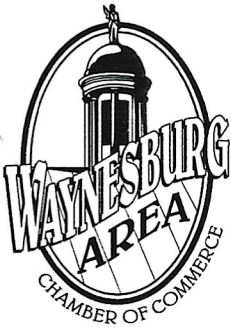


OCTOBER 2009



CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce
Phone: (724) 627-5926 • Fax: (724) 627-8017
E-mail: waynesburgchamber@windstream.net
www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.



OCTOBER LUNCH AND LEARN

October 22nd • 11:30 a.m. - 1:30 p.m.

Building Resiliency: How to Thrive in Times of Change

Presented by: Suzanne Patterson-Huffman, Owner, Foxfire Communications
and Director of Training and Development at EDMC

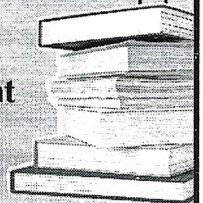
Location: C.R.E.D. Building, Waynesburg University

Speaker Sponsored by: Yingling Insurance

Lunch Sponsor: Waynesburg University Center of Research and Development

Registration Fee: \$30 per person which includes lunch

Reservation Deadline: October 19th, by Calling 724-627-5926



GENERAL MEMBERSHIP NETWORKING LUNCHEON

PRESENTATION OF THE CHAMBER'S 2009 MEMBERSHIP MILESTONE AWARDS

LUNCHEON MENU BY FIRE CATERING

MENU: PORK LOIN WITH CIDER GRAVY, CHAI SPICED APPLES WITH ORZO, GREEN BEANS, ROLLS,
SALAD WITH ASSORTED DRESSINGS, CHOCOLATE RASPBERRY DECANDENCE AND BEVERAGE.



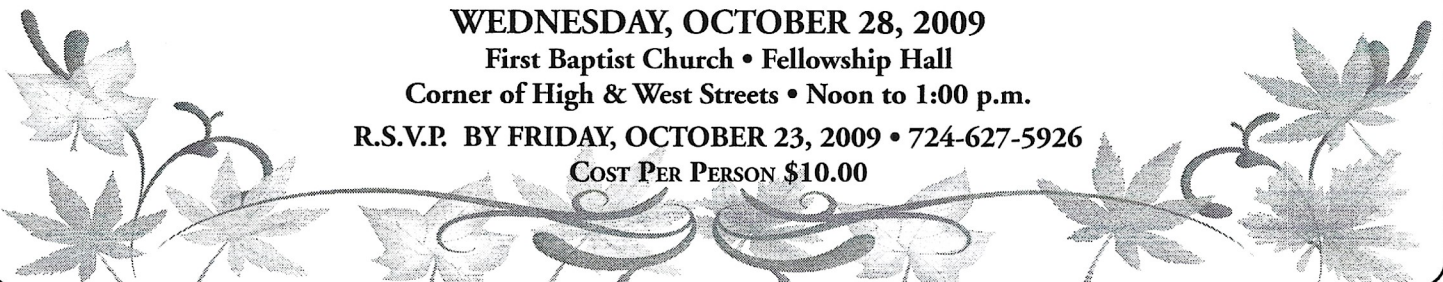
WEDNESDAY, OCTOBER 28, 2009

First Baptist Church • Fellowship Hall

Corner of High & West Streets • Noon to 1:00 p.m.

R.S.V.P. BY FRIDAY, OCTOBER 23, 2009 • 724-627-5926

COST PER PERSON \$10.00





Sponsored by the Waynesburg Area Chamber of Commerce

The Waynesburg Area Chamber of Commerce Business Expo Committee gratefully acknowledges the following businesses and individuals who contributed time, energy and funding to make the third Greene County Business Expo a huge success!



