

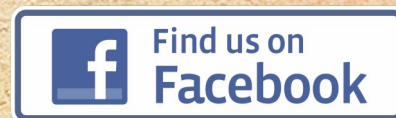


October 2022

CHAMBER CHATTER

The Official Newsletter of the
Greene County Chamber of Commerce

Phone: (724) 627-5926
Email: info@greenechamber.org
www.greenechamber.org



Sponsored by:



2022 Annual Greene County Chamber of Commerce Membership Banquet

A relaxed evening of enjoyable networking with
your fellow Chamber members.

Thursday October 27th, 2022
Valley View Farm

102 Orndorff Road Waynesburg, PA

5:30 - 7:30 pm

Business Casual Attire

\$40 per person

RSVP by October 21st
info@greenechamber.org



MENU

Chicken Marsala
Garlic Mashed Potatoes
Green Beans
Tossed Salad
Rolls
Mixed Desserts
Iced Tea

CASH BAR

Wine & Beer
provided by
Thistlethwaite Vineyards

AWARDS

Distinguished Service

Jack & Peggy Rock
the late John Brodak

McCracken Legacy

Hilltop Packs & Coffee Company





Greene County Chamber of Commerce 34th Annual Membership Meeting & Banquet Sponsorship Opportunities

The 34th Annual Membership Meeting and Banquet will be held on Thursday, October 27th, 2022, at Valley View Farm in Waynesburg. The evening will feature a recap of the year's accomplishments, plans for the coming year, special recognition of members and the presentation of the Distinguished Service Award to Jack and Peggy Rock, the Posthumous Distinguished Service Award to John Brodak and the McCracken Legacy Award to Hill Top Packs and Coffee Company.

Several special contributor levels will allow members business to advertise and support the event. We are writing to encourage you to become a sponsor of this worthwhile annual event. Contributors are asked to pledge at one of five levels.

Diamond - \$750 Platinum - \$500 Gold - \$300 Silver - \$200 Bronze - \$100

All sponsors will be listed in the evening's program and will receive special recognition in "Chamber Chatter" the monthly newsletter as well as on the Chamber's eBlast and social media pages.

Yes, I'd like to contribute to the Annual Membership Meeting and Banquet and receive special recognition at the following sponsorship level:

_____ Diamond Program Sponsor - \$750

_____ Platinum Program Sponsor - \$500

_____ Gold Program Sponsor - \$300

_____ Silver Program Sponsor - \$200

_____ Bronze Program Sponsor - \$100

Business Name as it is to appear in program: _____

MUST BE RECEIVED BEFORE PRINTING DEADLINE OF October 21st

Please make checks payable to Greene County Chamber of Commerce

_____ Payment is enclosed

_____ Please send invoice

_____ Pay by Credit Card

You may also pay online at our website — www.greenechamber.org

Contact Name: _____ Contact Phone: _____

Contact Email: _____



Legislative Breakfast

THURSDAY, OCTOBER 13TH
THE HAMPTON INN - WAYNESBURG
8AM-9AM

\$15 PER PERSON

PAY BEFORE OR AT THE DOOR

Alex Halper, Director of Government Affairs for the PA Chamber of Business and Industry will review the business climate statewide and seek information from our local business community to further their work of statewide advocacy on behalf of all Pennsylvania businesses.



RSVP AT
INFO@GREENECHAMBER.ORG



Now Available!

The 2022 Dr. Nancy I. Davis Memorial Scholarship for Educational Support Application

Presented by:
The Greene County Historical Society for History Classroom Support

Applications must be submitted by
Monday, October 31st.



www.greenechamber.org info@greenechamber.org

RESPOND NOW!

SMALL BUSINESS CREDIT SURVEY



FEDERAL RESERVE BANKS of
Atlanta • Boston • Chicago • Cleveland • Dallas • Kansas City • Minneapolis
New York • Philadelphia • Richmond • St. Louis • San Francisco

Small Business Owners: Make your voice heard!

The Pennsylvania SBDC is partnering with the Federal Reserve on the 2022 Small Business Credit Survey.

