

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce

Phone: (724) 627-5926 • Fax: (724) 627-8017

E-mail: waynesburgchamber@windstream.net

www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

You are cordially invited to attend the

WAYNESBURG AREA CHAMBER OF COMMERCE ANNUAL MEMBERSHIP BANQUET

Event sponsored by:



Presentation of the
2013 Distinguished Service Awards



Timothy Hawfield



Johnny McCracken

Timothy Hawfield – Individual Award • Johnny McCracken – Posthumous Award



Greene Community – Organization Award

Waynesburg University Benedum Dining Hall
on Saturday, the 23rd of November, 2013

Invitations sponsored by:

Southwest Regional Medical Center

Evening Agenda

Reception and Hors d'oeuvres 6:00 - 7:00 p.m.

Sponsored by: **Observer- Reporter**

Entertainment 6:00 – 7:00 p.m.

Sponsored by: **Community Bank**

Chinese Auction to Benefit the Educational
Scholarship Fund 6:00 - 9:00 p.m.

Dinner 7:00 - 8:00 p.m.

Choice of Flat Iron Steak Over Mushroom Ragout
and Grilled Chicken Francese Served with
Smashed Red Skinned Potatoes and Snow Peas
and Carrots **OR** Manicotti With Marinara Sauce
and Snow Peas and Carrots. All meals served with
Spring Mix Salad with strawberries, almonds and
raspberry vinaigrette, New York style cheesecake

with chocolate and raspberry topping.

Award Presentations 8:00 - 9:00 p.m.

Sponsored by: **Greene Alliance for Development**

Drawings and Prizes 9:00 p.m.

Chinese Auction Drawings, Silent Auction Closing
and Grand Prize Membership Drawing

Ticket Sponsor: **PNC Bank**

Linens Sponsor: **Rhodes and Hammers Printing**

Centerpiece Sponsor: **Chesapeake Energy**

If you did not receive an invitation and would like to attend, please call 724-627-5926.

Welcome New Board Members

Five individuals were recently elected to serve a three year term on the Chamber of Commerce Board of Directors.

Jay Hammers – Rhodes & Hammers Printing

Sheila Stewart – First National Bank of PA

Barbara Wise – Greene County United Way

Lindsey Biddle – University of Pittsburgh Small Business
Development Center

Deborah Rohanna – Individual Member

A special thank you goes to the five outgoing board members who are completing their three year terms.

Athena Bowman – Waynesburg Borough

Don Chappel – Greene Alliance for Development

Sam McLaughlin – Consol Energy, Inc.

Elizabeth Menhart – Greene County Tourism

Karen Zalom – Alpha Natural Resources

Lifetime Honorary Members

In The News

Ivan H. and Adelaide Ivill Guesman, Lifetime Honorary Members, recently were honored by California University of PA. The University named one of their newer residence halls after the couple who are known for their generosity. The dormitory known since it opened as Residence Hall C was renamed the Ivan H. and Adelaide Ivill Guesman Hall to honor the former educators from Jefferson.

Buy Local Buy Greene!

With Black Friday fast approaching, please make a pledge to purchase locally if at all possible. Remember that your dollar spent at a fellow member's business in Waynesburg will stay in Waynesburg. Let's support each other this Holiday Season!



Welcome New Members

Knight's Farm Supply

Ms. Melissa Knight, Owner
11003 Fork Ridge Road
Glen Easton, WV 26039
304-845-1525
Fax 304-686-2526

missy@knightsfarmsupply.com
www.knightsfarmsupply.com

Full Service Farm Supply, Feed, Tractors, Equipment
Referred by Dreama White-Observer Reporter

Thistlethwaite Vineyards

Mrs. Duann Thistlethwaite, Owner
Ms. Deneen Rhodes, Manager
151 Thistlethwaite Lane
Jefferson, Pa 15344
724-883-3372
Fax 724-883-2007

greencograpes@yahoo.com
www.thistlegrape.com

Vineyard & Winery
Referred by Vicky Duvall, Northwood Realty

Willow Tree Farm Baked Goods

Mrs. Heather Huggins, Owner
195 Pumpstation Road
Greensboro, Pa 15338
724-317-9770

