

CHAMBER CHATTER


The Newsletter of the Waynesburg Area Chamber of Commerce
 Phone: (724) 627-5926 • Fax: (724) 627-8017
 E-mail: waynesburgchamber@windstream.net
 www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

GENERAL MEMBERSHIP NETWORKING LUNCHEON

Wednesday, February 22nd

**11:30 a.m. to 1:30 p.m. • Lunch served at noon, networking before and after lunch
 First Baptist Church Fellowship Hall at the corner of High and West Streets**

Sponsored by –  SeniorCARE

We will feature "Member Minutes" at this meeting...come prepared to speak about your business! We will randomly draw business cards from a fish bowl and you will have a minute to tell us what you can! This is always a fun and interesting way to share your message with your fellow members. Be sure to bring your business cards!

The Baily Agency will present an opportunity for Chamber members to participate in a new ChamberChoice commercial insurance product through Penn National. The program will provide excellent coverage and a dividend program for those enrolled

MENU

Italian Herb Chicken - Boneless chicken breasts seasoned with fresh Italian herbs and spices. Served with pasta over a bed of fire roasted tomato coulis. Served with mixed greens salad, rolls and butter and a light dessert. Ice water, ice tea and coffee.

Catered by: Trisha Greene, Food Service Director at Rolling Meadows

R.S.V.P. by Friday, February 17th • 724-627-5926 or waynesburgchamber@windstream.net

Cost per person \$15 for Meal • Please pay by check if possible

2012 Polar Bear Battles at Nemaacolin Woodlands

This year the Waynesburg Chamber members will face off against members from the Fayette Chamber in the 2012 Polar Bear Battles at Nemaacolin Woodlands on Friday, March 9th.

The event will feature moral lifting, team building event including Snow Golf, Bowling, Snowshoe Races and for the first time...the Build your Own Sled competition. Teams of four will compete for bragging rights and prizes. The day will include a box lunch at The Wildside followed by the four competitions and end with a buffet and prize ceremony with pizza and beer at 5pm. See the brochure included in this newsletter for more details.

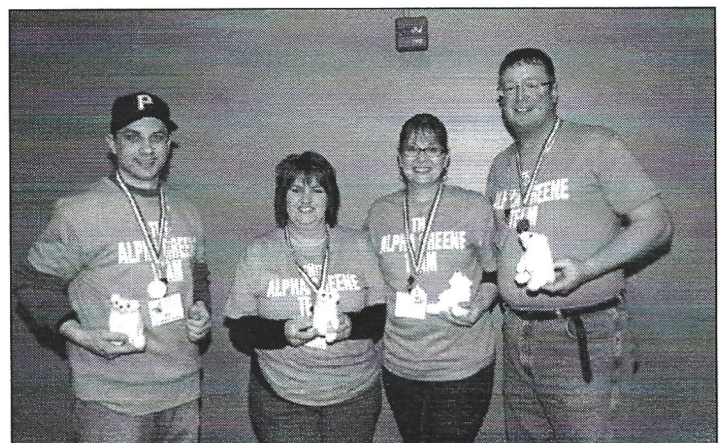
This is the first year for the county to county challenge and we hope to come away a winner! In 2011 our team, "The Alpha Greene Team" came away with a set of Silver Medals!

We will be looking for Event Sponsors at \$100 each and Refreshment Sponsors at \$250 each. All sponsors will receive signage and publicity in all promotional materi-



als and on our website. We are also seeking Goodie Bag items to be presented to each player. Use your imagination and send something

