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The Newsletter of the Waynesburg Area Chamber of Commerce Phone: (724) 627-5926 • Fax: (724) 627-8017 E-mail: waynesburgchamber@windstream.net www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

JULY BUSINESS AFTER HOURS

THURSDAY, JULY 17th 4:30 p.m. - 6:30 p.m.

LIPPENCOTT ALPACAS

265 Meadowbrook Road, Waynesburg, PA 15370

How many people have seen five cute baby alpacas up close and personal? When their moms' eat right out of your hand, it tickles! Take pictures of all 25 unique and gentle alpacas at our Lippencott Alpaca Breeding Farm. Yes, our farm Store is open with a wide choice of beautiful soft alpaca clothing, yarn, blankets, alpaca bears, baby alpacas and other gift ideas. Come on down to the farm between 4:30 & 6:30 on July 17, 2008.

RSVP encourged but not required. • Check our website for directions.

This is a preview for our 2nd Annual National Alpaca Farm Days Sept 27 & 28, 2008. Circle the dates on your calendar.

Lena Galing
LIPPENCOTT ALPACAS
724-852-4084
www.lippencottalpacas.com



WCES Career Day – 2008

Fifth graders at Waynesburg Central Elementary were treated to presentations from 19 local professionals as part of the Annual Career Day co-sponsored by the WCES P.T.A. and the Waynesburg Chamber of Commerce. Dr. Jennifer Behm of the Waynesburg Animal Hospital was selected as the favorite presenter for 2008 by the students. Thank you to the following members for participating:

Timothy Logan - Logan Law Office

Tim Hroblak and Tim Seighman - Foundation Coal

Dr. Jennifer Behm - Waynesburg Animal Hospital

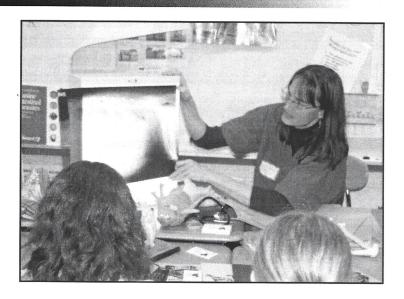
Officer Toth – Waynesburg Borough Police

Bob Schiffbauer - Southwest Regional Medical Center

Alan Laick - Laick Design

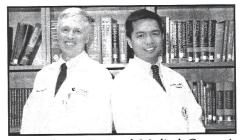
Julie Wolf - RJ LeeGroup, Inc.

Doug Wilson - WANB Radio



Members in the Spotlight

General Surgery Partnership Announced Drs. Patterson and Martinez Will Join Forces



Southwest Regional Medical Center is pleased to announce that Dr. A.J. Patterson and Dr. Ferdinand Martinez will partner to provide general surgical services for our community. Dr. Patterson has been on the medical staff of Southwest Regional Medical Center for nearly 25 years. A graduate of Waynesburg University and Thomas Jefferson Medical College, he became the first surgeon at Southwest Regional to provide laparoscopic procedures. Dr. Martinez is a general surgeon trained in minimally invasive laparoscopic procedures. Dr. Martinez was named as Chief Resident of General Surgery for the Brooklyn Hospital Center in New York and completed a clinical fellowship in advanced laparoscopic and bariatric surgery at the University of South Florida.

Together Dr. Patterson and Dr. Martinez will perform a variety of laparoscopic procedures including appendectomies, colonoscopies, abdominal surgery, breast surgery, gall bladder removal, carpal tunnel surgery and skin lesions. "I am very excited about this new partnership," shared Cindy Cowie, Southwest Regional Medical Center Chief Executive Officer. "The partnership of Dr. Martinez and Dr. Patterson will benefit the community, the hospital and our patients." Together, Dr. Patterson and Dr. Martinez will provide our community with outstanding general surgical experience and coverage. Appointments with Dr. Patterson and Dr. Martinez can be made by calling 724-627-5474. Their office will be located at 112 Walnut Avenue in Waynesburg.

Outstanding in the Woods Therapeutic Bodywork, Inc.



