

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce
Phone: (724) 627-5926 • Fax: (724) 627-8017
E-mail: info@waynesburgchamber.com
www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

GENERAL MEMBERSHIP NETWORKING LUNCHEON

Wednesday, February 26th, 2014

First Baptist Church

**11:30 a.m. to 1:30 p.m. • Lunch served at noon,
networking before and after lunch**

Sponsored by –



PROGRAMS

**“SeniorLIFE: Health Care Solutions
for Seniors Living at Home”**

Presented by: Megan Detwiler, Executive
Director and Bridget Dennison,
Outreach Coordinator

**“The Morrisville Project – Your
Questions Answered”**

Presented by: Justin Simkovic,
PennDot Project Manager

**Special Guest:
Miss Rain Day 2013,
Stephanie Mitchell**

MENU by TRISHA'S TREATS

Chicken Vesuvio (Chicken topped with Feta cheese, black olives, fresh basil and diced tomatoes), Garlic & Asiago Smashed Potatoes, Broccoli and Cauliflower Blend, Mixed Greens salad with cranberries, oranges, walnuts and balsamic vinaigrette, Rolls and Dessert.

R.S.V.P. by Friday, February 21st • 724-627-5926 or info@waynesburgchamber.com • Cost Per person \$15

2014 Polar Bear Battle at Nemaocolin Woodlands

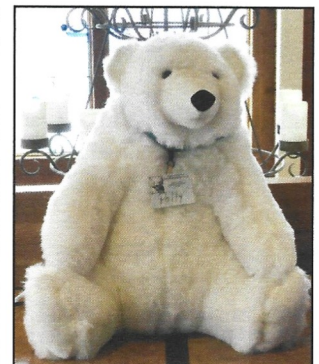
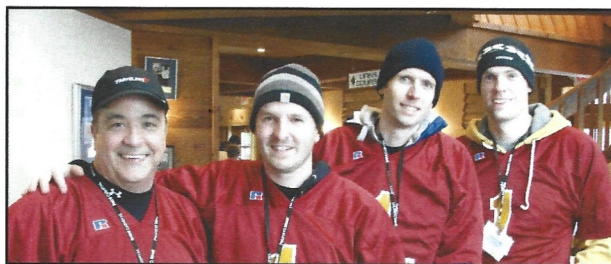
Once again the Waynesburg Chamber members will face off against members from the Fayette Chamber in the 2014 Polar Bear Battle at Nemaocolin Woodlands on Friday, March 7th.

The event will feature moral lifting, team building events including Snow Golf, Bowling, a Snow Sculpture Contest and “Minute to Win It” games. Teams will compete for bragging rights and prizes. The day includes a box lunch at The Sundail Lodge followed by “Team Olympics” and end with a buffet and prize ceremony at 5pm. See the brochure included in this newsletter for more details.

This is the fourth year for the county to county challenge and we hope to come away a winner!

We are looking for Event Sponsors at \$100 each and Refreshment Sponsors at \$250 each. All sponsors will receive signage and publicity on our website. We are also seeking Goodie Bag items to be presented to each player. Use your imagination and send

something to market your business to those from Fayette county. Door prizes are also being sought.



Now are you ready to play?? Teams are \$300 per four person team. And if you don't have a full team of four, individual players will be paired up with other singles at a cost of \$80 per person. And if you don't want to play but want to come support your team and network, we have just the thing. The “Namby-Pamby, Scaredy-Cat – I Just Wanna Watch” fee of \$30 per person!

Welcome New Members

State Senator Timothy J. Solobay

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By-Law Change Up for Vote at the February Networking Luncheon

As a result of the success of the Annual Business Expo, the Board has found it necessary to move the October General Membership Networking Luncheon to September. The event usually falls less than one week after the Expo. At this Luncheon, our By-Laws state that we must elect our Board of Directors for the coming year. A simple change from October to September is required in two sections of the By-Laws to accommodate this as shown below. We will be taking a vote on this issue at the February Networking Luncheon.

Article 3 - Board of Directors

Section 1. The government of the Chamber and the direction of its work shall be vested in a Board of Directors consisting of fifteen members, one-third of whom shall be elected annually at the **September** General Membership Meeting.

Section 5. At the **September** General Membership meeting, the Nominating Committee shall have supervision of the election until the results are ascertained.

