

March 2021 CLATER CL

The Official Newsletter of the Greene County Chamber of Commerce

Phone: (724) 627-5926 Email: info@greenechamber.org www.greenechamber.org



WOULD YOU PAY IT FORWARD?

As we approach the one year mark since our lives in Greene County changed dramatically, many of our member businesses are still struggling to make ends meet. Several industries have been especially hard hit during the pandemic as many closures and restrictions were placed on them. Restaurants, salons, retailers, destinations, etc. saw their ability to do business curtailed and even stopped completely. But on the flip side of the equation, other industries were able to adapt and pivot their operations and in some cases thrived beyond their pre-pandemic projections.

As a new project of the chamber to help those members who are suffering the most, the Pay It Forward project is collecting donations from members to help other members who are struggling. The first phase is helping those members pay their 2021 annual dues. Small, for-profit businesses, sole proprietors, and local non-profits are among some of the hardest hit. You may select a member to help or contribute an amount to go into a pool to help those in need and you can do so anonymously if you prefer. Keeping those businesses in good standing allows them to continue to access all of their member benefits and promotional opportunities.

We have had several members come forward already to help their fellow members. Are you willing to give back to pay it forward? If you are, please contact the chamber for more details at melody@greenechamber.org



ASK THE EXPERTS

Who: Local and regional businesses (no matter the size) as well as individual community members





What: Ask the Experts: COVID Vaccines — Atif Saeed, M.D.,
Infectious Disease, Washington Health System and
Margaret (Peggy) Brown, PharmD., BCPS, Director of Pharmacy,
Monongahela Valley Hospital

When: Friday, March 5, 10 - 10:30 a.m.

Where: Zoom

Why: To learn from the experts at WHS and MVH — this is your chance to ask questions regarding COVID-19 and the vaccination process in our region

Details: Please submit questions you would like our experts to answer on the Zoom call to Brian@peterstownshipchamber.com by Monday, March 1. All questions and answers will be available after the call at www.whs.org and www.monvalleyhospital.com

Sponsored by:

















Members in the Spotlight

y.

First Federal of Greene County announces record year-end assets



During its annual meeting of members Jan. 27, First Federal Savings and Loan Association of Greene County announced it had ended 2020 with record year-end assets of \$998.5 million.

"This has been a year unlike any other year in our Association's history," said Charles W. Trump, Jr., President/CEO of First Federal of Greene County.

Against the backdrop of a global pandemic, a national election, social unrest and record low interest rates, First Federal of Greene County last year also recognized a significant change in the retirement of its ninth President/CEO, Judi Goodwin Tanner.

"For 37 years, Judi served our Association with considerable focus and a selfless commitment," Trump said. "Her leadership of nearly 8 years continued a tradition of compassion and care for our organization and its employees. Personally, I will remain incredibly grateful for her mentorship and support."

Tanner continues to serve on First Federal's 8-person Board of Directors alongside Trump, Chairman John E.

Mariner, Gregory A. Parsons, Jay S. Hammers, Murray W. Hoy, Stephen M. Neubauer and Douglas A. Wilson. During the annual meeting, Hoy, Trump and Wilson were re-elected to 3-year terms on the Board. Henry T. Cochran and Scott S. O'Neil serve as Directors Emeritus.

Also during the Association's annual meeting, Trump was re-elected President/CEO, and the following Association officers were once again elected: Chad M. Moore, Executive Vice President; Barbara L. Galica, Vice President; Cynthia A. Crouse, Vice President; Jeffrey B. Widdup, Vice President; Courtney A. Schroyer, Vice President/Chief Financial Officer; Kathleen M. Toth, Vice President/Secretary; Terry L.



Clutter, Vice President/Treasurer; Danielle R. Tobusto, Assistant Secretary/Assistant Treasurer; and Sarah A. Westfall, Assistant Secretary.

Despite the difficulties of the year, First Federal ended 2020 with an increase of \$56 million in deposits to end the year at \$847 million. Loans closed for 2020 totaled \$127 million, to end the year at \$637 million. Both are increases over 2019 and remarkable accomplishments in a year marked by uncertainty and stress.

"Undoubtedly, the ability to navigate and thrive in this tumultuous year was only possible through the perseverance, commitment and dedication of our employees," Trump noted in his President's Report.

"It has been said that adversity builds character and that people make the difference," Trump added. "This past year has clearly proved both notions to be true."

