this worthwhile cause.

On the Move

Cory Grandel, of Waddell & Reed, recently moved his High Street Office location to 166 East High Street across from the J. A. Goodwin Agency. His phone number remains the same at 627-3959. We wish him the best of luck in his new location.

CHAMBER POLO SHIRTS AVAILABLE

Green polo shirts with the Chamber logo embroidered in white are now available to members at a cost of \$24 each, \$26 for XXL. Members are encouraged to purchase shirts and wear them proudly to let everyone know that you support your Chamber of Commerce!!! To order shirts, please contact the office.

Final Deadline

Friday, May 14, 2001 for the Waynesburg Area Chamber of Commerce Community Profile Book

The headlines scream revitalization, progress and growth – 2001! Waynesburg is on the move, up and coming! However, when the Chamber receives calls, letters and e-mails requesting information for relocation packages, and all vital information, the Chamber falls a bit short! All information that is currently is available is copy machine copies and they scream 1901!

Right now we have a great opportunity to change the way we are seen and produce an exceptional Chamber book that will represent the Waynesburg area successfully. That is why it is very important to you and the community, as a whole, to help support the new Waynesburg Area Chamber of Commerce Community Profile Book, a book that will showcase the positive points in our great community. We certainly have a lot!

When a family decides to relocate, they need financial resources, legal assistance, real estate assistance, educational information, health professionals, government information, the support of a religious community as well as shopping and business services, recreational

information and a history of the area. They need to feel welcome, because this is where they hope to call home.

Chamber members know this professionally produced guide will be used for professional business and industry recruitment, a newcomer resource and a promotional brochure.

Please take 20 minutes out of your busy schedule to look at a sample of the kind of community profile book that will be produced to promote the Waynesburg Area. Return the enclosed pink card to set up an appointment or call Marsha at the Chamber office – 724-627-5926. Just don't be left out!

- A full color book highlighting our community
- A three year shelf life
- Free web site and hyper link to the Waynesburg web site
- \$100 chamber discount and FREE ad preparation

Plan to join your fellow progressive community minded businesses. They are on board and ready to promote Waynesburg!

First Federal Savings and Loan Association
Dick Robinson Investment Representative –
Edward D. Jones

Golden Corral Steak House
Herrington & Long Real Estate
Kyowa American Corporation
Greene County Historical Society Museum
Greene County Memorial Hospital

Washington Hospital
Creative Memories
J. K. Willison Real Estate

McCracken Pharmacy
Re/Max Integrity First
Observer-Reporter
Comfort Inn

Eagle One Aviation
Clips & Tips

Groovy's American Cafe, Inc.
Rohannas Golf Course & Lounge
Cole's Log Cabin Bed & Breakfast
Super 8 Motel

Thank you to those who are helping make this a reality!

Guaranteed Free Training Basic Skills Training for New Hires Do You Qualify??

Penn State Fayette is an authorized subcontractor able to access and offer Guaranteed Free Training through WEDnetPA, a \$19 million workforce training grant awarded by the Department of Community and Economic Development (DCED).

To be eligible for a WEDnetPA grant, employers and their employees must meet the following set of qualifications as required by DCED:

Employers seeking Guaranteed Free Training funds must:

- be based in Pennsylvania or maintain a significant presence in the state
- have hired 12* or more new permanent, full-time employees within six months of the date of application or be part of a cooperative training arrangement *negotiable
- be a manufacturing and/or technology-based business
- government, education, non-profit entities, and point of sale retail organization are **not** eligible

Employers must verify that employees participating in the training:

- earn at least 150% of the minimum wage, excluding benefits
- were hired within six months of the date of application
- work full-time and are permanently employed
- are verifiable residents of Pennsylvania and are employed in Pennsylvania

Eligible training activities as set forth by DCED will be those that improve the skill level of employees through the introduction of **basic** and **entry-level** work skills required to be successful in various jobs. Possible topics include:

- Communication and Teamwork
- Applied Mathematics and Measurement
- Workplace Health and Safety
- Problem Solving
- Business Operations
- Computers

- Quality Assurance
- Product and Process Control
- Workplace Behavior Skills
- Manufacturing Fundamentals
 - Welding, Soldering
 - Tooling, Grinding
 - Setup
 - Machine Maintenance
 - Blueprint Reading

This grant will provide up to \$450 reimbursement per qualified employee!

