



# September 2020 CHAMBER CHATTER

The Official Newsletter of the  
Greene County Chamber of Commerce

Phone: (724) 627-5926  
Email: [info@greenechamber.org](mailto:info@greenechamber.org)  
[www.greenechamber.org](http://www.greenechamber.org)

This issue  
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## Annual Chamber Golf Outing a Success!

Our 2020 Annual Chamber Golf Outing looked a little different this year due to COVID-19 restrictions. However, we still had a great turnout and participants enjoyed a great day of golfing and networking, as always!

### Thank you to our sponsors for making the event a success!

Event Sponsor: Washington Health System Greene

Luncheon Sponsor: First Federal Savings & Loan

Corporate Sponsor: First National Bank, Lola Energy

Skill Prize Sponsor: BluePrints

At the Turn Sponsor: Community Bank

Beverage Sponsor: Hampton Inn

Sign Sponsor: Rhodes & Hammers Printing

Breakfast Sponsor: State Representative Pam Snyder

Prize Donors: EQT & Mountain State Waste

Also thank you to Greene County County Club, Country Kitchen Catering, the planning team and volunteers and Miss Rain Day 2020, Allison Blair.



### Congratulations to our winners!



1st Place Team:  
First National Bank of Pa



2nd Place Team:  
Washington Health System Greene



3rd Place Team:  
Greene County Country Club



## Thank you to our Teams!



**Belfor Property Restoration Team**



**First Federal Savings & Loan Team**



**Lola Energy Team**



**McCracken Pharmacy Team**



**Washington Health System Team**

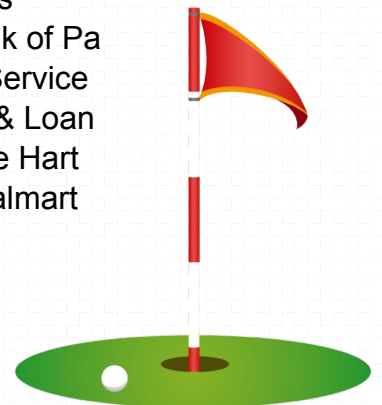
## Thank you to our Tee & Hole Sponsors and Auction Item Donors!

### Tee & Hole Sponsors

World Kinect Energy Services  
Hoy's Construction  
Rotary Club of Waynesburg  
Waynesburg University  
Donnelly-Boland & Associates  
Bee Graphix  
First National Bank of Pa  
Lola Energy, LLC  
Chapman Insurance Agency  
Baily Agency  
Rolling Meadows Nursing & Rehabilitation  
Commissioners Mike Belding & Betsy Rohanna McClure

### Auction Item Donors

Rohanna's Golf Course  
MedExpress  
First National Bank of Pa  
Belfor Property Service  
Federal Savings & Loan  
Connie & Wayne Hart  
Waynesburg Walmart



## Other Winners

**Putting Contest** - Ron Giulianelli, First National Bank

**Skill Prizes** - Lonnie Nicholls, Belfor Property Restoration; Doug Rohrer, WHSG; Frank Benamati, Lola Energy; Chuck Trump, First Federal; Jim Crockard, Lola Energy; Tony Ross, Greene County Country Club

**Prize Hole** - Terry Clutter, First Federal



## Welcome New Member!

### Lifespan Family Services of PA



Mr. Edward Jenkins, Recruiter  
127 Stan Avenue  
New Stanton, Pa 15672  
Office: 724-498-4961  
Cell: 724-351-0069  
ejenkins@lifespanfamilyservices.com

www.lifespanfamilyservices.com

Foster Care & Adoption Agency

## Virtual Events

Did you miss our virtual events last month? No worries!

### Instagram Strategies Webinar



Click below to watch the webinar presented by Dillon Spencer, Sr. Community Development Manager of American Cancer Society talk about how Instagram can help your business.

[Watch Now!](#)

### August General Membership Meeting



The August meeting was sponsored by BluePrints. Our keynote speaker, Darlene Bigler, CEO of BluePrints spoke about the upcoming programs

that the organization is offering to the Greene County Community.

Watch Now!

Join us for a Ribbon Cutting  
for

Jefferson  
Florist

Tuesday, September 22

12:00 p.m.

810 East High Street,

Waynesburg

## WalkWorks Survey

The County of Greene while working with Waynesburg Borough and the Waynesburg University received an Active Transportation Grant from Walkworks to study the loop around West Park, Richie Park, College Park & Monument Park (The Waynesburg Commons) while improving access to the Borough Business District.

