

# CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce  
Phone: (724) 627-5926 • Fax: (724) 627-8017  
E-mail: [info@waynesburgchamber.com](mailto:info@waynesburgchamber.com)  
[www.waynesburgchamber.com](http://www.waynesburgchamber.com)

*To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.*

## Team “Total Liabilities” From the Baily Agency Brings the 2014 Polar Bear Battle Gold Medal Home to Greene County!

16 teams of four participated in the 2014 Polar Bear Battle at Nemaocolin Woodlands recently. The Annual Battle occurs between teams from the Fayette Chamber of Commerce and the Waynesburg Area Chamber of Commerce. Four absolutely hilarious and exciting events were held including “Snow Golf”, “Snow Sculpture Challenge”, Minute-to-Win It Games” and a “Bowling Tournament”. In the end, the “Total Liabilities” from the Baily Agency claimed the top award which includes gold medals and “Polly” the polar bear who will be on display in their office until next year when teams will compete again for the honor of giving Polly a home for the following year. Davie’s Ford of Uniontown had gone undefeated for the past three years and Polly had grown used to sitting in new cars in their showroom. Now we can show Polly what Greene County has to offer, who know she may even be making personal appearances around town! Congratulations to everyone who participated, the day is always fun-filled with lots of stories being brought back home and shared. Visit our Facebook page or [www.waynesburgchamber.com](http://www.waynesburgchamber.com) for more photos.

Thank you to our sponsors: Baily Insurance, Duke Energy, First Federal Savings & Loan, Lady Luck Nemaocolin Casino and the Observer-Reporter.

Thank you to our donors: Amedisys Hospice, Baily Insurance, Ben McMillen Photography, Brunswick Zone Belle Vernon, Chris Kennedy for Halo Branded Solutions, Duck Hollow Golf Course, Duke Energy, Eat ‘n Park, Fayette Chamber of Commerce, First Federal Savings & Loan, First Niagara Bank, Lady Luck Nemaocolin Casino, Lakeview Golf Resort & Spa, Nemaocolin Woodlands Resort & Spa, On Demand Energy, Observer-Reporter, Senior Life Greene, Service Master Just in Time Services, Stone House Restaurant & Country Inn, Uniontown Mall and Vern Allen Tire, Inc.



L-R: Mike Baily, Tim Baily, Dave Baily, Scott Haines, Melody Longstreth and Polly.



Waynesburg Warriors facing off against the Tough Truckers in the Minute To Win It games.



Bad News Polar Bears tackling the Snow Sculpture Challenge.



A member of the Lean Greene Fighting Machine taking a break from competition.

Treat your Administrative Assistants  
at the  
**Administrative  
Professional's Luncheon**



**Friday, April 25<sup>th</sup>, 2014  
11:30am to 1:30pm**

**First Baptist Church, Waynesburg**

**\$20 per person**

Guests will enjoy a Milk Chocolate Fountain, a served luncheon,  
Chinese auction, door prizes, shopping at 10 vendors  
and a photo booth and portrait studio

**Our featured guest speakers will be:**

**Meg and Dolly Throckmorton - "A Mission for a Miracle"**

**Honor your staff!**

**Surprise your most valuable employee  
or your entire staff with the  
"2014 Outstanding Staff" Award**

**R.S.V.P. by Friday, April 18th, 2014**

**Seating is limited to the first 100 reservations**

To reserve your seats, call 724-627-5926 or  
email [info@waynesburgchamber.com](mailto:info@waynesburgchamber.com)

## Save the Date!

### March

28 – Jefferson Morgan Career Day

### April

1 – Membership Directory Ad Deadline

14 – Educational Scholarship Fund Entry Deadline

25 – Administrative Professional's Day Luncheon – First Baptist Church

### May

2 – Annual Chamber of Commerce Golf Outing – Rohanna's Golf Course

9 – Waynesburg Central Elementary School Career Day

22 – Facebook Seminar – Waynesburg University CRED Building

28 – May Networking Luncheon, Waynesburg University Benedum Dining Hall – sponsored by The Greene County Memorial Hospital Foundation