In addition to praising employees for their part in the Association's success, Trump recognized the Directors for their commitment to employee and customer safety and their focus on embracing technological advances that helped deliver uninterrupted service to customers.

"Our Board of Directors has demonstrated a complete and certain commitment in maintaining a strong technology front, with continued support for future enhancements," Trump reported.

One change on the horizon is the brand modernization of First Federal's mortgage loan origination subsidiary in Morgantown, W.Va. Known as First Greene Service Corporation since its opening in 1988, the subsidiary will now officially be known as First Greene Mortgage, a change that will herald a year of better brand visibility.

Due to its enduring stability, First Federal of Greene County was once again awarded the prestigious Bauer Financial "5-Star Rating." This superior rating has been awarded to the Association for the past 130 quarters, or more than 32 years. The rating is based on the Association's capital level, asset quality, historical trends and loan delinquencies, among other factors.

"The Association is in a strong capital position entering 2021 and stands ready to continue its standard of excellence in service to its customers, generosity to its communities and support to current and future generations," Trump noted. "A sincere thank you to all of the employees, officers and directors for the teamwork and endurance in this incredible year.

"I pray that 2021 brings health, calm and comfort, as we remain steadfast and unified in making First Federal of Greene County the best it can be."

Since 1924, First Federal Savings and Loan Association of Greene County has served the residents of Southwestern Pennsylvania through a combination of traditional deposit and loan products and evolving technological convenience. From checking and savings accounts to mortgage and home equity loans, from online bill pay to mobile banking, First Federal of Greene County offers a variety of services to its customers, all while remaining committed to being "The People You Know, The People You Can Trust." Based in Waynesburg, Pa., First Federal of Greene County maintains eight offices in Greene, Fayette and Washington counties in Pennsylvania, and a loan origination subsidiary, First Greene Mortgage, in Morgantown, W.Va. For more information, visit www.firstfederalofgreene.com.

Welcome New Members!

Roberta Godisart

Individual Member 724-998-5481 roberta0520@hotmail.com

New Representative

Greene Treatment Center

Diana Chekrallah dianachekrallah @yahoo.com





WASHINGTON-GREENE REALTORS ASSOCIATION FOOD DRIVE

Washington-Greene Association of Realtors (WGAR) sponsored a food drive on Saturday, February 20th.

Collections for Greene County were taken at The Baily Agency to benefit Corner Cupboard Food Bank. Over 400lbs of food was collected in addition to cash

donations! Keep your eye out for our next one.



Pictured left to right: Keith Herrington, Whittany Herrington, Brittany Herrington-Tubbs with Berkshire Hathaway HomeServices The Preferred Realty, Autumn Lee with Baily Real Estate and Thom Trunzo with Coldwell Banker Real Estate Services

















Board of Trustees honors President and Mrs. Lee's leadership through establishment of endowed award

The Waynesburg University Board of Trustees recently established the Douglas G. and Kathryn D. Lee Servant Leadership Endowed Award to recognize President and Mrs. Lee's outstanding leadership of Waynesburg University throughout the ongoing challenges faced during the coronavirus pandemic.

The award, which will be given annually at the University's Commencement Ceremony, will be presented to one graduating student who has demonstrated exceptional leadership qualities over the course of their time at Waynesburg University in the mission focus areas of faith, learning and serving. The award recipient will receive a monetary award of at least \$1,000.

The award is intended to recognize an individual with an exceptional ability of providing leadership to make a positive impact on others within the Waynesburg University community, in their home community, or anywhere in the world.

Nominations are currently being accepted and can originate from both within and beyond the University community; community members, businesses, churches, non-profits, etc., are encouraged to participate. To learn more about award criteria or to submit a nomination, visit Waynesburg.edu/leeaward.

"It is our hope that the Lees' example of servant leadership, values, courage, fortitude, humility, dedication and inspirational vision continue to encourage, inspire and motivate others to live lives of purpose for the glory of God," said James R. Lowe Jr., chair of the Board of Trustees.

Founded in 1849 by the Cumberland Presbyterian Church, Waynesburg University is located on a traditional campus in the hills of southwestern Pennsylvania, with an additional site for graduate and professional studies in Southpointe. The University is one of only 22 Bonner Scholar schools in the country, offering local, regional and international opportunities to touch the lives of others through service.

Small Business Expansion Loans Now Available

The Southwestern Pennsylvania Commission (SPC) is offering small business expansion loans at an interest rate of 1% through the Appalachian Regional Commission (ARC) Revolving Loan Fund.