Deadline: November 4, 2022

This survey reaches thousands of small businesses like yours and provides vital information to policymakers who are weighing decisions that affect small businesses. This year's questionnaire asks about business conditions and financing needs. The survey is open to businesses currently in operation, those recently closed, and those about to launch. All responses are confidential.

The survey takes about 10 minutes to complete.

Please click [here](#) to complete the survey.

CHRISTMAS RAFFLE \$3,550 IN GIFT CARDS & CASH!

Benefits Greene Chamber
of Commerce.
Winning number taken from
the first official 7:00 PM PA
pick 3 daily number on

NOV 17th

GIFT CARD/CERTIFICATE/CASH

- \$25 4 Seasons Gift Card
- \$25 5 Kidz Kandy
- \$50 Christmas Cash
- \$50 Bee Graphix
- \$50 Dunkin' Donuts
- \$50 Christmas Cash
- \$25 Canonsburg Cake Company
- \$133 Round for 4 with Golf Cart
- \$50 Christmas Cash
- \$50 Hungarian Smokehouse
- \$50 Do'Terra Essential Oils
- \$25 Christmas Cash
- \$500 EQT REC Center
- \$50 Fashion Shop
- \$50 Christmas Cash
- \$100 Fox Ford "The Works"
- \$55 Mankind Gentleman's Cuts
- \$25 Casa Capri Pizza
- \$50 Greene County Tourism Puzzle, T-shirt, & Crock
- \$30 Waynesburg Hampton Inn Overnight Stay
- \$159 High Street Hair
- \$50 Hill Top Pack Coffee Company
- \$25 Christmas Cash
- \$100 Visa
- \$100 Christmas Cash
- \$50 Kiln to Table
- \$25 Lippencott Alpacas Farm Store
- \$50 Big Lots
- \$25 McDonalds
- \$25 Christmas Cash
- \$100 Mickey's Mens Store
- \$25 Hideaway Candle Bar
- \$100 Olive Garden
- \$50 Fruition Bowls & Brews
- \$25 Walmart
- \$100 Wayne Lumber & Supply
- \$50 Pampered Chef
- \$50 Sunoco Gift Card
- \$25 Christmas Cash
- \$100 Scotty's Pizza
- \$57 Home Movie Gift Basket
- \$50 Scentsy Gift Basket
- \$55 Sheetz
- \$25 Christmas Cash
- \$100 The Perfect Arrangement Floral & Gifts & Lily Bee's
- \$25 Thistlethwaite Vineyard
- \$25 Dickey's Barbecue
- \$25 Visa
- \$100 Sherwin Williams
- \$25 Embroid'em
- \$50 Waynesburg Giant Eagle
- \$50 Waynesburg Milling Company
- \$25 Essentially Kind
- \$100 Your Cookie Rookie
- \$25 GetGo
- \$16 Momma Martins
- \$50 5 Kidz Kandy
- \$50 Salon Diem
- \$50 The Tea Shoppe
- \$20

DONATED BY:

- 4 Seasons Lawn & Garden
- 5 Kidz Kandy
- Back Bay Catering
- Bee Graphix
- Belfor Property Restoration
- Berkshire Hathaway
- Canonsburg Cake Company
- Carmichaels Golf Course
- Chuck's Collision
- Community Bank
- Do'Terra Essential Oils - Kelly Mackey
- Elysian Fields Farm
- EQT REC Center
- Fashion Shop
- First Federal Savings & Loan
- Fox Ford
- Greene County Historical Society
- Greene County Industrial Development, Inc.
- Greene County Tourism
- Hampton Inn - Waynesburg
- High Street Hair
- Hill Top Packs Coffee Company
- Hoy's Construction
- Jeff McCracken
- KM Enterprises
- Kiln to Table
- Lippencott Alpacas
- Lisa Brown Agency-Allstate Insurance
- Marthinsen & Salvitti
- McCracken Pharmacy
- Mickey's Mens Store
- Mike Belding
- Mountain State Waste
- My Benefit Advisor
- New Way Excavating
- Padget Business Services
- Pampered Chef - Amy Chess
- Pecjak's Sunoco
- Respi Center Personal Care Home
- Scotty's Pizza
- Senior LIFE Greene
- Senior LIFE Greene
- Sheetz
- State Representative Pam Snyder
- The Perfect Arrangement Floral & Gifts & Lily Bee's
- Thistlethwaite Vineyard
- Trader's Plumbing & Heating
- V.F.W. Post #4793 Auxiliary and Cooties MOCA Auxiliary #33
- Wade's Body & Frame Shop
- Washington Health System Greene
- Waynesburg Giant Eagle
- Waynesburg Milling Company
- Wilson Accounting
- Your Cookie Rookie
- Anonymous
- Anonymous
- Anonymous
- Anonymous
- Anonymous

