

# CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce  
 Phone: (724) 627-5926 • Fax: (724) 627-8017  
 E-mail: waynesburgchamber@windstream.net  
 www.waynesburgchamber.com

*To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.*

## Thanks To Our Waynesburg University Student Workers



Jordan Montgomery, a Senior Criminal Justice major and a Bonner Scholar has been serving as a volunteer in the Chamber office since 2004. Jordan has done writing work, prepared mailings, made deliveries and recently assisted with office recycling project.



Sabrina Ainsley, a Senior Arts Administration major and Josh Moss, a Sophomore Arts Administration major work on a mailing project in the office. Both have completed 30 hours of community service while working in the chamber office on various projects and daily duties.



Knsten Corbett, a Junior Public Relations major has been working as an intern in the office part-time since January. She has been serving in the role of Administrative Assistant, and effective April 1<sup>st</sup> has become a part of our paid staff.

## 2008 Chamber of Commerce Golf Outing

sponsored by

Washington Greene County  
Job Training Agency  
INC

**Friday, May 2<sup>nd</sup>**  
**Rohanna's Golf Course**  
 8:30 a.m. – Shotgun Start  
 4 Person Scramble - \$300 Per Team

*Includes green fees, cart, breakfast,  
luncheon, gift, door prize and  
putting contest.*

**Call now to reserve your team slot.**  
**724-627-5926**

*Cart, Tee and Hole sponsorships  
are also available.*

*What a great way to promote  
your business!*

## New Representatives

Amy Doria  
Doc Solutions

## Member Updates

Cellular One has now become AT&T  
 Brad Waldo, Assistant Retail Manager  
 102 Greene Plaza, Waynesburg, PA 15370  
 724-627-4934 Cell: 304-276-6366  
 email: bw933c@att.com  
 www.att.com/wireless

## Treat your Administrative Assistants to the Waynesburg Area Chamber of Commerce's 4th Annual Administrative Professional's Luncheon

*Friday, April 25th, 2008*  
 11:30am to 1:30pm  
 Rohanna's Restaurant

A sit down lunch will be served consisting of a Chicken Salad Croissant, Cup of Soup, Fresh Fruit and Sherbet

Our featured guest will be:  
**Jonella Williamson**  
 Motivational Speaker

Chinese Auction • Door Prizes  
 50/50 Drawing • Raffles

*Shop displays of jewelry, gift items,  
cosmetics, home décor,  
candles, kitchen items and more!*

**Individuals - \$ 20 each**  
**Tables of 8 - \$ 160 each**

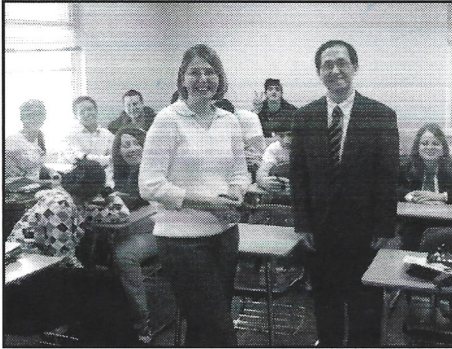
**R.S.V.P. by April 21st, 2008**

Seating is limited to the  
 first 100 reservations.

*Contributing Writer – Waynesburg  
University Intern – Knsten Corbett.*

## Director Speaks At University

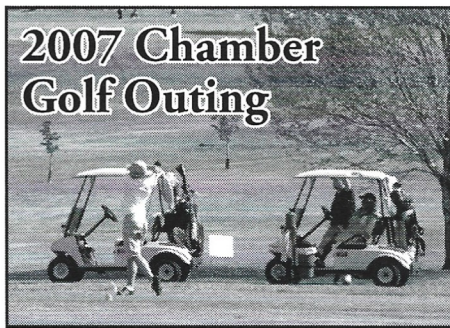
The Chamber Executive Director, Melody Longstreth, spoke to two classes at Waynesburg University recently on what a chamber does for the community and for its members. Sut Sakchutchawan, Associate Professor of International Business and Program Director for International Business invited the Chamber to participate as a guest speaker.



## Child Abduction Class to be Held



American Judo-Hapkido will be hosting a Child Abduction Class for children ages 4 and up at their Waynesburg location on Saturday, April 26, 2008 at 10:00a.m. It is free and open to the public. Your space must be reserved by Wednesday, April 23, 2008. They are located at 1600 East High Street. For more information or to register, please call 724-627-5111.



## Greene County Relay For Life

Relay For Life of Greene County will be putting together Team Captain packets. If your organization would like to donate items to be added to the Team Captain packets please contact Margie Smith at 724-222-6911 or Margie.smith@cancer.org. We will be putting together approximately 50 packets and these packets will go to each Relay Team.



