

AUGUST 2019



# CHAMBER CHATTER

The Official Newsletter of the Greene County Chamber of Commerce

Phone: (724) 627-5926

Email: [info@greenechamber.org](mailto:info@greenechamber.org)

[www.greenechamber.org](http://www.greenechamber.org)



## Women in Business Breakfast "How to Get and Stay Engaged in Your Own Success"

*5 thinking habits that inspire greatness in all you do!*

**Featuring Keynote Speaker,  
Suzanne Malausky,  
Author of *Stiletto Standards***

**Friday, August 2, 2019**

Waynesburg University Benedum Dining Hall

\$20 per person

**RSVP Today!**



## Save the Date!

**Ribbon Cutting & Open House**

*Celebrating Roman's Acupuncture & Wellness*

*15 Year Anniversary!*

**August 15, 2019**

**5:00 p.m.-7:00 p.m.**

**Reserve Your Spot!**

**304-322-0093 or [sleeroman@gmail.com](mailto:sleeroman@gmail.com)**



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Facial Acupuncture,  
Footbaths, and MORE!



# August General Membership Networking Luncheon

Wednesday, August 28, 2019

11:30 a.m. - 1:00 p.m.

**EQT REC Center**

\$15 per person

Menu: Croissants-Roast Beef and Swiss and Turkey Bacon  
Ranch, Broccoli Salad, Fresh Fruit, Desert and Beverage

**Sponsored by:**

RSVP by Friday, August 23 to  
724-627-5926 or  
info@greenechamber.org



**Ophthalmology and Retina Associate**

## Lunch & Learn Seminar: What does your brand say?

Join the Chamber on Thursday, August 22 for our next Lunch & Learn seminar! Spend your lunch hour learning what your brand says about your business. This training features presenter, JoAnne Marshall, Director of Greene County Tourism. The seminar will be held at the Greene County Community Foundation's "Community Room" from 11:30am to 1:00pm. Registration is just \$15 and includes a boxed lunch from 5 Kidz Kandy. Call the Chamber office at 724-627-5926 to reserve your spot today!



## THANK YOU!!

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## July General Membership Networking Luncheon

The Chamber held their July General Membership Networking Luncheon at Waynesburg University in conjunction with Waynesburg Rotary Club. Jamie Martine, workforce development representative with the PA Department of Labor and Industry office of unemployment compensation services spoke with guests about the Pennsylvania's Shared work Program. Guests enjoyed an informative presentation along with a great lunch.

**Thank you Event Sponsor,  
Pennsylvania's Shared Work Program!**

*Pennsylvania's*  
**SHARED-  
WORK**  
PROGRAM



Rotary Vice President, Justin McWilliams of Hampton Inn and Chamber President Sheila Stewart with guest speaker, Jamie Martine, Workforce Development Representative.



## Corner Cupboard Food Bank Open House

During the Corner Cupboard Food Bank's Open House, we dedicated the "Greene Machine" with a ribbon cutting. The "Greene Machine" was donated by EQT and allows the food bank to serve over 2,000 residents in Greene County each month. Guests also enjoyed a tour of the food bank and cooking using foods from a typical pantry box. It was a great evening celebrating all that the Corner Cupboard Food Bank does for the Greene County Community!



Cutting the Ribbon to celebrate the "Greene Machine"

SAVE THE DATE

ANNUAL CHAMBER  
MEMBERSHIP BANQUET

Saturday, October 19, 2019

Waynesburg University Benedum Dining Hall  
Reception & Auction 5:00pm | Dinner 6:00pm | Awards 7:00pm

## Members in the Spotlight

### **Matt Taylor's Journey with Transitional Paths to Independent Living (TRPIL)**

"You need to find a good nursing home because there is nothing else we can do for you," said doctors to Matt after his diving accident eight years ago. He woke up after his accident and found he had a life-altering spinal cord injury. He was 23 years old at the time. His parents refused to place him long term in a nursing care facility. Through UPMC Mercy Hospital, he found out about Transitional Paths to Independent Living (TRPIL). When he first visited the office, he began working out in the wellness facility. At that time, he was unable to transfer himself from his wheelchair to the bed or to a car. With the help of TRPIL's wellness trainer, Ray, he developed strength to transfer himself and to become more independent. Now, he works at the organization, lives in his own home, drives himself to work, and plays wheelchair rugby with a team that travels across the country in tournaments. He recently came back from Florida.



