



July 2020

# CHAMBER CHATTER

*The Official Newsletter of the  
Greene County Chamber of Commerce*

Phone: (724) 627-5926  
Email: [info@greenechamber.org](mailto:info@greenechamber.org)  
[www.greenechamber.org](http://www.greenechamber.org)

**This issue  
brought to you by:**

**MILINOVICH & Co.**  
REGISTERED INVESTMENT ADVISOR

## July General Membership Zoom Meeting

**"Healthcare Update from WHS Greene"  
Presented by Terry Willtrout, President,  
Washington Health System Greene**

**Wednesday, July 22, 2020**

**11:00 am - 12:00 pm**

**Virtual Event through Zoom**

**Email [melody@greenechamber.org](mailto:melody@greenechamber.org) to register**

**Sponsored by:**



**WASHINGTON HEALTH SYSTEM**

## Welcome New Member!



**Duda's Farm Inc.**  
Mrs. Barb Duda,  
Office Manager  
157 Creek Road  
Brownsville, Pa 15417  
Office: 724-246-1170  
Fax: 724-246-2160  
Cell: 724-984-5792  
[www.dudasfarm.com](http://www.dudasfarm.com)  
[maduda@atlanticbb.net](mailto:maduda@atlanticbb.net)  
Produce Farm



Earlier this month Duda's Farm had a ribbon cutting ceremony to celebrate their new produce stand in Waynesburg! Their stand is located at the airport and is open seven days a week. Be sure to stop and get your fresh produce!



## WANB Radio Advertising

During this unprecedented time, together we can make a difference; Greene County can be stronger than ever!

Be part of our radio community. For more information on how we can help your business with emergency advertising plans that are more affordable than other media options, email us today

at [wanbradio@gmail.com](mailto:wanbradio@gmail.com), message us on the Greene County Radio Facebook page or call 724-853-7000.

Greene County's local "Hometown Radio Station" Serving Greene County since 1956 with news, information and entertainment.



## Is Your Business Open?



As businesses transition back to normal, let us help you show Greene County you're open for business!

Here's what to do:

1. Download & Print the "Yes! We are Open" Sign.

[Click here to download.](#)

2. Take a picture of you with the sign in front of your business. Try to include your business name and/or logo.

3. Send the picture to us at [info@greenechamber.org](mailto:info@greenechamber.org) or to text it to Melody at 724-998-2386.

We will post all pictures on our Chamber Facebook page, our Chamber Business Update Facebook page, weekly eBlast and the monthly newsletter to let our members and the community know that Greene County is Open for Business!

## COVID-19 Business Recovery Resources

As businesses start to open, there are several new things to consider to protect your employees, customers and clients. Resources for businesses are becoming available to help you in this recovery phase.

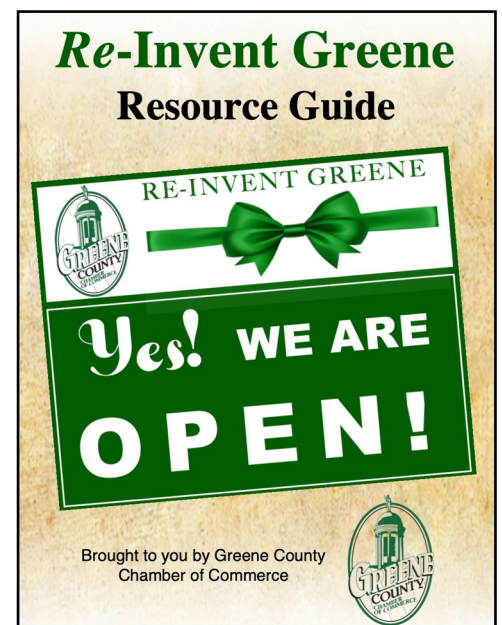
### Re-Invent Greene Resource Guide

The Chamber created a Re-Invent Greene Resource Guide to help businesses reopen. Included in this guide are reopening ideas, helpful links and signage to use in your business to help communicate new guidelines to your customers.