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UNCLAIMED
PRIZES
BECOMES
THE
PROPERTY
OF THE
CHAMBER

If interested
Email: info@greenechamber.org
Call: 724-627-5926



Member in the Spotlight

GREENE TREATMENT CENTER



Greene Treatment Center (GTC) provides a wide range of services, organized within a comprehensive therapeutic outpatient environment: screening and assessment, diagnostic determination, comprehensive individual treatment planning, individual and family counseling, medication management (methadone, suboxone, sublocade, vivitrol), crisis intervention, group counseling, educational programming, referrals to community resources, case management, overdose prevention education, medical consultation, discharge planning and center of excellence services.

GTC is open to dispense medication Monday through Friday 5 am to 1 pm, and Saturday 5:30 am to 9:30 am. (Sunday the clinic is closed, and patients receive take home medication as per the approval received from the State Opioid Treatment Authority.)

Intakes are completed daily during the week. Both appointments and walk ins are welcome, and several medical insurances are accepted.

The treatment team includes certified substance abuse counselors, nursing, NP and Medical Director.

Families are encouraged to participate in our educational programs and can participate in clinical programs or services with the persons served, with consent or legal right.

Awarded the Center of Excellence (COE) in 2021, participants in the COE program are those who receive medical assistance and have a diagnosis of opioid use disorder (OUD). Our COE Team addresses individual treatment and non-treatment needs to help those with OUD remain engaged in treatment and progress throughout their recovery.



FALL BUSINESS BOOTCAMP

NO COST TO ATTEND but must pre-register!

Held at Community Foundation of Greene County

108 East High Street Waynesburg, PA

Noon - 1:00 PM



S B D C
PENNSYLVANIA



PADTEP

Pennsylvania Digital Transformation
& eCommerce Program

Sponsored by:



WASHINGTON COUNTY COUNCIL
ON ECONOMIC DEVELOPMENT

Thursday, October 6th, 2022 Launching Online Sales

This in-person discussion discusses the importance of creating and launching online sales through a secure website.

The benefit to your business:

- *365/24/7 business presence (no opening time restrictions)?
- *Wider reach - can sell to anyone, anywhere?
- *Increase customer retention?
- *Market business better?
- *Competitive Edge?

Attendees will learn the steps to sell online including:

1. Choosing what Products / Services you want to sell.
2. Prepare your content.
3. Choose the right domain name.
4. How to build your online store.

A boxed lunch will be provided by 5 Kids Kandy and will contain an Italian wrap, broccoli salad, chips and dessert.

Tuesday, November 8th, 2022 Marketing on a Shoestring

Getting your business online is one thing, making sure the content is engaging and actionable is another. Now, more than ever, businesses need to have a strong brand and web presence. Doing so can seem overwhelming, from a time and monetary perspective. This discussion will go over tips and tricks to marketing online that cost \$0! We will go over no cost solutions to help you create and diversify your marketing, such as Canva, Unsplash, Bit.ly, and a few other free programs.

Attendees will be able to:

- Recognize no cost tools to help them grow their marketing
- Take a deeper dive into Canva and create their own marketing content
- Learn how to apply these tools to their own marketing techniques
- Diversity their offerings and create a strong online presence

Audience:

- Startup businesses and marketing beginners
- Established businesses looking to diversify their marketing
- Individuals new to business marketing and design

A boxed lunch will be provided by Kiln to Table and will contain a chicken salad wrap with side salad, chips and dessert.



