

OCTOBER 2013

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce
Phone: (724) 627-5926 • Fax: (724) 627-8017
E-mail: waynesburgchamber@windstream.net
www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

GENERAL MEMBERSHIP NETWORKING LUNCHEON and PRESENTATION OF THE CHAMBER'S MEMBERSHIP MILESTONE AWARDS

Sponsored by – **ChamberChoice**

Wednesday, October 23rd, 2013

11:30 a.m. to 1:30 p.m. • Lunch Served at Noon
Greene County Career & Technology Center • 60 Zimmerman Drive

SPEAKERS

ChamberChoice Product Portfolio, Penn National Insurance and On Demand Energy will be presented by:

Michael Galardini, ChamberChoice Sales Executive for ChamberChoice

Damon Skiles, OnDemand Energy Senior Energy Advisor

Sue Bergman, ChamberChoice Communications Coordinator

Variety the Children's Charity's "My Bike" Program - Charlie LaVallee, CEO

Buy Local, Buy Greene - Lindsay Biddle, Management Consultant, S.B.D.C.

Luncheon catered by Greene County Career & Technology Center's Culinary Department

R.S.V.P. by Monday, October 21st to 724-627-5926 or info@waynesburgchamber.com

Cost per person \$15.00 payable by check, cash or credit card



Greene County Business Expo Membership Networking Brunch

October 17th from 11:00 a.m. to noon at the
Pennsylvania National Guard Armory
500 EverGreene Drive

Sponsored by State Senator Tim Solobay and
State Representative Pam Snyder

COME OUT TO THE BUSINESS EXPO AND TAKE A CULINARY TOUR AROUND THE WORLD!

Presented by the Culinary Arts Students of the Greene County Career & Technology Center. Enjoy the tastes of three different countries, first Italy, followed by a tour of France and then back to the southern roots of Texas and Louisiana.

There is no cost to attend the brunch thanks to our sponsors, but reservations are necessary. Please RSVP with the names and member companies of those attending by Tuesday, October 15th.



Welcome New Members



Fayette Institute of Commerce & Technology

Mr. Michael Washko, Assistant Director

Mailing Address: Post Office Box 136

Uniontown, Pa 15401

Physical Address: 45 West Kerr Street

Uniontown, PA 15401

Phone & Fax: 724-438-4568

michaelwashko@msn.com

www.fict.com

Private Licensed Trade School

Referred by State Representative Pam Snyder



Amelia's Elegant Catering

Amelia Roncone, President

1 Pius Street, Suite C3

Pittsburgh, PA 15203

724-825-5084

aroncone@ameliascatering.com

www.ameliascatering.com

Catering Company

Referred by Debby Rohanna, Individual Member

Grandma's Attic

Karen Vitori, Owner

56 East High Street

Waynesburg, PA 15370

724-852-1801

kvitori123@gmail.com

Retail

Referred by Athena Bowman

Greene County Realty, LLC

Ms. Gwen R Nicholson, Broker

107 East Roy Furman Highway

Waynesburg, PA 15370

724-627-5656

gwenre@windstream.net

Real Estate – Sales, Appraisals &
Management

Hungarian Smokehouse

Ms. Melissa Adamson, Owner

534 North 88 Road

Carmichaels, PA 15320

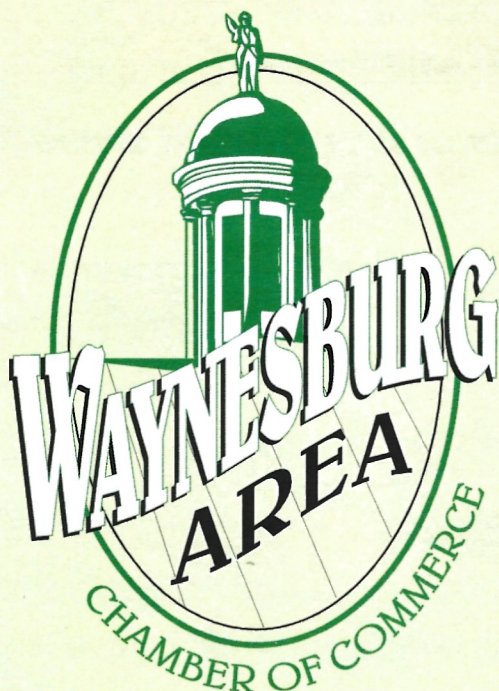
724-966-7704

Fax 724-966-5024

Hungariansmokehouse13@yahoo.com

www.hungariansmokehouse.com

Smokehouse, Butcher, Catering



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Sponsored by the Waynesburg
Area Chamber of Commerce in
partnership with:



Greene County Business Expo

A Showcase of Area Businesses

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Shop for Services & Products • Learn About Area Businesses

THURSDAY, OCTOBER 17TH • NOON TO 4 P.M.

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Members in the Spotlight



Home of
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Direct Results is honored to be recognized among the top ten fastest growing distributors in the United States by Counselor Magazine, a leading national publication of the promotional products industry. Using sales data from the last three years, (2010-2012), the Advertising Specialty Institute (ASI) reported 102% Growth for Direct Results BSP Inc., locally owned by Shelly Brown & Pam Blaker. The Waynesburg, PA company was ranked 9th in the nation in sales increases for promotional products.