[Click here to view our guide.](#)

Is your business open? Use this sign to let your customers know!  
[Click here to download Open Sign](#)

For a full listing of all available resources, visit COVID-19 Resources pages on our website: [COVID-19 Business Resources](#) and [COVID-19 Recovery Phase Resources](#). These pages are updated regularly as new information is available to help you and your business.

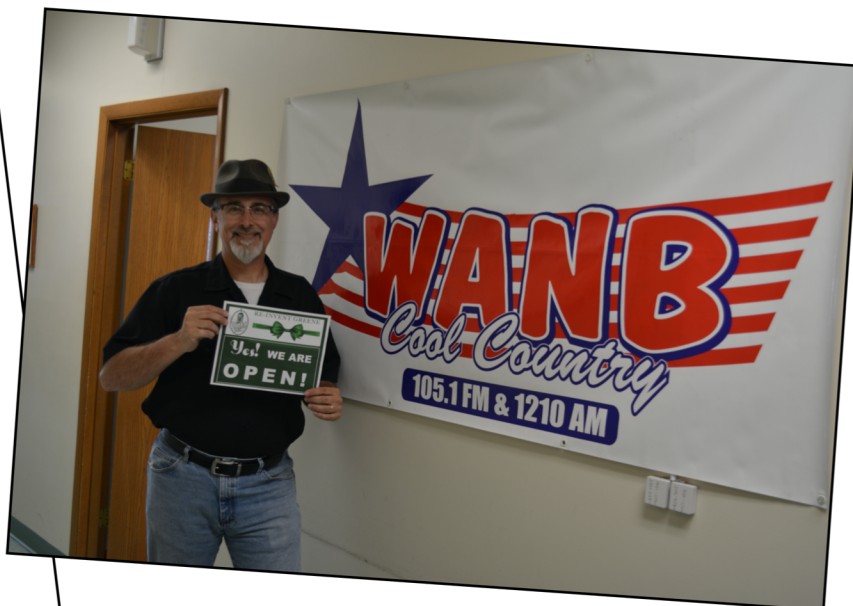






**Check out our members that are open!**

**Don't forget to send us your picture to share!**







RE-INVENT GREENE



**Yes! WE ARE  
OPEN!**

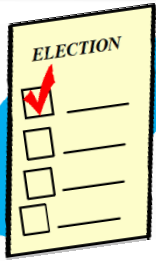
**Check out our  
members that are  
open!**

**Don't forget to send us your  
picture to share!**





## Board of Directors Election



The following candidates are offered for your consideration as we elect five new Board of Director members who will serve a three year term beginning this summer.

Casey Durdines, Local Government & Community Affairs Specialist - EQT  
Deneen Rhodes, Tasting Room/Events Coordinator - Thistlethwaite Vineyards  
Jenn Ross, VP & Community Relationship Officer - Community Bank  
Keith Herrington, Associate Broker, Berkshire Hathaway HomeServices  
Kristy Borovichka, Owner/Head of Operations - New Way Excavating  
MaChal Forbes, Executive Director - Greene County United Way  
Murray Hoy, Owner - 4 Seasons Lawn & Garden, Inc.  
Stacy Stroman, Director - Blueprints  
Tara Galbraith, Family & Outreach Pastor - First Assembly of God of Waynesburg  
Zachery Smith, Manager of External Affairs - Consol

The primary contact for each member business will receive an email with a link to the ballot. Voting will end on Friday, July 17th and the winners will be announced at the July General Membership Zoom Meeting on July 22nd.

## EQT Reveals New Logo

Last month EQT unveiled a new logo, that represents their culture and vision for EQT. The new logo highlights what EQT does (natural gas operator); how they do it (our values); and who is doing it (our employees and stakeholders). Their vision for EQT is represented in the design – it is modern, progressive, unique and differentiated from peers. Look out for EQT's new logo in the community soon!



## 2020 Census Workers Needed

As you may be aware, the 2020 Census is underway. The goal of ensuring everyone is counted is vital, now more than ever. A Constitutional mandate, the US Census Bureau, along with hundreds of thousands of businesses, organizations, and individuals nationwide are voluntarily supporting a complete and accurate count in the 2020 Census.