## New Addresses

**Jack Bergstein, M.L., L.L.C.**  
221 Pitt Gas Road, P.O. Box 8,  
Clarksville, Pa 15322  
724-864-8301  
Fax-724-377-0571

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## Duck Race 2008 to Benefit Relay For Life of Greene County



Southwest Regional Medical Center announces Duck Race 2008. Duck Race 2008 will be held at Crawford Field in Waynesburg, PA on Sunday, April 27 from 1-5pm. Proceeds from this event will be donated to the American Cancer Society Relay For Life of Greene County.

Join us for a fun-filled day of carnival games, food, prizes and best of all a duck race. Participants may adopt Rubber Duckies for \$5 each or a Rubber Duck and a T-shirt for \$15 at the following locations: Southwest Regional Medical Center Gift Shop, Design and Copy Center, GreeneSaver and Greene County Department of Economic Development. On April 27 bring your Rubber Duck to Crawford Field. At 3:27pm all ducks will be placed into the creek and released. The first duck to paddle across the finish line will win \$100, the second duck \$50, the third duck \$25 and the duck in last place will receive \$25.

We are also looking for organizations or individuals to set up games or booths, donate prizes to be raffled off and to lend their support in anyway. Anyone interested in learning more about Duck Race 2008 or Relay For Life of Greene County; please contact Sarah Bedison at 724-627-2623 or Sarah.Bedison@sw-rmc.com.



## Waynesburg Chamber of Commerce "Business After Hours" Wednesday, April 23, 2008

4:30 p.m. - 6:30 p.m.

Greene County Career & Technology Center  
60 Zimmerman Drive, Waynesburg, PA 15370

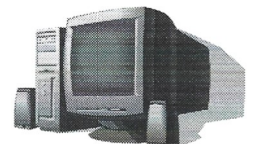
Hosted by **The Challenge Program, Inc.**

Sponsored by **Pennsylvania Services Corporation, FOUNDATION COAL**

Join us for Hors d'oeuvres prepared by *Greene County CTC Culinary Arts Students (Dan Wagner, Instructor)*

On the menu...Poached Whole Salmon Platter with Dill Sauce • Vegetable Medley  
Sesame Seed Chicken Teriyaki Kabobs • Chef's Crepes Table

The Challenge Program partners with business to increase academic achievement, foster community service and contribute to economic development.



The non-profit program is supported in Greene County schools through the generous support of:

• Pennsylvania Services Corporation, an affiliate of Foundation Coal • CNX Gas • CONSOL Energy • KDH Defense Systems • Rocky Doman '00 Memorial Fund/Atlas Energy Resources, LLC

## Members in the Spotlight



### ODYSSEY HEALTHCARE Odyssey HealthCare Introduces Specialized Hospice Program for Lung Disease Patients

Patients who suffer from end-stage chronic obstructive pulmonary disease (COPD) will benefit from Odyssey CareBeyond, a new hospice program designed to meet the unique needs of these patients.

Take Betty, who has dealt with the shortness of breath, fear and loneliness that sometimes accompany a COPD diagnosis. The word hospice was not a word she would associate with her disease. So often times hospice is only associated with cancer but can be utilized for any end stage disease.

"According to the American Lung Association, more than 1 million visits each year to the Emergency Room are related to COPD. Respiratory disease is also the fourth leading cause of death in the U.S. The quality of life during the end stages of COPD could be greatly improved with admission into 'CareBeyond,' said Timothy Jackson, MD, medical director for Odyssey HealthCare. "This program will enable patients who have experienced repeated hospitalizations to remain at home or in their place of residence and still receive excellent care."

As symptoms worsen, COPD patients experience increased difficulty in breathing, lung infections, weakness, anxiety and stress. The quality of life for COPD patients and their families is compromised as they struggle to cope with the effects of the disease.

Betty in particular notices that she has lost control and finds it difficult to communicate with her family about her fears. When patients with COPD experience severe shortness of breath, they may become anxious and afraid, and frequently end up in the hospital. Most of these patients would much rather be able to stay in their homes, and

with this program, they can do so.

The CareBeyond clinical staff, including RNs, Social Workers and Spiritual care staff among others, is available 24/7 to assess and address symptoms, and to visit the patient, if needed. Respiratory Therapists are available for consults and visits as needed. Odyssey is known for our exceptional continuous care program – which we refer to as crisis care. This care allows for uncontrolled symptom management in the place the patient calls home using our own team of nurses. CareBeyond helps these patients avoid hospitalization in most cases.

What Betty has noticed is the relationship she has developed with the staff from Odyssey. Her home health aide, Tabby helps Betty to do personal care. The energy she saves from having this help allows Betty to play pinocle with her grandchildren.