Matt Taylor with his dog, Bubba playing wheelchair rugby.



coming to work and sharing my experience to assist others in their journeys."

For several years now, Matt holds bi-weekly peer support sessions at UPMC Mercy Hospital for other people who have had spinal cord injuries or who have progressed with chronic diseases. "People can choose independence," said Matt, "and I can be an example of how it can be done."

For more information about TRPIL and its services, please call 724-223-5115.

### **Fat Angelo's Pizzeria Awarded Strategic Impact Program Forgivable Loan**

Opening Fat Angelo's Pizzeria's Waynesburg location in mid-July, Mr. Thomas Richards, Ms. Debra Cochrane, and Mr. Chaz Groom are establishing their seventh casual retail food venture in the region. Fat Angelo's offers sit-down, take-out and delivery lunches and dinners providing quality food at a great price, 7 days a week. Even though they are known for their fresh dough pizzas, Fat Angelo's also offers a variety of fresh hand-tossed salads, hoagies, Italian pastas, assorted seasoned chicken wings and desserts.



Fat Angelo's has built a reputation for good food and great service by employing dedicated workers. Mr. Richards, Ms. Cochrane, and Mr. Groom are committed to giving back to the community through unique workforce practices and by honoring our country's veterans. Combat Wounded Warriors' customers will soon find a specially-designated parking space dedicated to their service with a placard 'WE ARE PROUD TO HONOR OUR WOUNDED WARRIORS AS SPECIAL HEROES'. Also, Fat Angelo's gives back by including in their hiring practices qualified local, dependable workers who successfully dedicated themselves to reliable recovery programs. Fat Angelo's believes in giving people a 'second chance to start over'.

The Greene County Industrial Development Authority (GCIDA) announced that the Board of Directors awarded Fat Angelo's a forgivable loan of \$ 27,300 through the Strategic Impact Program. The GCIDA strives to invest in those projects that bring a strategic benefit and have a positive impact in their community. Fat Angelo's met the SIP criteria, so the GCIDA agreed to incentivize their private capital investment in a small business, address a high visibility blighted site and focus their workforce strategy on veterans and others who seek opportunities to become their best selves.

Joe Simatic, GCIDA Chairman, encourages "... other businesses committed to making a strategic impact apply for consideration and we're glad to direct these funds to promote Fat Angelo's and encourage other budding entrepreneurs with this important funding opportunity. "



The Greene County Strategic Impact Program is administered by the GCIDA to spur economic development that will help to meet the capital needs of eligible businesses, stimulate private investment and create significant growth in Greene County's jobs and economic base. For more information please contact Ms. Robbie Matesic at (724) 852-5300, or [rmatesic@co.greene.pa.us](mailto:rmatesic@co.greene.pa.us)

### **Who is Almost Heaven Kona Ice? More Than Just a Shave Ice Company!**

Almost Heaven Kona Ice is the shave ice truck that services the North Central WV and Southwest PA area. We began business in 2012, but we officially expanded to Greene County two years ago in 2017. Giving back to the community and community involvement is a huge reason why we started the business, and being able to give back to the communities in Greene County has been a great privilege. Since coming to the area, we have been able to partner with local area schools and organizations to aid in their fundraising efforts, and we have, so far, been able to give back



collectively over \$12,000 to local groups. Be Good, Do Good, For Good. #Morethanice is our company motto and we want to exemplify that in our communities. We say we are more than just a shave ice company, shave ice is what we do but giving back is who we are.