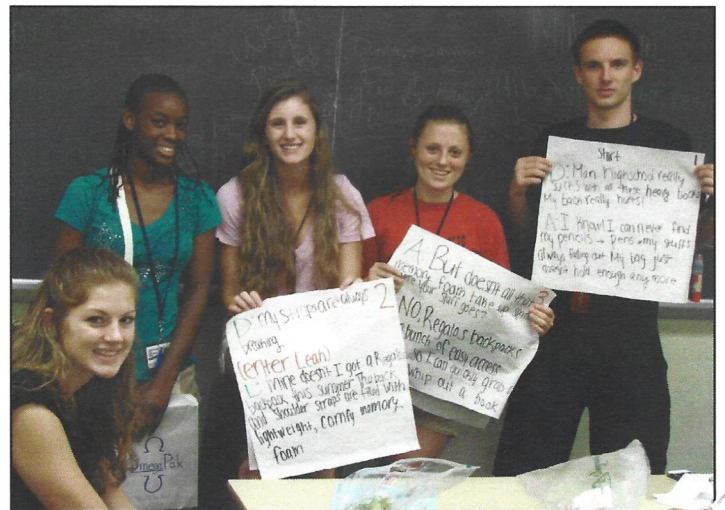
Unique PA Program Celebrating Business!

If you haven't heard, there is a truly unique and wonderful program that has been operating in Pennsylvania for the past thirty-five years designed to teach our high school students why "free enterprise" is key to the American way of life. Pennsylvania Free Enterprise Week (PFEW), internationally-acclaimed for its excellence, will graduate more than 2,000 students this coming summer with a vastly improved understanding about how free markets operate and what the challenges are that face all American companies, particularly those located in Pennsylvania.

Each summer, PFEW holds five, one-week individual sessions in July and August. The focus of the week is to group the participants (strangers at first) into "management teams" of senior executives who have inherited imaginary "companies." These teams, under the guiding hands of an "executives-on-loan," called Company Advisors, operate their firms for a computer-simulated three-year period of time. To add a sense of reality, they are competing against two other student "companies" manufacturing and distributing the same product. Each day's activities include four to five presentations from world-class business people from a list that reads like who's who in Pennsylvania. The students hear about: Business and Finance, the Role and Relationship of Business and Government, Taxation, Business Ethics, Labor Relations, and much, much more. Is it effective? Said Sarah Minor from Coudersport Area Junior/Senior High School in Potter County, "I can tell you honestly that this was one of the most incredible opportunities that any young man or woman could ever possibly dream of having! PFEW not only promises amazing speakers and an amazing experience, it delivers on all of its promises 100%! It really was an indescribable honor to be a part of PFEW and I recommend it to any teenager, even if they aren't interested in business. I will carry these memories forever!"

The Chamber is proud to support PFEW to give our local students an eye-opening experience like Sarah described. We encourage our local companies and civic organizations to provide sponsorships for our students and, if possible, volunteers for the sessions. Every student attends PFEW on a fully tax-deductible \$525 scholarship (the actual value of the scholarship exceeds \$1,500) which is provided by a local firm. PFEW is also an approved organization through the PA Educational Improvement Tax Credit (EITC) program through the Department of Community and Economic Development.

If you would like to learn more about this award-winning program and how you can help, you can visit their website at www.pfew.org or contact John Trombetta, President of the Foundation for Free Enterprise Education at (814) 833-9576 ext. 106 or e-mail him at john@pfew.org. PFEW is open to all current sophomores and juniors in Pennsylvania and information on attendance, as well as program applications, can also be found on the website. Questions can be directed to Ms. Amber Goss, Schools Assistant for PFEW, by calling her office at (814) 833-9576 ext. 103 or emailing her at amber@pfew.org.