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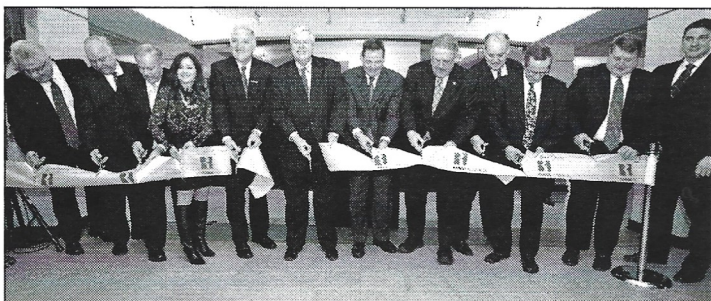
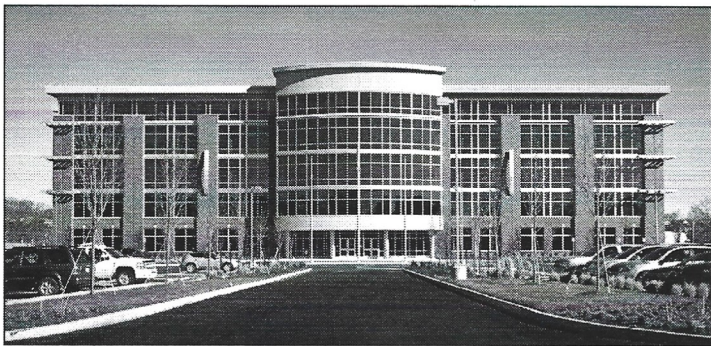


to market your business to those teams from Fayette county. Door prizes are also being sought.

Now are you ready to play?? Teams are \$300 per four person team. And if you don't have a full team of four, individual players will be paired up with other singles at a cost of \$75 per person. And if you don't want to play but want to come support your team and network, we have just the thing. The "Namby-Pamby, Scaredy-Cat - I Just Wanna Watch" fee of \$25 per person! This does include the buffet and fun at the Wildside.

Range Open House

Marcellus Shale pioneer Range Resources opened its new Regional Headquarters building with a ribbon-cutting ceremony recently in Canonsburg, Washington County. Local elected officials, company executives, and partnering organizations gathered for a Grand Opening to celebrate what is one of the region's largest recent building construction projects. Their new facility is located in Southpointe at 3000 Town Center Boulevard, Canonsburg, PA.



"Marcellus Shale pioneer Range Resources held opened its new Regional Headquarters building with a ribbon-cutting ceremony today in Canonsburg, Washington County. Local elected officials, company executives, and partnering organizations gathered for a Grand Opening to celebrate what is one of the region's largest recent building construction projects."

Young Adults Learn About Business

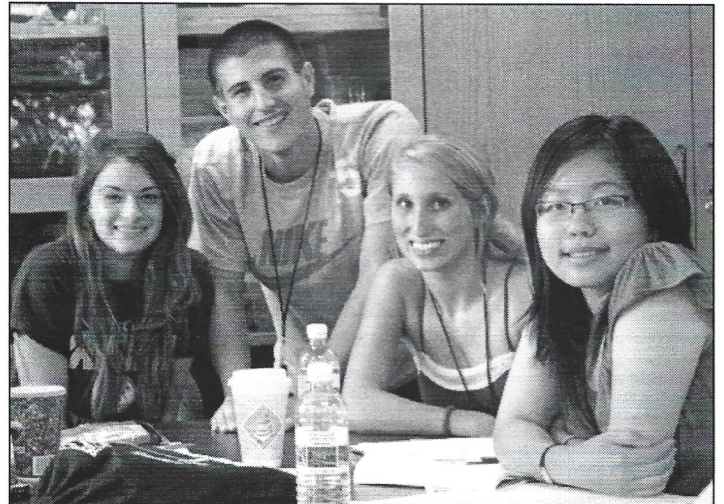
Have you ever wondered how our young people learn about the world of business? Pennsylvania does not require even a basic course in economics as a prerequisite to high school graduation, nor does it even test our students on their knowledge about economics before they enter the workforce. So how do we prepare the next generation of business owners?

Pennsylvania Free Enterprise Week (PFEW), now graduates approximately 1,500 high school juniors and seniors each year with an improved understanding about free market economics and how economic opportunity is so integrally tied to our way of life.

