

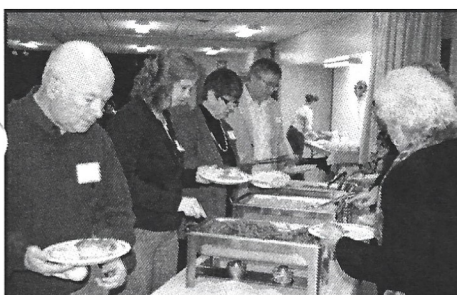
CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce
 Phone: (724) 627-5926 • Fax: (724) 627-8017
 E-mail: waynesburgchamber@windstream.net
 www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

General Membership Luncheon

Waynesburg University President, Timothy Thyreen spoke to the Chamber membership at the quarterly membership luncheon. Sixty-Five members enjoyed a delicious meal and listened as President Thyreen outlined some of the accomplishments of the University in recent years. The University has made many contributions to the Waynesburg Community and it's students complete numerous service hours throughout the area each week. Also speaking was Craig Pritts from ChamberChoice who reviewed the health plan that chamber members can participate in.



\$1,500 Chamber of Commerce Scholarship Applications Now Available

The Waynesburg Area Chamber of Commerce is now accepting applications from graduating seniors for the 18th Annual Chamber of Commerce Scholarship they will award this May.

The scholarship program is open to any Greene County student who will be a graduating senior in 2008.

The Chamber urges all high school seniors who have been accepted to a College or Technical School as an incoming freshman this Fall and have maintained a cumulative grade point average of 3.0 or better while in high school to apply for this scholarship.

Applicants will be required to write an essay on "How do you plan to use your education to make a difference in your life and your community?" Applicants must also furnish a listing of their school activities and local community involvement that will be used in the event of a tie. Applications are available at each County High School and the Greene County Career and Technology Center or can be obtained by calling the Chamber of Commerce office at 724-627-5926.

Completed applications must be submitted by 4:00 pm on Wednesday, April 16th. The winner will be announced May 16th and the Scholarship Award presented at the Chamber's monthly General Membership Breakfast Meeting on May 28th.

Thank You to Our Newsletter Advertisers

Without you, our newsletter would not be possible. A special welcome to our four "NEW" advertisers - Pennsylvania Chiropractic & Rehab, Ron Diaz Agency Nationwide Insurance, McCracken Pharmacy and Community Action Southwest.

Used Book Sale & Reading Extravaganza to Benefit Relay for Life

On Saturday, April 12th, The Central Greene Education Association along with the Relay for Life will present the town with its annual Used Book Sale & Reading Extravaganza. The event will be held in the Waynesburg Central

High School Cafeteria from 8 a.m. to 2 p.m. Proceeds from this event will go to the Central Greene Education Associations Relay Team, which will be donated to the American Cancer Society, through the Relay for Life. Books will be sold at \$.50 for paperbacks, and \$1.00 for hardbacks. Last year the event raised \$3,167.75.

This event will not only be held for the selling of books, but for the kids as well. There will be a storytelling and story time for children who come to the Used Book Sale. Teachers will be dressing up as book characters, and will read to the kids. There will be face painting, along with Dr. Seuss books projected onto a screen. There will be craft tables for all the kids to participate in. There will also be a bake sale held. Everything from fruit pies, brownies, cookies and coffee will be available.

Book Donations can be taken directly to the Waynesburg Central High School, and if you have any questions contact Andrea Layton, at 724.852.1050, or at Alayton@cgsd.org.

New Representatives

Peggi Fawcett- Executive Director
 Transitional Employment Consultants

Jane Adams
 Greene County Messenger



Hold That Date!

Mark your calendars now for two upcoming Chamber events. The Administrative Professionals Day Luncheon will be held on Friday, April 25th at Rohanna's Restaurant. And the Annual Chamber Golf Outing will be held on Friday, May 2nd at Rohanna's Golf Course. More information will be coming in the very near future on both of these events.

Member Updates

Effective April 1, Girl Scouts – Trillium Council will become Girl Scouts of Western Pennsylvania. Donna Simpson, Membership Coordinator for Girls Scouts is seeking interested individuals to become Girl Scout leaders in our area. For more information, contact Donna at 724-435-7918.

