

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce
 Phone: (724) 627-5926 • Fax: (724) 627-8017
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 www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

New Office Open House

On February 18th, the Chamber welcomed members to our new location at 143 East High Street. Nearly 50 members attended to see the newly remodeled first floor, handicapped accessible location. The evening featured tours of the new space, hors d'oeuvres, networking and a door prize drawing which was won by Sharon Willison of State Senator J. Barry Stout's office. Michael Gallardini of Chamber Choice was present to discuss the Chamber's Health Insurance Plan for small businesses. Chamber staff and board members were also present to welcome members to the new space.



\$1,500 Chamber of Commerce Scholarship Applications Now Available

The Waynesburg Area Chamber of Commerce is now accepting applications from graduating seniors for the 19th Annual Chamber of Commerce Scholarship they will award this May.

The scholarship program is open to any Greene County student who will be a graduating senior in 2009.

The Chamber urges all high school seniors who have been accepted to a College or Technical School as an incoming freshman this Fall and have maintained a cumulative grade point average of 3.0 or better while in high school to apply for this scholarship.

Applicants will be required to write an essay on "How do you plan to use your education to make a difference in your life and your community?" Applicants must also furnish a listing of their school activities and local community involvement that will be used in the event of a tie. Applications are available at each County High School and the Greene County Career and Technical Center or can be obtained by calling the Chamber of Commerce office at 724-627-5926. A copy may also be printed directly from the Chamber website at www.waynesburgchamber.com

Completed applications must be submitted by 4:00 pm on Wednesday, April 15th. The winner will be announced May 15th and the Scholarship Award presented at the Chamber's monthly General Membership Luncheon on May 27th.

American Judo-Hapkido Owners Honored



Grandmaster John Beluschak and Ms. Laura Beluschak were recently honored by Action Martial Arts Magazine at a banquet in Atlantic City, NJ for their accomplishments in martial arts.

Grandmaster Beluschak, a 9th degree black belt, was awarded the "Golden Lifetime Achievement" award for his lifelong study of Judo and Hapkido and his devotion in teaching and promoting martial arts.

Ms. Beluschak, a 5th degree black belt, was awarded the "Excellence in Teaching" award for her outstanding teaching skills. She was recognized for her ability to combine the martial art skills with everyday life skills for children and adults.

The Beluschaks own and operate the American Judo-Hapkido Institute which they established in Clairton in 1974. They opened their newest location here in Waynesburg in January of 2008.

Action Martial Arts Magazine is one of the largest and most respected publications dedicated to the interests of martial arts. The recognition banquet was held at the Tropicana Resort & Casino in Atlantic City, NJ, with over 1,300 martial arts Masters and Grandmasters from around the world in attendance.

We've Moved!

Please update your mailing records with our new address – 143 East High Street.

REMEMBER

New Members



Dale Property Services Penn, LLC

Mr. Matt Eller, District Landman
Ms. Meagan Glenney
3157 Mt. Morris Road, Suite #102
Waynesburg, PA 15370
724-705-0452
matte@dpspenn.com
meagang@dpspenn.com
www.dpspenn.com
13 employees
Oil & Gas Leasing
Referred by Dave Hook



Mr. John Dukman, Store Manager
405 Murtha Drive
Waynesburg, Pa 15370
724-627-3496
Fax 724-627-3535
Retail Sales
167 full time employees
170 part time employees

Entrepreneur's Growth Conference

Thursday, June 4th, 2009

Join Duquesne University's Small Business Development Center as they host an exciting day of networking, over 20 expert-led workshops and a Business Building Trade-show with 50 exhibitors. Keynote breakfast speaker will be Jim Rudolph, CEO of Rita's Water Ice and previous owner of 47 Pittsburgh-area Wendy's restaurants. Also, listen as luncheon keynote speaker Dr. Giorgio Coraluppi, founder and President of Computronics, Inc. and its sister companies, discusses "Forty Years of Looking Forward" – his path to success and what he has learned along the way. To register or for more information log onto www.egc.duq.edu.

New Addresses

Greene County Industrial Development, Inc.
300 EverGreene Drive
Waynesburg, Pa 15370

2009 Membership Directory

Enclosed in this newsletter is an advertising form for the 2009 Membership Directory. Don't miss this excellent members-only advertising opportunity. The directory will be distributed to over 300 members and another 100 will be included in relocation packages, visitors guides and new member packets throughout 2009.

2009 Golf Outing

The annual Golf Outing will be held on Friday, May 8th at Rohanna's Golf Course.



Mark your calendar now and start gathering up a foursome. This event always promises to be a good time full of networking, great food, prizes and fun! Enclosed in this newsletter is a sponsorship form. This is a wonderful way to present your business in front of over 80 fellow members and guest. This is the Chamber's largest fund raiser which helps us keep the doors open. Please help by becoming a sponsor.



