

November 2020

brought to you by:

This issue

The Official Newsletter of the Greene County Chamber of Commerce Chapman Insurance Agency

Phone: (724) 627-5926 Email: info@greenechamber.org www.greenechamber.org

PLANNNG FOR A NEW "REVERSE CHRISTMAS PARADE" UNDERWAY



The Greene County Chamber of Commerce has begun planning the 2020 Christmas Parade which is being sponsored by the FirstEnergy Foundation. Given the unique circumstances that the pandemic has created, the Greene County of Commerce was faced with the difficult decision of possibly having to cancel the annual Christmas Parade. This was due to the inability to host the parade in its usual place and manor was is currently prohibited by the state.

However, a solution is being undertaken by the chamber's Executive Director, Melody Longstreth.

She states that "with so many other things being

taken away from our county residents this year, I felt we had to find a way to make the parade happen". Longstreth belongs to a national group of chambers of commerce executives who continually share ideas with each other and from those interactions the idea of a "Reverse Parade" was devised.

This year the parade, which is sponsored by First Energy Foundation, will be held on the Greene County Fairgrounds since state highways are not permitted to be closed for parades due to the pandemic and this will possibly affect other parades in the county as well. The parade which has been organized by the chamber of commerce from at least as far back as the 1930's according to local archives, has always been held on High Street in the heart of downtown Waynesburg. But this year, the parade is encouraging units and spectators from other communities who may have had to cancel their parades to participate making this a county-wide event.

To encourage safety and suggested social distancing, the parade will be vastly different this year. The uniquely different title of a "REVERSE Parade", simply means that the units, instead of moving along the route, will be stationary and the spectators, will drive through the route to view the units on display. Longstreth said "Think of Olegbay's Festival of Lights but with parade units instead of light displays!"

A dedicated route will be established around the fairground with unit displays positioned along it. The East gate will open to spectators starting at 1:45 p.m. and close at 4:00 p.m. The parade route will open at 2:00 p.m. Spectators will enter one gate, travel through the displays on a designated route, passing by Santa at the end and exiting through the West gate back onto Route 21.

As cars arrive, they will be placed into a staging area before beginning the route. At that time, the Corner Cupboard Food Bank will be collecting monetary donations along with donations of food. In addition Toys for Tots donations will be collected by the local chapter of the Christian Motorcycle Association, the Highway Soldiers, for distribution here in Greene County along with the Tri-County Leather Necks who have organized the Toys for Tots program for many years. Spectators are encouraged to consider donating to these two wonderful charity organizations if possible.

In years past, units were described by announcers as they passed in front of the courthouse. This year spectators will be instructed to tune into WANB Radio 105.1 FM to listen to a dedicated parade broadcast, hosted by Crazy Dougie Wilson, featuring Christmas music and parade announcements. Marching bands will still play for your enjoyment along the route. Jefferson, Mapletown, West Greene and Waynesburg Central bands will be stationed together, and a band will always be playing as spectators pass by.

This new format has its challenges, but it also opens a world of possibilities for entries to get creative in how their display is put together. "For instance, it only needs to be one sided, you can bring generators to plug in lights, "floats" can be built on a trailer or inside of a pop-up canopy, etc. Queens and elected officials can create a "display" at their car or under a canopy. Imagine the possibilities! If you need ideas, please reach out to us! There will be more time to set-up and decorate as well", Longstreth said.

Displays will not be permitted to hand out candy to spectators as they pass by due to contact concerns, however, the chamber will be collecting candy or funds to purchase candy from any unit that wants to participate. Treat bags will be made for the first 300 children, and hopefully many more, who pass by Santa at the end of the route. Each child in the vehicle will receive a treat bag and adults will be presented with a candy cane, all which will be handed out by Santa's elves! Those who contribute to the treat bags will be listed on a flyer that will be handed to the parents with the treat bags.

In addition, the Early Learning Resource Center whose passion is literacy, will be giving the gift of a book to all children attending the parade while supplies last. The books are made possible through a grant from "First Book" The ELRC assists families in Greene, Fayette, Washington, and Westmoreland Counties with childcare costs and finding high quality education opportunities and other resources.