Member To Member Discount Cards

You will be receiving your 2008 Membership Cards, sponsored by Foundation Coal, along with your 2008 date sticker as your dues are paid. These cards are to be used by you and your staff to redeem discounts from your fellow Waynesburg Chamber of Commerce members. A complete list of discounts currently being offered by your fellow Chamber members is enclosed with your cards and is posted on the Chamber website at www.waynesburgchamber.com. Encourage your staff to visit the website frequently to check for new discounts as they become available. If you would like to participate and offer a discount, please contact the office. New discounts are added monthly.

Welcome New Members



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*Contributing Writer – Waynesburg
University Intern – Kristin Corbett.*

Where Do Your Employees Turn?

Where do your employees turn...with unpaid health insurance claims? to find answers about in-and-out-of network services and providers? to troubleshoot the incorrect provider charge? to access tobacco cessation programs, fitness center discounts, and information on health condition diagnosis of a loved one?

Where do you the owner or HR manager turn...to ask about effective employee wellness program incentives? to learn how to manage FMLA requests? to confirm your disability and other benefits are non-discriminatory and effective? to determine your benefits package is relevant, cost-effective, valued and competitive for the workforce you must attract and retain?

There are thousands of licensed professionals with access to the insurance companies that deliver coverage in Pennsylvania. It is likely you can confirm the "thousands" because most have called your office, sent you a solicitation or in one way or another, tried to "get your business." And the bottom line is, all can deliver the insurance "premium quote" and "benefits grid" for your business.

So, what separates the wheat from the shaft? Why talk to ChamberChoice and its designated field of licensed industry professionals?

For the most part you expect the following from all insurance professionals:

- (1) a census and other standard paperwork are required
- (2) a benefits package with coverage details and corresponding premium pricing will be delivered to you
- (3) with your renewal you will be offered the ability to make a change in benefits or insurance companies to lessen the premium increase for another year

So, why talk to ChamberChoice and its professionals? Yes, we offer an extensive portfolio of medical, dental and vision plans in compliance and with mix-and-match options, with or without medical questionnaires, for full-time to seasonal or part-time employees...we even serve the transition to Medicare eligible employees and retirees. And we prepare benefits, network, insurance company and pricing comparisons. And we offer options like Limited Benefit Medical Plans, Long Term Care, Disability and Financial Services.

But ChamberChoice delivers value beyond the annual renewal and sale of insurance products and services. ChamberChoice has people who care, who are accessible and committed to the truth. Our clients call us and access our various online services available 24/7. Our clients talk to people not to voice mails or service trainees. Our clients – including the employees and their family members – know they can count on us for answers within 48 hours or less.

And we adhere to the appropriate disclosure of your information and have established credibility based on integrity (yes, integrity within the world of insurance!) with the companies and providers that can best meet your coverage and affordability needs. ChamberChoice people and clients are respected and respectable. And that makes a difference for you for the long term.

If you change insurance companies, scour through multiple quotes, distribute your census and personal employee information and have employees dig deeper into their own pockets every year, you need a new partner. You need to call ChamberChoice, the place where both you and your employees can turn for solutions.

Call us today at 1-800-377-3539, and visit us at www.chamberchoice.com to link to a sampling of Client Testimonials.

Destination Downtown Waynesburg Gift Cards

NEW! The Destination Downtown Waynesburg Gift Card is an easy way to give a great gift to friends and family as well as an easy way to appreciate your valued employees, customers, clients and vendors. The cards are valid at all downtown stores and restaurants that accept MasterCard and the processing fee is waived for this introductory period. Each card comes with a map of downtown that highlights the retail stores, services, restaurants and entertainment venues downtown.

You can purchase your Destination Downtown Waynesburg Gift Card at the Design & Copy Center, 45 East High Street. The Design & Copy Center is open Monday - Thursday from 9 AM - 5 PM and Friday from 9 AM - 6 PM. Gift cards are available in five dollar increments from \$25 - \$500. Payment is accepted via cash. For more information, contact WP&B (mmswb@windstream.net) or call the Design & Copy Center at 724-852-2679

If you already have a Destination Downtown Waynesburg Gift Card, you can check your gift card balance at www.privacash.com. (Free of charge).