Pennsylvania Conference For Women

You are invited to spend a day like no other. Developed by women who have discovered the keys to success, presented by women who will inspire and invigorate you – and designed with your success in mind. Choose from among 10 incredibly enlightening sessions guaranteed to supply the tools you need...give you the direction you are looking for...and show you great new possibilities for your career and your life – and spark the passion to turn them into action. This brand-new conference filled with breakthrough success strategies and insights will be held on May 7th at the Wyndham Hotel University Place in Pittsburgh. Enrollment is just \$149 per person. Call 800-873-7545 or register on line at www.skillpath.com.

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Local Men Cook-off for Family Literacy Fundraiser

Community Action Southwest will hold its fourth annual Men's Culinary Classic on Saturday, April 4, 2009 from 6-9



p.m. at the Washington County Agricultural Fairgrounds, Hall # 1. Male amateur chefs from the local area will participate in a cook off by preparing their prized dishes. Benefits go towards Community Action Southwest programs that lead low-income people to self-sufficiency.

Chefs will prepare a wide variety of foods to be judged by attendees. At the end of the night the People's Choice Award will be presented to the best chef according to the votes. Attendees will be able to vote for one chef in each of eight categories: soup, chili, appetizer, entrée, bread, homemade wine/beer, desserts and best decorated booth. Winners of these categories will take home an engraved All Clad skillet as their trophy. The competition continues to grow more exciting each year.

For the second year in a row, local WJPA news broadcaster Tony DePalma will serve as our emcee. Mr. DePalma interviewed amateur chefs throughout the event last year allowing them to enlighten attendees on their secrets and entice them to taste their specialties.

The agency is also planning its second pierogie eating contest for this year. We are currently seeking entrants for the pierogie eating competition. More details will be available as plans progress.

There is an admission charge of \$15 per person which includes samples of each chef's dish. Last year, nearly 30 chefs prepared dishes from chicken tortilla soup to Gibson Island crab cakes. The variety of foods is impressive, you won't leave hungry.

Community Action Southwest is now seeking amateur chefs and amateur competitive eaters as well as sponsorships and donations for a Chinese Auction. For further information on the event, please contact Andrea Kelvington at 724.225.9550 ext. 404.

The mission of Community Action Southwest is to serve as a catalyst to mobilize the resources of the entire community to enable families and individuals in Washington and Greene Counties to attain the skill, knowledge, motivation and opportunity to become self-sufficient. Community Action Southwest offers a myriad of services through several programs including Family Economic Success, the Women, Infants and Children (WIC) nutrition program, Head Start and Early Head Start, Counting Kids Together Pre-K program and Senior Services (in Greene County only). All CAS programs are designed to help low-income people achieve a greater degree of self-sufficiency.

Members in the Spotlight



Dale Property Services Penn, LLC

Dale Property Services Penn, LLC is a Pennsylvania-based, privately held oil and gas company focused on the development of natural resources in the Marcellus Shale. Dale Property Services Penn is an affiliate of Dallas-based Dale Resources, a company that has drilled more than 350 wells and leased from 95,000 individual mineral owners.

Dale Property Services Penn is actively leasing oil and gas rights in Allegheny, Fayette, Greene, Washington, and Westmoreland Counties. Dale Property Services Penn will handle all leasing in this area while their operating partner, Chesapeake Energy (NYSE: CHK), the largest independent natural gas producer in the United States and the largest leaseholder in the Marcellus Shale with over 1.2 million net acres in the play, will conduct all the operations.



TCM
HOME HEALTH, L.P.

Your Solution to In-Home Services

Caring Mission Home Care is a locally owned and operated provider of in-home support services. Founded in July of 2000 as a home-based business, they have grown significantly and now service Greene, Washington, Southern Allegheny, Fayette and Westmoreland Counties.

Their mission is to help the elderly and/or disabled adult to remain in the privacy of their own home, as long as they are safe. Services include: personal care, medication management, housekeeping, laundry, meal preparation, transportation and companionship. Geriatric Care Management is also offered. Caring Mission Home Care is a qualified provider through the Area Agency on Aging, which may provide financial assistance to consumers who meet their eligibility requirements. They also accept long term care insurance and will assist consumers and families to explore financial eligibility through the Veteran's Administration's Aid and Attendant Benefit Program.

Most recently, their services have expanded to include medical home health care. The newest entity, **TCM Home Health** provides services to include: skilled nursing; physical, occupational and speech therapies; social work services and certified home health aid care. Most insurances are accepted. They are pleased to have achieved a deficiency-free survey from Medicare as they begin this new venture.