Another aspect we want to promote is good ingredients. Kona Ice strives to not only provide a delicious product, but a nutritious product as well. We pride ourselves on being able to provide an alternative to today's sugary treats and also to provide an option for everyone, no matter dietary restriction. We use two main flavor blends, Vita-Blend, which is made with 40% less sugar than a typical shave ice and Fruit First which is 80% less sugar than your typical shave ice. Vita-Blend is generally used at public events and Fruit First is what we use inside schools during school time. Fruit First contains only 15 calories per serving and 4 grams of sugar and is Federally approved to be a Smart Snack Approved snack. Both VitaBlend and Fruit First are enriched with Vitamins C & D and both are naturally gluten free, peanut and tree nut free, dairy free, and soy free. We also carry 100% sugar free and dye free flavors for anyone with those needs so anyone who can enjoy ice should be able to enjoy a Kona Ice!



Furthermore, just because our flavors are lower in sugar and calories, that does not mean they lack flavor! As one customer said, "they are good for you AND good for your taste buds." In recent years as we have expanded and as our adult clientele has increased, we have grown to include the Kona Krafted line of flavors. These flavors are unlike any shave ice you've experienced before. From mocktails to coffee to spicy flavors, there truly is something for everyone. We have offerings such as Aprium Rose Sangria, Bourbon Black Cherry Vanilla, Strawberry Sriracha, Caramel Macchiato, and we even have flavors like Blueberry Acai and Pomegranate Acai that have additional vitamins and antioxidants infused into them. This new flavor line has been so popular that we have recently expanded to include a Krafted Kiosk which has been a huge hit with our



corporate clients and events.

Event wise, we do a little bit of everything from birthday parties and family reunions to employee appreciations and company picnics. We say we go anywhere the fun is! If you are interested in learning more about how Kona Ice can help you FUNdraise or if you are looking for a unique, fun addition to your corporate or private event, please contact Layla Monazam at 304-476-4240 or [lmonazam@kona-ice.com](mailto:lmonazam@kona-ice.com) or visit [www.kona-ice.com](http://www.kona-ice.com) to see more.

## Welcome New Members!

### **J & J Car Care Centers and J & J Laundry Mat**

Buck & Carolyn Sondenicker,  
Owners

Mailing: 571 Grinnage Run  
Road, Waynesburg

Physical: Car Care Centers:  
118 School Drive, 588 West  
High Street, Laundry Mat:  
129 Jennings Ave.

Waynesburg, Pa 15370

Phone: 724-833-3252

Cell: 304-282-8504

rncarolyn78@gmail.com

*Car Washes & Laundromat*



## Laick Design - Best in the Burg Recognition

Congratulations to Laick Design who was recognized as Best in the Burgh by Lindenmeyr Munroe for the 2018-2019 Greene County Chamber of Commerce Community/Business Resource Guide and Membership Directory. There were over 100 different pieces on display from the Pirates to CMU to Heinz during the Lindenmeyr Munroe Paper Show.



## Welcome New Representatives!

### **Greene County Salvation Army**

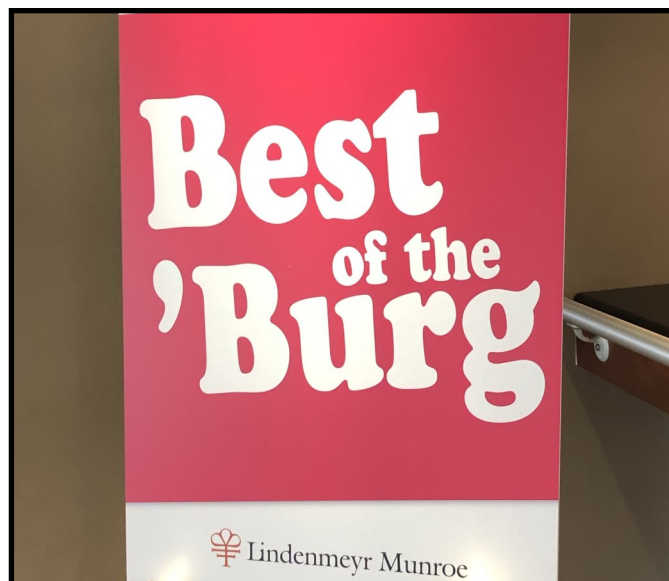
Carla Hughes, Director

[carla.hughes@salvationarmy.org](mailto:carla.hughes@salvationarmy.org)

## DSA Nominations Needed

The Chamber is now accepting nominations for the Distinguished Service Award (DSA). This award is presented every year to an individual and organization that demonstrates leadership, contributes to the community through participation, civic enterprises, and cooperation with other individuals and organizations.