The offer is open to any small businesses in the region that are looking to finance a building purchase, a renovation project, or an equipment purchase, please feel free to contact Steve Meredith of the SPC at 412-391-5590 @ ext 325 or **Don Chappel at the Greene County Industrial Development Corporation (724-852-2965)** for additional information.



Waynesburg U. Nursing Dept. to assist WHS in COVID-19 vaccination roll out

Waynesburg University's Department of Nursing will assist Washington Health System (WHS) administer COVID-19 vaccinations throughout Greene and Washington counties in accordance with the Pennsylvania Department of Health's distribution guidelines.

"As WHS began planning to expand COVID vaccine access for local residents, we knew that we would need a team of professionals to help us," said Barb McCullough, vice president of human resources at Washington Health System. "WHS was excited to learn that the University could assist us with staffing our new vaccine clinics, and it was a natural fit based on our ongoing partnership with the University."

Nursing students and faculty will help staff the vaccination sites in order to help alleviate the demand for qualified health professionals, as WHS nurses are focused on caring for COVID-19 patients.

"We are beyond grateful for the service and healthcare that WHS frontline staff has been providing throughout the coronavirus pandemic. It has been a long road for them, and we are glad our nursing students and faculty can help alleviate the additional workload of manning vaccination sites," said Stacey Brodak, vice president for Institutional Advancement and University Relations at Waynesburg University.

This experience will provide students with opportunities to participate in mass immunization clinics in the community under clinical faculty supervision, as well as apply principles of population health in a real-time setting. A four-person team is required to inoculate one person, and nursing students will be trained to fill each role. Students of other majors may also fill other various roles, creating an opportunity for cross disciplinary volunteer work.

In preparation, nursing students participated in a COVID-19 <u>Vaccination Clinic Simulation</u> on the campus of Waynesburg University. The overall goal of the simulation was to foster student confidence and competence in preparing for participation in the community vaccination clinic.

The partnership between Washington Health System and Waynesburg University began several months ago as WHS provided medical expertise for the University's comprehensive health and safety plan for continued operations during the COVID-19 era. For more information, visit whs.org/covid.



UNDERSTANDING COBRA

The Consolidated Omnibus Reconciliation Act (COBRA) is a federal law that requires employers with 20 or more employees to offer continuing coverage to individuals who might otherwise lose their health benefits due to a qualifying event. Some states have similar laws for smaller groups. These qualifying events that could trigger COBRA are:



- An employee's termination of employment, unless for reasons of gross misconduct
- An employee's reduction in hours of employment
- A strike or walkout
- The company's bankruptcy

In the situations above, the employee and any covered dependents are entitled to 18 months of continued coverage through COBRA.

Additionally, the spouse and/or children of a qualified employee are entitled to 36 months of coverage as a result of:

- Death of the covered employee
- Divorce or legal separation
- The employee becoming eligible for Medicare benefits
- A dependent child ceasing to be eligible under the employee's medical plan

Once a qualifying event occurs, the employer is required to send the employee a notice within 14 days informing them of their eligibility. Normally, the employee has 60 days to accept coverage which can carry a premium of 102% of the group premium (the extra 2% is an optional administrative fee the employer may include). The coverage under COBRA would be the same coverage the employee had on the group plan.

The Greene County Chamber of Commerce offers its members access to My Benefit Advisor as a solution for employee benefits, including voluntary offerings. For more information about My Benefit Advisor, visit our website at greene.mybenefitadvisor.com or contact Mike Galardini at (800) 377-3539.

This e-mail and any files transmitted with it may contain confidential and/or privileged material. This e-mail is intended solely for the use of the individual or entity to whom it is addressed. If you are not the intended recipient or have received this e-mail in error, please notify the sender by replying to the sender. After notifying the sender of the error, you should immediately delete this e-mail from your system. Please be aware that any unauthorized disclosure, dissemination, distribution, duplication or use of the e-mail contents or any attachments therein is strictly prohibited.

31st ANNUAL CHAMBER OF COMMERCE SCHOLARSHIP APPLICATIONS NOW AVAILABLE

The chamber is now accepting applications from graduating seniors for our 31st Annual Chamber of Commerce Scholarship they will award this May in the amount of \$1,500. In addition, the winner will also receive a laptop compliments of PCsquared in Waynesburg.

Our scholarship program is open to any Greene County resident who will be a graduating high school senior in 2021.