Those interested can learn more about the company and services by calling their toll free number 1-866-922-7464, or visit their website at www.thecaringmission.com.

golden
living

Golden LivingCenter

To help consumers and doctors make more informed health care decision, Golden LivingCenter is sharing its Golden Rehab Outcomes with patients and their healthcare providers. This data quantitatively demonstrated the impact that rehab services provided by the LivingCenter have on patient's daily lives. It also gives patients a powerful tool to accurately forecast outcomes.

Designed by treating therapists, Golden Rehab Outcomes measure the scope of a patient's needs, which is in contrast to other tools that focus primarily on the acute-care setting. The information includes the functional skills needed in a hospital setting, those vital to recovery and the independent abilities needed for the patient's everyday life.

The therapy team at Golden LivingCenter compiles this data in an easy to use format called the Golden Rehab Outcomes Report Card. This report card shows patients and care providers the level of recovery that is being achieved. By understanding exactly what has been gained so far, the patient is motivated to continue and achieve the next steps toward their goals.

Golden LivingCenter – Waynesburg's therapy partner, Aegis Therapies, has many different Golden Rehab Outcomes reports that are used for making a variety of determinations. When therapists do initial evaluations and discharge evaluations they rate the patient on a numerical scale that objectively measures the patient's level of function. When these reports are combined, they give an accurate before and after picture of the patient's mobility.

These are a number of reasons why consumers should choose between facilities offering rehab services that use Golden Rehab Outcomes to quantify the results and value of therapy. Consumers can easily compare a facility's rehab results with those of more than 5,000 other facilities nationwide. Lastly, patients can use the data to hold therapists accountable for progress and results.

ChamberChoice
Health Plans for All Business

Waynesburg University's Nursing Program to be Evaluated by the Commission on Collegiate Nursing Education

The Commission on Collegiate Nursing Education (CCNE) will conduct an on-site evaluation of the Doctor of Nursing Practice (DNP) degree program from April 16 to April 18, 2009. The Department of Nursing at Waynesburg University has chosen to pursue CCNE accreditation for the DNP program. The on-site visit comprises a component of the accreditation review process.

This notification is to inform students, alumni, faculty, employers, clinical agencies and the public, that written and signed third-party comments will be accepted by CCNE until 30 days prior to the visit. Third-party comments should be addressed to:

Commission on Collegiate Nursing Education

LiAnn Shepard

Accreditation Assistant

One Dupont Circle, NW

Suite 530

Washington, DC 20036-1120

WCHS To Present Footloose

Waynesburg Central High School will be presenting "FOOTLOOSE" in the high school auditorium on March 26, 27 & 28 at 7:30 p.m. and again on March 29 at 2:30 p.m. Tickets will be available at the door prior to each performance. Adult tickets are \$8.00 and student tickets are \$6.00.



QUESTION:

We are organizing our employee files and have files for terminated employees from over 10 years ago. Do we still need to keep these files?

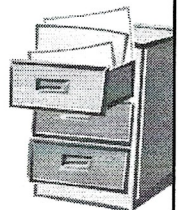
ANSWER:

No. In order to comply with the Federal Fair and Accurate Credit Transaction Act (FACTA), employee records need to be kept for a period of three (3) years. Be sure to shred all other disposable materials.

For additional help on Human Resources related questions, contact us at 1-800-377-3539.



ChamberChoice



Certification & Contracting Workshop

March 25, 2009

U.S. Small Business Administration will conduct an 8(a), SDB and HUBZone Certification & Contracting workshop from 9 a.m.-12 p.m. at Riverside Center for Innovation, 700 River Ave., 1st floor Conference Room, Pittsburgh (Northside). It is free to the public. MBE/WBE and Veteran-owned businesses are encouraged to attend. To register contact: Mary Ann Sperling at 412-395-6560 ext. 107.

New Emails

David J. Cumberledge
djcmac@windstream.net

Aladdin Food Services
jdelsavo@waynesburg.edu

DK Electric Service
dkelectricservices@yahoo.com

PcSquared
pcsquared@windstream.net

Fashion Bug
mary.clough@charming.com

Waynesburg United Launched

The Office of Alumni Relations launched Waynesburg United on Monday, Feb. 2. The new online community provides a customized way for Waynesburg University alumni and friends to stay connected.

The comprehensive social networking tool allows users to search for classmates, browse Waynesburg University news, list and find jobs, upload photos, and send messages to friends, among other things. Users are able to update contact information and notify one another in relation to personal and professional accomplishments such as marriage, the birth of children and promotions. "By joining *Waynesburg United*, our alumni and friends can keep in touch with each other and with the University," said Heidi Szuminsky, director of Alumni Relations. "It is like a *Facebook* or *MySpace* tailored specifically for Waynesburg University's alumni and friends. It is a great way to reconnect and network with friends from college as well as stay up to date on University news and alumni events."