“Thanks to the trust invested in us by our customers, we have been able to steadily increase our sales and service to businesses in our region and beyond. It feels good to know you are providing excellence and creativity in service that is recognized on a national level in this multi-billion dollar industry,” said Shelly.

Direct Results recently purchased a new facility at 185 Wade Street in Waynesburg to house the growing business, and has created a dozen new jobs in Greene County in the last 2-3 years. The company offers complete advertising and marketing services including graphic design, placement and production of all printed materials, printing, copying and custom promotional products. With over 10,000 sq. feet of space they have expanded the operations to include in-house screen printing, embroidery, signs, banners, decals, vehicle graphics and wraps.

New Representatives

Matt Sheppard – Chesapeake Energy
matt.sheppard@chk.com

Eric Rockwell, Director of Business Development
Rolling Meadows Skilled Nursing & Rehab
marketing@rmnursing.com

Jordan Hantz, Director - Senior Care Greene
jhantz@seniorcaregreene.com

Christopher Sayler – OPS Manager
Strad Oil Field Services
csayler@stradenergy.com

Kelli Koval - Greene County
Industrial Development Authority
kkoval@greeneida.org

New Address

Strad Oil Field Services
114 Baker Drive, Waynesburg, Pa 15370

PA Energy Service Company
582 Lippencott Road, PO Box 33,
Waynesburg, Pa 15370

The Waynesburg Area Chamber of Commerce,
in conjunction with the
Small Business Development Center
presents

FACEBOOK FOR BUSINESS

By Alan Laick, Owner, Laick Design

*Learn how to use Facebook
to promote your business*

Social media is one the fastest growing components of your marketing campaign. learn how just a few minutes a day could payoff in a big way.

Lunch will be Provided

Thursday, November 7th, 2013
12:00 p.m. – 1:00 p.m.

Waynesburg University
Center for Research and Development (CRED)
Building, Room 104

Cost: \$15 for Chamber Member Businesses
\$25 for Non-Member Businesses
RSVP to 724-627-5926 or
info@waynesburgchamber.com
Cash, Check or Credit Card accepted



ChamberChoice Business Insurance Program

Does your business insurance earn dividends? Ours does! ChamberChoice has partnered with Penn National Insurance to offer affordable business insurance featuring enhanced coverages, plus the opportunity to earn a dividend. In fact, we just returned over \$500,000 to ChamberChoice-affiliated chamber members for the first program year. Find out how you can benefit from this program by calling our local member agency – The Baily Agency at 724-627-6121



6TH ANNUAL HALLOWEEN SPOOKTACULAR

Thursday, October 31st
Noon to 1:00 p.m. on the Courthouse Steps

Co-sponsored by the Waynesburg Area Chamber of Commerce and Waynesburg Borough

\$50 cash prizes and trophies will be awarded for the Scariest, Prettiest and Funniest. The Best Group and Best Overall winner will receive a \$100 cash prize and trophy. Second and Third places will receive medals. The Best Overall will also receive a custom carved pumpkin donated by Mother Earth Farm and carved by Shane Gottschalk, Graphic Designer with Direct Results.

All participants will receive a treat bag filled with goodies.

Awards and treats donated by: First Federal Savings & Loan, Waynesburg Gold Coin and Electronics, Rhodes & Hammers Printing, Brian Tennant, Mark IV, Laick Design, Direct Results and Community Bank.



"2012 Most Original Costume – "Hurricane Sandy"

Board of Director Elections

At the October General Membership Networking Luncheon, we will be electing five new Board members to fulfill three year terms starting on January 1st, 2014. If you receive your newsletter by postal mail, you will see a ballot in this issue. If you receive your newsletter electronically, you will receive your ballot by a special postal mailing. Each member business is permitted to submit one ballot in the election. You may return your ballot by postal mail, email, fax, in person or by attending the Luncheon on October 23rd. Thank you for your time in helping to select the new Board.

Autumn Woods Hair Care Studio

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Ribbon Cutting at 12:30PM

Please Be Our Guest!

October 30, 2013

2013 12:00 Noon-6:PM

Food Fun Fellowship

Gifts & Door Prizes

Please RSVP

Text or email:

724-747-3898

ajlaskody@windstream.net

Vote For The Chamber Pumpkin!!!



Be sure to stop by the "Flashlight Fright Night and Great Pumpkin Contest" at the Greene County Historical Society on Saturday, October 26th from 7:00 p.m. to 11:00 p.m. Local businesses and organizations will be showing off their carving and decorating skills as they compete for the title of "Great Pumpkin". Visitors to the event will vote for their favorite pumpkin so please stop by for ghosts, ghouls, hosts and haunts and a night of TEROR-RIFIC fun and VOTE!!!!



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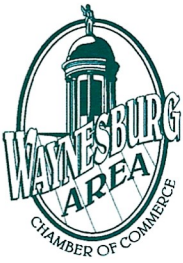
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WAYNESBURG AREA CHAMBER OF COMMERCE

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newsletter with others in
your place of business.*

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