

JANUARY 2010

# CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce  
Phone: (724) 627-5926 • Fax: (724) 627-8017  
E-mail: waynesburgchamber@windstream.net  
www.waynesburgchamber.com

*To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.*

## January Business After Hours Networking Event



*(Formerly the Wellness Center at Southwest Regional)*

**Thursday, January 21st • 4 p.m. to 6 p.m.**

**Stop by to tour the facility and network with fellow Chamber members.**

**Refreshments will be served.**

## The Official Waynesburg Area Chamber of Commerce 2010 Community Profile Publication & Website Program

We are pleased to announce that Village Profile™, will produce our 2010 Community Profile publication with the added benefit of a new Community Website product to mirror image the book publication. *Village Profile produced our previous book in 2005 that many refer to as "The Greene Book" mainly due to the high gloss green cover.*

Why advertise?..... to promote your business to interested readers and to promote your business website to thousands visiting the Chamber website and inquiring about Waynesburg from Google Search. As a Chamber member, you will have the opportunity to promote your company in one of our Chamber's most in-demand publications. The Chamber, in response to requested relocation and business information, will distribute 5,000 full color copies in relocation packets, to new business owners, realtors, HR departments, etc. This publication will include the latest information on our business

and residential communities, including our proud history, shopping, dining, and lodging, recreation, education, healthcare, events, homes & real estate, government, business culture and economic development.

The 2010 publication will provide the Waynesburg Area Chamber of Commerce a valuable marketing tool to more aggressively promote our region and enhance our status as a Chamber who is deeply involved in the community. Worldwide web explorers will be able to access all of the information about our communities on the Internet, enabling you to extend your marketing online to a worldwide audience.

### **Among its many advertising benefits:**

After publication, the Community Guide will be viewed on the Chamber website and the Village Profile. Com website, which receives over 1.8 million page views per month! Visit [www.villageprofile.com](http://www.villageprofile.com). Enjoy!

**All advertisers will receive your business web banner within the on-line editorial section of your choice.**

Reserve a Premium package and receive an exclusive Chapter ad on the "New" on-line community website. Ask our Village Profile representative, George Schmidetter, to demonstrate.

Businesses can take advantage of reasonable ad rates, financing and **FREE** ad preparation.

**Solely, advertising supports the production of this valuable publication!** If you have an interest to be a part of this valuable and informative new 2010 Community Profile Guide (*The Greene Book*) & Business Website program, please call our Village Profile representative, **George Schmidetter**, at the Chamber office, (724) 627-5926, to set up a brief in-person presentation. George will contact you to set up a convenient time.

## Christmas Parade

Thank you to Chesapeake Energy for once again sponsoring the 2009 Downtown Christmas Parade. Congratulations to the following winners:

- Judge's Choice – Golden Living Center
- First place float – First Baptist Church and Camp Carmel
- Second place float – Greene County Relay for Life
- Third place float – Waynesburg Bible Chapel

Thank you to those who helped to make the parade a success.

- Waynesburg Borough Street Crew and Borough Manager-Bruce Wermlinger
- Waynesburg Borough Police Force and Chief Tim Hawfield

- Laurel Private Investigation and Security Service Guards - Bill Knight, Owner
- Waynesburg University WCYJ Television Station under the direction of Bill Molzon
- Chris Clutter Student Producer – Lanny Frattare Announcer

Amanda Stoneking - Vocalist

Rocky Ridge Acres - Fred & Jessica Kiger  
County of Greene

First Baptist Church – Rev. Phillip Elliott  
United Methodist Church - Rev. Gary Grau

Law Office of Hook & Hook

WANB Radio

The Observer Reporter

GreeneSpeak

Direct Results-The Greene Saver

The Greene County Messenger

Belko Foods

Mr. Ed Zeglan - Santa & Mrs. Claus  
Waynesburg Volunteer Fire Department

Rhodes & Hammers Printing

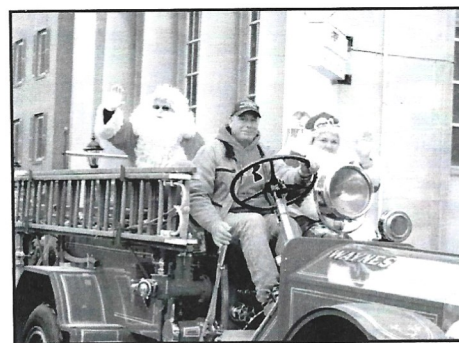
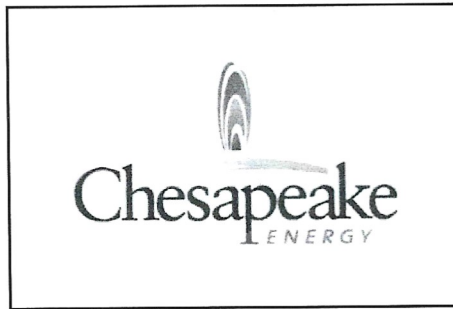
Doug Wilson, Sam McCollum and Susan Stoy – Public Announcers