Heatherhuggins29@gmail.com
Bakery

Caring Mission Home Care & TCH Home Health

Mr. Ernie Loar
1500 West Chestnut Street, Suite 744
Washington, Pa 15301
724-222-9906
Fax 724-22-9907
Cell 412-691-0312

el@thecaringmission.com
www.thecaringmission.com
Home Health Care

Bailey's Steel & Supply LLC

Mr. Daniel Bailey, Managing Member
60 Moscow Road
Waynesburg, Pa 15370
724-267-4648

Fax 724-267-4658
sales@baileysteel.co

Steel Supplier

Referred by Kim Grimes at PNC Bank

Microtel Inn & Suites by Wyndham Waynesburg

Mr. Matthew Young, General Manager
300 Comfort Lane, Waynesburg, Pa 15370
724-627-0310 Fax 724-627-5102

myoung@century-hospitality.com
www.microtelinn.com

64 Room Hotel

Referred by Elizabeth Menhart – Greene County Tourism

ISC Services

Mr. Jason Beal, Owner

Post Office Box 1016, Waynesburg, Pa 15370
Physical: 70 Crabapple Drive, Waynesburg, Pa 15370
412-691-7812

Fax 724-299-8151

jasonbeal@iscservices.org

www.iscservices.org

Safety Services

October General Membership Networking Luncheon

Thank you to Chamber Choice for sponsoring the October General Membership Networking Luncheon. Over 70 guests enjoyed a delicious meal prepared by the students of the Culinary Arts Department of the Greene County Career and Technology Center who also hosted the event.



New Representatives

Kelli Koval – Greene County Industrial
Development Authority – kkoval@greeneida.org

Lori Litwinovich, President – Social Service League
724-747-0120 – llitwinovich@gmail.com

Diane White – American Cancer Society
412-919-1047 – diane.white@cancer.org

Jarrell D. Rodriguez – Enterprise Rent A Car
jarrel.d.rodriguez@erac.com

We've Moved!

Northwest Consumer Discount Company has moved to 222 Elm Drive, Waynesburg. Stop and check out their new location.



**Northwest Consumer
Discount Company**
"Serving your money needs"



Members in the Spotlight

AMERICAN JUDO HAPKIDO SPEAKS TO CIVIC CLUB



Master Laura Beluschak of the American Judo-Hapkido Institute of Waynesburg was the guest speaker at the October meeting of the Carmichaels Women's Civic Club. Master Beluschak is a 6th degree black belt in Sin Moo Hapkido and holds the distinction of the highest ranking female in the art. Beluschak shared Hapkido self-defense philosophies and principles with club members. Club members were given the opportunity to participate as Master Beluschak demonstrated some of the basic techniques of the art.

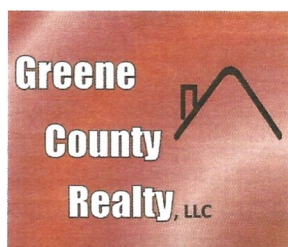
Dale Earnhardt Jr. tours CONSOL Energy's Enlow Fork Mine

Greene County was excited to welcome NASCAR legend Dale Earnhardt Jr. on October 2nd to tour CONSOL Energy's Enlow Fork Mine, which is part of the Bailey Mine Complex. Bailey Mine is the world's largest underground mine complex, and has a cutting-edge Underground Training Academy which is a true marvel of modern engineering and represents the industry's numerous pioneering innovations in the realm of safety and beyond.