During this time, we have had to shift our operations and operational timeline to help ensure we meet the Constitutional mandate of delivering census data to the president. As a result, while our focus is to encourage folks to complete their census online ([2020census.gov](https://2020census.gov)), by phone ([844-330-2020](tel:844-330-2020)) or returning their census form in the mail, the reality is many folks either do not have access to technology or unclear about calling. That is why we continue to seek local candidates to work for the census as census takers, also known as Enumerators, to help ensure everyone is counted. We have a critical hiring need in Greene County.

Enumerators are local people doing local work in our neighborhoods and communities. While field operations have been postponed, we look forward to resuming operations with folks ready to work safely in accordance with federal, state, and local guidelines.

Census taker positions are part-time, temporary, and flexible starting at \$21.50 per hour, in addition to mileage reimbursement, paid training, and weekly pay. <https://2020census.gov/en/jobs/pay-and-locations.html>.

A resume is not required and one application at [2020census.gov/jobs](https://2020census.gov/jobs) will put candidates into consideration for many jobs. Applicants must be at least 18 years of age and have a form of reliable transportation.

Census jobs are a great opportunity for households to add to their income, ideal for persons seeking gig or interim work during a shut-down or reduction in hours, college students, retirees, and folks simply looking to supplement their income. Also, when a Census Taker is someone familiar with a neighborhood, the likelihood of response rates tend to increase.



## Chamber Champions Needed

The Chamber is in the same situation of many of our members. We operate solely through our membership dues income and event revenue. We do not receive any tax dollars or are we eligible for any grant funding. This includes the Federal Payroll Protection Program. While we are hopeful that our efforts along with other Chambers across the country, will result in Chambers being included in round #4 of the stimulus packages, there is no guarantee that we will be able to beat the rush and get approved before funds run out. At present, we have been reduced to very little income at this time and staff has been reduced to one employee in order to conserve funds but still deliver services.

If any member would be inclined to make a contribution of any amount to help our office continue to provide services and be here when we are needed most, we would be so very appreciative. Contributions can be mailed to us at the office address, 3157 Mt. Morris Road, #103, Waynesburg, Pa 15370, by credit card at 724-627-5926, or by clicking below. All donors will be recognized on all of our media sources as "Chamber Champions". We thank you in advance for your considerations.

[Click here to Donate Today!](#)



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## Thank you Chamber Champions

Thanks to these member businesses and individuals, nearly \$4,000 has been raised to help the Chamber keep its doors open throughout the pandemic. Without the revenue from our events, we greatly appreciate the donations we have received to help replace that lost income. We hope to be able to get back to events in the fall, providing state regulations will allow that to happen. In the meantime, we are so appreciative of the support that continues to arrive each day from our members. From large to small, we are so incredibly grateful for them all. Thank you so much.

**Amy Chess – Pampered Chef**  
**Back Bay Catering**  
**Baily Insurance/Coldwell Banker**  
**Beltone Audiology & Hearing Aids**  
**Brian and Melody Longstreth**  
**Cheryl Semonick - County Realty, LLC**  
**Chuck's Collision Shop, Inc.**  
**Cypher & Cypher CPA**  
**Direct Results**  
**Donnelly Boland & Associates**  
**First Federal Savings & Loan**  
**Joann Naser**  
**Micro Systems Management Co., Inc.**  
**Mike and Lisa Belding**  
**Rev. Donald P. and Mrs. Deborah Wilson**  
**Rustique Crafts and Antiques**

Thank you to our 2020 Corporate Event Sponsors. While our events are not happening as we planned, these sponsors have stood by us. We hope that most of our events can still be held later this year in a slightly different fashion than originally planned. The support of these members is greatly appreciated.