Santa will be the guest of honor at the end of the parade and his elves will be passing out treat bags and books to each child as cars pass through building #8 on the grounds at the end of the route. The Rotary Club of Waynesburg will be organizing the North Pole display in the building and will also be collecting letters to Santa in a special North Pole Mailbox. If a child would like a reply, a return postal address should be included in the letter. Rotarians will answer the letters after the event.

There is no fee for spectators to drive the route and no prior registration is required. However, spectators are requested to be patient and to drive with the utmost safety in mind as many children will be participating in the displays. All types of entries are invited to participate in the reverse parade and groups who have participated in the past were emailed applications in October. Applications to set up displays will be accepted until Wednesday, November 25th and can be obtained by emailing the chamber at melody@greenechamber.org. A float contest will take place once again this year with the spectators voting as they drive the route. Entries are reminded that there is no central theme to the displays, but all are asked to portray Christmas Spirit. Trophies and cash prizes will be awarded to the top 3 floats. All entries are reminded that no display may include a live Santa as he is the guest of honor at the end of the parade route.

Organizations that would like to volunteer to assist with additional offerings and/or volunteers are welcome and should contact Melody Longstreth, Director at 724-627-5926

STAFF UPDATES

It is with a heavy heart that we announce the resignation of our Membership Services
Coordinator, Michelle King. Michelle has found it necessary to leave her position in order to care for her mother and grandchildren as their schedules have been greatly impacted by the pandemic. She is enjoying helping Joshua and Addie with their virtual school work and shuttling them back and forth to their in-person classes. And she is able to care for her elderly mother who is now a resident at EverGreene Assisted Living.

Michelle has been with the chamber since 2009 when she began as a volunteer and quickly became a valued member of the staff. She is known to most as the voice of the chamber as she interacted daily with many of our members. Her skills in creating our beautiful signature raffle baskets are



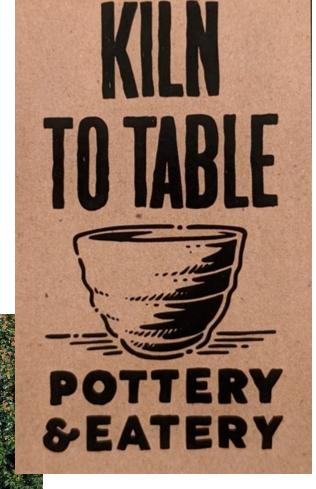
widely known to many inside and outside of the business community. She has made it clear that she will continue to be involved with the chamber in making our presentations beautiful with her lovely handiwork.

She wanted to say thank you to all of the business friends and acquaintances she has made over the years. With our small, close knit community, she hopes to see many of you in her travels.

She will be greatly missed by all and we sincerely appreciate all of the hard work, dedication and devotion she has shown to the chamber during her tenure. She has been a huge asset to our growth over the years and will not be easily replaced. We wish her much happiness in the future.



On Tuesday, October 27nd, we celebrated with Kiln to Table during a Ribbon Cutting for their new Waynesburg Location! It was a beautiful day to celebrate this local restaurant! Stop by and visit Kiln to Table at their location, 352 South Richhill Street, Waynesburg, Pa!







On Friday, October 23rd, we celebrated with LPL Financial, Cole Chiappialle, CRPC during a Ribbon Cutting! It was a beautiful day to celebrate this new business! Stop by and visit Cole at

T LPL Financial

1164 East High Street, Waynesburg, Pa!









National Veterans Small Business Week

Nov 2 - 6, 2020 | sba.gov/nvsbw



Join us this week as we celebrate <u>National Veterans Small Business Week</u>. We will be showcasing our nation's military and veteran-owned businesses all week long. This year's theme is #VetBiz Resources in Your Local Community which highlights the breadth of free to low-cost entrepreneurial resources that veteran and military entrepreneurs can access right in their neighborhood.

Each day during NVSBW, we will highlight different topics related to the veteran entrepreneurship journey. We will also host various national-level events to align with each topic area. You can find a full list of events taking place across the country here. Also, check out SBA Administrator Jovita Carranza's video kicking off the week and read the Presidential Message on National Veterans Small Business Week.