Register at

INFO@GREENCHAMBER.ORG



IN THE NEWS

Waynesburg University again named a U.S. News & World Report Best Value School

Waynesburg University was once again named a Best Value School among both private and public universities in the northern United States by U.S. News & World Report for 2023.

This marks Waynesburg's fifth consecutive year on U.S. News & World Report's Best Value Regional Universities North list, which recognizes schools for their high-quality academic programs combined with low costs.

"We are proud that Waynesburg University continues to be recognized nationally for its value and outcomes," said Waynesburg University President Douglas G. Lee. "We take seriously our ability to consistently offer a private, Christian education that is affordable and accessible."

Waynesburg ranked No. 3 among the 14 Pennsylvania schools listed. Seventy-eight schools in total across Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Pennsylvania, Rhode Island and Vermont earned the best value ranking.

The U.S. News & World Report's 2023 Best Value Schools Ranking examined the following four variables: ratio of quality to price; need-based aid; percentage of need-based aid recipients awarded scholarships or grants; and the percentage of a school's total costs for 2021-22 covered by the average need-based scholarships or grants to undergraduates.

Tuition, room and board at Waynesburg is now more than \$13,000 below the national average for private, non-profit, four-year colleges, and more than 90 percent of Waynesburg students receive some form of financial aid each year.

Waynesburg was also included on U.S. News & World Report's Best Regional Universities North list, as well as the Top Performers on Social Mobility Regional Universities North list.

To view a complete list of Waynesburg University rankings, or to learn more, visit waynesburg.edu/value.

GREENE COUNTY RE-ENTRY CONFERENCE

& Community Resource and Job Fair

NOVEMBER 4, 2022
8:30AM - 9:00AM SIGN IN
9:00AM - 1:00PM CONFERENCE
ADMISSION IS FREE
BREAKFAST PROVIDED

**GREENE COUNTY
FAIRGROUNDS**
107 FAIRGROUNDS ROAD
WAYNESBURG, PA 15370
REGISTER AT [GREENERENTRY.EVENTBRITE.COM](https://greenerentry.eventbrite.com)

Arrest Record & Expungement
On-site Applications with Employers
Employment and Training Opportunities
Housing and Legal Services

Hosted by
Commissioner Mike Belding, Chair
Commissioner Betsy McClure
Commissioner Blair Zimmerman



Beaver County • Greene County • Washington County

MANAGING SOCIO-ECONOMIC FORCES IMPACTING EMPLOYEE BENEFITS

After years spent trying to maneuver the impacts of the Affordable Care Act, small business owners have found themselves further burdened over the past couple years from various pandemic, social and economic forces. With many decision makers facing urgent needs to trim costs, a reduction or even elimination of employee benefits has undoubtedly been discussed by many of these same business owners at one time or another.

Most people already know that health insurance premiums represent a major portion of a company's operating budget, but the combination of reduced overall revenue and increased insurance costs have created a financial burden most companies have not previously experienced. At the same time, employers know how much their staff values employee benefits and that eliminating them could risk losing key employees.

Fortunately, there are options available to employers who are facing this difficult decision and the staff at My Benefit Advisor can help. By understanding your business circumstances and employee demographics, we can tailor solutions involving creative strategies and the latest industry tools. Professional Employee Organizations, Discount Programs and Individual Coverage HSAs have all enabled employers to achieve their employee benefit objectives during these challenging times.

The Greene County Chamber of Commerce offers its members access to My Benefit Advisor as a solution for employee benefits, including voluntary offerings. For more information about My Benefit Advisor, visit our website at greene.mybenefitadvisor.com or contact Mike Galardini at (800) 377-3539.

MYBENEFIT
ADVISOR



Removing Barriers To Borrowing

Do you own a small business that has been in operation for less than three years? Are you finding it hard to access financing to expand?

If so, Southwestern Pennsylvania Commission (SPC) is hosting a free webinar, led by our Manager of Commercial Lending, Steve Meredith. This will help business owners understand common barriers to borrowing, and how to overcome those obstacles.