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Members in the Spotlight

WAYNESBURG WENDY'S WINS AWARDS



The Management Team of the Waynesburg Wendy's were recently awarded for their hard work at the West Penn Foods Annual Banquet. Bringing home five awards were Derek Grove, Kim Swan, Glenn Price and Steve King. Congratulations!

CENTRAL GREENE PEDIATRICS JOINS CORNERSTONE CARE



The old saying about "the whole being greater than the sum of the parts" describes the new vision embraced by Central Greene Pediatrics, as it becomes the latest member of Cornerstone Care's network. Cornerstone Care Medical Director Dr. Nathan Duer officially welcomes Dr. Daniel Church and the entire Central Greene Pediatrics team, at the pediatrics office, 236 Elm Drive, Waynesburg, PA.

Cornerstone Care CEO Robert MtJoy describes the merger as a "great match". "Cornerstone Care and Dr. Church's practice are both homegrown institutions in Greene County", Mt.Joy said. "Dr. Church and his

team share our long-standing mission to provide access to health care for all people

regardless of financial or insurance status," he added.

Dr. Duer has been Cornerstone Care's medical director for 18 years. "It's often a challenge to find doctors willing to practice in small town and rural communities. We are fortunate to have Dr. Church in this community and we're thrilled to have him join us", said Duer. "He understands this community and its needs. He and his staff

round out our capacity to deliver the best possible care," Duer explained.

Dr. Church was raised in Waynesburg and decided to stay after attending medical school at West Virginia University's School of Medicine in Morgantown. He lives with his wife Gina and their three children in Waynesburg where he has practiced for more than 6 years. Dr. Church was first introduced to Cornerstone Care when he met Dr. Duer and Dr. Martha Noftzger, who practices at Cornerstone Care's Rogersville Office, at the hospital a few years ago. "I was impressed with their sense of mission", explains Church. "This will lessen my administrative burden and enable me to focus even more on patient care."

The practice will be known as Cornerstone Care Central Greene Pediatrics. Office hours will continue as usual, including day and evening appointments. Dr. Church is joined by Janelle Selva, Physician Assistant and Tina Antill, Nurse Practitioner. Continuity of care will continue as usual. New patients are welcome. Most insurance plans are accepted, including the Medicaid plans. Uninsured patients may be eligible for reduced fees in the sliding fee discount program. Parents can expect to schedule appointments for children birth to age 21 as always by calling 724-627-0926.

Cornerstone Care was founded in 1978 as a non-profit primary care health center governed by the people it serves. Through the years Cornerstone Care has grown to include new sites and services in response to the community's needs. Today more than 130 staff members provide a range of services at six office locations throughout southwestern Pennsylvania. Services include family practice medicine, pediatrics, obstetrics and gynecology, dental care, chiropractic care, counseling and psychiatry. For more information, contact Robert MtJoy, CEO, at 724-943-3308.

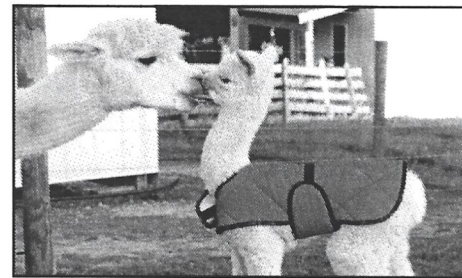
LIPPENCOTT ALPACAS BREEDING FARM AND FARM STORE

Old MacDonald had a farm. E-I-E-I-O
And on his farm he had alpacas. E-I-E-I-O
With a Hum-Hum here and a Hum-Hum there.

Here a Hum - There a Hum.
Everywhere a Hum-Hum!

Yes, alpacas make a humming sound that is soft as a baby's cooing or it can be a loud alert sound to signal the others about danger. Most of the time, they are as happy as contented cows and don't make a sound. Touch their luxuriously soft fleece and you think you are in heaven. Just look into their sweet faces and let yourself fall in love. The morning feeding begins for six hungry females

and two males. The boarder male with his big brown eyes hums as if to say, "I'm here!" Each alpaca gets a separate bowl and seems



to appreciate the personal attention but will always look longingly for more grain. We watch and admire them as they enjoy their grain and fresh hay. This is only part of what our daily "job" involves but we look forward to going to work. Life is good.