COPD patients admitted to Odyssey CareBeyond program receive education and training about their illness, medications, oxygen and other equipment. Our nurses are specially trained about COPD and they teach breathing and relaxation techniques, and also may plan for massage therapy, pet therapy, or other therapies.

Betty finds that she no longer has to pay her co-pays for medications related to her COPD because Odyssey HealthCare delivers her medications to the door. Odyssey also provides all the equipment such as oxygen, with no co-pay. Medicare and most insurance policies cover the costs of hospice care at 100%.

Odyssey HealthCare is proud to work to provide care for patients with all end stage diseases. We are able to provide hospice care in homes, nursing homes and assisted living facilities throughout Pittsburgh and surrounding counties.

To learn more about Odyssey CareBeyond and the many benefits of hospice for COPD or any end stage disease patient, contact Odyssey HealthCare – at 1-888-ODSYCARE (637-9227).

### National City Bank

National City Bank has been a partner with the Chamber since opening its Waynes-

burg Office in 1961. Originally known as Gallatin Bank, National City has grown through its mergers into National City, becoming the eighth largest bank in the United States. National City is now located in nine states, including Pennsylvania, Ohio, Indiana, Illinois, Michigan, Kentucky, Missouri, Wisconsin, and Florida. Nationally, National City employs over 40,000 people. Plus there are over 1,900 ATM's and 1,400 branches nationally. In Pennsylvania, National City has over 200 community branches, with locations in Waynesburg, as well as other destinations like Uniontown, Greensburg, Washington, Pittsburgh and Erie. The Waynesburg Office is staffed with 10 full time employees and also with several regional specialists as needed. All employees are from the local area and the philosophy of the bank is to provide a community bank atmosphere with a regional bank support. For more information, contact Ryan Hartley, Vice President at 724-852-2401.

### WAYNESBURG UNIVERSITY University dedicates Murtha Center for Sustainable Economic Development

Waynesburg University dedicated the Murtha Center for Sustainable Economic Development on Tuesday, March 18, 2008. The Center is located within the Center for Research and Economic Development (CRED) building on the campus of Waynesburg University.

Congressman Murtha was recognized by Waynesburg University President Timothy R. Thyreen for his dedication to military service, his respect for the environment and his leadership related to the development of the Center for Research and Economic Development. The CRED, which is dedicated to the sustainable economic development of the region, features a high-tech lab that is a joint effort of the University and RJ Lee Group,



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diazr6@nationwide.com



## McCracken Pharmacy

595 East High Street  
Waynesburg, PA 15370

724-627-5454

## Members in the Spotlight (continued)

Inc., and provides University students with hands-on experience with state-of-the-art scientific instrumentation.

The Center is also engaged with the United States Department of Justice's Bureau of Justice Administration to define a national standard for Electronic Crime Prevention and Investigation (ECPI) and develop a prototype for training. Correctional TeleCare Solutions, a Pennsylvania-based company that provides comprehensive telemedicine services to the correctional industry and populations in rural areas, also occupies space within the CRED building in an effort to reduce health care cost.

Congressman Murtha's leadership, assisted by the efforts of Democratic Rep. H. William DeWeese, was vital to the successful implementation of the facility. Thyreen personally thanked Murtha for his efforts.

"By partnering with Representative DeWeese, you have made wonderful opportunities available to our students and this community," Thyreen said. "Your efforts in initiating the funding of this project, and our academic excellence with the partnership of the RJ Lee Group, has established these opportunities for Waynesburg University students, faculty and the regional business community."

Murtha said Waynesburg University's effort to follow the mission set by its founders has led to the continuing success of the University.

"Waynesburg University is in the forefront and is known throughout the nation for its mission and the work it does with its surrounding community. This University is built on a solid foundation, and local and state officials continue to work together to set priorities for advancement. I am delighted to be here and I appreciate the honors you are bestowing upon me today," Murtha said at the dedication ceremony on Tuesday. "This is a special day for Waynesburg University, the community and Greene County."



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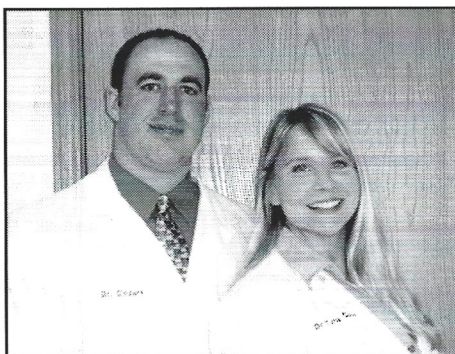
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Drs. Jason & Tisha Cozart

## Pennsylvania Chiropractic and Rehab Center



Dr. Jason Cozart and Dr. Tisha Cozart are the owners of the Pennsylvania Chiropractic and Rehab Center located at 1159 6th Street in Waynesburg, Pennsylvania (near Southwest Regional Medical Center). After establishing their practice in Waynesburg over six years ago, Pennsylvania Chiropractic quickly outgrew two previous locations, and the Cozarts purchased the current facility (previously the office of Dr. Kumar) last year, and completed the remodeling necessary to transform the building into the advanced and convenient chiropractic and rehabilitation center needed in our area.