Each summer, sessions are held in July and August where the focus is to group the participants (strangers at first) into "management teams" of senior executives who have inherited imaginary "companies." These teams, under the guiding hands of "executives-on-loan," called Company Advisors, operate their firms for a computer-simulated three-year period of time. To add a sense of reality, they are competing against two other student "companies" manufacturing and distributing the same product. These corporate executives are faced with decisions that any real-life business person confronts daily. They work with balance sheets, statements of income, market share surveys, etc., etc., and must also react to a variety of external factors. It is designed to give every participant an idea of what is pertinent to the business world today.

The Waynesburg Chamber is proud to support PFEW to give our local students an eye-opening experience. We encourage our local companies and civic organizations to provide sponsorships for our students and, if possible, volunteers for the sessions. Every student attends on a fully tax-deductible \$525 scholarship (the actual value of the scholarship exceeds \$1,500) which is provided by a local firm.

If you would like to help a student or volunteer your time and talents, you can visit www.pfew.org or contact John Trombetta, President of PFEW at (814) 833-9576 ext. 1 or john@pfew.org. For information on student attendance contact Michelle at (814) 833-9576 ext. 3 or michelle@pfew.org.



Student "company" members take a short break from their PFEW projects.

New Representatives

Dennis Moore

RJ Lee Group, Inc.

dmoore@rjlg.com

Jeff Thomas, Manager

D. Moore & Son Monuments, LLC

jeff.thomas@mooremonument.com

Members in the Spotlight



Medical Director Key to Transition

Recently, Southwest Regional Medical Center announced an agreement to partner with Emergency Resource Management Inc. (ERMI). ERMI, part of UPMC, is one of the largest employers of emergency medicine physicians in Pennsylvania. The agreement also provides a medical director who will oversee the medical services provided. Paul Beck, M.D., began serving as interim medical director beginning Jan. 1, 2012.

The goal is for patients to be seen by a healthcare professional within 30 minutes of walking in the door. The current average is 33 minutes and dropping since ERMI began. Dr. Beck will also provide administrative support to ensure quality and speed of service for patients presenting to the Southwest Regional Medical Center emergency department. He is assigned to Southwest Regional for approximately 6 months to ensure a smooth transition. At the end of 6 months a permanent director will be named.

In addition to the medical director, ERMI now provides Southwest Regional Medical Center with physician coverage 24 hours a day, 365 days per year. Mid-level providers, such as Physician Assistants or Certified Registered Nurse Practitioners, will be available 20 hours per day, 365 days per year. All insurances previously honored are still accepted for patients presenting for emergency care.

The emergency department at Southwest Regional Medical Center treats over 24,000 patients each year. It features eight treatment rooms with immediate access to laboratory testing and diagnostic services, which range from x-ray to CT exams. Many patients with conditions serious enough to require admission are able to receive care at Southwest Regional. The inpatient services consist of 31 medical/surgical beds, five Intensive Care Unit beds, a 15-bed Surgical Care Unit and 26 behavioral health beds.



Dr. Paul Beck, MD, Interim Medical Director for ERMI, will lead the transition to ERMI in the emergency department at Southwest Regional Medical Center.

New Members

Magic Moments

Mrs. Donna Williams, Owner
109 South Market Street
Carmichaels, Pa 15320
724-966-9849
Fax 724-966-2071
bloomingmagic@gmail.com
www.carmichaelsflorist.com

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4 part time

Referred by David Baily – Baily Agency

Gregg Staffing

Ms. Rae Schell - Branch Manager
Ms. Tia Zingrone – Account Executive
400 Southpointe Blvd.
Canonsburg, Pa 15317
724-873-0990
Fax 724-873-0993
rschell@greggservices.com
antoINETTEZ@greggservices.com
www.greggstaffing.com
Industrial/Administrative Staffing

Ronald McDonald House Charities of Morgantown, WV

Mr. Steve DeJesus, Executive Director
841 Country Club Drive
Morgantown, WV 26505
304-598-0050
Fax 304-599-0780
sdejesus@rmhcmgtn.org
www.rmhcmgtn.org
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Mr. Michael Schindel, Owner
Altered Gas
PO Box 119
Bradford Woods, PA 15015
412-973-8608
schindelm@gmail.com
www.flashlightdrags.com
Motorsport Events
1 Employee
Referred by Jake Blaker & Jack Pratt