28 – Presentation of the Annual Chamber Educational Fund Scholarship

## Welcome New Members

### Peebles

**Peebles Department Store**

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Mr. Randy Kriegel, V.P. District Manager  
55 Sugar Run Road, Waynesburg, PA 15370  
434-917-9042

[rkriegel@stagestores.com](mailto:rkriegel@stagestores.com)

[www.peebles.com](http://www.peebles.com)

**Morris Signs & Graphics**

Kevin Morris, Owner

545 Walnut Street, Waynesburg, Pa 15370  
724-255-7908

[morrissignco@comcast.net](mailto:morrissignco@comcast.net)

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**Jones Automotive Repair**

David L. Jones, Owner

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Brave, Pa 15316

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[backacrs@windstream.net](mailto:backacrs@windstream.net)

Auto Repair, state inspection, tire sales

## Name Change

**Morgan Properties** has a new name – **Pastorius Historic Properties, Inc.!** Mary Beth Pastorius is President.

**Leslie Fehling Designs** has a new name – **Leslie Fehling Watercolors!** Be sure to check out her work at [www.lesliefehling.com](http://www.lesliefehling.com). She is a watercolor artist who does custom artwork, classes/workshops, original paintings and prints. Contact her at 724-627-8044 or [ljfehling@gmail.com](mailto:ljfehling@gmail.com)

## New Representatives

**Belinda Clark – Amedisys Hospice**

[Belinda.clark@amedisys.com](mailto:Belinda.clark@amedisys.com)

**Connie Hart – 2nd SAM 9, Inc.**

724-852-1252 – [cmhart@windstream.net](mailto:cmhart@windstream.net)

## Members in the Spotlight

### Locker Room Under New Ownership



When T.R. Mahle was a Waynesburg College student in the Class of 1984, the Locker Room provided students with access to quality sports merchandise. As the new owner of the store at 121 E High St., he hopes to continue that tradition of serving the young people in the community that has existed since the store first opened 33 years ago.

"We always utilized the Locker Room for all of our sporting needs, all of our uniforms growing up from Little League to softball," said Mahle. A former employee of Gabriel Brothers, Inc., he is diving into his first endeavor in small business ownership. Before Gabriel Brothers was recently bought out and restructured, Mahle worked in human resources for 19 years, going from store to store, interacting with employees and customers. Because of his working history, Mahle says customer satisfaction will be his top priority. "We're certainly customer friendly," said Mahle. He visited the Locker Room some time ago when it was under the management of Rick Joseph. Mahle heard that Rick was preparing to retire and decided to make an offer on the store. "I loved the interaction the store has with the community, from Little League teams to high schools to the college," said Mahle. As he tries to learn the business, the operations of the Locker Room won't change much in the short term, and neither will the store's affordable prices on Waynesburg University merchandise and other apparel. "The only thing we will do initially is update the computer systems, but we won't change anything internally as far as merchandise goes," said Mahle. With spring sports seasons approaching, Mahle says baseball products are the most popular of his merchandise right now. Between the time he played Little League baseball in his youth and now, the number of options available to young athletes has increased drastically, and sometimes, a young athlete and his family can get lost in all the possibilities and price tags. He believes the Locker Room has a solution. "You have bats that are \$400 now. I probably never paid that for anything that I ever bought when I played," said Mahle. "There's just an enormous amount of choices now, and we can help. We've got low end to high end, and whatever your budget is, we can adjust to it." He is also excited to maintain partnerships with groups in the community that make bulk orders through the Locker

Room. Again, those operations will stay relatively consistent. While he isn't an experienced business owner, he says he hasn't encountered too many problems since becoming the manager of the shop January 2, and he says he has adjusted well to his new job. One of the toughest parts of the job, in his mind, is familiarizing himself with the store's inventory. The Locker Room's regular store hours remain 9-5 p.m. Monday through Saturday. *By Nick Farrell, Waynesburg University*