Members in the Spotlight

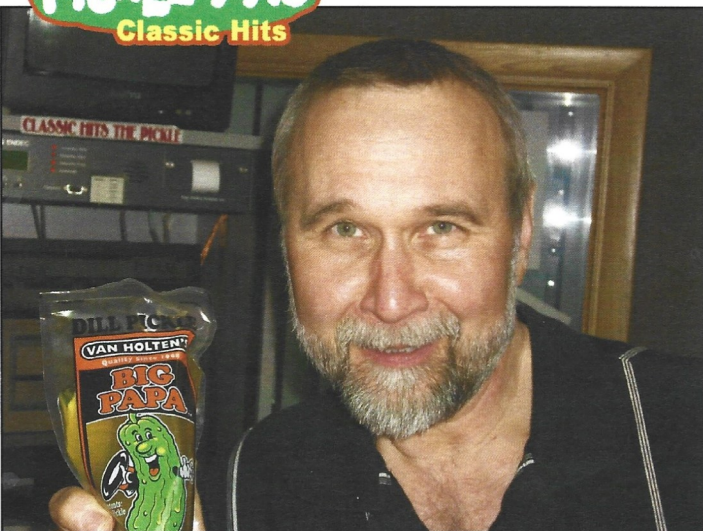
Direct Results Owner Honored



Citing how helpful she has been in publicizing the activities of the Greene County Association of School Retirees have nominated Shelly Brown co-owner of Direct Results, for a Pennsylvania Association of School Retirees citation. Patty Jones, President of GCASR, was prompt to point out "Our local media have been so cooperative when we plan an event, whether it is a community food drive or our recent trip to Lancaster. Other chapters of PASR envy us because we have such help and we get that help because of folks like Shelly". Ms. Brown was presented her plaque by GCARS's Public Relations Chairman, Jerry Hardy.

Keymarket of PA Welcomes Phil "The Kielbasa Kid" Kirzyc to The Pickle 99.3

Keymarket of Pa has announced that long time Pittsburgh market veteran Phil "The Kielbasa Kid" Kirzyc will be joining the team at The Pickle 99.3 Classic Hits. His personality and showmanship along with the station format will make waking up to Classic Hits 99 the Pickle your morning listening destination. Phil will appear weekday mornings from 6-10 am.



Greene County United Way Welcomes a New Partner Agency

"2nd Sam 9, Inc. is the latest addition to our partner agency list" says Barbara Wise, Exec. Dir. "It will be a great organization to help us with the mission of United Way".

The program is an adult day program for individuals with developmental and intellectual disabilities. Their mission is to provide safe, enriching day activities in a positive, Christ-centered environment. "We believe everyone has value, as well as unique God-given gifts and talents to share and that all are equal in God's sight" Says Scott Roberts, Founder of 2nd Sam 9.

The name 2nd Sam 9 is based on the story of Me-phibosheth in the Old Testament book, II Samuel, Chapter 9 where an individual with a disability was given a place of honor in the home of King David as an act of kindness.

"We have been in operation for a little over a year and the day program includes daily activities of Social Time, Life Skills Training, Pre-vocational Activities, Music & Crafts, Bible Lessons and more" says Roberts.

"Our current goal is to get the word out about 2nd Sam 9 and to increase the number of clients that we serve. We continue to strive

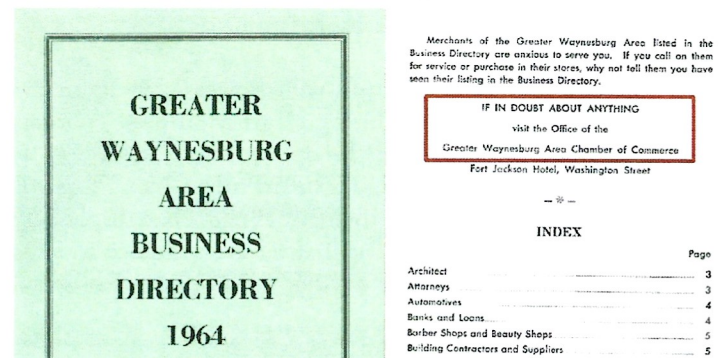
to let God lead us as we make important decisions for the program, allowing this to be His program and not ours" says Connie Hart, Board Treasurer.

2nd Sam 9 is free to the participants and operates solely on. FMI 724-852-3063 and find them on Facebook.



"If In Doubt" A Tall Order Indeed

Look what we found while working on our Membership Directory. It's the directory for 1964 where the people were encouraged to contact the Chamber office if they were in doubt about anything. All these years later, the Waynesburg Area Chamber of Commerce still tries to help everyone who comes to us or at least point them in the right direction!





This photo of downtown Waynesburg from 1968 was sent to us by Don Chappel of Greene Alliance for Development. It features the "Opera House" theater showing "Rosemary's Baby". We posted this photo on the Chamber's Facebook page recently and it has reached over 1,200 people! We will begin posting an old photo of the area every week on "Throwback Thursday" as folks seem to enjoy these windows into the past. Thanks to Don for

providing us with this photo and be sure to "Like" our Facebook page to see more. If you have an old photo you would like to share, please email it to us at info@waynesburgchamber.com

SRMC to Host Open House

Every day you hear about some change as the healthcare industry adjusts to the Affordable Care Act environment. Every hospital, physician and clinic is finding a way to define or redefine their role in this new system. For Southwest Regional Medical Center, it means focusing on core strengths and ensuring quality access to healthcare for the community it serves.