To learn more about *Waynesburg United*, call (724) 852-3300 or visit www.waynesburgunited.com.

Educational Improvement Tax Credit

Award of Tax Credits to Business Firms
Taxes/Business Entities covered?

The EITC program continues to allow tax credits against all types of Pennsylvania taxes formerly covered. Additionally, the tax credit is extended to the Pennsylvania Personal Income Tax.

Businesses that file the PA-20S and PA-65 returns may claim the tax credit. EITC eligible entries now include all pass through entities except sole proprietorships. (Sole proprietorships were intentionally left out.) Included under the new law are partnerships, limited partnerships, S-corporations, and limited liability companies.

The tax credit passes through to individuals in the same manner income and losses pass through. For example, if a partnership has partners with different ownership proportions, the tax credits flow to the individual in the same proportions as income. A federal tax deduction may be generated for the partner, depending on the partner's tax situation. (Note: The PA Personnel Income Tax rate is 3.07% VS a C-corporation rate of nearly 10 %.)

EITC K- 12 Scholarship Tax Credits

Two-year commitment with 90% credit, up to a maximum credit of \$300,000.

Example of \$10,000 donation with individual at 28% federal tax rate:

Credit
PA State Tax Credit
10,000 x 90% \$ 9,000

Federal Charitable Contribution in addition to PA tax credit

(10,000 - 9,000 = 1,000 x 28%) 280
Total Savings 9,280

Net Cost to Individual for \$10,000 EITC Contribution

(10,000 - 9,280) \$ 720

Comparison with Charitable Donation to Organization without EITC Tax Credit

\$10,000 Donation x 28%
federal tax rate \$ 2,800

Net cost to individual
(\$10,000 - \$2,800) \$ 7,200

Benefit of donation with EITC credit
(\$7,200 - \$720) \$ 6,480

Contact Information

For program inquiries or delivery of applications via mail, fax, e-mail or in person:

Department of Community and Economic Development

The Educational Improvement Tax Credit Program
Center for Business Financing-
Tax Credit Division
400 North Street, 4th Floor
Commonwealth Keystone Building
Harrisburg, PA 17120-0225
Telephone: (717) 787-7120
Fax: (717) 772-3581
E-mail: tknorr@state.pa.us

Member Info Needed For Chamber Newsletter

Would you like to see your business profiled in the monthly Chamber newsletter, "Chamber Chatter"? If so, please send a few paragraphs about your business to the chamber at waynesburgchamber@windstream.net. Photos and logos are encouraged! And the best part is that it is FREE!!!

Articles and Inserts

We always welcome press releases concerning your business. Photos are also encouraged. There is no charge for articles and photos. Newsletter Inserts may be placed in the newsletter at a cost of \$65. (Non-Profit rate-\$32.50). That is only 20 cents each and you are targeting Waynesburg Chamber members. Provide the office with 325 inserts, folded to 8 1/2 by 5 1/2 inches (same size as folded newsletter) no later than the 5th day of the month that you would like the insert to be included. There is a \$20 charge for materials received unfolded. Tri-fold brochures are not accepted. Mailing occurs so that the newsletter arrives the third week of the month.

GCMH Foundation Offers Medical Student Scholarship

The GCMH Foundation has revived the medical student scholarship formerly offered by Greene County Memorial Hospital and is very excited to be accepting applications until May 1, 2009. In an effort to attract and retain bright, new physicians who are dedicated to Greene County, we are offering a \$25,000 annual scholarship to a qualified individual.

Some of the requirements to be eligible to receive this scholarship are:

Must have been a Greene County resident for at least five years.

Must have successfully completed at least one year of medical school.

A few stipulations following graduation in order to have the scholarship fully abated are:

Must live and establish medical practice in Greene County for a full five years.

Must maintain all appropriate licenses and be in good professional standing.

Must obtain privileges with Southwest Regional Medical Center.

Deadline for 2009 applications is May 1, 2009. To obtain an application or for any additional information, contact our office @ 724-833-6176.



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www.caswg.org



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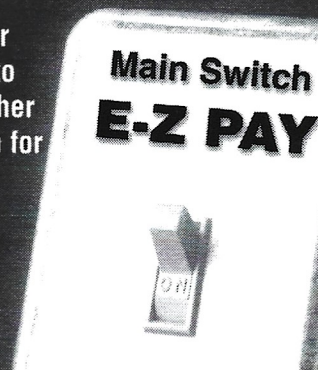
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