Philip Galing retired from the US Military in Germany after 24 years of service. Lena Hawkins Galing was a teacher in Germany and the states for years. She also worked in companies and government positions. We had great memories of the many places, people and experiences, but the "daily grind" was grinding down our spirits. Back on Lena's family farm in Lippencott, life changed overnight when we brought our first five female alpacas home in November 2005. The next spring, our first Greene County male named Dumbledore was born and then came another handsome male named Sterling a week later. Last September 11, 2007, an adorable white female named Lippencott's Moonshine was born. (Shine from the moon - of course) She is very curious and loves attention. She is gently becoming halter trained in preparation for two large alpaca shows this summer. The farm is also expecting three babies (crias) this summer. Farm tours are always free. Just call first so we don't miss a visitor. Reservations for groups are encouraged.

Last September, we hosted our first Open House during the National Alpaca Farm Days. We also officially opened our own Lippencott Alpaca Farm Store featuring attractive alpaca sweaters, scarves, socks, hats, gloves, blankets, throws, stadium seats, stuffed bears & alpacas, children's products and other unique items! We are growing more successful. The event offered a variety of educational activities and light food. A local hand-spinner named Joan Byrne demonstrated her spinning and knitting talents. Lena, surrounded by her alpacas near the back fence, presented details and information about the "girls". They impressed everyone with their gentleness and curiosity. They loved eating grain out of the hands of the children and fascinated onlookers. Our event placed in the top 3%



Members in the Spotlight (continued)

nationally because over 400 people attended our Open House. What a memorable two days! Thanks to all the wonderful people who enjoyed the days with us and supported our farm store. This year, we are planning a children's play area with hay bales and more hands-on activities. We will also be selling our Sheep and Fiber Fest Alpaca Raffle tickets for a December drawing. The Open House will be September 27-28. See you "down at the farm." Bring your cameras!

NEWS FLASH! We will soon be selling our own knitted Extreme Alpaca Hats made from our knitting machine. They will have PA Preferred stickers since the fiber is grown in PA and the hats will be made on our farm. We have our own label—"Lippencott Alpacas" that will be sewn in each hat. Hats will be basic but very warm for outside activities. We are also planning to make blaze orange hats for all hunters too. Watch for these one-of-a-kind local items for sale soon! Check out our website.

Lena and Philip Galing
Lippencott Alpacas
724-852-4084

www.lippencottalpacas.com

Hours: SAT & SUN – 1:00-4:00

WEEKDAYS – Call for Appointment

GREENE COUNTY UNITED WAY

For 30 years, Greene County United Way has been a community safety net for many **Greene County** residents- providing funding for critical services such as disaster relief, children & youth programs, mental health, prescription assistance and senior care. These are needs that never go away. While many new causes come and go- the United Way continues to be the cornerstone that meets the needs of Greene Counties' most vulnerable citizens year after year.



Greene County United Way is governed by a 25 member board of directors, and the office is staffed by two part-time employees. In 2007, Greene County United Ways Annual Campaign raised \$230,000 to financially support Greene County human service programs. These programs provided services to more than 16,000 Greene County residents in 2007.

In addition to raising funds, Greene County United Way also sponsors local volunteer events such as "Day of Caring", and "Make a Difference Day." In the fall of each year, Greene County United Way also sponsors "Stuff the Bus" which provides brand new backpacks filled with school supplies to local underprivileged children. To find out more about Greene County United Way or about how you can volunteer to help us change lives in Greene County call our office

at 724.852.1009 or visit on the web at www.greencountyunitedway.homestead.com.

GOLDEN LIVINGCENTER

Just recently, Golden LivingCenter Waynesburg has announced that state surveyors have determined that the nursing home is in full compliance with all state and federal nursing home regulations and has no deficiencies.

Nursing homes are inspected at minimum once a year by state inspectors. These inspections typically last three to four days and include an examination of the admissions process, food safety and nutrition, medication administration process, cleanliness, record keeping, general facility safety, and resident quality of life.