On May 31, 1992, Jeannine A. Kiger founded Outstanding in the Woods Therapeutic Bodywork, Inc. The mission was and is

to provide natural and integrative modalities

for restoring function to body tissues and promoting general well-being of clients.

All of this came about after Jeannine sustained extensive impact injuries from a high speed motor vehicle collision. De-



spite three years of physical therapy, chiropractic treatments, drugs and spinal surgery, her pain would not resolve. She was told by numerous specialists that there was no hope

for a normal life. They told her that she would be in pain, taking prescription drugs for the rest of her life. This was not an acceptable prognosis for Jeannine.

In spite of her physical limitations, a touch from the Almighty enabled her to enroll in the pre-med program at California University of Pennsylvania. At mid-point in her scholastic program Jeannine had an epiphany that the formation of extensive scar tissue was the reason that her healing had abated. She realized that soft tissue manipulation would be necessary to restore order to the tissue fibers, which would consequently restore function in her body. Thus began a 15 year quest by Jeannine for the cutting edge techniques she currently employs to assist her clients in achieving total health and pain-free living.

At Outstanding in the Woods the following services are offered: Neuromuscular Therapy; Nutritional Therapy; Lymphatic Drainage; Myofascial Adhesion Release; Visceral Manipulation; Cranio-Sacral Therapy; Carpal and Tarsal Tunnel Release; Biocleanse Systematic Detoxification; Facial Massage; Peri and Post-Natal Massage; Cold Laser Therapy; Lypossage; Hydrotherapy; and, Herbal Therapies. Jeannine is also available to provide Equine, Feline, and Canine treatments. A full line of pharmaceutical grade nutritional supplements is available at Outstanding in the Woods.

Our Waynesburg location is at 76 E. Greene Street. Office hours in Waynesburg are Mondays through Thursdays from 7:00am to 7:00pm. We also maintain an office at 495 Kings Sister Hill Road in Holbrook, PA. Office hours at that location are available by appointment only. House calls are offered as well. To schedule, please call (724) 852-3183 or (724) 451-8448.

Document Storage Business Founded

... Community Action Southwest provides startup assistance to DocSolutions



Community Action Southwest announces that it has started a new business venture. The venture, Doc-Solutions, provides small businesses, not-for-profit organizations and governmental agencies with electronic document storage, retrieval and shredding services.

"Community Action is pleased to have founded DocSolutions," said Darlene Bigler, Executive Director of Community Action Southwest. Bigler continued, "Our market research indicates that small businesses and nonprofits are in need of affordable and confidential document storage."

Employing state-of-the-art technology DocSolutions offers customers electronic document storage services that will contribute to increased business productivity. Located in the Plaza Building at 150 West Beau Street, DocSolutions provides onsite scanning and training for small businesses that do not want their documents leaving their office. All DocSolutions software meets HIPAA and Sarbanes-Oxley regulations.

A major goal of DocSolutions will be the training of unemployed or underemployed people. DocSolutions commitment to providing a "living wage" with benefits will open opportunities for people interested in developing a career in electronic document storage.

According to Bigler, "Our goal to provide employment opportunities guided our decision to create DocSolutions."

Amy Doria of Washington, PA serves as Director of Operations.

DocSolutions, LLC 150 West Beau Street, Suite 201 Washington PA 15301 724-228-1026 Office 724-986-6267 Cell

Welcome New Members

Total Landcare Contracting, Inc.
h
Mrs. Nakia Kelley–Theakston, President
801 Low Hill Road,
Brownsville, Pa 15417
724-785-6757
724-785-6758 Fax

Nakiakelley@msn.com www.landcarecontracting.com Nursery & Landscape Supply 5 Employees

Watters Enterprises

Ms. Ronnette Benanati
1564 East Roy Furman Highway,
Carmichaels, Pa 15320
724-966-2040
724-966-2224 fax
watterspools@hotmail.com
www.watterspools.com
Swimming Pool Company
17 Employees