Dale Property Services Penn

- Observer-Reporter • First Assembly of God of Waynesburg • Waynesburg University
Ford Business Machines • Community Bank • Southwest Regional Medical Center
First Federal Savings & Loan of Greene County • Laick Design
Greene County Education Center of Westmoreland County Community College
PNC Bank • Comcast

- The County of Greene
Waynesburg Borough
WANB Radio
Greene County Messenger
GreeneSpeak Publications
Greene Saver – Direct Results
Greene Community Church
Holiday Inn Meadowlands
State Representative H. William DeWeese
Greene County Department of Economic Development
Penn State Cooperative Extension, Master Gardeners of Greene County
Pre-Paid Legal Service
Morris Signs & Graphics
Community Action Southwest
First National Bank of Pennsylvania
Greene Saver / Direct Results
First Assembly of God
Waynesburg Milling Company
Greene Arc, Inc.
Hospice Care Corporation
Rhodes & Hammers Printing
GreeneSpeak Publications
Outstanding in the Woods Therapeutics Bodywork
Greene Community Church
Greene County Conservation District
Our Glass Creations, LLC
Office Systems of Greene & Fayette

- Lippencott Alpacas
Waddell & Reed
Bastian Homes
Community Foundation of Greene County
Greene County Tourism
University of Pittsburgh Small Business Development Center
Yingling Insurance Agency
Rolling Meadows
Usborne Books & More/EDC Publishing
American Judo Hapkido Inst.
Rotary Club of Waynesburg
Waynesburg Farmers Market
Golden Living Center
Tri-County Patriots for Independent Living
Single Shine Roof Cleaning

Event Chair

Kathleen Dukate – Dukate’s Lasting Impressions

Committee Members

- Lucy Northrop – Observer Reporter
Alan Laick – Laick Design
Barb Wise – RJ LeeGroup, Inc.
Cassie Bryan – G.C.I.D.A.
Connie Grimes – Community Bank

- Kippie Whitlatch – Ketchem Construction
David Crowe – Greene Community Church
Frank Couch – Career Link
Pam Blaker – Direct Results – The Greene Saver
Lois Dille – Pre-Paid Legal Services
Penny Ketchem – Individual Member
Sheila Stewart – First National Bank of Pa.
Joy Eggleston – Southwest Regional Medical Center
Kim Grimes – National City, now a part of PNC Bank

Helpers

- Donald Headlee, Sr.
Terry King
Eric Whitlatch
Brian Longstreth



New Members

Hoy's Construction Co., Inc.

Mr. James P. Barger, Owner
P.O. Box 957

165 Rolling Meadows Rd.
Waynesburg, Pa 15370
724-852-1112

Fax 724-852-1114

Redi-Mix Concrete & Supplies
12 employees

In Motion Dance & Fitness and Stage Door

Mrs. Dolly G. Throckmorton, Owner
44-48 West High Street

Waynesburg, Pa 15370
724-255-6395

Fax 724-852-1603

dolly@inmotiondanceandfitness.com

www.inmotiondanceandfitness.com

www.shopstagedoor.com

Dance/Fitness Studio and Retail Dance Shop
7 employees

Phase2Graphics

Mrs. Diane Donato, Co-Owner

24 South Church Street
Waynesburg, Pa 15370

724-627-3300

Fax 724-627-3300

ddonato@atlanticbb.net

www.phase2graphics.com

Graphic Design, Signs & Screen Printing
3 employees

Mine Technology and Training Center

Mr. Dave Neil, Project Manager

197 Dunn Station Road
Prosperity, Pa 15329

724-627-6259

Fax 724-627-0350

den7747@yahoo.com

Industry Training

4 employees

Penna. Drug Card For Chamber Members

ChamberChoice recently partnered with PA Drug Card to provide members with a discounted prescription option at no additional cost. PA Drug Card users can save up to 75% at more than 50,000 national and regional pharmacies. For a complete list of participating pharmacies, please visit <http://pharmacylocator.unarxcard.com>.

The program is also linked to the ChamberChoice website at www.chamberchoice.com/PADrugCard. The PA Drug Card program can be accessed by you and your employees, and family members. For more information, contact the chamber office at 724-627-5926.

PA Business Technology Conference

Want to make your business more tech savvy? Spend the day learning how to use business technologies to increase sales, become more efficient and decrease expenses. This full-day interactive event includes workshops on social media, security, e-marketing, search engine optimization, website design and more!

The keynote speaker, Adam Kmiec from Marc USA, will be discussing "Adapting to the Digital Age". As the Director of Interactive Marketing Innovation, Adam has worked with brands including BMW, Kellogg's, Adidas, US Army, Citibank and Nikon.