If you would like to make a nomination, please submit a nomination letter along with supporting documents to the Chamber office by August 12.







# Greene County Chamber of Commerce's **Women in Business Breakfast**

*Presents*

## **"How to Get and Stay Engaged in Your Own Success"**

*5 thinking habits that inspire greatness in all you do!*

Keynote Speaker:

**Suzanne Malausky,**

an accomplished and influential leader with outstanding facilitation, coaching, talent management, and leadership development.

Suzanne is also the author of *Stiletto Standards* a book full of classic advice for the modern woman.



**Friday, August 2, 2019**

Waynesburg University

Benedum Dining Hall

\$20 per person

8:00-8:30 am.....Registration & Breakfast

8:30- 9:30 am.....Presentation

9:30-10:00 am.....Networking Activity

**\*\*Bring several Business Cards\*\***

**HELP SUPPORT DRESS FOR SUCCESS!**

For every piece of clothing, purse or jewelry item you donate, you will receive a ticket to be entered into a special drawing!

The WIBB encourages aspiring and successful WOMEN professionals and entrepreneurs in various fields to meet, learn, and inspire each other.

Our goal is to *empower, inspire, and improve* the lives of women by providing the tools, knowledge, and network to help women expand their leadership potential.

**Come build your network and get inspired!**

**RSVP by TODAY to**

**724-627-5926 or**

**[info@greenechamber.org](mailto:info@greenechamber.org)**





## Available Sponsorship Packages

### Platinum Sponsor - \$1,000

- ◆ A table of eight reservations for the breakfast
- ◆ Napkin wraps for the event featuring your logo
- ◆ Logo at the top of the sponsor thank you banner at the event
- ◆ Logo on the event invitation as the event sponsor
- ◆ Logo and/or Company name on all advertising for the event on the Chamber's website, Facebook page, monthly newsletter and weekly eBlasts
- ◆ Up to five minutes at the podium to speak about your business
- ◆ The opportunity to introduce the event keynote speaker

### Gold Sponsor - \$500

- ◆ Four reservations for the breakfast
- ◆ Logo on the sponsor thank you banner at the event
- ◆ Logo and/or Company name on all advertising for the event on the Chamber's website, Facebook page, monthly newsletter and weekly eBlasts

### Silver Sponsor - \$250

- ◆ Two reservation for the breakfast
- ◆ Logo on the sponsor thank you banner at the event
- ◆ Logo and/or Company name on all advertising for the event on the Chamber's website, Facebook page, monthly newsletter and weekly eBlasts

### Bronze Sponsor - \$100

- ◆ One reservation for the breakfast
- ◆ Logo on the sponsor thank you banner at the event
- ◆ Logo and/or Company name on all advertising for the event on the Chamber's website, Facebook page, monthly newsletter and weekly eBlasts

*If your business or organization would like to sponsor the Women in Business Breakfast,  
please contact the Greene County Chamber of Commerce at*

*724-627-5926 or [info@greenechamber.org](mailto:info@greenechamber.org)*



# LUNCH AND LEARN



## Spend a lunch hour and boost your business potential!

Join the Greene County Chamber of Commerce as we present topics to help you do business better! All Lunch and Learns are held at the Greene County Community Foundation's "Community Room" located at 106 East High Street, Waynesburg from 11:30 am to 1:00 pm. A boxed lunch is included

### 2019 Schedule

**April 17th—Sales Force Training**  
How does your Team Measure Up?

**June 6th—How is your Sales Pitch?**  
Developing the Right Elevator Speech

**July 11th—Social Media Platforms**  
Which One is Right for You?

**August 22nd—What Does your Brand Say?**  
Put Your Best Foot forward

**September 18th—Facebook for Business**  
How to Use it to Promote my Business?

**Registration—\$15 each or \$65 for the series—Call 724-627-5926**

#### *Presenters*

**Michael Wholihan, Assistant Director**  
University of Pittsburgh SBDC

**JoAnn Marshal, Director**  
Greene County Tourist Promotion

**Alan Laick, Owner**  
Laick Design





Greene County Chamber of Commerce

# Chamber After Hours Series



Enjoy three different venues and themes designed to help you meet other chamber members in a relaxing setting.