The chamber urges all high school seniors who have been accepted to a College or Technical School as an incoming freshman this Fall and have maintained a cumulative grade point average of 3.0 or better while in high school to apply for this scholarship.

Applicants will be required to write an essay and furnish a completed application and letter of acceptance. Applications are available to be printed directly from the Chamber website at www.greenechamber.org or by emailing melody@greenechamber.org. The top scoring applicants may be interviewed by a panel of judges as part of the application process.

Completed applications must be submitted no later than Thursday, April 15th. The winner will be announced in early May.

For more information, please contact the chamber office at 724-627-5926 or email to melody@greenechamber.org

Rotary Club Accepting Scholarship Applications

Each year the Rotary Club of Waynesburg awards scholarships to worthy high school students. The awards are selected based on academic performance, community service involvement, letters of recommendation and the student's response the essay question, "What does the Rotary motto, 'service above self', mean to you?"

"Annually, the club selects two \$1,000 recipients from the applications received", shared the club's scholarship chair, Melody Longstreth. "The committee is always very impressed by the quality of our applicants and enjoy learning about the many talented and generous students we have here in Greene County."

The scholarship is open to graduating high school seniors who reside in Greene County. Applicants must provide a brief essay, 400 words or less, on what the Rotary motto, "Service Above Self" means to them. A list of community service experiences, including dates and a brief description of each must also be submitted. Along with a list of school organizations to which the applicant belongs to, any offices held and any work experience if applicable. In addition, two letters of recommendation from a teacher, school administrator, employer, Pastor, or other adult who has knowledge of the student's qualifications.

Applications may be obtained by emailing a request to Rotary Scholarship Chair at melody@greenechamber.org. The deadline to apply is Thursday, April 15, 2021.

Pennsylvania Free Enterprise Week - Preparing tomorrow's workforce!

As we recover from a very difficult and challenging year, our members, maybe even you, will be looking for employees with the knowledge and skills to get their businesses back on track. For years we've supported a program that arms high school students with the tools to be our next great employees – Pennsylvania Free Enterprise Week (PFEW). This award-winning summer business education program immerses high school students in the exciting world of modern business and free enterprise with one goal in mind – to properly prepare them for the demands of the 21st century workforce.

Offered by the Foundation for Free Enterprise Education (FFEE), PFEW is a proven, reliable component of workforce development that brings together students and business people for a powerful hands-on learning experience. PFEW annually holds multiple week-long sessions in July and August on the campuses of Lycoming College and the Pennsylvania College of Technology. Since 1979, more than 46,000 young Pennsylvanians and countless PA companies have benefitted from this unique program.

At PFEW, students form teams and run a modern manufacturing company. Using a powerful college-level



business simulation, they run their company for the equivalent of three years, making the same decisions real executives make. Each team is paired with a volunteer business mentor who imparts invaluable real-world perspective. Teams are responsible for two judged presentations - a mock shareholders annual meeting and an advertising presentation, where they must demonstrate in-depth knowledge of all facets of business operations. The week is highlighted by Speakers delivering inspiring messages directed at the students' personal and professional development. An ethics case study, other business-related activities and the college experience round out this exciting week.

There's no more urgent work than preparing our young people for careers in our community, but why PFEW? In the words of 2019 PFEW graduate Brina Cartagenova: "This week at PFEW will resonate with me for years to come, for it is an eye-opening experience for Pennsylvania youth. Arriving as wide-eyed, eager children and leaving as empowered, confident leaders, PFEW students go through an academic cultivation like no other." Brina describes PFEW perfectly – cultivating our next great generation of empowered, confident leaders. No other model educates students like PFEW, and that's why we proudly support it.

The pandemic forced the cancelation of PFEW last summer, but there will be PFEW this summer. FFEE is ready for an in-person or remote program because our students need this education more than ever. I encourage you to provide sponsorships for our local students and, if possible, volunteers for the sessions. Every student attends PFEW on a fully tax-deductible \$625 sponsorship donated by a business, foundation, organization or individual. FFEE is an approved Educational Improvement Organization through the PA Educational Improvement Tax Credit (EITC) program, and all programs are eligible to receive EITC funding.