"Dale Earnhardt Jr. is not only America's most popular NASCAR driver, he's also a powerful advocate for an American energy future powered by coal" said Mike Duncan, president and CEO for the American Coalition for Clean Coal Electricity. As part of his connection with the American Coalition for Clean Coal Electricity public awareness, Earnhardt made this 'pit stop' to learn more about the coal industry. Earnhardt commented "as a business owner I appreciate the importance of clean coal. Coal is an essential fuel for electricity production and coal keeps electricity prices down". Something that Greene County has known for years!

GREENE COUNTY REALTY NOW OPEN

Greene County Realty, LLC, is a full service real estate office, servicing Greene County, Pennsylvania and surrounding areas. Opening for business in November of 2013, Greene County Realty, LLC, offers assistance to individuals looking to sell or buy property. They also offer rental property management and residential real estate appraising.



Greene County Realty, LLC is located at 107 East Roy Furman Highway, Suite 100 (Central Plaza) in Waynesburg. Broker of Record at Greene County Realty, LLC is Gwen R. Nicholson. Ms. Nicholson, a lifelong resident of Greene County, began her real estate career in 1995 as a real estate sales agent. In 2010, she became Broker of Record at J.K. Willison Real Estate, Inc. Gwen became a Certified Residential Appraiser in 2011.

Cheryl Semonick, also formerly of J.K. Willison Real Estate, Inc. is now an Associate Broker at Greene County Realty, LLC. Ms. Semonick began her real estate career in 2007. Cheryl's interests in real estate range from residential to commercial to farms and vacant land.

Greene County Realty, LLC is a member of the West Penn Multi-List service. The company is also a member of the Washington-Greene Association of Realtors, the Pennsylvania Association of Realtors and the National Association of Realtors.

The Greene County Realty, LLC office can be contacted by phone at 724-627-5656. Broker Gwen R. Nicholson can be reached at 724-833-5446 or email at gwenre@windstream.net. Cheryl Semonick can be reached at 724-984-7390 or email at semonickc@yahoo.com



Chamber Choice Health Plans

Regardless of your company's size or type of business, ChamberChoice gives you a variety of coverage options tailored to your individual needs. Offering Keystone Blue, Select Blue, Preferred Blue or traditional Blue Cross/Blue Shield as well as supplemental coverage's for dental, vision, life, disability, and medical supplement for senior employees.

ChamberChoice is a product portfolio organized by local Chambers of Commerce. The aggregated purchasing power of more than 50,000 businesses allows ChamberChoice to offer customized solutions in Health Care and Employee Benefits, Business Insurance, and Energy Purchasing. ChamberChoice is committed to helping Members secure coverage that meets their needs while remaining compliant with Health Care Reform. In addition, ChamberChoice is an approved representative for the Federally Facilitated Marketplaces and can help individuals and small businesses navigate through the Health Insurance Marketplaces. For more information contact: ChamberChoice (800) 377-3539



Michael Galardini,
Sales Executive
412.456.7235

michael.galardini@jrgadvisors.net

Michael supports JRG Advisors by focusing on meeting the needs of employers who struggle to balance health insurance costs with coverage needs. With 10 years of experience, he helps clients by providing additional services through our

Strategic Partnerships that include financial planning, human resources support, personal and business property insurance.



Damon Skiles
Senior Energy Advisor
412.424.2571

dkskiles@ondemandenergy.com

Damon Skiles joined OnDemand in 2008. He spent the previous 10 years in the financial sector, predominately in the residential lending arena. Damon's experience with and great understanding of the financial markets makes him an excellent fit in the OnDemand Team.

Damon studied Accounting at the University of South Florida.

ChamberChoice partners with OnDemand Energy Solutions to provide electric choice to Chamber Members. OnDemand specializes in helping Member businesses and community residents find cost saving energy solutions. With over 250 years of combined experience in managing the complexities of energy supply, delivery, and consumption, OnDemand is able to review your company's electric needs and offer recommendations that best fit your situation. For more information on how OnDemand can help you, contact Damon Skiles at (724)747-6088.



