

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce
 Phone: (724) 627-5926 • Fax: (724) 627-8017
 E-mail: waynesburgchamber@windstream.net
 www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

Scholarship Deadline Approaching - Alpha Natural Resources Becomes Sponsor



Alpha Natural Resources
 An Affiliate of Pennsylvania Services Corporation

The Chamber is reminding area seniors that the application deadline for the 20th Annual Chamber Scholarship in the amount of \$1,500 is 4:00pm on Wednesday, April 14th.

This is the twentieth year that the Waynesburg Area Chamber of Commerce has awarded the scholarship. The scholarship program is open to any Greene County student who will be a graduating senior in 2010. This year the scholarship is being underwritten by Alpha Natural Resources.

All high school seniors who have been accepted to a College or Technical School as an incoming freshman this Fall and have maintained a cumulative grade point average of 3.0 or better while in high school are urged to apply for the scholarship. The winner will be announced by May 15th and will be officially presented with the scholarship at the General Membership Luncheon on May 26th.

Applications are available in the Chamber office and at each county high school as well as the Greene County Vo-Tech. Applications can also be obtained by calling the Chamber at 724 627-5926 or downloaded from the Chamber website at www.waynesburgchamber.com

New Representatives

Angie VanDyne

Greene County Early Care & School
 Success Community Team
 avandyne@co.greene.pa.us

Patty Johnson, Tax Clerk

Central Tax Bureau of PA Inc.

Welcome New Members

Pine Tree Quilt Shop, LLC

Linda J. Jones, Owner
 175 Wade Street, Suite D
 Waynesburg, Pa 15370
 724-833-9147

Linda@pinetreequiltshop.comcastbiz.net
 Retail – Fabric, Notions & Thread

Artisans

Mrs. Linda Winegar
 52 East High Street
 Waynesburg, Pa 15370
 724-833-9055

artisansingreene@gmail.com
 Art Gallery

Grimes Law Office

Mr. Jeffrey Grimes, Attorney at Law
 77 South Washington Street
 Waynesburg, Pa 15370
 724-627-6114
 fax 724-627-8307

grimeslawoffice@windstream.net
 Law Office
 Sole Proprietor

Referred by Kim Grimes of PNC Bank

Ben McMillen Photography

Ben McMillen, Owner
 1117 B Willow Road
 Waynesburg, Pa 15370

724-550-1000

ben@bensphoto.com
 www.bensphotos.com
 Photography Studio

Referred by Tina Kreuzer of Creative
 Mindset and
 Eric Moore of Moore's Hot Dogs

Dra-Surv, Inc.

Mr. Andrew Swestyn Jr.,
 Executive Vice President
 Mr. Thad Swestyn, Executive Director
 P.O. Box 402, 405 A West George Street
 Carmichaels, Pa 15320
 724-966-2483

Fax 724-966-2770
 tcswestyn@drasurvinc.com
 www.drasurvinc.com
 Surveying & Engineering

KM Enterprises, Inc.

Mrs. Beth Riggs, Vice President
 P.O. Box 671, 140B Bill George Drive,
 Waynesburg, Pa 15370
 724-627-0394
 724-852-1294 fax
 briggs@kmhauling.com
 Courier Trucks
 16 Employees
 Referred by Charles Riggs

New Member Information

Northwest Consumer Discount Company, formerly Walton Financial
 Ms. Felicia Reagan, Manager

Rynlex Private Investigation and Security Services, formerly Laurel Private Investigation
 William W. Knight, Sr., Owner

New Emails

Ginny McClelland Dance Studio
 ginny@gmcdance.com

Elysian Fields Farm
 marymartin@elysianfieldslamb.com

Lisa Bower
 Advanced Physical Therapy
 ldbapts@aol.com

New Websites

Dr. Janson Chiropractor
 http://drjansonchiropractor.com

Moore's Hot Dogs
 www.moreshotdogs.com

Chamber  Choice

Members in the Spotlight

John's Carpet & Upholstery

In 1963, John Humble opened his own business after returning home from five years of service in the U.S. Army. For the next 3 years, John worked the business, establishing a name practically synonymous with floor covering in this area. In 1995, John retired but he couldn't stay that way. Last year, John entered the workforce again – this time concentrating exclusively on cleaning floors and furniture – and even the air – in your home and business. John's Carpet & Upholstery cleans, strips and re-waxes commercial tile floors, does spotting and pre-spray of heavy traffic area, Scotchguards and destroys odors. He also sells the Equest by Vollaro Air Purifier – a system that removes odors and air particles (pet, mildew, mold and 99% of airborne bacteria), particularly helpful for those with respiratory problems. According to John, two types of soil contaminate your home or office – the dirt that is tracked in and the debris in the atmosphere that settles in. "Vacuuming helps to eliminate the tracked in soil, but atmospheric soil clings to the fibers. Professional cleaning at least every 18 months is necessary to remove it, and also to keep your factory warranty intact". John notes, "If the job isn't done right, soil is only pushed deeper down to return again and damage the fibers". For more information on the care and cleaning of your floors & upholstery, call John at 724-998-0720.