Edward Jones

Mr. Luke Yost, Financial Advisor
3157 Mouth Morris Road, Suite #104
Waynesburg, PA 15370
724-627-0639
Fax 877-569-8968
Luke.yost@edwardjones.com
www.edwardjones.com
Financial Investment Service
2 Employees

Padgett Business Services

AMI CREE and BILL KARNs, Owners
66 EAST HIGH STREET
WAYNESBURG, PA 15370
(724) 627-3800

Just a few changes to be aware of for 2012:

	<u>2012</u>	2011
Mileage rate for business miles:	55.5 cents/ mile	51 cents/ mile (Jan 1– June 30) 55.5 cents/mile (July 1 – Dec 31)
Mileage rate for medical/moving expenses:	23 cents/ mile	19 cents/ mile (Jan 1– June 30) 23.5 cents/mile (July 1 – Dec 31)
Mileage rate for charitable contributions:	14 cents/ mile	14 cents/ mile
Social Security employee payroll tax:	4.2% (Jan1 –Feb 29) 6.2% (Mar1 – Dec31)	4.2%
Social Security employer payroll tax:	6.2%	6.2%
Social Security Cap:	\$110,000	\$106,800
PA Unemployment – Employee Contribution:	.08%	.08%
IRA Contribution (Traditional or Roth):		
\$5,000 2011 Tax Year - under age 50		
\$5,000 2010 Tax Year - under age 50		
\$6,000 2011 Tax Year - age 50 & over		
\$6,000 2010 Tax Year - age 50 & over		

Minimum wage

Rates are effective as of dates listed below:

- \$7.25 per hour effective July 24, 2009

Training wage for employees under 20 years old:

- No longer allowed after July 23, 2009

Tipped employees:

- An employer may pay a minimum of \$2.83 per hour to an employee who makes \$30.00 per month in tips
- The employer must make up the difference if the tips and \$2.83 do not meet the regular Pennsylvania minimum wage

For all other exceptions to the minimum wage increase, please see www.dli.state.pa.us

Make sure that your mandatory posters are up to date and posted in your workplace!!!!!!

All posters are provided online at no cost to you! See below for web addresses.

For federal posters: www.hrdocs.com/posters

For state posters: www.dli.state.pa.us or call 717-783-8794

Have a happy, healthy and prosperous new year!

ChamberChoice eNews for Chamber Members



HR Knowledgebase

Your Online Human Resources Store is Here!

HR

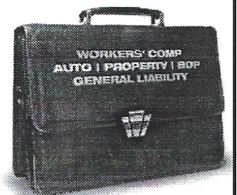
KNOWLEDGEBASE

The new online store available through HRKnowledgebase provides businesses of all sizes access to accurate, up-to-date Human Resources-related products and services.

To start your shopping experience visit www.chamberchoice.com/HRKnowledgebase today.

Business Insurance Program with Dividend Potential

ChamberChoice partnered with Penn National Insurance in May 2011 to provide Business Insurance solutions to chamber members throughout Pennsylvania. The program offers chamber members a full range of property and casualty insurance, as well as the opportunity to earn a dividend depending on group premium volume and claims experience.



To learn more about this program, contact your local chamber for a list of Penn National Insurance agents.

OnDemand Energy

Our partners at OnDemand Energy continue to provide competitive Residential and Commercial energy solutions for Chamber members and their employees throughout Pennsylvania. If you have not already taken advantage of this program, now is the time.

To learn more, contact OnDemand Energy at 1-866-699-9968.



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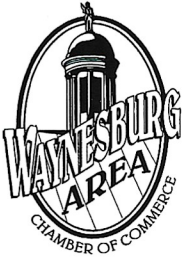
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**WAYNESBURG AREA
CHAMBER OF COMMERCE**

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www.waynesburgchamber.com

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If not, call the office to find out how
to be in next month's issue.

*Please be sure to share this
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If there is a mistake on your mailing label or the person whose name appears on the label is no longer with your company, please drop us a note or give us a call. We'll correct it right away.

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