The past several months have been full of changes for Southwest Regional Medical Center and on February 28 from noon – two pm, the community is invited to come and see of the positive outcomes of these changes.

SRMC recently completed renovations thanks to the Redevelopment Assistance Capital Program matching grant program. The renovation has redefined the facility to allow for all private rooms. Although every patient will have their own room, patients will not be charged more for this level of care. Each room on the third floor, including the medical surgical and intermediate care unit, has been updated with fresh paint, new flooring, wireless internet access and new Isogel air support mattresses.

Under the renovation, SRMC's emergency department, staffed by board certified physicians, has also received an update with new paint, wider doorways and other changes, which will enhance the flow for the entire department. The emergency department has grown from serving approximately 12,000 patients in 2005 to approximately 24,000 today. The facility also now boasts a website and phone app, which provides real time average wait times from door to physician. The website is called SRMCfastER.com and can be saved to the screen of a smart phone for ease of access. The hospital outperforms in many state and national indicators regarding emergency department wait times.

The open house celebration will showcase the latest improvement and will be held during Heart Month on February 28. The event will also offer the opportunity for visitors to meet staff, physicians and SRMC board members. Tours will be offered and lunch will be provided. A chocolate display will cap off the event. Attendees will also have a chance to enter into a drawing to win dinner for 2 at the Lodge at Rohanna's and a 1 hour massage.

For more information, call 724-627-2656.

Film Features Greene County Talent

The cast and community involved in the creation of the new children's film, "For His Own Glory," gathered on Tuesday, December 17, 2013, at Greene Community Church to enjoy a first look at the newly produced project.

The film, which teaches ASL sign language to describe 12 barnyard animals (cow, horse, dog, cat, sheep, pig, goat, rabbit, duck, chicken, rooster, donkey), features children and farm animals of Greene County, PA.

"We're especially happy to be able to showcase the faces, farms and talent of those right here in our region," says David Crowe of Crowe's Nest Media. "More than 95% of the DVD was completed with Greene County talent, from the children used to demonstrate the signing to the music and even the farm-themed finger puppets."

This talent includes local musicians Frank & Lisa Pazzynski; Hannah Morris, an accomplished pianist and communication major at Waynesburg University; and Sandy Seybold, a "crafter-extraordinaire." The 40-minute educational film teaches everything from sign language to number, letter, and animal sound recognition—all the while teaching children of the "glory of God," and "pointing to God as the Creator," according to David.

A family affair, the new project is the third film for the Crowe family of Crowe's Nest Media, who also reside in Greene County. Hosted by Grace Crowe, 9, animated by Samuel Crowe, 14, and edited by Taylor Crowe, 16, the project was produced and directed by parents, David & Kellie Crowe.

The Crowe's say they created this film as a result of not finding what they were looking for when searching for a DVD to teach early sign-language to their youngest son, Andrew.

"We wanted a video that would teach sign-language, but that would also be God-honoring," says Crowe.

According to the website description, "For His Own Glory" is "fun, gentle, playful" and provides a great opportunity to "snuggle with your little ones, all the while teaching them about the wonderful Creator God." In addition to including six hymn

classics, the project also features the music of Judy Rogers, a national Christian recording artist.

The film, currently available at www.crowesnest-media.com for \$16.95, is also available at national online retailers, including Christian Book Distributors and Amazon.

Article written by Regis Whetzel for the Greene-Saver.





Facebook

Thanks to everyone who helped us reach our 500th Like on Facebook recently, in fact we are well on our way to 550! If you have not yet done so, please take the time to "Like" our page at Waynesburg Area Chamber of Commerce. We enjoy sharing items on member businesses and tips on making business easier and more profitable. And if you would like to learn more about how to you Facebook to build your business, watch for details on an upcoming Chamber seminar that will teach you just that!

"Chamber Chatter Newsletter Ad Slots Open for 2014"

It is that time of year again when we renew our annual newsletter ads in the "Chamber Chatter" and accept new ones. The Annual ad rates for 2014 remain the same at \$300 for 11 issues, while the distribution has increased drastically over last year at this time. You will get the hard copy distribution to current members, new members, potential members and visitors to the office, PLUS, distribution electronically to nearly 700 addresses on our mailing list. In addition, the full color version of the newsletter will be posted to our website each month, allowing visitors to our site to also see your ad. All ads will be in full color and you may change it as many times throughout the year as you'd like. If you would like to take advantage of this great advertising opportunity, please contact the office.



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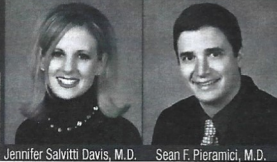
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