**EQT**  
**Senior Life Greene**  
**Blueprints**  
**First Federal Savings & Loan**  
**First National Bank of Pa**  
**Kinetic by Windstream**  
**New Way Excavating LLC**  
**First Energy Foundation**  
**Washington Health Systems Greene**  
**World Kinect Energy Services**  
**WVU Medicine**  
**Community Bank**  
**State Representative Pam Snyder**  
**Lippencott Alpacas**  
**Hampton Inn Waynesburg**



## Greene County Chamber among PA Chambers Urging Safe Harbor Protection for Businesses

PA Chamber of Business and Industry President and CEO Gene Barr issued the following statement after a coalition of 80 chambers of commerce throughout the Commonwealth sent a letter to Pennsylvania's federal and state lawmakers urging support for safe harbor protections for employers related to COVID-19 in the pandemic era:

"Pennsylvania employers have faced unimaginable challenges during this pandemic, the mandatory business shutdown and resulting economic fallout. Many now face the threat of unwarranted, opportunistic lawsuits, including hospitals and many healthcare professionals bravely treating patients, companies who have been working to keep our critical supply chains intact, manufacturers producing personal protective equipment and others on the front lines. Businesses that have stayed open to serve communities, as well as those who were forced to shut down but have managed to survive, should feel confident that if they take the necessary steps to comply with public health and safety guidelines, they are protected from unscrupulous plaintiffs' attorneys seeking to profit from this disaster."

"Pennsylvania employers have the talent, ingenuity and grit to rebound and rebuild, but they need smart policies out of Harrisburg and Washington D.C. to help remove obstacles to economic recovery. We urge Pennsylvania's lawmakers to recognize this particular significant obstacle, as well as the hundreds of thousands of Pennsylvania employers depending on them to act."

"Pennsylvania's chambers of commerce are effective and passionate advocates for the businesses in their communities. Employers should be proud and lawmakers should take heed that so many chambers from throughout the Commonwealth have come together to support a most critical issue at this most critical time."

[Click here to view letter to Federal and State Lawmakers](#)

### Chamber Office is Now Open!

The Chamber office is open! Our hours are currently Tuesday and Thursday from 11am to 3pm.

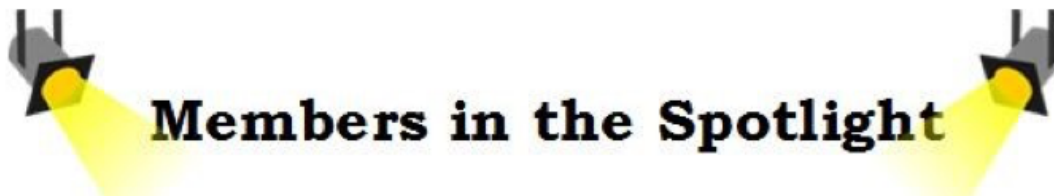
Appointments are available anytime by calling 724-627-5926 or 724-998-2386 or emailing [melody@greenechamber.org](mailto:melody@greenechamber.org). We are excited to be back in the office to better assist our members!



**SUPPORT GREENE COUNTY BUSINESSES**

**THEY ARE THE**  **OF OUR COMMUNITY**





## Members in the Spotlight

### University Receives National Funding for Graduate Nursing Students



WAYNESBURG  
UNIVERSITY

Waynesburg University has received additional funding from the Nurse Faculty Loan Program (NFLP) to offer financial support to graduate nursing program students seeking a career in academia.

As stated on the Health Resources & Services Administration's website, "the NFLP is a loan forgiveness program designed to prepare and train qualified nurse educators to fill faculty vacancies and increase the number of trained nurses entering the workforce."

The loan program offers 85% forgiveness if students work as nursing faculty for four years after graduation.

During the 2019-20 academic year, Waynesburg experienced an increased interest in the loan program and supported 40 students for a total of nearly \$250,000. Twenty-three students enrolled in the Doctor of Nursing Practice (DNP) Program while 17 enrolled in the Master of Science in Nursing (MSN) Program.

To be eligible for this funding, nursing schools must be a public or private nonprofit, accredited school that offers educator coursework as part of an advanced education nursing degree program that prepares students to serve as nurse faculty.

Waynesburg's MSN Program and DNP Program, as well as the baccalaureate degree program in nursing, are accredited by the Commission on Collegiate Nursing Education, 655 K Street NW, Suite 750, Washington, DC, 20001, 202-887-6791.

To learn more about Waynesburg's graduate nursing programs or NFLP funding, contact Kayla Ayers, assistant director of graduate and professional enrollment, at [kayers@waynesburg.edu](mailto:kayers@waynesburg.edu).