D & S Express

Greene Community Church

Masontown Trophy

Volunteers - Danielle Shrader, Phil Peters, Dave Crowe, Jeanine Henry, Dave Stoneking, Cassie Bryan, Karen Calvert, Shane Gottschalk, Darlene Cogar, Mayor Blair Zimmerman, Mike Baily, Doug Saesan, Michelle King, Tim Logan and Kippie Whitlatch.



## New Members

### Donnelly-Boland and Associates Formerly JL Burns & Company

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Mr. James R. Lapp,

Marketing Specialist

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fax 724-627-8072

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Suite G.

Pittsburgh, Pa 15227

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412-882-1084 fax

jlapp@donnelly-boland.com

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Accounting, Taxes

### Waynesburg Memorial Sales

Mrs. Jennifer Kolat, Owner

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Fax 304-775-5114

email - Wybgmemorial@yahoo.com

web - www.waynesburgmemorial.com

Monument Company

### Washington-Greene County

#### Blind Association

Mrs. Beverly Weimer,

Development Associate

566 East Maiden Street

Washington, Pa 15301

724-228-0770

Cell 724-469-2160

Email - bweimer@oncommail.com

Non-Profit

## Welcome New Board Officers



The Waynesburg Area Chamber of Commerce has announced that Alan Laick of Laick Design will serve as the 2010 President of the Board of Directors. Cassie Bryan of Greene County Industrial Development Authority was elected as Vice President. Barbara Wise of R.J. LeeGroup, Inc. was elected Secretary and Sheila Stewart of First National Bank of Penna. was elected to the office of Treasurer. They began their terms on January 1st 2010.

# Important Employer Tax Updates for 2010:

2010 2009

Mileage rate for business miles: **50 cents/mile** 55 cents/mile  
Mileage rate for medical/moving expenses: **16.5 cents/mile** 24 cents/mile  
Mileage rate for charitable contributions: **14 cents/ mile** 14 cents/mile  
Social Security Cap: \$106,800 \$106,800  
PA Unemployment –  
Employee Contribution: .08% .06%  
IRA Contribution (Traditional or Roth):  
**\$5,000 2009 Tax Year - under age 50**  
**\$5,000 2008 Tax Year - under age 50**  
**\$6,000 2009 Tax Year - age 50 & over**  
**\$6,000 2008 Tax Year - age 50 & over**

## Minimum Wage

Rates are effective as of dates listed below:

- \$7.25 per hour effective July 24, 2009
- Training wage for employees under 20 years old:
  - No longer allowed after July 23, 2009
- Tipped employees:

- **An employer may pay a minimum of \$2.83 per hour to an employee who makes \$30.00 per month in tips**
- **The employer must make up the difference if the tips and \$2.83 do not meet the regular Pennsylvania minimum wage**

For all other exceptions to the minimum wage increase, please see [www.dli.state.pa.us](http://www.dli.state.pa.us)

## Make sure that your mandatory posters are up to date and posted in your workplace!!!!!!!

All posters are provided online at no cost to you! See below for web addresses.

For federal posters:  
[www.hrdocs.com/posters](http://www.hrdocs.com/posters)

For state posters:  
[www.dli.state.pa.us](http://www.dli.state.pa.us) or call 717-783-8794

## Federal and State Poster Requirements

**By law, employers must post certain workplace posters in a location where all employees can read them. You do not need to purchase these posters from companies that solicit sales. All posters are provided online at no cost to you!**

**Please note: There is a cost if you order laminated posters.**

For federal posters:  
[www.hrdocs.com/posters](http://www.hrdocs.com/posters)

Click on Federal Labor Law Posters

Click on Order Electronic Federal Posters at bottom of page

Complete Request Form and click Submit at bottom of page

The posters will be sent to you via the email address provided.

## Click download Federal PDF Poster

### Print the pages listed below and post!

All businesses are **required** to have 3 federal posters posted:

- Minimum Wage Page 9
- It's the Law OSHA Notice Pages 5 & 6
- Uninformed Services Employment and Reemployment Rights Act Page 27

Two Posters are **recommended** for posting:

- Earned Income Credit Page 25
- Check Your Withholding Page 24

Read the posting requirements to determine if additional posters are required for your place of business. You can also print the posters in Spanish!!!