FFEE offers two additional programs that prepare students for success and provide incredible value to our young people and our business community. The Stock Market Game TM (SMG) teaches students in grades 4-12 about investing and financial literacy, and the Speaker Series helps students explore careers and fulfill state mandated Career, Education and Work (CEW) standards. All Foundation programs have one goal in mind – preparing our young people for successful careers in Pennsylvania. If you would like to learn more about PFEW or their other educational offerings, please visit the Foundation's website, www.pfew.org, or contact Scott Lee, vice president of marketing & Development for the Foundation for Free Enterprise Education at (814) 833-9576 ext. 8, or scott@pfew.org.

Picture Caption: Company Advisor Joanne Cortese, CHMM (far left), EHS & PSM leader at GE Aviation, gets some "air" with her team at PFEW 2019!



Proud Presenter Of Award Winning Youth Education Since 1979









Need a little extra marketing for a special occasion or for your business in general?

Take advantage of these low cost marketing ideas.

Weekly eBlast Sponsor —exclusive spot for only one ad at top of 4-5 eBlasts—\$100 per month Weekly eBlast Banner Ads— used in the body of the blast—\$50 month Weekly eBlast Announcements—100 word text only item to run for one month—FREE!

Monthly eNewsletter Sponsor—exclusive spot for one logo in the header - \$100 per month Monthly eNewsletter Business Card Ads—used in the body of the newsletter—\$40 per month Annual eNewsletter Business Card Ads—\$325 per year—copy can change monthly if desired Monthly eNewsletter Full Page Flyer Inserts—placed in the newsletter—\$65 per month

Website Advertising—annual commitment—\$500

Website Advertising—quarterly commitment—\$150

Website Online Open Houses-will run as long as you are a member-FREE!

For more details or to reserve your spot call 724-627-5926 or email melody@greenechamber.org



Facebook.com/greenecountypachamber

www.greenechamber.org

Become a Sponsor!

With the new year, comes new opportunities! The Chamber is offering two advertising opportunities for members to promote their businesses in 2021:

Newsletter Sponsorship: Sponsor the monthly newsletter for just \$100 per month. Sponsor's name and logo will appear on the top of the front page of our monthly publication that is sent to 750 email addresses and published on our website. Sponsorships are available starting with the March 2021 issue.

Weekly eBlast Sponsorship: Sponsor the weekly eBlast for just \$100 per month. Each week of the sponsored month, the sponsor's logo will appear at the top of the weekly eBlast sent to 750 emails address. Sponsorships are available for May, July, September, October, November, and December.

Sponsor confirmation and logo is needed by the beginning of the last week of the month for the following month's issues.

Contact the chamber at 724-627-5926 or

melody@greenechamber.org to reserve your sponsorship today!



NEW PAYMENT OPTIONS!

Paying chamber invoices just got a little easier! Just visit our website at www.greenechamber.org and locate the "PAY" button in the upper right hand corner of the home page. You can use this link to pay invoices or use the "DONATE" button to donate to the Pay it Forward project.

The chamber also accepts payments through PayPal and Square at info@greenechamber.org And if you would prefer to mail a check using postal mail, please note that our mail is temporarily being forwarded to 345 Zimmer Lane, Waynesburg, Pa 15370. If you required a "Return Receipt Requested", the forwarding order is not permitted to forward the mail and it will be returned to you. Use our temporary address to ensure quick delivery.



The Southwestern Pennsylvania Commission (SPC) is hosting a Small Business Discussion and Forum on March 16th 2021 at 1 pm. We want to hear from southwestern PA businesses on their current needs and expected future needs. At this time the event will be **virtual**. Any small business owner currently operating in the southwestern Pennsylvania region is invited to attend. Interested small business owners can register for the event at https://spcsmallbusiness2021.eventbrite.com

In addition to having Southwestern Pennsylvania's small business owners register for the event, we are also gathering information from those businesses in advance of this meeting. We would appreciate it if any registrants for the meeting could complete a quick 20 second survey, which can be found at https://www.surveymonkey.com/r/SBR2021

Finally, SPC produced a short video promoting the event. The video can be found at https://www.youtube.com/watch?v=jQba2dWh94w.



PAYCHECK PROTECTION PROGRAM FIRST DRAW LOANS

SBA is reopening the Paycheck Protection Program (PPP) for First Draw Loans the week of January 11, 2021. First Draw PPP Loans can be used to help fund payroll costs, including benefits. Funds can also be used to pay for mortgage interest, rent, utilities, worker protection costs related to COVID-19, uninsured property damage costs caused by looting or vandalism during 2020, and certain supplier costs and expenses for operations.