### Waynesburg University Ranked Nationally by the Women's Choice Award

Waynesburg University was recently ranked as one of America's best colleges by the Women's Choice Award, an organization focused on identifying the best brands, companies and healthcare facilities that empower women.

Out of the 300 schools recognized nationwide in the 2019-2020 college rankings, the University was ranked at No. 69. In the state of Pennsylvania, Waynesburg was in the top 10 (No. 9) of the 25 schools recognized.

The ranking's methodology included five criteria areas: reputation, student to faculty ratios, depth of education, campus safety and four-year graduation rates, according to the Women's Choice Award website.

Women's Choice Award used data from the U.S. Department of Education's Integrated Education Data System (IPEDS), in addition to survey data collected from more than a thousand women across the country.

Hanna Hall, on the University's main campus in Waynesburg, represents one of the first places in the country where women were educated equally alongside men. In fact, Hanna Hall remains one of the two oldest buildings in America with that historic distinction.

For more information about Waynesburg University's value and rankings, visit [waynesburg.edu/value](http://waynesburg.edu/value).





## Members in the Spotlight


### County of Greene/West Penn Power Scholarship Recipients Announced



WAYNESBURG  
UNIVERSITY

Waynesburg University and the Greene County Commissioners recently announced ten Greene County high school seniors as recipients of the 2020 County of Greene/West Penn Power Scholarship.

The recipients include:

- 
- **Mari Rose Bowden** (Jefferson-Morgan High School), daughter of James and Theresa Bowden, Jr., of Clarksville. She plans to study nursing.
  - **Jacob Caldwell** (Waynesburg Central High School), son of Christopher and Amy Caldwell, Sr., of Mt. Morris. He plans to study nursing.
  - **Bree Echegaray** (Waynesburg Central High School), daughter of Ronald and Tracy Echegaray of Waynesburg. She plans to study early childhood education.
  - **Alexis Feather** (Carmichaels High School), daughter of Scott and Amy Feather of Rices Landing. She plans to study nursing.
  - **Christopher King** (Waynesburg Central High School), son of Kirk and Lynn King of Waynesburg. He plans to study nursing.
  - **Savanah Milliken** (West Greene High School), daughter of Samuel and Marsha Milliken of Waynesburg. She plans to study nursing.
  - **Jessica Moore** (Waynesburg Central High School), daughter of Shane and Denise Moore of Waynesburg. She plans to study nursing.
  - **Abigail Ozohonish** (Jefferson-Morgan High School), daughter of James and Tracy Ozohonish of Clarksville. She plans to study nursing.
  - **Kaitlyn Pratt** (Carmichaels High School), daughter of Kelley Pratt of Carmichaels. She plans to study nursing.
  - **Kailey Stover** (Mapletown High School), daughter of Leon Stover and Megan Smith of Greensboro. She plans to study biology (pre-medical).

Awarded annually, the scholarship presents a \$1,000 award to each eligible graduating senior who plans to attend Waynesburg University. The money is to be used toward costs associated with their first year of enrollment.

Qualified students must have a cumulative high school GPA of at least 3.0 and be accepted to Waynesburg University as a new, non-transfer student. Applicants are also required to provide essay responses to two questions and submit a list of honors and activities.

Funding for the scholarship was made available through Allegheny Energy as part of an agreement reached with Greene County in 2008 related to the Trans-Allegheny Interstate Line (TrAIL) project. In the agreement, Allegheny Energy subsidiary Trans-Allegheny Interstate Line Company (TrAILCo) agreed to contribute \$750,000 to the county for educational, environmental, public health and community infrastructure projects.

In June 2009, the Greene County Commissioners and officials from Allegheny Energy – which in 2011 completed its merger with FirstEnergy – presented Waynesburg University with \$100,000 to start the scholarship. A second \$100,000 gift was presented in 2010.

Then, in 2011, the Commissioners and officials from FirstEnergy made a final donation of \$50,000 to the scholarship fund, bringing the total to \$250,000 and ensuring the scholarship's permanent endowment at Waynesburg University.