Our Glass Creations, LLC

Beth Day and Karen Calvert
106 East High Street
Waynesburg, PA 15370
724-627-7167
ourglass2@windstream.net
Stained glass design and creation/
mosaics/glass fusing
2 employees

Leukemia & Lymphoma Society

Ms. Chris Ann Phillips,
Campaign Coordinator
333 East Carson Street, #441
Uniontown, PA 15401
412-395-2873
412-395-2888 Fax
chris.phillips@lls.org
www.lls.org
Non-Profit
Referred by Ron Diaz
Nationwide Insurance

New Representatives ■

Nancy Tilley American Cancer Society

Jackie Wolslagle EZ to Use Big Book

Debbie Mack

Waynesburg Prosperous & Beautiful

Ed Polito

Office of Vocational Rehabilitation

Jodee Efaw

General Manager - Domino's Pizza

New Addresses

EZ to Use Big Book has moved to 6 Oliver Road Suite 111, Oliver Square Plaza, Uniontown, Pa.

Member Updates

New Address Ketchem Construction Company

105 Ketchem Lane, Waynesburg, PA 15370 800-969-0191 724-627-5706 Fax 724-627-3163

Welcome New Board Member

Miles Baker of First Federal Savings & Loan will replace Anna Petrovich of the Greene County Education Center of Westmoreland County Community College. Thanks to Anna for her service to the Chamber and the Board of Directors and welcome to Miles!



At the Parking Lots of the First Baptist Church, Waynesburg

SATURDAY, JULY 26, 2008 10:00 a.m. to 1:00 p.m.

Featuring all makes, models, styles and years of cars, trucks and motorcycles! Fans of Greene County Gold know that each year, The Greaser, hosts a special edition of the show called "Christmas in July." During that edition of the show the spotlight is on Christmas oldies. And that will be the case for this car cruise! So in addition to those great hot rod songs, and golden oldies from the 50s and 60s, they will also be playing some great Christmas oldies during this cruise. No registration fee is required for this unique car cruise. Instead, everyone is asked, cruisers and spectators alike, to bring a new toy to be given to disadvantaged kids this Christmas and/or items to be sent to our troops overseas for the

The Baptist Church's Youth Group will be selling hot dogs, pop corn, soft drinks and other refreshments.

Certification & Contracting Workshop

U.S. Small Business Administration will conduct an 8(a), SDB and HUBZone Certification & Contracting workshop on July 30th from 9 a.m.-12 p.m. at Riverside Center for Innovation, 700 River Ave., 1st floor Conference Room, Pittsburgh (Northside). It is free to the public. MBE/WBE and Veteran-owned businesses are encouraged to attend. To register contact: Mary Ann Sperling at 412-395-6560 ext. 107.

Chamber Day at the Wildthings



Barb Wise of RJ Lee *Group*, Inc. throwing out the first pitch at the Waynesburg Chamber of Commerce Day at the Washington Wildthings.

Pandemic and Disaster Preparedness Symposium

The Greene County Emergency Management Service along with the Pennsylvania Department of Health will present a symposium on July 17, 2008 at the Stover Center on Waynesburg University Campus, entitled "How would your business deal with a pandemic or other disaster?" The program is scheduled to begin at 4:00. Dinner will be served. There is no cost to attendees. Speakers will represent PEMA, Department of Health, Regional Business Coalition, and local business owners. You may register by calling Greg Leathers at 724-852-5204 or emailing him at gleathers@co.greene.pa.us.



Disaster Preparation - How to Plan and Prepare for a Pandemic

A pandemic is a global outbreak of disease that occurs when a new virus appears or emerges in the human population, causes serious illness, and then spreads easily from person to person worldwide.

Pandemics are different from seasonal outbreaks or epidemics of influenza. Seasonal outbreaks are caused by subtypes of influenza viruses that already circulate among people, whereas pandemic outbreaks are caused by new subtypes, by subtypes that have never circulated among people or by subtypes that have not circulated among people for a long time.

Once a new pandemic influenza virus emerges and spreads, it usually becomes established among people and moves around or circulates for many years, as do seasonal epidemics of influenza. Past pandemics have led to high levels of illness, death, social disruption and economic loss.