This grant is to improve safe walking and wheeling (bicycling and wheelchairs) conditions and encourage active transportation thereby promoting a healthier lifestyle for the community.

The County is interested in the resident's point of view for this potential project. Please help by complete the survey before Friday, September 4, 2020

[Click here to take survey](#)



WAYNESBURG  
UNIVERSITY

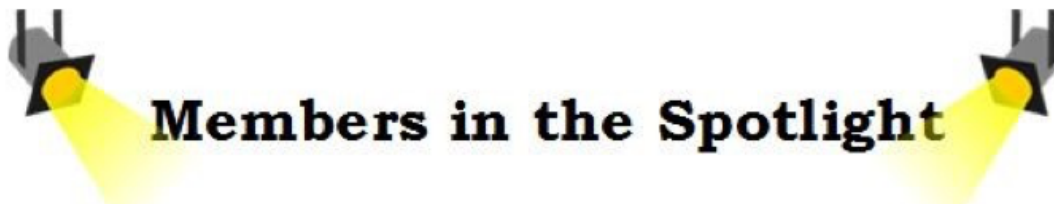
## World Kinect Energy Services - Chamber Membership Benefit

The World Kinect Energy program is a great benefit to your Chamber membership. The Chamber has been working with them for over 10 years and encourage our members to enroll in their services to save money. Their goal is simple: helping clients buy better and buy less energy. World Kinect Energy provides professional energy management and customized support for organizations of every size.

[Click Here](#) to learn more about World Kinect Energy and this benefit to your membership. For more information, contact Loren Martello, Sr. Energy Consultant at 412-376-3828 or [lmartello@world-kinect.com](mailto:lmartello@world-kinect.com).







## Members in the Spotlight

### Baily Insurance Agency Celebrates 140 Years!



The Baily Insurance Agency is proud to be celebrating 140 years of "Protecting Customers" this year! On Friday, September 25th the agency will be having a small celebration to commemorate this milestone for the agency and the Baily families.

In 1880, Baily Insurance Agency was founded by J. A. F. Randolph and Harry Baily in Waynesburg, PA.

Today, the agency is 4th generation family-owned and operated by David Baily and Michael Baily. In 2004, we added an office in Ligonier, PA (formerly known as the Gooder Insurance Agency) to expand our service to Westmoreland County and beyond. Today, the agency has 24 employees.



David Baily is a principal of Baily Insurance Agency Inc., and he oversees the Commercial Insurance division. Since joining the firm in 2001, David has focused on helping contractors, manufactures and non-profit firms, evaluate their insurance and risk management programs to address gaps in coverage and eliminate overcharges. In addition to the experience gained by serving his clients, David has had the privilege of co-founding Keystone CompControl, LLC a workers' compensation think-tank, and the nation's largest network of Certified Work Comp Advisors. He currently holds the following designations: Certified Insurance Counselor, Certified Risk Manager and Certified Work Comp Advisor.

Michael Baily is also one of the Principals of Baily Insurance Agency, Inc. Mike specializes in working with municipalities and other public institutions. He and his team focus on helping entities take control of their work comp costs by implementing more effective safety and risk management procedures, claims management, light duty programs, and physician panels. He also functions as an expert buyer and adviser who helps his clients get the best value for their insurance dollar. Prior to joining Baily Insurance in 2002, he worked as a commercial credit analyst and risk manager at a financial institution.



Baily Insurance Agency has experience in creating customized solutions for business insurance, employee benefits and personal insurance clients. Our insurance professionals collectively have over two centuries of combined insurance experience. Our agency and our employees have strong ties within community, supporting numerous organizations and events to make our community a better place to live.

For more information on how the Baily Insurance Agency can help you, visit their website at [www.bailyagency.com](http://www.bailyagency.com).





# TESTIMONIAL

*"The Community Foundation of Greene County has been working with World Kinect Energy Services (previously OnDemand Energy) through ChamberChoice since 2012.*

*I had attended a Chamber luncheon where a representative spoke about the energy choice program – talking about how they would review our current costs and do the research among the many energy programs to find the best option for us – price, guarantees, etc. I was hooked! I don't have the knowledge, nor the time, to figure out all the different rates and offers. I sent him our energy bills and he provided us with the best options. With their knowledge of the energy business, I let them do the research for me. I know that I am not only getting the best price for my energy generation, I don't have to worry about hidden costs or changing rates. It's all spelled out.*

*Working with World Kinect Energy Services has given us peace of mind knowing that they are looking out for us. Now, when I get those pesky calls from other energy companies trying to get me to give them information, all I do is tell them that I work with my Greene County Chamber Energy Program, and they will work it out for me."*

**Bettie Stammerjohn**

**Executive Director**

**Community Foundation  
of Greene County**



## SPEAK TO AN EXPERT!

Learn how World Kinect Energy Services can better meet your fuel and energy goals.