SWMC Holds Evening Designed to Raise Breast Health Awareness

*Over 200 local women and business owners
came out to support event*

This year's event, themed, *There's No Place Like Hope*, was designed to raise awareness for early detection and encourage women to schedule annual mammograms in keeping with the recommended guidelines. Throughout the evening, the diagnostic imaging staff provided tours of Southwest Regional's digital mammography area and answered questions about their services. One attendee shared that she had the procedure the day before and it was not nearly as difficult as expected. Attendees also received information from many other vendors including, Domestic Violence Services; Alexander Meacs, MD, Obstetrics and Gynecology; Jason A. Smith, DO, Urologist; Darlene Saheta, DPM, Podiatry; Adagio, Susan G. Komen Foundation and the ACS Free Wig Salon.

Massages, hair styling, waxing, shopping and photos were also available from many area vendors including: Massage Envy, Greene County Career and Technology Center, Jafra, Mary Kay, Avon, Sabika, Origami Owl, Celestial Photography, Classy Cuts, Autumn Woods Hair Care Studio, BeautiControl, Pampered Chef, Premiere Designs, Prayer Shawl Ministries and the Lobby Shop. "The event brought together businesses, individuals, physicians and cancer survivors to raise awareness for a great cause," shared Joy Eggleston, senior public affairs officer. "This year's event was our biggest and best yet." Several survivors voluntarily came forward to share the importance of early detection and digital mammography screenings. Food, prizes and mocktails were also part of the evening's events. For more information on breast health or scheduling your digital mammogram, please call 724-627-2622.



Darlene Saheta, DPM chats with an attendee as they browse the many educational events.

Congratulations to the following members who recently received Membership Milestone Awards

20 Year Anniversaries

Humane Society of Greene County
Washington-Greene Job Training Agency

15 Year Anniversaries

First Presbyterian Church
Specialty Herbal Products
University of Pittsburgh Small Business Development Center

10 Year Anniversaries

Bob's Chem-Dry Carpet & Upholstery Cleaning
Cornerstone Genealogical Society
Greene Community Church
Greene County Beer Distributor
Jefferson Baptist Church
Pennsylvania Chiropractic & Rehab Center
The Design & Copy Center
Wind Ridge Log Siding

5 Year Anniversaries

Aladdin Food Service
American Judo-Hapkido Institute
Billy Boy's Travel
Budd Baer, Inc.
Chesapeake Energy
David Russo, Attorney
Pennsylvania Coal Alliance
Greene County Memorial Hospital Foundation
Jack's Electric
Nathanael Greene Historical Foundation
Northwood Realty Services
Our Glass Creations, LLC
Outstanding in the Woods Therapeutic Bodywork, Inc.
Southwest Training Services, Inc.
Waynesburg Chrysler, Jeep, Dodge, LLC

The following members will mark 25 years of dedicated membership at the Annual Membership Banquet on November 23rd. Each will be presented with a special plaque to be displayed in their place of business.

25 Year Anniversaries

American Legion-James Farrell Post #330
Bowlby Library
ChamberChoice Health Plan
Dr. Janson Chiropractor
Peacock Keller and Ecker, LLP
Pecjak's Sunoco
Rhodes & Hammers Printing
Waynesburg Giant Eagle

Commissioners Proclaim Chamber of Commerce Month

Greene County Commissioners proclaimed the month of October 2013 Chamber of Commerce Month during their Oct. 16 agenda meeting. The proclamation recognizes the Waynesburg Area Chamber of Commerce for its work providing services and programs to help its member businesses and organizations and enhance the economy and quality of life in Waynesburg and the surrounding area.

In addition to promoting business development, the Chamber organizes numerous community events, from the Downtown Waynesburg Christmas Parade to 5th Grade Career Day at Waynesburg Central Elementary School. The Chamber also presents several Distinguished Service Awards every year, as well as an educational scholarship to a graduating Greene County high school senior.



Pictured, from l. to r., are Commissioner Chuck Morris; Melody Longstreth, executive director of the Waynesburg Area Chamber of Commerce; and Commissioner Archie Trader.