"With consistently increasing demands, we knew we needed the additional space to accommodate the needs our growing customer base," says Dr. Jason Cozart. The expansion enabled the Cozarts to install new equipment essential to treating patients with the utmost care and to provide the atmosphere of comfort and convenience they deserve.

The addition of a new state-of-the-art Spinal Decompression table has allowed Drs. Cozart to treat patients with neck and low back disc problems such as bulging or herniated discs. The Spinal Decompression table also assists with lower back and cervical pain, arthritis pain, nerve impingements, and relief from many other ailments. According to Dr. Tisha Cozart, such problems can be addressed very successfully. "You shouldn't have to face pain every day...there are effective and natural ways to relieve it," she emphasizes.

Drs. Cozart also use the latest technology in adjusting techniques and therapies. Adjustments to the spine and extremi-

ties (shoulder, knee, hands, feet, etc.) are performed with mechanical precision and instrumentation that not only allows the adjustment to be specifically targeted at the desired region, but also with adjustable force. "We can adjust the precise force being used to make the procedure suitable for anyone... from little children to a big college football player...or an elderly person who shouldn't have to experience unnecessary force," Dr. Jason Cozart explains, "it is very custom in this way...just like each person is completely individual - so is the treatment." This procedure is painless and studies have shown it moves the bones as well or better than the old fashioned way of adjusting.

Pennsylvania Chiropractic also offers custom-made foot orthotics, massage therapy and rehab of injuries. They accept worker's comp cases, personal injury and auto accident cases. It's also your source for vitamins and orthotic pillows and supplies.

You can call Drs. Jason & Tisha Cozart at 724-852-4222 or visit them on the web at [www.CozartChiro.com](http://www.CozartChiro.com).

## Members in the Spotlight (continued)

### FORD BUSINESS MACHINES INC.

*"Real People...Real Solutions"*

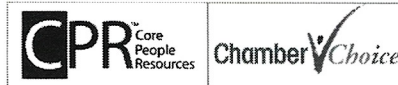


Did you know that FORD Business Machines, Inc. has been in business for over 17 years now? John M. Garlow started this business; nurtured and grew it into the strong reputable company that it is today. Recently they moved into a newly renovated office complex with an onsite warehouse, and an onsite showroom where there is a demonstration of various copiers, printers, scanners, and faxes.

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Business Machines, Inc. customers are given personal attention with great time given to detail. Every customer is a priority and because of this they are driven to make certain that each customer has 100% satisfaction.

Personal attention does not end once a sales agreement is signed; there is a complete team of Service Technicians that are factory trained and ready to tackle any problem that you may have. For more information call, 724.628.9050.



#### Core People Partners to Expand Services

Core People Resources today announced a partnership with Chambers of Commerce Service Corporation (CCSC) of Wexford, PA. CCSC provides options in healthcare coverage and a full spectrum of employee benefits for Pennsylvania chamber members through its ChamberChoice portfolio.

The partnership will complement both companies' ability to offer a broader level of employer services, including comprehensive human resource outsourcing that is backed up by exceptional customer service at discounted rates.

CPR's online platform offers fingertip access to information, documents, best practices and professional expertise on a variety

of business topics including:

- Human resources
- Financial management
- Information technology
- Sales and marketing

"I believe that the partnership offers chamber members the ability to access a complete HR outsource that is critical to managing a productive work force, mitigating employer risk for liability at a very affordable price," says Jessica Galardini, COO of CCSC.

For more information, contact Core People Resources at 1-877-277-4249, support@corepeoplresources.com, contact ChamberChoice at 1-800-377-3539, chamberchoice@jrgadvisors.net, or www.chamberchoice.com.

Core People Resources provides clients with an expert system for legal compliance, safety, workers' compensation and general human resources through its web-based platform, CPR™. By using CPR™, clients reduce their risk of employer liability and ensure compliance with various employment laws. CPR™ saves you time and money by providing you with the policies, forms, and programs needed to manage difficult and complicated "people issues." Additionally, we provide access to our experts through email, phone calls or scheduled conferences. CPR™ is a cost effective way for clients to manage their most difficult people issues.



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