**LOREN MARTELLO**

[lmartello@world-kinect.com](mailto:lmartello@world-kinect.com)  
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**www.firstfederalofgreene.com**



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RollingMeadowsNursing.com



## Community Bank

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**100 Miller Lane**  
**Waynesburg, PA**  
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**www.communitybank.tv**  
**888-223-8099**



## Chapman Insurance Agency

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Miranda Chapman, Agent

Waynesburg, PA  
724.802.7394 office 724.986.6788 cell  
Miranda@ChapmanInsuranceAgency.net  
chapman-insurance-agency.business.site



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**Dr. Jason Cozart**



Dr. Cozart of the Pennsylvania Chiropractic and Rehab Center

## RSVP NOW!

blueprints

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- Store to Door Grocery Delivery
- Telephone Reassurance
- Volunteer Income Tax Assistance Preparer

**Benefits of Volunteering:**

- Supplemental Accident Insurance
- Mileage Reimbursements
- Opportunity to Meet New People
- Make a Difference in your Community

For more information about volunteering with RSVP,  
Contact us at 724.852.2893 | 877-814-0788 | myblueprints.org

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Greene County Memorial Hospital Foundation

# EQT REC CENTER STAR TUMBLERS OPEN ENROLLMENT

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Sean F. Pieramici, M.D.  
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or search our Physician Finder at [whs.org](http://whs.org)

**WASHINGTON HEALTH SYSTEM**





# POWERING PARTNERSHIPS

WITH THE



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ENERGY  
TECHNOLOGY  
LABORATORY**

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SEP

**24**

**WEBINAR 8:30-10:00AM**

Registrants will be provided with link prior to session

QUESTIONS?

412-648-1542

[sbdc@innovation.pitt.edu](mailto:sbdc@innovation.pitt.edu)

## Connect To Your Next Contract

The Department of Energy (DOE) and National Energy Technology Laboratory (NETL) present a webinar to learn about the bidding and contract process.

Hear about local success stories, develop new energy relationships, and start to secure new contracts.

*All business welcomed – ideal for suppliers of:*

- Advanced Manufacturing
- Automotive
- Biology & Life Sciences
- Building Construction
- Chemical
- Cracker Plant Projects
- Data Management
- Engineering
- Geothermal
- Home Energy
- HVAC
- National Security
- Natural Resources (Wind, Water, Gas, Nuclear, Oil, Coal)
- STEM
- Research & Development
- Supplier Diversity
- Supply Chain & Fulfillment
- Technology (Hardware & Software)



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**[entrepreneur.pitt.edu/events/powering-partnerships-2020](https://entrepreneur.pitt.edu/events/powering-partnerships-2020)**

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# ADVOCATING FOR YOU



HOW THE GREENE COUNTY CHAMBER IS  
SUPPORTING OUR BUSINESS COMMUNITY  
THROUGH THE PANDEMIC

## IS A SOURCE FOR ASSISTANCE

Provides vetted information regarding state and federal funding opportunities to help businesses who faces closures, layoffs, and restructuring as a result of the pandemic. The Chamber participates on the the Greene County COVID-19 Response Task Force alongside of nearly 20 county departments and local organizations to represent the business community.

## CREATED A CAMPAIGN

The Chamber created a marketing campaign titled “Re-Invent Greene” which focuses on ways local businesses can reinvent themselves in order to remain open and provide services. The project features a green ribbon signifying that our members are open for business.

## PROVIDES RESOURCES

In March, the Chamber immediately created a new page on our website to host all COVID-19 resources and materials. The page is updated frequently as new information becomes available. A new county-wide Facebook page was created to share business updates on hours of operation, changes, and specials for any business in the county that wants to participate.

## DAILY, WEEKLY, MONTHLY

Starting in March, the Chamber has sent out updates multiple times a day as warranted, providing up to the minute information, materials, and resources to assist businesses during the pandemic. Weekly eBlasts and eNewsletters carries information to assist members as well.