Grand Opening

Congratulations to Autumn Woods Hair Care Studio as they officially cut the ribbon at their Grand Opening Celebration recently. Welcome to the Waynesburg Business Community! Stop by and see their beautiful full service studio located on the corners of Greene and Maiden Street in Waynesburg.



Christmas Parade Applications Now Being Accepted

The Waynesburg Area Chamber of Commerce Christmas Parade will be held Saturday, December 7th at 2:00pm. The execution of the 2013 Parade is underwritten by Greene County Tourism

More than 150 applications were mailed to schools, churches, civic organizations and other interested parties throughout the county. All units must be pre-registered by November 20th and pay a \$10 entry fee in order to participate. Late entries will be accepted through November 26th at a fee of \$20. No entries will be accepted after November 26th. A limited number of scholarships are available for those groups who have financial need.

Miss Rain Day 2013, Stephanie Mitchell and the Chamber's 2013 Distinguished Service Award winner, Timothy Hawfield in addition to the Greene Community Church will have the honor of leading the parade down High Street as it's Grand Marshals.

There is no central theme but all entries are asked to portray the true Christmas Spirit. Float judging will take place prior to the start of the parade. Trophies will be awarded to the top three floats.

Also, once again, WCYJ Television from Waynesburg University will be videotaping the parade for a later broadcast on local stations.

Anyone wishing to participate in the parade that did not receive an application is asked to contact the Chamber office at 724-627-5926 to register for the event or download the parade application by visiting the Chamber website at www.waynesburg-chamber.com

6th Annual Halloween Spooktacular

Waynesburg Borough and the Waynesburg Chamber teamed up once again to host the Halloween Spooktacular Costume Contest. Members of the Chamber and their employees along with any Borough business were eligible to compete. Over two dozen participated and were judged by a panel of qualified judges... Police Chief Rob Toth, Brian Tennant and Joy Eggleston, Chamber President. All received a treat bag and winners received trophies and medals compliments of First Federal Savings & Loan and Sheriff Elect Brian Tennant. Cash prizes were donated by area merchants as follows:

Best Overall - "The Wizard of Oz" - Barbie Hunchuck, Beth Whipkey, Joey Rose, Christine Rice, Betsy Hawfield, Suzanne Plachta, Bobbi Henry and Lora Basinger of First Federal Savings & Loan - \$100 cash prize donated by Waynesburg Gold Coin & Electronics and a custom carved pumpkin donated by Mother Earth Farm and carved by Graphic Artist, Shane Gottschalk of Direct Results

Best Group - "Jelly Bellies" - Kim Lawless, Katie Horr and Chrystal Allison of First Federal Savings & Loan - \$100 cash prize donated by Rhodes & Hammers Printing

2nd place - "The Tie Breakers" - Savannah Policz, Felicia Iams, Judy Cook and Tim Logan of Logan Law Office

3rd place - "Tom's Angels" - Donna Tharp, Shelly Yourchik, Tom Headlee, Annette Tharp and Kim Spence of the Register & Recorders Office

Most Original - "Magic 8 Ball" - Cheri Wyant Phillips of First Federal Savings and Loan of Greene County - \$50 cash prize donated by Direct Results, home of the Greene Saver.

2nd place - "Janis Joplin" - Tara Kinzell of The Observer Reporter

Scariest - "Ghoul" - Mimi Ritenour of County of Greene - \$50 cash prize donated by Laick Design

Prettiest - "The Morton Salt Girl" - Candy Hoskins of First Federal Savings & Loan - \$50 cash prize donated by Mark IV Office Supply

2nd place - "Dorothy and Toto" - Deneen Chulick of County of Greene

3rd place - "Rosie the Riveter" - Ashley Ritenour of First Federal Savings & Loan

Funniest - "Wayne Tuckian" - Lindsay Fitch of County of Greene - \$50 cash prize donated by Community Bank

2nd place - "Velma from Scooby Doo" - Crystal Simmons of County of Greene

3rd place - "Uncle Si" - Pam Lewis of First Federal Savings & Loan



"The Tie Breakers"



"The Wizard of Oz"

7th Anniversary Greene County Business Expo a success!