Golden LivingCenter provides quality health care for up to one hundred and eleven residents, including those who need skilled nursing and rehabilitative care. It has been part of the Waynesburg Community for over twenty years.

MAIL BOXES AND MORE SOUTH

Mail Boxes and More South is the only UPS Authorized Shipping Outlet in Greene County, located at 230 Bill George Drive. Items can be brought in to be packaged and then shipped via UPS. There are also fax services and black and white copies offered, alongside reasonable rates on consignments for online internet auctions.



DOC SOLUTIONS

Doc Solutions, LLC is a record management company wholly owned by Community Action Southwest (CAS). This service has been developed as a result of growth and need in businesses requiring confidential records management services in response to an increase in privacy laws governing consumer's rights.

Businesses, government agencies and organizations are increasingly looking towards digital imaging as a way to improve their productivity and to provide better access to their information. Many businesses have found it cost effective to out-source this responsibility. Small businesses have fewer records to store but often fewer resources to accommodate their needs.

Digital imaging offers numerous advantages, including improved distribution and publication, increased access, streamlined workflows and it greatly reduces the need for physical storage space.

Doc Solutions offers onsite services. Your documents never have to leave your office. Services will be provided by a highly qualified staff. Doc Solutions primary emphasis

will be placed on customer service, quality control, guaranteed customer access to all management and sales personnel and state-of-the-art equipment and facilities.

Customers will be able to place document requests electronically through a website. This mechanism will aid in saving time and internal record keeping for customers.

Doc Solutions, LLC is located in the Plaza Building at 150 West Beau Street, Suite 201, Washington, PA 15301. For more information call Darcy E. Bickerton, Digital Imaging Coordinator at 724-228-1026.

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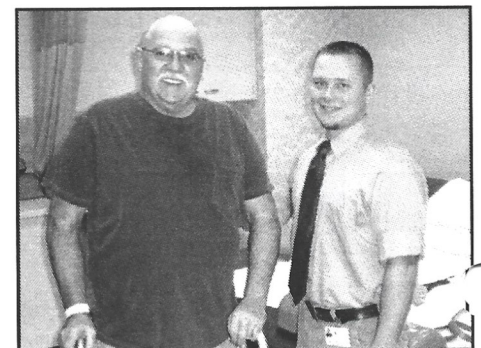
Performs First Bilateral Knee Replacement

On February 20, Robert Plumley, 66, became the first bilateral knee replacement performed at Southwest Regional Medical Center. This procedure involves the replacement of both knees during one surgery. The replacement was performed by Dr. Armand Avolio of Tri-County Orthopedics. Plumley decided to have the procedure due to a loss of motion and extreme pain. "My pain started to prevent me from doing things I enjoy, like golf and fishing," shared Plumley.

Plumley benefited from femoral nerve catheters. Femoral nerve catheters provide continuous pain relief for up to four days. Femoral catheters are offered to eligible knee replacement candidates. "With the pain medicine, I was up and walking the very next morning," said Plumley.

Prior to surgery, Plumley was admitted to a special orthopedic care room, complete with Comcast On Demand and music therapy. He and his wife stayed there until he was taken to surgery. He was brought back to this room after his procedure and will stay in the same room throughout his recovery where he will receive physical therapy services.

The Orthopedic Care Center provides knee and hip replacement candidates a full complement of amenities and services during their stay including, state-of-the-art pain management, luxurious accommodations, talented surgeons, caring staff, room service and even a massage treatment. The surgical staff includes Dr. Armand Avolio and Dr. Joseph Stracci of Tri-County Orthopedics.



Robert Plumley with his physical therapy assistant, J.B. Brandstetter.



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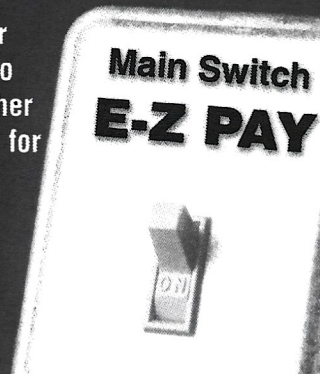
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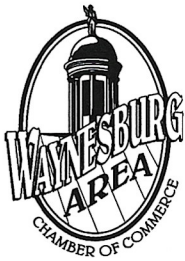
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