[www.greenechamber.org](http://www.greenechamber.org) | 724-627-5926 | [info@greenechamber.org](mailto:info@greenechamber.org) |

Facebook: @greenecountypachamber & @GreeneCountyChamberBusinessUpdates



# Health Insurance for Employers & Individuals

Greene County Chamber of Commerce offers members access to the ChamberChoice My Benefit Advisor (MBA) program as a solution for employee benefits. The MBA program provides employers with proven expertise and dynamic technology to assist you in the planning, management, and communication of employee benefits. We also help members shop for individual and family health insurance, including exclusive dental and vision coverage from MetLife.

## What does MBA do?

### For Business Members:

The MBA program offers employers consulting and management expertise for benefits as well as health care reform guidance and engaging employee communication tools.

### For Individual Members:

The MBA program's licensed representatives guide you through quoting, comparing, and enrolling in individual and family medical coverage.

## Where Is MBA Available?

### For Business Members:

The MBA program is available to employers in Pennsylvania, New Jersey, and New York.

### For Individual Members:

The MBA program can assist individuals throughout the United States.

## How To Get Started

### For Business Members:

To speak to an expert about ChamberChoice's MBA, contact Jim Pitts at 610-537-1377 or email him at [jim.pitts@mybenefitadvisor.com](mailto:jim.pitts@mybenefitadvisor.com).  
[jim.pitts@usiaffinity.com](mailto:jim.pitts@usiaffinity.com)

### For Individual Members:

Visit our online marketplace to browse plans and get a quote through an easy-to-use shopping experience at [affinity.mybenefitadvisor.com](http://affinity.mybenefitadvisor.com)



## Top 5 Features: MBA Program

- 1 Expert Consultants**  
You will have your own dedicated Account Executive, Account Manager, Implementation Specialist, and Ancillary Advisor.
- 2 In-Depth Needs Analysis & Proven Approach**  
Our four-part solution for a successful benefits program includes consulting, management, enrollment, and compliance.
- 3 User-Friendly Technology**  
You and your employees will benefit from our call center, paperless administration, and communication tools.
- 4 Exclusive MetLife Products**  
You have access to dental, vision, and life insurance plans not available to the public.
- 5 Immediate, Seamless Integration**  
Keep your existing IBC, Aetna, Cigna, or UnitedHealthCare plans while adding our services.



To learn more about MBA, contact:

### Employers

Jim Pitts

**p:** 610-537-1377

**e:** [jim.pitts@mybenefitadvisor.com](mailto:jim.pitts@mybenefitadvisor.com)

### Individuals

[affinity.mybenefitadvisor.com](http://affinity.mybenefitadvisor.com)

**p:** 610-537-1377

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# Put Your Business in the Spotlight

with the **GreeneScene**  
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A DIRECT RESULTS COMPANY



The GreeneScene previously offered our "Growing in Greene" business articles twice annually. It was the perfect opportunity to advertise your business and tell your story to our approximately 25,000 readers.

Due to popular demand, we decided to offer this special year-round as a part of our new **BUSINESS SPOTLIGHT**. Any business that chooses to purchase an 1/8 page ad or larger in any issue will receive **one complimentary article** (of the same size) about their business during the year. **You choose the month** you'd like your ad and article combination to run. Photos can run with ads/stories that 1/4 page or larger.

If you choose to sign a six or twelve month contract with a 1/2 page or larger ad size, you can **take advantage of this offer twice a year** in any months you choose. Monthly space is limited in the Business Spotlight, so reserve your spot today.

**THIS IS A GREAT OPPORTUNITY TO GIVE YOUR BUSINESS A BOOST!**



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DEPARTMENT OF  
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[www.co.greene.pa.us](http://www.co.greene.pa.us)

January 2, 2020

To: All Greene County Businesses

From: Greene County Department of Emergency Services

We are in the process of creating a business contact database that pertains to emergency contact information. We would appreciate it if you would fill out the enclosed form and send this information back to us. Please feel free to add any additional information when needed. Thank you in advance for your time in completing this form. This information will be used in the Greene County EMA Office and 911 Center only.

**This information will not be given to the public and will only be used when there is an incident or situation involving your business.**

**Business Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Phone Number:** \_\_\_\_\_

**Fax Number:** \_\_\_\_\_

**Business Owner:** \_\_\_\_\_

**After hour Contact (Emergencies Only): Please place in the order in which you would like to be called.**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_

If you have an alarm system at your business, please provide the company name and phone number below.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please return completed form to:

**Greene County Department of Emergency Services  
55 West Greene Street  
Waynesburg, PA. 15370**

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