**For state posters: [www.dli.state.pa.us](http://www.dli.state.pa.us) or call 717-783-8794**

## Keyword search: workplace posters

Read the posting requirements (middle column) to determine which posters are needed for your place of business.

Click on the Form # (first column) of the poster you need to print. You need to print each one separately.

**This information provided by:  
PADGETT BUSINESS SERVICES  
Ami Cree And Bill Karns, Owners**

66 East High Street  
Waynesburg, Pa 15370  
(724) 627-3800

Email: [wkarnsusa@aol.com](mailto:wkarnsusa@aol.com)

## Chamber Chatter And E-blast Submissions And Deadlines

We always want to hear from our members. Send us your achievements, new products or services, new employees, etc. And we love pictures!

Submissions for "Chamber Chatter" should be received in the office by the first business day of each month. The newsletter will be published by mid-month with the exception of December when no newsletter is issued.

Submissions for the weekly E-Blast should be received by the close of business each Monday. Submissions should be in text only. Attachments can be included on the attachments page of the website but will not be attached directly to the eblast. Answer the basic questions – Who – What – Where – When – How in your submission. Photos can not be accepted for E-Blast submissions.

## 2010 Membership Directory

Enclosed in this newsletter is an advertising form for the 2010 Membership Directory. Don't miss this excellent members only advertising opportunity. The directory will be distributed to over 300 members and another 100 will be included in relocation packages, visitor guides and new member packets throughout 2010.

## Member-to-Member Discounts

2010 Member-to-Member Discounts are currently being solicited for the coming year. If you would like to offer a discount to your fellow members and their employees on products or services, please use the form enclosed in this newsletter to sign up. If you have already been contacted to confirm an offer from 2009, there is no need to complete the form. The 2010 Membership Cards will have the discounts printed on them and they will also be listed on the chamber website. If you have any questions, please contact the office. All discounts must be confirmed by the printing deadline of January 30th.

## Chamber Newsletter Advertising Rates

"Your business could advertise here!" Call the Chamber Office to find out how to reserve this space and reach over 300 businesses in the Waynesburg Area. Monthly rate - \$30 Annual rate - \$300. Ads may be changed monthly.

## Certification & Contracting Workshop

January 27, 2010 – U.S. Small Business Administration will conduct an 8(a) and HUBZone Certification & Contracting workshop from 9 a.m.-12 p.m. at Riverside Center for Innovation, 700 River Ave., 1st floor Conference Room, Pittsburgh (Northside). It is free to the public. MBE/WBE and Veteran-owned businesses are encouraged to attend. To register contact: Marisa Fentzel at 412-395-6560 ext. 109.

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U.S. Census Bureau

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[www.2010censusjobs.gov](http://www.2010censusjobs.gov)

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## Grant Writing Seminar Offered

A grant writing workshop will be held in Waynesburg on March 1 and 15 through the Community Foundation of Greene County (CFGC). Grant Writing 101 is a two-part, hands-on grant writing workshop for staff and board members of nonprofit organizations and other interested individuals who want to learn how to prepare good proposals. The workshop, sponsored in conjunction with the Bayer Center for Nonprofit Management, will be held in the 3rd Floor conference rooms of Stover Campus Center at Waynesburg University starting at 5:30 pm each evening with a light dinner.

Grant Writing 101 will provide hands-on grant preparation experience for new grant writers, and refresh the skills of experienced grant writers. Participants will learn how to: Identify potential funders and grant opportunities, Develop contacts and relationships with funders, Plan project proposals, Write a Letter of Inquiry (LOI), Use elements of a good proposal, Prepare a grant proposal, and more.

CFGC is sponsoring the workshop to provide nonprofits and individuals in the County with access to high caliber grant workshops without having to leave the community or take time from work. Workshop instructor is Teresa Gregory, CFRE.

Cost of the workshop is \$60 per person and registration deadline is Feb 22, 2010.

For more information or to register call CFGC at 724-627-2010, or email [cfgcpa@gmail.com](mailto:cfgcpa@gmail.com) or check on our website at [www.cfgcpa.org](http://www.cfgcpa.org), in the news section.

## Members in the Spotlight

### Donnelly-Boland Announces Addition to Executive Staff

Richard Healy has joined Donnelly-Boland and Associates and will oversee the firm's human relations, information technology and administrative staff. Healy brings more than 30 years experience to the role. He has worked in a variety of industries developing, training and leading accounting and administrative departments.