### Cowie Named Top 100 in Pennsylvania

Cindy Cowie, CEO of Southwest Regional Medical Center, was recently named to the Pennsylvania Business Central's Top 100 People of 2013. The list, which has been published since 1991, is compiled by the editorial staff of the Pennsylvania Business Central newspaper from a list of nominated businesspeople. "We are very

pleased with the record number of nominations submitted this year for our annual Top 100 people edition," said Publisher David Wells. According to the Pennsylvania Business Center, the nominees include top executives from some of the most successful companies along with business people from all levels who have made a major impact in their community and business to business world throughout the past year. Recipients are selected based on several factors including the impact they have had on the business community, from job creation and building improvements to fiscal growth or community involvement.

"I am truly honored to be selected among this prestigious group of individuals," shared Cowie. During Cowie's tenure, the hospital has enhanced and added many new programs including the Center for Recovery and Wellness behavioral health services, the SRMC Wound Care and Hyperbaric Center, private rooms for patients, an enhanced emergency department and InstaCare Urgent Care. Technology enhancements include a new CT scanner and digital mammography.

In the course of her career, she has climbed from her humble beginnings as a Certified Nursing Assistant (CNA) to the leadership position she holds today as Chief Executive Officer, a capacity she has served in since 2007. She holds a Bachelor of Science degree from Waynesburg University where she has also served as a clinical instructor. She is a past president of Sigma Theta Tau honor society and was the recipient of the sorority's nursing practice award in 2004.

She is very active in the community and has served as chairperson for both the Greene County MAGIC Diabetes Coalition and Lungs at Work. She is also a member of RegionalCare Hospital Partner's Corporate Compliance Committee and is a guest lecturer at Waynesburg University.



## Members in the Spotlight (continued)

### Padgett Business Services



After the recent retirement of partner Bill Karns, Ami Cree is now sole owner of Padgett Business Services, located in downtown Waynesburg and recently expanded to 403 West George Street, Carmichaels, Pa. “We actually have rights, with our Padgett franchise, in Fayette, Washington and Greene,” Cree said. “So this is a better location for Fayette County customers.” Padgett offers income tax return preparation services to individuals, using the IRS efile system, as a network of over 400 independently owned and operated throughout North America. It also prepares business income tax returns for sole proprietors, partnerships, corporations, non-profits, and farms. Their Waynesburg office can be reached at 724-627-3800; the Carmichaels Office at 724-319-2274. Ami has experience with the oil and gas industry, but specializes in providing financial reporting and tax consulting services to businesses with less than 20 employees.

“Padgett Business Services has the reputation of knowing what the owner-operated business needs,” Cree said. “We’ve enjoyed providing this service and meeting the financial reporting and tax needs of our small business community.” Padgett also offers payroll services, preparation and filing of payroll taxes, estimated taxes, and sales tax. Padgett has been ranked as the #1 small business accounting firm by Entrepreneur, Success, and Income Opportunities magazines, as well as being ranked in Accounting Today’s Top 100. Both offices are IRS approved to e-file and provide fast, accurate and affordable services. Article prepared by Sandor Adam Mecs – Waynesburg University Intern.

## February Networking Luncheon

The seventy guests who attended the February General Membership Networking Luncheon were treated to a delicious lunch catered by Trisha’s Treats. The event was sponsored by Senior Care Greene.

Justin Simkovic, Project Manager from the Pennsylvania Department of Transportation spoke about the “Morrisville Project” that is underway now and will eventually eliminate the bottle neck at Freedom Bridge. A special guest was present, Miss Rain Day 2013, Stephanie Mitchell of Carmichaels who filled everyone in on what her reign as been like so far.

Check out our Facebook page or website for more photos.





The "Rain Makers" - Kathy Saesan, Pam Snyder, Dreama White and Candace Tustin



Courtney Schroyer from the "Lean Greene Fighting Machine" winning a prize.

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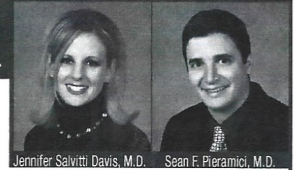
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