Thursday, November 5:

Topic: Disaster Assistance

Event: "Leveraging Your Network and Resources" webinar with the Institute for Veterans and Military Families at 1 p.m. ET. Register here.

Friday, November 6:

Topic: Access to Capital

Event: "Financial Strategies for Women Veteran Entrepreneurs" webinar with LiftFund at 1 p.m. ET. Register here.



Members in the Spotlight

Congratulations to our members who celebrated milestone anniversaries last month. The chamber enjoys recognizing member business and organizations who have been in the local community for many years. They are truly pillars of our community. Congratulations to all and we hope that you have many more anniversaries to celebrate!



Melody Longstreth, Director of the Chamber of Commerce, presented a plaque to Dorothy Ann Podolinski, President of the Waynesburg Lions Club in recognition of their 80 year anniversary!



The Fashion Shop was presented with a plaque in recognition of their 80 year anniversary!



Melody Longstreth, Director of the Chamber of Commerce, presented a plaque to Jim Mason, Owner of Wade's Body Shop in recognition of their 60 year anniversary!

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WAYNESBURG



Members in the Spotlight





The Rotary Club of Waynesburg 's motto is "Service Above Self", and instead of celebrating a COVID blue Christmas, we are celebrating the joy of the season with renewed energy and mirth.

As many in our community have come to realize, the COVID pandemic has exacerbated the need for

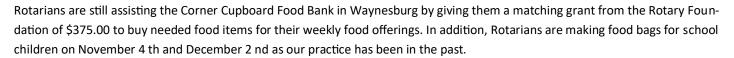
many families for not only basic food staples, but also for many other domestic needs as well. Working with the

Salvation Army Treasures for Children in 2019 gave the club an impetus to do it again in 2020 because the need is still there.

Last Christmas, Rotarians gathered gifts for over 31 children in our local community, in some cases, outfitting an entire family with much anticipated gifts for every child. Melody Longstreth, Executive Director of the Greene County Chamber of Commerce working with Barbara Wise, a retired Director of the United Way have helped put the club members back on this year's list in which the club members enthusiastically look forward to participating with. Club members also plan to continue ringing bells with the Salvation Army officers at Walmart this year as in years past, thanks to Rotarian Margaret Rock, our liaison.

We are continuing an educational project for our elementary schools in Greene County as in years past by distributing dictionaries to all third grade classes in all Greene County schools. Dictionaries are purchased, labeled by club members, and distributed to each school with something new this year: a dictionary game for the children to participate in to explore the use of these new learning tools. Many thanks to Jay Hammers of Rhodes and Hammers Printing and David Jones, Execu-

tive Director at Greene County Memorial Hospital Foundation who have coordinated this project.



Due to the tireless efforts of Melody Longstreth and Barbara Wise of the club, in coordination with the Christmas parade committee, the Chamber of Commerce is hosting a "drive-by" Christmas parade at the Greene County Fairgrounds in Waynesburg on Saturday, December 5 th from 2:00-4:00 pm. The Rotary Club of Waynesburg is building and decorating a North Pole scene for "Santa" to wave to the children and a "Santa's Mail Box" for children to send their letters to the North Pole. As part of the scene,



historic Waynesburg Volunteer Fire Company's 1925 American LaFrance Fire Truck will be part of the display. Santa always arrives in Greene County on this firetruck so it is only fitting that the tradition continue. It is something no one should miss!

The Rotary Club of Waynesburg wishes everyone, despite the mandate against gathering for holiday events and the need for masks and social distancing to turn these difficult circumstances into opportunities for creativity and mirth.

We wish you all the Merriest of Christmases COVID 2020.

Dave Mason, President, the Rotary Club of Waynesburg.





Curbside Notary is offered to members in good standing as a benefit at no charge. If you need anything notarized (with the exception of auto documents), please call the chamber to make an appointment 724-627-5926. The Greene County Historical Society recently used this service along with many others during the pandemic closures.