Chamber Members are invited to attend this exciting event at the discounted rate of only \$99! Use the promotional Code: tech09sbdc when registering. The event will be held on November 12, 2009 at Duquesne University. More information/Registration - www.conference.duq.edu or 412-396-1633

ChamberChoice
Health Plans for All Business

Articles and Inserts

We always welcome press releases concerning your business. Photos are also encouraged. There is no charge for articles and photos. Newsletter Inserts may be placed in the newsletter at a cost of \$65. (Non-Profit rate-\$32.50). That is only 20 cents each and you are targeting Waynesburg Chamber members. Provide the office with 325 inserts, folded to 8 1/2 by 5 1/2 inches (same size as folded newsletter) no later than the 5th day of the month that you would like the insert to be included. There is a \$20 charge for materials received unfolded. Tri-fold brochures are not accepted. Mailing occurs so that the newsletter arrives the third week of the month.

Newsletter Advertising Space Available

Get your message out to you fellow members by advertising in "Chamber Chatter". Spaces are business card size and run \$300 for 11 issues. Monthly ads are also accepted at \$30 for a business card size. Ad copy can be changed monthly if desired. To reserve your space, call the Chamber office at 724-267-5926

Center for Research and Economic Development to host "Your Business and Marcellus Shale" workshop series

Waynesburg University's Center for Research and Economic Development will host the "Your Business and Marcellus Shale" educational workshop series through five sessions offered in October and November. The sessions will take place from 8 a.m. to 9:30 a.m. in room 104 of the Center for Research and Economic Development on the campus of Waynesburg University. Admission is free and the public is cordially invited to attend.

The sessions are as follows:

"Economic Implication of the Marcellus Shale"	Wednesday, October 14
"Identifying Local Business Opportunities"	Wednesday, October 21
"Success Stories"	Wednesday, October 28
"Preparing Your Business for Success"	Wednesday, November 4
"Your Business Working with Others"	Tuesday, November 10

The educational workshop series was created to help entrepreneurs and established small- and medium sized businesses understand and respond to Marcellus shale-related business opportunities. Energy firms are flocking to Pennsylvania to extract natural gas from Marcellus and are creating significant business opportunities for local businesses and entrepreneurs. The series will shine light upon these opportunities and assist business owners with creating relationships and the implementation of new business ventures.

Breakfast will be provided compliments of Tri-County Oil and Gas, Producers Supply Company and Greene County Industrial Developments, Inc.

For more information, contact Barbara Kirby at bkirby@waynesburg.edu or 724-852-3388. To learn more, visit www.economicdevelopment.psu.edu/marcellusbiz.

Members in the Spotlight



FORMER PRESIDENT OF FIRST FEDERAL INDUCTED INTO HALL OF FAME

Scott S. O'Neil, former President of First Federal Savings & Loan Association of Greene County was recently inducted in the Pennsylvania Association of Community Banker's Hall of Fame. Scott retired from his position as President of First Federal 2008, closing a 39 year chapter with First Federal. Scott remains Chairman of the Board.

Scott began his banking career at First Federal in 1969 as an Assistant Secretary after serving a one year tour in Vietnam with the United States Army. He rose through the ranks at First Federal, holding positions such as Vice President, Executive Vice President, and ending with President/CEO in 1991. Throughout his career, Scott has been active in trade organizations such as the Western Pennsylvania League of Financial Institutions and serving as a Director for PACB.

In addition to his professional contributions, Scott has been a pillar in his community as well. He has been active in the Waynesburg Wrestling Association, the Pony League Baseball, Little League and the Fayette County Baseball League. Scott and his wife Peggy have two sons, Michael and Patrick, and recently became proud "new" grandparents. They reside in Waynesburg.

Paperless Technologies Announces New Hires

Paperless Technologies, a new division of Ford Business Machines, is pleased to announce the appointments of Joseph T. Devine as the vice president of business development, J.R. Herrington as the director of document management services, and William Catalina as the director of information technology.

"I am proud that these individuals have joined us to build our new division, Paperless Technologies. All of them bring a wealth of knowledge, professionalism and expertise in the document imaging and management field. As a team, we look forward to offering this valuable and cutting edge technology to businesses, government organizations, school districts and medical facilities," said John Garlow, president, Ford Business Machines.