**Make connections that will help you do business better!**

Cost is \$15 per ticket for members and \$25 per ticket for non-members.

Tickets includes food and adult beverages. RSVP is required.

All events are 4:30 pm – 7:00 pm

*Arrive anytime and stay as long as you wish!*

## Chamber Uncorked

Wednesday, May 29, 2019

Thistlethwaite's Vineyards



## Night at the Museum

Thursday, September 12, 2019

Greene County  
Historical Society

## Mix & Mingle

Thursday, November 14 2019

Waynesburg Hampton Inn



## Thank you Sponsors!

### Gold Sponsor



### Prize Sponsor



### Silver Sponsor



### Bronze Sponsors

Berkshire Hathaway Home Services  
Aladdin Food Services  
Thistlethwaite's Vineyards  
Hampton Inn  
Lippencott Alpacas  
4 Seasons Rental  
Almost Heaven Kona Ice  
Dee's Wireless-Cricket  
Wireless Authorized Retailer

Sponsorships are still available.

Reserve your spot today to these events by calling the Chamber office at

724-627-5926 or email [info@greenechamber.org](mailto:info@greenechamber.org)





## 2019 “CHAMBER AFTER HOURS” SERIES

May 29th – “Chamber Uncorked” – Thistlethwaite Vineyards

September 12th – “A Night at the Museum” – Greene County Historical Society Museum

November 14th – “Mix & Mingle” – Hampton Inn Waynesburg

All events are 4:30 p.m. to 7:00 p.m.

Arrive anytime and stay as long as you wish

### SPONSORSHIP OPPORTUNITIES

All sponsors will receive:

- Tickets to all three Business After Hours in the series – additional tickets are \$15 each
- Logo or Name on Chamber Website for next 12 months
- Logo or Name in Chamber newsletter, eBlasts and Facebook posts as sponsor
- Logo or Name in Thank You Ads, on Invitations and on Event Flyers/Ads
- Logo or Name on the Thank You signs displayed at the events

#### **\$1,000 Gold Sponsor**

- Six free tickets to each event, a \$270 value
- Logo used in all locations outlined above
- Top placement on all items

#### **\$600 Silver Sponsors**

- Four free tickets to each event, a \$190 value
- Logo used in all locations outlined above

#### **\$200 Bronze Sponsors**

- Two free tickets to each event, a \$90 value
- Name listed in all locations outlined above

*For more information about sponsorship call the Chamber Office at 724-627-5926  
or email [melody@greenechamber.org](mailto:melody@greenechamber.org)*

*Sponsorship commitments must meet a May 24, 2019 deadlines for inclusion in all items.  
Sponsorships received after May 24, will be included in all items issued after that date.*

# GREENE COUNTY CHAMBER OF COMMERCE MEMBERSHIP PERK

## CORPORATE DISCOUNT

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- Raise big money
- Reward any group
- Parties, dances, festivals, orientation, field days, walkathons & more!

*Make any day a Kona Day!*



## SPORTS

### EVERYONE WINS WITH KONA

- Treat fans & players to the Kona Ice Experience
- Tournaments, games & practices
- Complement your concession with gourmet shaved ice

*Bring the party to the park!*



## DAYCARES

### EASY AS 1-2-3

- Kids love the Kona Ice Experience
- Parents say easiest day of the week... easy out of bed, in the car & drop-off
- Directors love the high attendance!
- Summer programs, reward days & open house

*Schedule regular visits!*



## WORKPLACE

### THE PERFECT BREAK TO ANY DAY

- An island gourmet treat
- Reward for a job well done
- Company picnics & corporate gatherings
- Call us anytime, anyday

*Hey, take a Kona Break!*



## EVENTS

### MOST POPULAR AT ANY EVENT

- State, County & Local Fairs
- Church Festivals
- Vacation Bible School
- Sports Tournaments
- Corporate Picnics
- Car Washes