CHAMBER PUMPKIN WINS BLUE RIBBON

As part of the County of Greene's
Department of Recreation's Fall
Festival and Fright Night Pumpkin
contest for local businesses and county
departments. The chamber's entry,
hand-painted by Executive Director,
Melody Longstreth, one of five blue
ribbons awarded by a panel of
judges. The pumpkin, titled "The Spirit
of Mufasa", was a nod to the Disney
story the "Lion King". The pumpkin
won the blue ribbon and trophy for
being the "Picturesque Pumpkin" or
best overall decorated entry.



Members in the Spotlight





First Federal of Greene County appoints Douglas A. Wilson to Board of Directors

The Board of Directors of First Federal Savings and Loan Association of Greene County recently appointed Douglas A. Wilson of Jefferson Township, Greene County, to a vacant seat on the Board.

"The Board and I are excited that Doug has joined our Board of Directors," said President/CEO Charles W. Trump, Jr., who also sits on the 8-person Board. "The First Federal of Greene County team welcomes Doug, and we know that his popularity and visibility, as well as his service to our region, will help to reinforce how we live out our slogan, 'The People You Know, The People You Can Trust.'

"Considering Doug's appreciation for family and community, he is a perfect fit for our Board of Directors and the First Federal of Greene County family."

Since 1992, Wilson has worked at WANB Radio in Waynesburg as an on-air personality. Currently, he serves as the station's operations manager and morning host as the persona "Crazy Dougie." Wilson also hosts the Sunday night "Greene County Gold" oldies music show as "The Greaser."

"I am truly looking forward to working with this Board of Directors and being a part of this family," Wilson said. "Everyone who serves on this Board cares deeply about this institution, and that to me speaks volumes. This is a group of individuals who cares about the responsibility that has been given to them, and I am looking forward to being a part of that."

A native of Mercer County, Pa., Wilson officially moved to Greene County in the early 1990's. He attended the-then Waynesburg College, studying broadcast communications and hosting college radio programs. Wilson graduated in 1992 with a bachelor's degree in English and was hired at WANB that summer. In the mid-2000's, Wilson returned to his alma mater when he became an adjunct professor in the Department of Communication at Waynesburg University. He is also the faculty adviser for the university's radio station.

A lifelong history buff, Wilson in 1994 co-founded the Civil War re-enactor group 140th Pennsylvania Volunteers Co. A. He continues to play an active role in the group, participating in living history events in the region and re-enacting significant battles. Wilson is a member and past board member of the Greene County Historical Society and has held leadership roles at Hewitt Presbyterian Church in Rices Landing and with Cub Scout Pack 1168 and Boy Scout Troop 1168.

Wilson and his wife, Amy, have three children – Bradley and wife Lauren, Chelsey, and Christian and wife Emily – and two grandchildren, Lilly and Keith. Wilson is the son of Rev. Dr. Donald P. and Deborah Wilson, and has a brother, Tom, and sister-in-law, Patty.

Since 1924, First Federal Savings and Loan Association of Greene County has served the residents of Southwestern Pennsylvania through a combination of traditional deposit and loan products and evolving technological convenience. From checking and savings accounts to mortgage and home equity loans, from online bill pay to mobile banking, First Federal of Greene County offers a variety of services to its customers, all while remaining committed to being "The People You Know, The People You Can Trust." Based in Waynesburg, Pa., First Federal of Greene County maintains eight offices in Greene, Fayette and Washington counties in Pennsylvania, and a loan origination subsidiary, First Greene Service Corporation, in Morgantown, W.Va. For more information, visit www.firstfederalofgreene.com.

Welcome New Members!

Equitrans Midstream Corp.

Natalie Cox, Director of Communications

2200 Energy Drive, Canonsburg, Pa 15317

724-271-7600

ncox@equitransmidstream.com

info@equitransmidstream.com

www.equitransmidstream.com



Hoyle's Auto Salvage, Inc.