FULL FORGIVENESS TERMS

First Draw PPP Loans made to eligible borrowers qualify for full loan forgiveness if during the 8 to 24 week covered period following loan disbursement:

Employee and compensation levels are maintained

The loan proceeds are spent on payroll costs and other eligible expenses; and

At least 60 percent of the proceeds are spent on payroll costs.

WHO CAN APPLY

Eligible small entities, that together with their affiliates (if applicable), have 500 or fewer employees - including non-profits, veterans organizations, tribal concerns, self-employed individuals, sole proprietorships, and independent contractors - can apply. Entities with more than 500 employees in certain industries that meet SBA's alternative size standard or SBA's size standards for those particular industries can also apply. **

REAPPLYING AND LOAN INCREASES

Existing PPP borrowers that did not receive loan forgiveness by December 27, 2020 may: (1) reapply for a First Draw PPP Loan if they previously returned some or all of their First Draw PPP Loan funds, or (2) under certain circumstances, request to modify their First Draw PPP Loan amount if they previously did not accept the full amount for which they are eligible.

HOW AND WHEN TO APPLY

Borrowers can apply for a First Draw PPP Loan until March 31, 2021, through any existing SAB 7(a) lender or through any federally insured depository institution, federally insured credit union, eligible non-bank lender, or Farm Credit System institution that is participating in PPP. All new First Draw PPP Loans will have the same terms regardless of lender or borrower.

ENSURING ACCESS FOR ALL

SBA continues to call upon its lending partners, including Community Development Financial Institutions (CDFIs) and Minority Depository Institutions (MDIs), to redouble their efforts to assist eligible borrowers in underserved and disadvantaged communities. At least \$15 billion is being set aside for First Draw PPP loans to eligible borrowers with a maximum of 10 employees or for loans of \$250,000 or less to eligible borrowers in low or moderate income neighborhoods. To promote access for smaller lenders and their customers, SBA will initially only accept loan applications from community financial institutions starting on January 11, 2021. The PPP will open to all participating lenders shortly thereafter.

Visit www.sba.gov or www.treasury.gov for more information and details, including the comprehensive program rules.

** Also eligible to apply for First Draw PPP Loans are businesses with a NAICS Code that begins with 72 (Accommodation and Food Services sector) or eligible news organizations with no more than 500 employees per physical location, as well as housing cooperatives, 501(c)(6) organizations, or destination marketing organizations with no more than 300 employees.

PITTSBURGH JOB CORPS

LIVE | LEARN | TRAIN

7175 Highland Drive | Pittsburgh, PA 15206



TOP REASONS TO PARTNER WITH JOB CORPS

1) HANDS-ON CAREER TRAINING

in 11 careers, including: security and protective services, culinary arts, certified medical assistant, nurse aid training, HVAC, building construction technology, electrical, heavy equipment mechanics and operators, cement masonry and highway heavy construction.

2) OPPORTUNITY TO CUSTOMIZE TRAINING

If your business has a specific career skills set you're looking for in a new employee, you have the opportunity to work with the Pittsburgh Job Corps to customize training taught.

3) FREE TAX CREDITS

Employers can receive tax credits up to \$2,400 for every employee hired from qualified target groups (i.e., at-risk youth), including the Pittsburgh Job Corps Center.

4) COST-EFFECTIVE HIRING SOLUTIONS

As a federal program, Job Corps is free to eligible at-risk youth. In addition, as a local, regional or national employer, you have the opportunity to partner with Job Corps – at no additional cost – to create and implement a customized workforce hiring initiative that meets your needs.

5) STEADY PIPELINE OF TALENT

As an open-entry, open-exit program, Job Corps provides a constant flow of trained, ready-towork students and graduates to meet your short and long-term hiring needs.

6) SOFT SKILLS TRAINING

Job Corps emphasizes soft skills and employability skills in every training program such as: workplace expectations, customer service and communications skills

7) COMMON GOAL

By partnering with the Pittsburgh Job Corps, you're ensuring that new employees are skilled and prepared on day 1 for your industry – increasing his/her success rate and retention!

8) OPPORTUNITY TO TRYOUT STUDENT

Job Corps requires students to gain real-world skills through internships which is an opportunity for your business to evaluate and finetune his/her skills before hiring.

9) FREE ADVERTISEMENT

With more than 200 community and employer partners, you have an opportunity to showcase your business service and network with other local partners.

10) RESULTS!

Nine out of 10 Pittsburgh graduates secure careers, enroll in higher education or enlist in the miltiary upon graduation.