As the vice president of business development, Devine is responsible for building and driving strategic development and marketing of the new division. Herrington, the director of document management services, is responsible for all aspects of development, operations, systems integration and production processing.

Catalina, a U.S. Air Force veteran, brings over 30 years of information technology experience to Paperless Technologies. He is the former director of information technology at Management Science Associates, Pittsburgh, Pa. and Mylan Pharmaceuticals, Morgantown, W.Va. In addition to recently serving the F.B.I. in the areas of digital information security and the U.S. Air Force in cryptography, Catalina possesses the appropriate skill set and regional focus necessary to successfully meet governmental and private sector imaging needs. from paper. Our solutions improve productivity, efficiency and security.

For further information, contact:

Susan McCarthy, President
McCarthy Public Relations, Inc.
1111 Chestnut St., Connellsville, PA 15425
Office: 724-628-6956 • Cell: 724-322-0074
mccarthypr@zoominternet.net



SOUTHWEST REGIONAL SURGICAL SERVICES UNIT



OPEN HOUSE

Southwest Regional Medical Center hosted an open house on October 6 to highlight the newly remodeled Surgical Services Unit on the fifth floor of Southwest Regional. Over 200 people attended the event, including many of the hospital's surgeons. Attendees were welcome to a free massage, lunch, a tour of the unit and the opportunity to speak with some of the doctors and nurses.

A special dedication ceremony was held at noon in the physical therapy room.

"This is a unit that will truly meet the needs of the community," said Southwest Regional Medical Center CEO Cindy Cowie. "We're very thankful to say we have the physicians and the facilities to provide exceptional surgical care to our patients."

Surgical Services Director Mary Luncinski emphasized that the hospital can perform routine and major surgeries, much like any other hospital in the region.

"It was a great team effort to open this unit," said Luncinski. "Our surgeons and staff are committed to making surgeries more convenient and recovery comfortable for our patients."

Guests during the event were also awarded the opportunity to see some of the surgical equipment used at Southwest Regional, including laparoscopic instruments. Laparoscopic surgery is less invasive and the recovery time is much faster than traditional means of surgery.

"Thank you to everyone who put this together. This is fantastic," said general surgeon Dr. Ferdinand Martinez. "Yes, this is a smaller hospital, but we still offer the same services that larger hospitals offer. We are proceeding with more complex operations with great outcomes. I'm glad to be a part of this hospital."

Gynecologist and Obstetrician Dr. Alexander Mecs joined the SRMC staff in June, and spoke briefly during the ceremony.

"This facility is state-of-the-art, and happy surgeons make happy patients," said Mecs. "We have a lot to look forward to."

The fifteen-bed unit will provide patients with state-of-the-art, luxurious amenities to make their stay more comfortable. Some of these amenities include private rooms, flat screen TVs, cherry wood furniture, showers and on-site physical therapy. Sharon Willison, representing Senator Barry Stout, shared her personal feelings about the hospital and the changes it has undergone.

"I am thankful for Essent's commitment and investment in this hospital," said Willison. "If and when my family is in need, it is a comfort to know we can come here and get the care we need."

"We are so thrilled to be a partner with this facility," added Greene County Commissioner Pam Snyder. "Essent provided the financial stability, but it is you – the doctors, nurses and staff – that make this hospital special. Thank you."

Cowie offered closing remarks to everyone in attendance: "You're going to see even more changes and services in the future," she said. "We are thankful to have people working here who are dedicated to providing quality care to our community."

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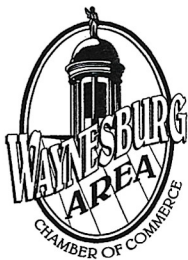
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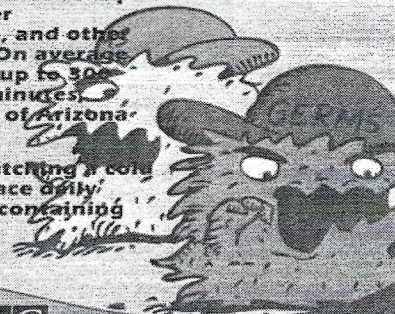
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