Teri (Theresa) Hoyle, President/Owner

483 Clarksville Road, Clarksville, Pa 15322

724-883-4496

Fax 724-883-4494

hoylesautosalvage@yahoo.com

www.hoylesautosalvage.com



Barna's Tire & Service

Brandon Barna, Owner

Physical Address: 965 Rolling Meadows Road,

Waynesburg, Pa 15370

Mailing Address 710 Wine Alley,

Waynesburg, Pa 15370

Shop Phone: 724-627-7292

Cell Phone: 724-710-0313

barnastire76@gmailcom



Local Businesses go Above and Beyond to Help Traveler

The Chamber recently received the following email:

"I would like to send a thank you to the great businesses in your town. I had a trailer mishap on I-79 heading home to Brockport NY last week and luckily made it to Waynesburg. I went to Wades Body Shop who went way above and stopped what they were doing to help me out. They were able to get my trailer repaired and get me back on the road. Also a thanks to Staley's Tire Service for replacing my tire that was destroyed. These companies went above to help out passing travelers. It is nice that there are still Good companies and Good people out there that help out others. I couldn't have been any luckier to have broken down where I did and have good people help and get me back on the road as fast as they did.

Thanks again

Patrick Lloyd"



University to host virtual Fall Group Visits

Waynesburg University will host two virtual Fall Group Visits in November: a Virtual Forensic Science & Criminal Justice Information Session Thursday, Nov. 5, at 6 p.m., and a Virtual Open House Wednesday, Nov. 18, at 6:30 p.m. Prospective students can register for the virtual group visits at waynesburg.edu/groupvisit. This fall, the virtual group visits will offer prospective students the chance to meet with admissions personnel, talk with financial aid staff, chat with current Waynesburg University students, meet faculty and staff, and talk to coaches virtually from their own homes. "Students should attend our Virtual Open Houses because they get the chance to safely check out their options here at Waynesburg University. Some states still have travel restrictions, some families don't feel comfortable traveling and such, so this is a safe option for students," said Emily Smelley, admissions counselor. For those who are unable to attend either session in November, Smelley said there will be more opportunities in the future. For more information, contact the Office of Admissions at 1-800-225-7393 or admissions@waynesburg.edu.

Donnelly-Boland and Associates Year End Accounting Prep

Tuesday November 10th - 9:00 am - 10:00 am

Presented on Zoom

Whether this is your first year closing out your books or you've been doing it for years, creating a process ensures your accounting records are in order at the end of the year. Utilizing the

Donnelly-Boland and Associates



QuickBooks software, Certified Advanced QuickBooks ProAdvisor and Donnelly-Boland Controller, Raymond Tokar, will walk through the steps to take to confidently close out your year-end books.

NO CHARGE TO ATTEND!

Email all questions to Anna Goetz at

agoetz@donnelly-boland.com

REGISTER HERE



COVID-19 Recovery Loan Program

The outbreak of COVID-19 in the Spring of 2020 caused economic hardship for many small businesses in the Southwestern Pennsylvania region. In response, the Southwestern Pennsylvania Commission has established a COVID-19 Recovery Loan program, which is designed to help small businesses in SPC's service area recover from the downturn in revenues that those businesses experienced due to the outbreak.

Under this program, small businesses can apply for financing to help pay for current employee salaries, including salaries for those individuals who may have been furloughed due to the outbreak. Businesses can also use the loan proceeds to help pay for rent and utilities, as well as inventory purchases. SPC will consider proof of expenses in any of the three aforementioned categories from the three-month period prior to the onset of the crisis, and those expenses will count towards the loan amount.

Program Highlights

- Maximum loan amount will be \$50,000 loaned to any one business at a time.
- The interest rate will be set at 0%.
- Principal and Interest payments will be deferred for the first six months, after which the program will carry a 36 month term.
- The leveraged capital requirement is waived.
- The requirement to demonstrate that capital is not otherwise available is waived.

Eligibility Requirements

- Businesses must have experienced a downturn in business due to the COVID-19 crisis, with the onset of the crisis occurring after February 15, 2020.
- Business must be able to operate in some limited capacity following the crisis. Businesses that permanently shut their doors due to the crisis are ineligible.
- Borrowers must return to 80% of their pre-COVID-19 by the end of the loan's three year term.
 SPC's COVID-19 Recovery Loan Program shall be secured via a blanket lien on all of the business's assets, in the highest lien position available.