*Everybody LOVES Kona Ice!*



## PARTIES

### WE BRING THE PARTY TO ANY CELEBRATION

- Birthday Parties
- Block Parties
- Family Reunions
- Team Picnics
- Weddings

*Kona LOVES to Party!*



## Mark Your Calendar!

### 2019 Events

- August 2 - Women in Business Breakfast,  
Waynesburg University
- August 15 - Roman's Acupuncture & Wellness  
Ribbon Cutting & Open House
- August 22 - Educational Series Seminar: What  
Does your Brand Say?
- August 28 - August General Membership  
Networking Luncheon
- September 12 - Chamber After Hours: Night at  
the Museum, Greene County Historical  
Society
- September 18 - Educational Series Seminar:  
Facebook for Business
- September 25 - September General Membership  
Networking Luncheon
- October 19 - Annual Membership Banquet,  
Waynesburg University
- October 31 - Halloween Spooktacular
- November 14 - Chamber After Hours: Mix &  
Mingle, Hampton Inn
- December 7 - Christmas Parade

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Line at: (724) 250-4310

or search our Physician Finder at [whs.org](http://whs.org)

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**\$9.7 million ...** that's how much ChamberChoice members earned in dividends by purchasing their business insurance through Penn National Insurance.



#### How It Works

Dividend earned is based on the total group premium and claims experience of eligible lines.

**For example:**

If group premium is:	\$29 million
and group loss ratio is:	42%
Group dividend is:	6%
If member premium is:	\$20,000
<b>Dividend earned will be:</b>	<b>\$1,200</b>

Dividend payments are based upon program eligibility and are not guaranteed.

#### Program Features

- ✓ All-lines dividend (excluding umbrella and bonds). Dividend payments are based on total group program premium and claims experience of eligible lines. As program grows, so does dividend potential.
- ✓ Enhanced coverages on auto, businessowners, property, workers compensation, and general liability — giving you added protection at no additional cost.
- ✓ Information and services to help reduce losses — the payoff is greater dividend potential
- ✓ Outstanding, local claim and customer support service

\*Subject to individual risk characteristics, loss experience and underwriting guidelines.

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agent who represents  
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## UPMC Supplier Diversity

# Get...Connected to Contracts & Gain...Access for Approval

## UPMC Is Ready...Are You?

**A Limited Seating Program.** For More Info  
412-648-1542 or [SBDC@innovation.pitt.edu](mailto:SBDC@innovation.pitt.edu)

@PittSBDC

UPMC HEALTH PLAN

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LIFE CHANGING MEDICINE

**SBDC** Small Business Development Center  
University of Pittsburgh  
PENNSYLVANIA Helping businesses start, grow, and prosper.

The University Club    University of Pittsburgh  
123 University Place    Pittsburgh, PA 15260  
**8:30 – 10:30 AM**

### Qualifications:

### Seeking Business Opportunities with UPMC Supplier Diversity Department

1. Business Owners: Minority, Women, Veteran, Disabled, LGBTQ
2. Must Attend One Full Training Session
3. In Business at Least 1 Full Year
4. Confidential & Non-Competitive Environment
5. \$50.00 Session Fee, Upon Acceptance

### 2 Easy Steps

- Choose Training Session & Register Online
- Submit Your Application & Fee

### Diverse Suppliers Will:

- Get Approved with UPMC Supplier Diversity
- Complete the Readiness Checklist for UPMC & Supplier Diversity Portal
- Receive Over 30+ Customizable Strategies
- Implement & Improve Your Business Acumen Now!

## Essentials for Success

### Choose One of the Following Sessions

#### Session A

July 10	Access for Approval
July 24	Financial Readiness
August 7	Marketing Matters

RSVP Session A: [essentialsforsuccessA.eventbrite.com](https://essentialsforsuccessA.eventbrite.com)

#### Session B

August 14	Access for Approval
August 28	Financial Readiness
September 11	Marketing Matters

RSVP Session B: [essentialsforsuccessB.eventbrite.com](https://essentialsforsuccessB.eventbrite.com)

#### Session C

September 18	Access for Approval
October 2	Financial Readiness
October 16	Marketing Matters

RSVP Session C: [essentialsforsuccessC.eventbrite.com](https://essentialsforsuccessC.eventbrite.com)



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