The Mechanics f Starting a **Small Business**

A no-cost business development and growth course for pre-venture and established small businesses operating fewer than two years.

WEBINAR

Pennsylvania CareerLink®

Thinking about starting your small business?

The Mechanics of Starting a Small Business program provides a foundation by helping you learn about business. structures, how to access helpful resources, discoveravailable funding options, what to do to formally establish. your business, and prepare you to develop a business planto attract funding for your business.

TOPICS COVERED:

- Registering your business in PA
- Developing a business plan
- Setting financial projections
- Financing your business

WEDNESDAY

1:00-2:30_{PM}

Webinar link to be sent upon registration

Questions? Please Contact:

Almee Trunzo, Site Administrator PA Careedink, Washington PACLWash@washingtongreene.org

Linda Jack, Interim Site Admin strator. PA Careedink, Mon Valley. PACLMV@washingtongreene.org

Terri Taylor, Site Administrator PA Careedink, Greene County PACLGreene@washingtongreene.org

S B D C Swall Eusiness Development Center University of Pittaburgh





U.S. Small Business

LEARN MORE & REGISTER

entrepreneur.pitt.edu/events/mechanics-mar17

support from the Wildestig of Places, git. All services are exceeded to copped yor larger destinatively bests. Species wavergeners temperature with a self-ferritor to make a contraction. op end also be a line cultureful distributed and according to the distributed was also a 85% 8500 cm wis mend will oblig be followed in the bendestrod of the bed algorithm and against the contraction of the bendestrod of the best of powers and against the contraction of the bendestrod of the best of the best of the best of the bendestrod of the best of ser for BBIOC course advantage that course including a course is determined a decrease and other courses and other course of the course of the

PITTSBURGH JOB CORPS

LIVE | LEARN | TRAIN



Pittsburgh Job Corps Employer Outreach Team:

Looking to learn more and partner with Job Corps, contact:

Carrie Nolan-Robson
Business and Community Liaison

P: 412.475.7820 nolan.carrie@jobcorps.org

Looking to learn more about Job Corps' internship program, contact:

Susan Kelly Internship Coordinator

P: 412.345.0371 kelly.susan@jobcorps.org Looking to learn more about Job Corps' training and customize, contact:

Anthony Beilstein

Career Technical Training Manager

P: 412.475.6054

beilstein.anthony@jobcorps.org

Looking to hire a Job Corps graduate or set-up a hiring event, contact:

Sherri Ely

Job Placement Manager

P: 412.952.7051

ely.sherri@jobcorps.org

"The International Union of Operating Engineers Local 66 Apprenticeship
Program has a long history of enrolling Operator and Mechanic graduates from
the Pittsburgh Job Corps Center. We have successfully indentured over 100
graduates into our program and have found these graduates to be well trained
and prepared to enter our skilled and diverse work force."

Steven Columbus, Administrative Manager, Western Pennsylvania Operating Engineers

Job Corps is a federal program administred by the U.S.

Department of Labor. ODLE Management Group, LLC is
a woman- and minority-led business, and an
experienced workforce development provider.

ODLE manages the day-to-day operations of the
Pittsburgh Job Corps Center.





Low Force Chiropractic • Physical Therapy
Massage • Orthotics

Ph. & Fax 724-852-4222

1159 6th Street, Waynesburg, PA 15370 www.CozartChiro.com Dr. Jason Cozart



Dr. Cozart of the Pennsylvania Chiropractic and Rehab Center

Your Ad Here!

Contact melody@greenechamber.org for more information!



Serving Greene County Since 1924

Waynesburg Office 25 East High Street Carmichaels Office 101 West George Street

Waynesburg Drive-Thru Routes 19 & 21

Mt. Morris Office 101 Locust Avenue Ext.

www.firstfederalofgreene.com

FDIC

NMLS#458729



CIA.... We've Got Your Back! Miranda Chapman, Agent

Waynesburg, PA

724.802.7394 office 724.986.6788 cell Miranda@ChapmanInsuranceAgency.net chapman-insurance-agency.business.site











"Yesterday's Service...Today's Technology"
595 East High Street • Waynesburg, PA

724-627-5454









Free High-Speed Internet Access

- 32" HD Televisions w/HD Programming
- Free Deluxe Continental Breakfast Buffet
- Cozy DreamWell Bedding
- Rooms w/Microwave & Mini-Fridge
- PLUS, Earn Wyndham Rewards Points!

