

CHAMBER CHATTER

The Newsletter of the Waynesburg Area Chamber of Commerce
Phone: (724) 627-5926 • Fax: (724) 627-8017
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www.waynesburgchamber.com

To provide services and programs that will increase the success of member businesses and organizations and enhance the economy and quality of life in the Waynesburg Area. To remain a politically unbiased and enthusiastic resource to our members and the community at large.

2006 Distinguished Service Awards

Put on your thinking caps and begin to select your candidates for the 2006 Distinguished Service Awards. The awards will be presented to an individual and to an organization based on contribution to community welfare and betterment, participation in all-around community activities and civic enterprises; evidence of lasting contributions to community welfare; evidence of leadership ability; success in own vocation and personal and business progress; cooperation with individual and organizations and has no relation to the work performed for the Chamber of Commerce.

Chamber Chatter Articles and Inserts

We always welcome your news articles and press releases concerning your business. Photos are also encouraged. There is no charge for articles and photos to be included. Inserts may be placed in the newsletter at a cost of \$65 per issue. 350 inserts must be provided and folded to 4 1/4 x 5 1/2 inches to fit inside the newsletter. There is a \$20 charge for material provided unfolded. A non-profit insert rate is available at \$32.50 per issue. Please submit all material for the Chamber newsletter by the 1st business day of each month for the month in which you would like it published or inserted. Questions may be directed to the office at 724-627-5926.

Want to Make More Money?

- SEPTEMBER 13 -
DEFINING AND CAPTURING YOUR CUSTOMERS
\$ Target Marketing
\$ Market Communications
- OCTOBER 4 -
UNDERSTANDING THE FINANCIAL CONDITION OF YOUR BUSINESS
\$ Cash Flow
\$ Forecasting
- OCTOBER 25 -
MANAGEMENT
\$ Human Resources
\$ Management Control
- NOVEMBER 8 -
OPERATIONS AND MANAGING GROWTH
\$ Strategic Analysis
\$ Knowledge Management Systems

Join us and learn how to increase your profits and do business better with "Planning for Profits," a unique series of business seminars designed to give you an edge. We'll teach you how to keep your business growing - and how to plan so your profits grow, too!

Sign up for any one of these important seminars, or SAVE \$40 and sign up for all four at once. Each unique session addresses an important issue you face. Build your business with each innovative strategy we teach. Use them all to develop a profit plan that can't be beat! You won't want to miss any of these critical business seminars, led by business development experts from across the region.

5:00-8:00 p.m.
Howard J. Burnett Center
Washington and Jefferson College,
Washington, PA

\$35 for each session or
\$100 for all four - SAVE \$40

Registration is required!
Sign up now - seats are limited!

Call 724.225.3010 to sign up or learn more.
Sponsored by the Small Business Development Center, University of Pittsburgh.

Logan Law held a Business After Hours to celebrate the completion of their facade through Waynesburg Prosperous & Beautiful. The building is restored both inside and out and provides an elegant place of business for Logan Law. Congratulations on a job well done.



UPCOMING BUSINESS AFTER HOURS

SEPTEMBER
PERFECT
ARRANGEMENT

4:00 p.m. to 6:00 p.m.

Wednesday, September 20, 2006

OCTOBER
LOG CABIN
FENCE COMPANY

4:30 p.m. to 6:30 p.m.

Wednesday, October 4, 2006

Please R.S.V.P. 724-627-5926

Plan to join us for a networking opportunity, and bring business cards.

Members in the Spotlight



Westmoreland County Community College

WCCC Education Foundation Board Expands

The Westmoreland County Community College Education Foundation recently welcomed four new members to its board of directors. Joining the foundation board will be: Morrison F. Lewis, Jr. and Barbara J. Terry of Jeannette, Ralph H. Padgett, Jr. of New Stanton, and Norma F. Samide of Latrobe. The four new members bring the total number of active board members to 24. "We are very excited about the expertise and enthusiasm these new members will bring to the Education Foundation," said Board President Mary Catherine Motchar. Motchar said the board is considering additional members, particularly from Indiana and Greene counties, because the college serves the citizens of those regions with education centers in Indiana and Waynesburg. Rounding out the WCCC foundation board of active members are: Dennis R. Diffenderfer, vice president, and Joseph B. Freiland, treasurer, both of Irwin; James Bendel, secretary, of Latrobe; Cathy Baumann, Eugene J. Dickert, Karl Eisaman, WCCC President Steven C. Ender, Karen Ender, Foundation Executive Director Linda Morlacci, Judith Scheeren, Bud Smail and John Wright, all of Greensburg; Dr. Helen Davis of Mount Pleasant; Dennis DiCicco of New Kensington; Ron Eberhardt of Jeannette; Richard Kacin of Murrysburg; Dr. Daniel C. Krenzski of Lake Wales, Florida; Carol Sue Rocker of Yukon; and William Scalise, North Huntingdon.



Number of Employees: 240 Full Time; 60 Part Time; Years in Business: 41; Community Action Southwest (CAS) has been providing services to residents of Washington and Greene Counties for over 40 years. CAS offers many services to children, families and individuals at all income levels, and is committed to "Helping People. Changing Lives." Programs offered by the agency include Head Start, WIC (Women, Infants & Children), Family Self-Sufficiency, Senior Services and Family Development.