Fees

A flat \$50 fee will be due at closing, via check made payable to the Southwestern Pennsylvania Corporation, and the nominal legal fees associated with this program are the responsibility of the borrower.

For more information please contact:

Steve Meredith, Manager Business Finance Assistance (412) 391-5590 x325 smeredith@spcregion.org

Todd Stranko, Loan Analyst Business Finance Assistance (412) 391-5590 x350 tstranko@spcregion.org



Continuing Education

This program, developed by Penn State faculty with managerial experience, is being offered at multiple Penn State campuses across Pennsylvania.

SUPERVISION ESSENTIALS TRAINING

Employee retention and engagement are key to successful companies. This program is designed for first level supervisors, managers new to supervising others, and/or individuals likely to move into a supervision role.

The course is offered in four (4) half-day modules (12-16 contact hours).

Managing Employee Performance

Module 1: Setting the Stage for Excellent Performance

- Performance Management
- What Motivates Employees
- Supervisor as Performance Manager
- · Expectations for Excellence

Module 3: Coaching and Providing Feedback

- · Supervisor as Coach
- Providing Effective Feedback
- Developing Coaching Skills
- Planning a Coaching Session

Module 2: Clarifying Expectations and Observing Performance

- SMART Performance Objectives
- Setting Standards and Measures
- Communicating Expectations
- · Observations and Performance Data

Module 4: Dealing with Challenging Performance Situations

- Performance Improvement Sessions
- Positive Approach to Discipline
- Planning for Performance Improvement
- · High Quality Performance Evaluations

Cost: \$745 per person (includes materials for course)
[\$695 per person when 3+ participants register from the same organization at the same time]

Instruction format: All classes are conducted using Zoom technology, held in a video conferencing classroom with online learning components.

Dates and times of training:

Four (4) sessions Thursday evenings, November 5, 12, 19 and December 3, 2020 5:00 to 9:00 p.m.



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Class Format

All classes will be delivered online using Zoom technology.

Technology Requirements for this course:

- Internet Connection: Broadband wired or wireless (3G or 4G/ LTE).
- Zoom: Videoconferencing, cloud based browser needed, Firefox or Chrome.
- Computer/webcam hardware: To attend this program, you will need basic computer set-up. To review what system requirements will work best with the videoconferencing: https://support.zoom.us/hc/en-us/articles/201362023-System-Requirements-for-PC-Mac-and-Linux.
- Webcam or HD webcam: Built-in, USB plug-in, or wireless
 Bluetooth is required for attendance. Instructor must be able to
 see and hear participants

Zoom instructions will be provided prior to the start of classes.

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ADDITIONAL PROGRAM OPTIONS

The three additional 16-hour course options listed below are offered multiple times throughout the year, with customization available to companies interested.

Supervisory Roles and Responsibilities

- Meeting Supervisory Responsibilities
- Communicating Effectively
- Building Work Relationships
- Leading Others

Solving Problems and Managing Priorities

- Managing Time and Priorities
- Solving Problems
- Resolving Conflicts
- Supervising Projects

Developing Individuals and Terms

- Interviewing and Selecting Employees
- Developing Employee Skills
- Developing a Team
- Building a Positive Work Climate

For more information or to register, please contact:

Penn State Fayette Continuing Education Phone: 724-430-4211 or 724-430-4212

Fax: 724-430-4208 suq104@psu.edu



2020 Greene County Virtual Career & Job Fair



DECEMBER 8TH, 9TH, & 10TH

Time: 8:30AM-2:30PM

TO REGISTER—email: PACLGreene@washingtongreene.org

OR CALL 724-852-2900 EXT. 221

FIND OUT ABOUT:

- ⇒ Local Employers' Job Opportunities
- ⇒ Employers from Various Industries
- ⇒ Local Training Opportunities
- ⇒ Local Community Resources

All Job Postings posted on PA CareerLink® Greene County website: pacareerlink.pa.gov



NO COST ~ But Please Register to Attend!



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