Some topics will include:

- Ensuring Strong Credit History
- Proper Business Planning
- What Equity Injection Means
- How Collateral Works
- How to Meet Economic Development Metrics



Please, join us for this **free** webinar:
November 8, 2022 at 1pm

RSVP to Lduffy@spcregion.org by November 2, 2021

OCTOBER *Local Chamber of Commerce Month*



COMMONWEALTH OF PENNSYLVANIA
OFFICE OF THE GOVERNOR

GREETINGS:

It is my pleasure to join with the Pennsylvania Chamber of Business and Industry to support October 2022 as Local Chamber of Commerce Month in Pennsylvania.

Since its inception, the Pennsylvania Chamber of Business and Industry has served and advocated for Pennsylvania businesses. Our local chambers of commerce play a critical role in supporting the needs of our vibrant business community and are essential to the commonwealth's continued economic growth and advancement. As my administration works hard to retain current and create new family sustaining jobs by supporting business and industry throughout the commonwealth, I am grateful for our local chambers of commerce for the invaluable role that they play in ensuring that businesses new and old can continue to prosper in Pennsylvania. I commend Pennsylvania's local chambers of commerce for representing thousands of businesses, and I am certain their efforts to enhance our communities will serve as an inspiration across the commonwealth for years to come.

As Governor, and on behalf of all citizens of the Commonwealth of Pennsylvania, I am honored to support October 2022 as Local Chamber of Commerce Month. Please accept my best wishes for continued success.



Tom Wolf
TOM WOLF
Governor
October 2022

2022 Calendar of Events

Mark your
calendars!

Thursday, October 27th - Annual Banquet and Awards Presentation, Valley View Farm

Monday, October 31st - Deadline - Dr. Nancy I. Davis Classroom Support Scholarship
presented by the Greene County Historical Society

Tuesday, November 8th - Fall Business Bootcamp Part Two, Community Foundation
Meeting Room

Thursday, November 10th - Holiday Mix & Mingle, Hampton Inn Waynesburg

Thursday, November 17th - Christmas Cash & Gift Card Raffle Winner Drawn

Saturday, November 26th - Small Business Saturday

Saturday, December 3rd - 84th Annual Christmas Parade

MORE DETAILS TO FOLLOW!

Questions? Call or email us!

724-627-5926

info@greenechamber.org

Save the Date for the Christmas Parade
being held on High Street once again!

Saturday, December 3rd at 2 pm

LOOKING FOR OPPOTUNITIES TO PROMOTE YOUR BUSINESS?

BUSINESS
CONNECTION
LUNCHEON

WIBB
Women in Business
Breakfast

ENEWSLETTER

Sponsor one of our upcoming
Events, Eblasts, or eNewsletters!

BUSINESS
AFTER
HOURS

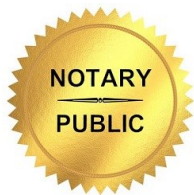
eBlast

Coffee
&
COMMERCE

Please contact us at
melody@greenechamber.org

724-998-2386

724-627-5926



Curbside or In-Office Notary!

Notary is available by appointment. Notary work (excluding title transfers) is free to chamber members as part of your membership benefits.

Email melody@greenechamber.org

or call 724-998-2386
to schedule an appointment.

Place Your Ad Here!

Contact
melody@greenechamber.org
for more information!



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Want To Volunteer But Don't Know How To Get Started?

R S V P TODAY!

RSVP (Retired & Senior Volunteer Program) of Greene County offers meaningful and rewarding volunteer opportunities for adults ages 55 & over.



**AmeriCorps
Seniors**

Benefits of Volunteering:

- Supplemental Accident Insurance
- Mileage Reimbursements
- Opportunity to Meet New People
- Make a Difference in your Community

RSVP volunteers may serve as:

- Financial Literacy Course Instructor
- Food Bank/Pantries
- Home Delivered Meals Drivers
- Store to Door Grocery Delivery
- Telephone Reassurance
- VITA (Volunteer Income Tax Assistance) Tax Preparer



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Member Services Director, at
kcoss@eqtreccenter.org

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Sean F. Pieramici, M.D.
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lorinda.t@millenniumhospitality.com

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or search our Physician Finder at whs.org



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Community Bank