## Members in the Spotlight

### Waynesburg University's Center Carrying on Legacy of Chevron-Funded Initiative

Chevron Corp. may be about to leave its decade of operations in the Pittsburgh region, but its signature \$20 million workforce investment will likely be paying dividends decades into the future. And another Chevron initiative-the Center for Corporate Social Responsibility at Waynesburg University-will be picking up the ball on park of API's mission.

The \$20 million Appalachian Partnership Initiative, founded by Chevron with Allegheny Conference on Community Development plus the Benedum and Grable Foundations, focused on workforce development and STEM education with Project Lead the Way and programs at Shale Net, Catalyst Connection and Intermediate Unit 1, among others. The five-year effort finished up in 2018, leaving a long-term impact on education and training.

Stacey Brodak, VP for Institutional Advancement and University Relations at Waynesburg University, said that the Center of Corporate Social Responsibility and its member companies shared the API's mission for a thriving western Pennsylvania.

"We had this initiative that was really successful in the region and we really hate to see it just stop," Brodak said. "We want to look for a way for it to continue. There was great work done and partnerships in place."

The Center for Corporate Social Responsibility was founded with a \$250,000 grant from Chevron (NYSE: CVX), and has grown to 20 member companies that include 84 Lumber, Cabot Oil & Gas Corp., Jones Day, Range Resources and WesBanco, among others. The center's goal is to help local companies with their efforts in corporate social responsibility, which the center has done with education and networking to share best practices and foster collaboration between the members.

While it's still working on some of the details, the center has begun to take up the mantle of API and includes even more workforce development and STEM education activities. It has created an advisory panel that includes current members of the center as well as API participants that will help steer the activities of the center. Brodak said that API-involved companies and organizations have reached out to get involved; they will provide valuable insight into API and what more can be done. Workforce development is one of the major focuses of the center's membership

The Claude Worthington Benedum Foundation was an early partner with Chevron in API. Benedum Foundation VP Jim Denova said API was groundbreaking influence on the next generation of corporate leadership in community development and community service in the region. He said that the center is a strong successor to API.

"It (API) stimulated a corporate leadership model for addressing social issues," Denova said. "This time, it's much broader...It really demonstrates how a consortium of companies can work together. I'm really impressed and consider it the next iteration of API."

Denova said that unlike API, the center has expanded to other social issues including food insecurity, poverty, economic development and that makes it even more valuable and the work shouldn't be limited to workforce development alone.

"The value and the real driver is the partnerships more than the content area," Denova said.

Denova said that one of the lasting impacts of API is the continued existence of the Tri State Energy and Advanced Manufacturing Consortium, a group of 10 community colleges and workforce development boards that focus efforts not just on one state but southwestern Pennsylvania, northern West Virginia and eastern Ohio. Denova said that efforts that benefit the entire region will pay big benefits because the tri-state region is already so connected.

Brodak agrees, and said that efforts are being made to increase the reach beyond southwestern Pennsylvania to West Virginia and Ohio.







## Annual Chamber Golf Outing Greene County Country Club August 28, 2020



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# Stay

# Connected

*Recovery Communication Plan -  
Share your business updates  
with your customers!*



## Business Info & Hours

Keep your customers informed of changes to your hours of operation:

- Opened or Closed
- Shortened hours

Ensure your contact info is accessible on everything.



## New Procedures

Share what your procedures are in regards to sterilization and social distancing.

Are you providing delivery?  
Digital office hours?  
Curbside pick up?

Ensure your customers know how to continue to purchase your product.



## Digital Visibility

Update your website

- Offer Gift Cards
- Specials & Promotions

Use social media for real time updates and sharing unique content.



## Think Outside the Box

Create a virtual experience for new and current customers:

- Tutorials/Classes
- Virtual Tours
- Games
- Tips & Tricks
- Happy Hours



## How are you Helping?

Share with your customers how you are helping the community and other businesses during this time.

Partner with a non-profit or a school.



## Check In

Whether you are open or closed, check in with your staff and regular customers.

Reach out and see how they are doing and remind them that you look forward to seeing them again soon.