Cooperative applications can be submitted for those companies that meet all requirements EXCEPT the hiring of 12 new employees in a 6-month period. Contact the WEDnetPA Coordinator at the Technology Transfer Center of Pennsylvania College of Technology for details.

For more information call Penn State Fayette, Alicia Vincent at (724) 430-4217 OR Email adv3@psu.edu.

MISS RAIN DAY BIDS

In accordance with Chamber policy, all bids for services and products are placed in the newsletter for all members who are in good standing to share the opportunity to place bids. We are requesting that you utilize the following information in preparing a quote if you are interested in any of these projects

TEE-SHIRTS

Screen-printed tee-shirts for the contestants and committee members. Shirts to be pink with white printing of the Miss Rain Day Logo.

PHOTOGRAPHY

Contestant Photos

A portrait sitting for each contestant at no charge to them with a framed 5x7 photograph of their choice. Additional photos may be ordered and paid for by the contestant. All finished portraits delivered to the Chamber by June 25th.

Highlight and Pageant Videos

The pageant and activities leading up to the Pageant will be videotaped. The 2001 Pageant will be held on Sunday, July 22 at 6 p.m. in the Waynesburg Central High School.

Activities and Contestant Slide Show

A slide presentation of the contestants and their activities is show in the auditorium during the pageant. The time is to be approximately ten to fifteen minutes and the show must be set to music.

Thank you slide show

A thank you slide show is also Pageant tradition. Please quote a price on thirty slides and price per additional slide over thirty. This show is narrated and does not need to be set to music.

Group Picture

A black and white group photograph must be taken on May 23rd at the Kick Off dinner at the Stover Center at 6 p.m.

Miss Rain Day Photo Sitting

A sitting for Miss Rain Day 2001 will be scheduled after the Pageant. Please quote a

price on two framed 8x10 color photographs and two black and white photographs.

PROGRAM BOOK

500 programs; overall size of book 8 1/2 by 11 with a 1/2 margin on all sides; 80 inside pages on white coated stock with black ink; Outside cover on white Lustre Saxony, two color ink, black and one color with one photo; binding, two staples; 50 black and white photos; numbered inside pages; all ad copy to printer by June 29th; return of book to High School by July 20; please prepare additional quote for pages over 80; please prepare additional quote for photos over 50.

TROPHIES

All trophies to bear silk screen version of the Official Miss Rain Day logo; top of feature a cup and beauty queen figure; one trophy 36" tall, 4 tiered, one trophy 32" tall, 3 tiered, one trophy 30" tall, 3 tiered; one trophy 28" tall, 3 tiered; one trophy 26" tall, 3 tiered; four 5x7 engraved plaques; five 20" single tier trophies; 8x10 plaque holding 5x7 photo with engraving for Miss Photogenic; 16x20 plaque holding 8x10 photo with engraving for retiring queen.

Please submit all bids to the Chamber office at 19 South Washington Street, no later than May 8th. If you have questions on any of the items listed above, please call the office any time.

CHOREOGRAPHY

Choreograph and teach the opening number for the pageant. This is to include attendance at all rehearsals, which are scheduled for June 26 and 28, July 10, 12, 19 from 6-8 p.m. at Waynesburg Central High School and July 21 for the full pageant rehearsal.

The deadline for sealed bids to be delivered to the Chamber office is 4:00 p.m. on Tuesday, May 8th. Bids will be opened and awarded by the Board of Directors on May 9th. The Board of Directors have the right to reserve to refuse any and all bids.



Applications are now available for the Miss Rain Day pageant.

Please call the Chamber office for information.