Donnelly-Boland

If you feel like you are struggling with burdensome, time-consuming and expensive in-house accounting, human resources or information technology tasks and need more effective services, process outsourcing might be the key to your success.

According to Nicholas Burkholder in his book, "Outsourcing the Definitive View, Applications, and Implications," increased

competition and rising workforce demands define the need for organizations to outsource.

Donnelly-Boland and Associates' staff is experienced in helping organizations fill their outsourcing needs with professionals with a variety of skills.

By outsourcing bookkeeping and accounting processes to DBA, organizations have seen the following benefits:

- Better utilization of your resources
- Accurate information for tax and business consulting
- Improved cash flow management
- Better cost control
- Greater flexibility.

The qualified, knowledgeable professionals at DBA are trained on the most current accounting procedures, policies and requirements.

Karen Hallisey, Associate Executive Director at the Sewickley Valley YMCA, has experienced the value of outsourcing to DBA.

"Following the sudden illness of our accounts manager, we were scrambling to perform even the simplest accounting tasks," she said. "Our accounting system was outdated and difficult to use. None of our staff had been exposed to our accounting software. We were drowning!"

David Stevenson, the Executive Director at the Sewickley Valley YMCA, contacted DBA since he had worked with them on previous projects.

"It was a difficult process at first," Hallisey said. "Our accounting software was old. We were in the midst of upgrading it, and our contracted provider, which was Donnelly-Boland, was actually working from two systems simultaneously."

The DBA staff started by familiarizing themselves with the specific operations of the YMCA and, according to Hallisey, that's when things began to come together.

"We have been very satisfied with the services provided by outsourcing our accounting needs," she said. "The original plan was to utilize outsourcing to get us through the initial emergency, but we have been extremely happy with the service provided, and plan to continue to utilize these services."

The Sewickley Valley YMCA's accounting needs were met with three levels of expertise. "Costs were compatible with those that would be needed to hire a professional for this position, and new viewpoints, procedures and friendships were formed," she said. "Productivity has definitely increased."

Donnelly-Boland also has a staff of Human Resources professionals that can help with:

- Records Management

- Benefits Administration
- Orientation
- Recruiting
- Performance Management
- Employee Development
- Employee Relations
- Compensation
- And other HR management activities.

The DBA Information Technology department also has experience with outsourcing services for clients. Those services include:

- Vendor Management
- Technology Procurement—hardware and software acquisition
- Workstation & User Support
- Telecommunication Support.

Take your first step to becoming one of those "market leaders of tomorrow" and increase your efficiency and productivity by calling the professionals at our office on 69 South Washington Street at (724) 627-6491.

Waynesburg Artisans

Waynesburg-Artisans, the new shop just opened on the corner of High and Church Street, is more than a gallery for fine local art. It is a bold statement by Creative Industries of Greene County with a mission to "promote, build and sustain creative industries for economic development in Greene County." The space that Artisans is reclaiming was long known as the Corner Shoppe, that was popular with out-of-towners and filled to the brim with quaint gifts and local art. Now, the spirit of art and regional gift-giving has returned. The windows are filling with pottery, paintings, prints and jewelry. Most of the artists represented are from Greene County and some will be teaching classes this winter. A recent Observer-Reporter editorial stated: "art, while not a foreign idea to Waynesburg, is taking on a new dimension in the borough's downtown." Creative Industries of Greene County is building a calendar of classes to choose from starting in January, - fiber dying, rug hooking, pottery, painting, sketching, glass and jewelry. What we offer first will depend on what people want, so we're excited to see what direction the classes will take. We also want to start having workshops here that can be turned into curriculum that teaches entrepreneurial business development including marketing art to galleries, festivals and on the Internet, expanding production and future trends. These are the next steps that many creative people are waiting to take." CIGC secretary Mary Beth Pastorius added, "By working together and having a mission to fulfill, we hope to show people that new ideas for businesses and services can succeed. For more information call 724-833-1513, or visit www.createpa.org or <http://www.facebook.com/pages/Waynesburg-PA/Creative-Industries-of-Greene-County/129433020094?v=wall&viewas=1479978747>



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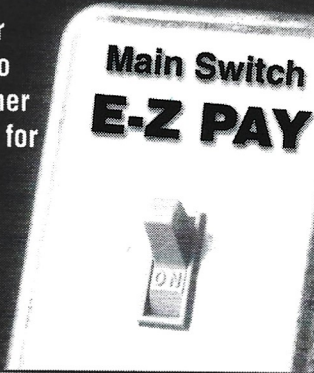
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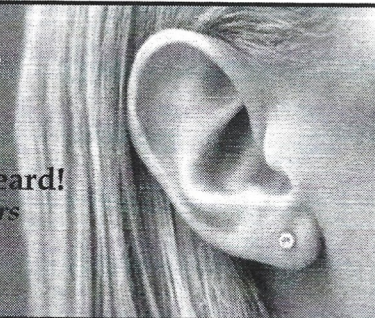
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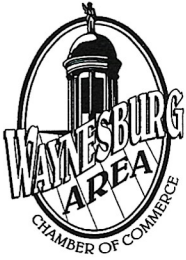
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