His experience spans accounting, finance, treasury, human resource, risk management and IT operations. His team building and leadership experience has benefited companies ranging from small businesses to large multinational organizations. Donnelly-Boland and Associates (DBA) is an accounting firm with offices in Baldwin, Brentwood, Glassport and Waynesburg. Since 1992 the firm has been providing a broad range of accounting, auditing, tax and consulting services. DBA provides these services primarily to governments, nonprofits, government-funded programs and service businesses. Donnelly-Boland and Associates is certified as a Woman-owned Business Enterprise by the Commonwealth of Pennsylvania, Department of General Services. The firm is only 15 minutes from downtown Pittsburgh and provides:

**Contract Staffing** – Contract employees to governments or non-profits on a long term basis.

**Transition Management** – Financial and administrative talent (CFO, controller,

assistant controller or staff) to assist organizations experiencing a significant planned or unplanned transition in key financial or administrative positions until a permanent solution is developed.

**Process Outsourcing** – Agreed-upon back-office functions including general ledger and financial reporting, accounts payable processing, billing services and an array of Human Resource services including payroll, benefit administration and employee recordkeeping for nonprofits, small businesses and government organizations.

**General Business Consulting** – Project-based assistance in the areas of operations, human resources, marketing and information technology procurement in addition to finance and budgeting. Services that we have provided include: system assessments; personnel assessments; development and implementation of both operational and fiscal policies and procedures.

**Accounting and Tax** – Accounting and tax services for governments, nonprofits, government-funded programs and small service businesses. Services include: general ledger and financial reporting; accounts payable processing; billing services; payroll and benefit administration; account reconciliation services; audit preparation services; interim and year-end reporting to funding sources; and budget preparation and review.

## Updates On Changes to Cobra Coverage

On Monday, December 21st, legislation was signed extending certain provisions of the American Recovery and Reinvestment Act of 2009 (ARRA) related to the COBRA continuation coverage subsidy. The changes are as follows:

- **The Eligibility Period has been extended.** ARRA provided premium subsidy for employees who were involuntarily terminated between September 1, 2008 and December 31, 2009. The eligibility period has been extended for an additional 2 months (through February 28, 2010).
- **The duration of the premium subsidy has been extended.** Under ARRA, assistance eligible individuals were entitled to a subsidy for up to 9 months of their COBRA maximum coverage period. The maximum period for receiving the COBRA premium subsidy has been extended for an additional 6 months (for a total of 15 months).
- **Eligibility is based on the timing of the Qualifying Event.** The Act clarifies that

for purposes of an individual's eligibility for the subsidy, the qualifying event (rather than eligibility for COBRA is what matters. This means that the qualifying event must occur on or before February 28, 2010.

Special rules are included for treatment of assistance eligible individuals who exhausted their full 9 months of premium assistance before the period was extended to 15 months. These individuals fall into two groups.

1. Those who dropped COBRA after their original 9 months subsidy period ended. These individuals must be permitted to maintain their COBRA coverage by retroactively paying premiums that were due during their "transition period" (*any period of coverage beginning before December 19, 2009 during which an assistance eligible individual would have been eligible for premium assistance had the extension been available earlier*).
2. Those who paid an unsubsidized premium during their transition period.

### What are Employers required to do?

- Notify current and future COBRA beneficiaries of the new 15 month premium subsidy.
- Notify current COBRA beneficiaries of the 6 month subsidy extension within 60 days by February 19, 2010.
- Notify former COBRA participants - who had received subsidized COBRA payments and whose coverage was terminated when the subsidy ended - that they can reinstate their coverage.
- Refund overpaid premium or credit future premium to COBRA participants whose subsidy expired in November and who paid for the full premium in December.

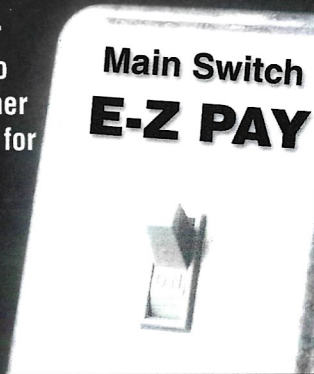
We will provide additional updates and instructions upon receipt from the Department of Labor, Department of Health and Human Services, and the Internal Revenue Service. Please contact your JRG advisor at 1-800-556-4699 with questions in the meantime.

# Make the switch

Make paying for your newspaper subscription easy by switching to E-Z Pay and you can receive either a \$10 GetGo gas card or coupon for grande pizza from Vocelli Pizza.



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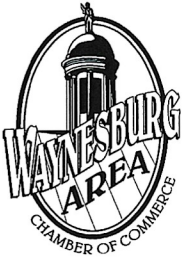
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