· If you think this is unnecessary hype and that it won't happen to you, your company or your employees — think again. According to Keith Kartman, a sales executive with JRG Advisors, the management company for ChamberChoice, pandemics are real and need to be monitored by everyone — even businesses.

"Anyone — business owners especially, since they are responsible for large groups of people — need to be aware of the threat of a pandemic," Kartman says. "The U.S. Centers for Disease Control and Prevention (CDC) and the World Health Organization (WHO) have large surveillance programs to monitor and detect

influenza activity around the world, including the emergence of possible pandemic strains of influenza virus."

Smart Business spoke with Kartman about pandemics, the impacts of them and how a business can be prepared for any outbreak.

What would the impact of a pandemic be?

It is impossible to predict specifically how a pandemic would impact the world. The general challenges we are likely to face in a pandemic are easier for experts to predict. But, here's what the CDC believes we can expect during an outbreak of pandemic influenza:

- Rapid worldwide spread. When a pandemic influenza virus emerges, its spread is considered inevitable. Preparedness activities should assume that the entire world population would be susceptible. Countries might, through measures such as border closures and travel restrictions, delay arrival of the virus but would not be able to stop it.
- Overloaded health care systems. Because most people have little or no immunity to a pandemic virus, infection and illness rates soar. A substantial percentage of the world's population would require some form of medical care. Nations are unlikely to have the staff, facilities, equipment and hospital beds needed to cope with large numbers of people who suddenly become ill.
- Inadequate medical supplies. The need for vaccines would likely outstrip supply. The need for antiviral drugs would also be inadequate

- early in a pandemic. A pandemic can create a shortage of hospital beds, ventilators and other supplies. Difficult decisions would need to be made regarding who gets antiviral drugs and vaccines.
- Economic and social disruption. Travel bans and the closing of schools and businesses and cancellations of events could have a major impact on communities and citizens. Care for sick family members and fear of exposure could result in significant worker absenteeism.

How can you plan for a pandemic?

Many scientists believe it is only a matter of time until the next influenza pandemic occurs. The federal government, states, communities and industries are taking steps to prepare for and respond to an influenza pandemic. A pandemic is likely to be a prolonged and widespread outbreak that could require temporary changes in many areas of society, such as schools, work, transportation and other public services. An informed and prepared public can take appropriate actions to decrease their risk during a pandemic.

What should a business owner and his or her employees do in the event of a pandemic?

There are several things. You should:

• Develop preparedness plans as you would for other public health emergencies.

(continued on next page)

Chamber Choice

Health Plans for All Business







Disaster Preparation (continued)

- Participate in and promote public health efforts in your state and community.
- Talk with your local public health officials and health care providers; they can supply information about the signs and symptoms of a specific disease outbreak.
- Implement prevention and control actions recommended by your public health officials and providers.
- Adopt practices that encourage sick employees to stay home.
- Anticipate how to function with a significant portion of the work force absent due to illness

or caring for ill family members.

Why should this be on a company's radar?

Ensuring an adequate system for alert, response and disaster management should be the basis of every national pandemic preparedness plan. Depending on the available resources, more specific preparations can be made, such as developing specific contingency plans, strengthening risk communications, investing in pandemic vaccine research and promoting domestic production of influenza vaccines.

KEITH KARTMAN is a sales executive with JRG Advisors, the management company for ChamberChoice. Reach him at (412) 456-7010 or keith.kartman@jrgadvisors.net.



Please make a note that the Chamber has a new email address:

waynesburgchamber@windstream.net

Contributing Writer - Waynesburg University Intern - Kristen Corbett.



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Did you see your name in this issue? If not, call the office to find out how

to be in next month's issue.

Please be sure to share this newsletter with others in your place of business.

HELP US KEEP OUR MAILING LIST CORRECT

If there is a mistake on your mailing label or the person whose name appears on the label is no longer with your company, please drop us a note or give us a call. We'll correct it right away.

Do you have Part-Time, Seasonal or Non-Traditional employees without health insurance coverage?
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