The 7th Anniversary of the Business Expo was held on October 17th at the Pennsylvania National Guard Readiness Center. The event sold out with over 60 exhibitors participating in the event which was open to the public. The event is made possible by the support of the sponsors and exhibitors not to mention a very large committee. Please see the insert in this issue for a complete list of those whose time, energy and funding made this wonderful event possible.



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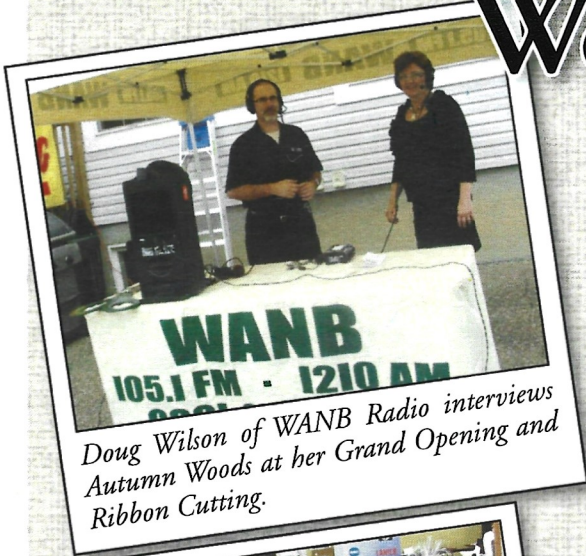
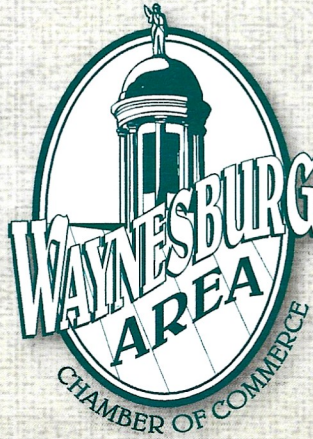
Silver

State Senator Tim Solobay
State Representative Pam Snyder
First Federal Savings & Loan

Bronze

Southwest Regional Medical Center
First National Bank of PA
Prompt Quality Painting
Senior Care Greene
Greene County Education Center of WCCC
Greene County Memorial Hospital Foundation

We've Been Busy!



Doug Wilson of WANB Radio interviews Autumn Woods at her Grand Opening and Ribbon Cutting.



Beth Day and Karen Calvert of Our Glass Creations enjoying the October General Membership Luncheon.



New Member, Heather Huggins, Owner of Willow Tree Farm Baked Goods enjoying the Greene County Business Expo.



Melody and Michelle ready to serve our guests at the October General Membership Luncheon.



Ernie Loar of the Caring Mission Home Care and TCH Home Health receiving a prize at the Greene County Business Expo.



The staff, along with folks from Thistlethwaite Vineyards and the Center Township Volunteer Fire Department Auxiliary at "Strategies for Successful Events" Seminar.



Melody and the staff of the Fayette County Chamber of Commerce at the Pennsylvania Association Chamber Professionals Annual Convention.



Judges, Chief Rob Toth, Joy Eggleston and Brian Tennant hard at work selecting the best costumes at the Halloween Spooktacular.



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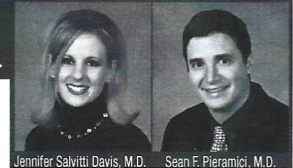
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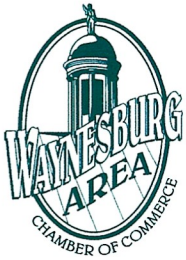
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WAYNESBURG AREA CHAMBER OF COMMERCE

143 East High Street
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E-mail: waynesburgchamber@windstream.net
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your place of business.*

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