# PROMOTE YOUR BUSINESS...

## IN THE 2020-2021 COMMUNITY & BUSINESS RESOURCE GUIDE AND MEMBERSHIP DIRECTORY



Don't miss out on this opportunity to promote your company in the Chamber's most valuable publication. 600 copies are distributed to Chamber members, new member businesses and the general public. The publication serves as a member directory and a "Welcome to Greene County" that showcases what Greene County has to offer. This full-color, high gloss directory is the "go-to" tool on your desk, providing you with the names, numbers, email and websites for all of the Chamber's 350 member businesses.

### PRICING FOR 2020!

FULL PAGE	HALF PAGE	QUARTER PAGE	TWO FULL PAGE SPREAD
Full Color Ad 8.0 in (H) x 4.50 in (W)	Full Color Ad 4.25 in (H) x 4.50 in (W)	Full Color Ad 4.25 in (H) x 2.75 in (W)	Full Color Ad 8.0 in (H) x 9.0 in (W)
<b>\$250</b>	<b>\$150</b>	<b>\$100</b>	<b>\$450</b>
Choose This Option	Choose This Option	Choose This Option	Choose This Option
X	X	X	X

Business Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_

Please enclose Ad copy (does not need to be camera ready) call us at 724-627-5926 or email: [info@greenechamber.org](mailto:info@greenechamber.org)

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better meet your fuel and energy goals.

**LOREN MARTELLO**  
[lmartello@world-kinect.com](mailto:lmartello@world-kinect.com)  
412-376-3828



**Buy Better. Buy Smarter.**

[world-kinect.com](http://world-kinect.com)

EVERYTHING ENERGY.





# EVERYTHING ENERGY.

Global Experience.  
Local Knowledge.

We understand our client's energy needs and provide global solutions through a network of expert energy managers.

World Kinect Energy Service's mission is to be your long term preferred energy manager providing best in class services to commercial, industrial and institutional clients.

## What is the ChamberChoice Energy Program?

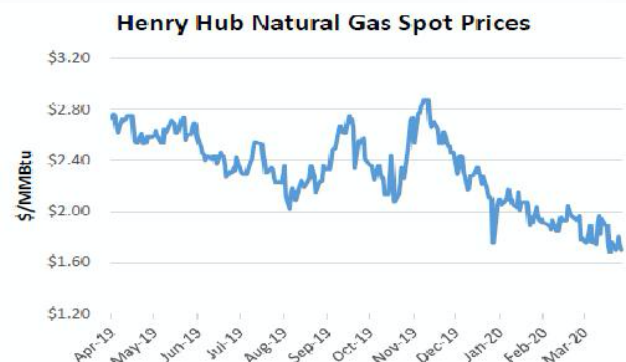
The ChamberChoice Energy Program is an opportunity to work with a personal energy expert free of charge. You get to fully focus on running your business while I analyze your energy bills, compile rates from the industry's best suppliers, and find savings available for your business or organization.

## Why Join the Program?

The ChamberChoice Energy program is managed by World Kinect Energy Services. Under the umbrella of World-Fuel Services, a Fortune 100 company, World Kinect has proven to be a reliable consultant since 1985. We presently manage over 15 billion kilowatt hours and work with many notable businesses globally.

## Why is Now the Time to Buy Energy?

The price of electricity follows the natural gas market. As you can see from the graph on the right, the price of natural gas has dropped greatly. This is due to a warm winter this past year. Now with Covid-19 the market is more unpredictable than ever. Now is the time to speak with an Energy Advisor!



## Who am I?

My name is Loren Martello. I am a Senior Energy Consultant with World Kinect Energy Services and I work with your local Chamber of Commerce to manage your members exclusive energy program. I look forward to supporting you and the Chamber for years to come! Contact me at 412-424-2599 or [lmartello@world-kinect.com](mailto:lmartello@world-kinect.com).



## 1 Physical Supply

With boots on the ground in four continents, we provide the networks, assets, and expertise to deliver to your sites every gallon, kilowatt, or BTU of energy required to keep your operation running worry-free.

## 2 Energy Procurement

No more searching for information across your organization. We're your single point of contact for energy data and strategy, identifying and securing the best suppliers for you across the commodity markets.