The agency's mission statement sums up the goals of the programs well. "Community Action Southwest serves as the catalyst to mobilize the resources of the entire community to enable families and individuals in Southwestern Pennsylvania to attain the skills, knowledge, motivations and opportunities to become self sufficient."

Washington County: 150 West Beau Street, Suite 304 - Washington, PA 15301 (724) 225-9550

Greene County: 58 East Greene Street - Waynesburg, PA 15370 (724) 852-2893; Toll Free - 1-877-814-0788

Waynesburg Chiropractic Clinic

Dr. Janson, Chiropractor has been in business for 18 years at 3157 Mt. Morris Road, Suite #101 in Waynesburg, Pa. They have served the community with quality chiropractic care to meet the needs of the residents of Western Pennsylvania, Ohio, and West Virginia. Their services include chiropractic spinal manipulation, massage therapy, manual therapy, myofascial release, electrical stimulation, neuromuscular re-education, and inter-segmental traction. They accept major health insurances as well as workers compensation cases and motor vehicle accident cases. Dr. Janson has been well known to the residents of the area. Recently they have reached the 8400 patient milestone and wish to thank everyone for their trust and confidence in referring people in need. Please call to schedule an appointment for relief from the everyday aches and pains. "The Back Stops Here" 724-627-9119.

Upcoming Painting Classes

Greene Academy of Art in Carmichaels, Pa. will hold classes on Saturday mornings. The last day to register is also the last day to withdraw (no refunds after this date). Fees must be paid to register. (If minimum number of students is met, the class fee remains as stated. If minimum is not met, fee goes up \$5 to avoid cancellation) Cost of materials must be paid upon delivery.

October 21st--Beginner's Silk Painting-- Paint 2 silk scarves--1 1x60, machine wash and dry, 100% silk. \$40 class fee includes materials. Doors open at 9 a.m., class begins at 9:15 a.m. Last day to register is Oct. 7. NOTE: Limited to 10 students.

October 28th--Advanced Silk Painting-- Paint 2 silk scarves--1 1x60, machine wash and dry, 100% silk. \$40 class fee includes materials. Learn more complicated techniques - beginner's class or similar experience is required. Doors open at 9 a.m., class begins at 9:15 a.m. Last day to register is Oct. 7. NOTE: Limited to 10 students.

November 11th - Round Saw Blade-- Landscape painting on a small (9.5") saw blade. Simple summer landscape with background hills, a barn, a road and a wagon. Doors open at 8 a.m., class begins at 8:30 a.m. Last day to register is Oct. 28 Class fee is \$15. Materials are extra.

Call Carol Randolph at Studio R to register 724-852-6363.

Welcome New Representatives

Cassie Bryan, Administrative Assistant - Greene County Industrial Development Authority.

Save the Date

Below is a list of major Chamber dates for 2006 and 2007. Be sure to include the dates on your calendar now.

November 18

Annual Membership Banquet

December 2

Annual Christmas Parade - 2 p.m.

April 27

3rd Annual Secretary's Day Luncheon

May 4

Annual Golf Outing

May 11

W.C.E.S. Career Day

Welcome New Members



Mail, Boxes and More, South

Mrs. Linda Enia, Business Manager
25 North Morgan Street
724-852-1311 Fax: 724-852-1312
mbmswaynesburg@hotmail.com
1 employee

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Evergreen Assisted Living

Mr. Earl Bugaile,
Community Relations
25 Glade Avenue

724-627-4125 Fax: 627-4126
bugaile@pulsenet.com

2 full-time, 8 part-time employees
Assisted Living Residence

Allan's Waster Water Service, Inc.

Mrs. Carolyn Shipman, Vice-President
1487 Toms Run Road
Holbrook, Pa 15341
724-499-5601
724-499-5923 fax
allanswaste@hotmail.com

Waste Water Trucking and Septic Repair
14.5 employees

Referred by Tim Frye of Prompt Quality
Painting

Laskody Artistic Portrait Design

Randy & Autumn Laskody
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724-627-7567

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Brentwood 412-881-1600	Claysville 724-663-7723	Greensboro 724-943-3581	Pioneer 724-499-5136	Washington 724-225-5300	Waynesburg 724-852-1715



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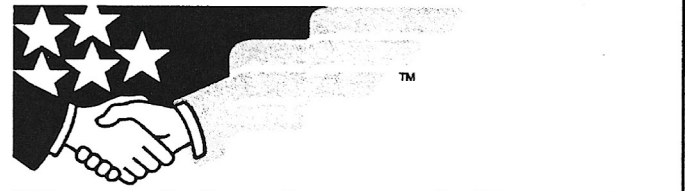
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 CARMICHAELS OFFICE: 101 West George Street • PO Box 397 • Carmichaels, PA 15320 • (724) 966-5053
 WAYNESBURG DRIVE-THRU: Intersection of Routes 19 & 21 • Waynesburg, PA 15370 • (724) 852-2203
 UNIONTOWN DRIVE-THRU: McClellandtown Rd • Uniontown, PA 15401 • (724) 430-2889
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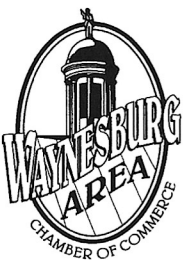
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