Waynesburg, PA 15370 Phone: 724.627.0310 | Fax: 724.627.5102

> www.microtelinn.com Lorinda Trovato, General Manager lorinda.t@millenniumhospitality.com









Earned Income Tax Credit is for people who work for someone else or own or run a business. To qualify, you must have low to mid income. If you qualify, you must file a federal tax return to get EITC even if you owe no tax and are not required to file. With EITC (sometimes called EIC), you could pay less federal tax, pay no tax, or receive money back. The amount of EITC changes based on:

- · if you are single or married and
- if you have no children or the number of children living with you.

All people eligible for EITC have seven things in common:

- 1. Have earned income
- 2. Have a valid Social Security number
- 3. Do not file as married filing separately
- 4. Generally are not a nonresident alien
- 5. Are not a qualifying child of another person
- 6. Are not filing Form 2555 or Form 2555-EZ
- 7. Have limited investment income

Four most common EITC filing errors:

- Claiming a child who does not meet the qualifying tests for age, relationship and residency
- 2. Filing as single or head of household when married
- 3. Under or over reporting income or expenses
- Social Security number and last name mismatches

Going for tax help or return preparation? Go prepared with:

- Valid driver's license or other photo id card for you and your spouse if filing a joint return
- Social security cards or a Social Security number (SSN) verification letter for all persons listed on the return
- Birth dates for all persons listed on return
- All income statements: Forms W-2 and 1099, Social Security, unemployment, and other statements, such as pensions, stocks, interest and any documents showing taxes withheld. If self-employed or you own or run a business, bring records of all your income
- All records of expenses, such as tuition, mortgage interest, or real estate taxes. If self-employed or you own or run a business, bring records of all your expenses.
- Copies of last year's state and federal tax returns, if you have them
- Bank routing numbers and account numbers to direct deposit any refund
- Dependent child care information: name and address of who you paid and either the caretaker's SSN or other tax identification number
- Both spouses to sign forms to e-file your joint tax return

Your preparer, whether paid or volunteer, needs to ask many questions to file your return correctly.

Errors can delay the EITC part of your refund until it's fixed. If the IRS audits your return and finds the EITC claim incorrect, you must pay back the amount of EITC you received in error plus interest and penalties. You may also have to file Form 8862 for future claims. And, if the IRS finds your incorrect claim was intentional or fraudulent, we may ban you from claiming EITC for 2 or 10 years.

Are you paying someone to do your taxes?

Be sure to choose one who uses a PTIN, preparer tax identification number and signs your tax returns. See irs.gov for more information on how to choose a tax return preparer.



See if you qualify. www.irs.gov/eitc

Or ask your tax preparer

TOOLS/HARDWARE

HAND TOOLS/POWER TOOLS FASTENERS / DOOR HARDWARE

PLUMBING

BRASS / IRON / PLASTIC & SHARK BITE HOT WATER TANKS PUMPS BATHROOM FIXTURE REPAIR PIPE

ELECTRICAL

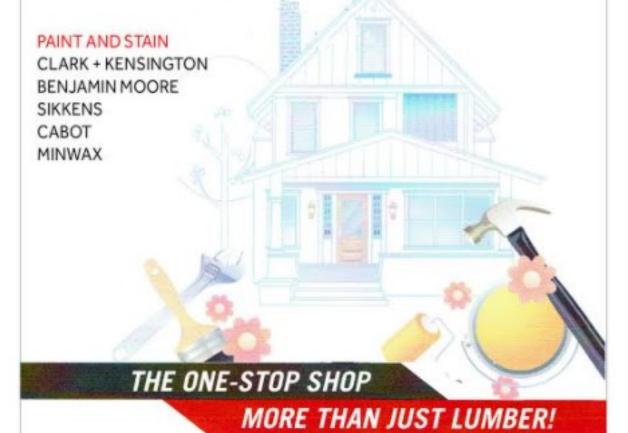
INTERIOR / EXTERIOR LIGHTS
OUTLETS / SWITCHES
WIRING

LUMBER / BUILDING SUPPLIES

MOULDINGS
INTERIOR / EXTERIOR DOORS
QUALITY TREATED LUMBER
QUALITY LUMBER
INSULATION AND SO MUCH
MORE...

BUSINESS TO BUSINESS ITEMS

CLEANING SUPPLIES BROOMS / MOPS TRASH BAGS





542 West High Street Waynesburg, PA 15370

724.627.3171