## 3 Price Risk Management

We listen first to understand your unique energy price risk tolerance, then advise and supply pricing and hedging strategies to meet your objectives to seize market opportunities or achieve budget certainty.

## 4 Data Management

Create insights from complexity. Our award-winning portals capture and report on your energy and carbon data. Let us aggregate, standardize, and compare your disparate sources of data – all in one place.

## 5 Sustainability

Is sustainability rising to the top of your agenda? We build and implement renewable energy strategies that work best for your organization to help you balance your bottom line with your environmental goals.

# AN ENERGY PARTNER THAT IS ON YOUR SIDE

World Kinect Energy Services will architect strategies to help clients consume less and save more on energy, reflecting individual objectives and risk tolerances. Additionally, our expert energy consultants deliver sustainability consulting, electric supply evaluations, renewable energy services, carbon management services, VPPAs and assessment of on-site generation options.



### PHYSICAL SUPPLY

- Secure (physical) supply operations
- Physical supply hedge
- Load aggregation
- Balancing & nominations
- Market price access
- Transportation/transmission
- Continuity of supply 24/7/365



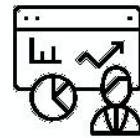
### ENERGY PROCUREMENT

- Market index – flex & fixed pricing
- Price optimization
- Market benchmarking
- Contract development (RFPs)
- Load shape analysis
- Sourcing strategy
- Expert brokerage services



### PRICE RISK MANAGEMENT

- Price risk hedging strategy
- Daily monitoring of markets
- Market insight & analysis
- Financial & physical hedging
- Risk assessments
- Documented risk plan



### DATA MANAGEMENT

- Kinect Online™ – data delivery platform
- Bill validation
- Customized dashboards
- Supplier query & cost recovery
- Energy budgeting
- Global consolidated reporting



### SUSTAINABILITY

- Renewable Energy Certificates (RECs) – trackmyelectricity.com
- Regulatory response
- On-site generation / CHP
- Virtual Purchase Power Agreements (VPPAs)
- Carbon footprinting
- Electric supply evaluation

Visit [World-Kinect.com](http://World-Kinect.com)



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with the **GreeneScene**  
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A DIRECT RESULTS COMPANY



The GreeneScene previously offered our "Growing in Greene" business articles twice annually. It was the perfect opportunity to advertise your business and tell your story to our approximately 25,000 readers.

Due to popular demand, we decided to offer this special year-round as a part of our new **BUSINESS SPOTLIGHT**. Any business that chooses to purchase an 1/8 page ad or larger in any issue will receive **one complimentary article** (of the same size) about their business during the year. **You choose the month** you'd like your ad and article combination to run. Photos can run with ads/stories that 1/4 page or larger.

If you choose to sign a six or twelve month contract with a 1/2 page or larger ad size, you can **take advantage of this offer twice a year** in any months you choose. Monthly space is limited in the Business Spotlight, so reserve your spot today.

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**2020**



D-3282

**COUNTY OF GREENE  
DEPARTMENT OF  
EMERGENCY SERVICES**



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PHONE: 724-627-5387 • EMERGENCY: 724-627-4911 • FAX: 724-627-5342  
[www.co.greene.pa.us](http://www.co.greene.pa.us)

January 2, 2020

To: All Greene County Businesses

From: Greene County Department of Emergency Services

We are in the process of creating a business contact database that pertains to emergency contact information. We would appreciate it if you would fill out the enclosed form and send this information back to us. Please feel free to add any additional information when needed. Thank you in advance for your time in completing this form. This information will be used in the Greene County EMA Office and 911 Center only.

**This information will not be given to the public and will only be used when there is an incident or situation involving your business.**

**Business Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Phone Number:** \_\_\_\_\_

**Fax Number:** \_\_\_\_\_

**Business Owner:** \_\_\_\_\_

**After hour Contact (Emergencies Only): Please place in the order in which you would like to be called.**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_

If you have an alarm system at your business, please provide the company name and phone number below.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please return completed form to:

**Greene County Department of Emergency Services  
55 West Greene Street  
Waynesburg, PA. 15370**

CORNERSTONE OF THE KEYSTONE STATE