Phone (724) 627-5926



EDUCATION

COMMITTEE

Educational Fund Chair, Connie Clark, has announced that the scholarship applications are now available for the Chamber's annual Scholarship. All Greene County Seniors who have maintained a 3.0 or better grade point average are eligible to submit applications which consist of an essay, list of community activities and a list of school activities for review. One will be chosen to become the 11th recipient of this scholarship. R.A.G. American Coal has donated the entire \$1,500 scholarship amount for 2001. The committee graciously thanks them for the support of this worthwhile project.

Deadline for entries is April 25th and the winner will be announced on May 9th.



A Free check-up!

As a member in good standing of your local Chamber of Commerce you are eligible for a no-obligation diagnostic review of your health care coverage.

Call a ChamberChoice representative.

1-800-377-3539

ChamberChoice
Health Plans for All Business





Schedule for 2001

- May 17 Radio Days (part of Gift of Music Series)
Capital Music Hall, Wheeling, WV, 7:30 PM
- July 16-21 Art Show
Held in conjunction with Waynesburg College
- October 17 Rand Whipple performs Shakespeare's Clowns
In the local schools and Waynesburg College PAC



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ALLTEL Helps Your Community Stay In Touch

ALLTEL takes pride in community involvement, from the telecommunications services we offer, to our community volunteer efforts.

As community volunteers for school programs, we introduce the younger generation to the wonders of the phone. At local events we educate the public on what lies beyond those phone lines.

But our efforts don't stop there. We continuously update our equipment to keep in step with growth and development in your community.

For all your community's needs, we're there, keeping your lines of communication open and more.



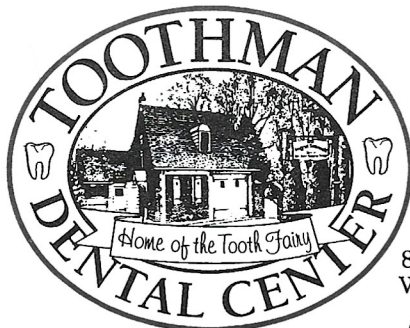
P R O M I S T A R

BANK

WAYNESBURG OFFICE

1 West High St.
Waynesburg, PA
Sheila Barger, Manager

Ph.# 724-627-6126
Fax# 724-627-6645



801 East Greene Street
Waynesburg, PA 15370
627-5399

cb Community Bank

Telephone Banking 1-888-223-8099

Carmichaels 724-966-5041	Greene Plaza 724-627-3134	McMurray 724-941-9030	Washington 724-225-5300	Washington Mall 724-225-4797
Claysville 724-663-7723	Greensboro 724-943-3581	Pioneer 724-499-5136	Waynesburg 724-852-1715	Southpointe 724-743-0700

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627-4291 or 1-877-GREENE CO (1-877-473-3632)

HOME OFFICE: 25 East High Street • PO Box 1901 • Waynesburg, PA 15370 • (724) 627-6116

FAYETTE OFFICE: Main & Beeson • PO Box 1246 • Uniontown, PA 15401 • (724) 437-2861

CARMICHAELS OFFICE: 101 West George Street • PO Box 397 • Carmichaels, PA 15320 • (724) 966-5053

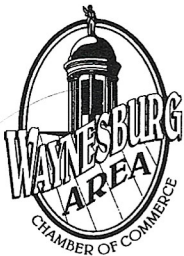
WAYNESBURG DRIVE-THRU: Intersection of Routes 19 & 21 • Waynesburg, PA 15370 • (724) 852-2203

UNIONTOWN DRIVE-THRU: McClellandtown Road • Uniontown, PA 15401 • (724) 430-2889

www.firstfederalofgreene.com

HELP US KEEP OUR MAILING LIST CORRECT

If there is a mistake on your mailing label or the person whose name appears on the label is no longer with your company,
please drop us a note or give us a call. We'll correct it right away.



**WAYNESBURG AREA
CHAMBER OF COMMERCE**

19 South Washington Street
Suite 100

Waynesburg, PA 15370

Phone: (724) 627-5926

Fax: (724) 627-8017

E-mail: wbgchamb@greenepa.net

www.greenepa.net/~wbgchamb

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newsletter with others in
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