



FEBRUARY 2017

CHAMBER CHATTER

The Official Newsletter of the Waynesburg Area Chamber of Commerce

Phone: (724) 627-5926 | Fax: (724) 627-8017

Email: info@waynesburgchamber.com

www.waynesburgchamber.com

2017 Chamber Membership Renewals

It's that time of year again to renew your Waynesburg Area Chamber of Commerce membership! Don't forget to renew your membership with the Chamber in order to continue to receive the many benefits of being a member, including our weekly eBlast of upcoming events, monthly newsletters such as this one, advertising opportunities, and the chance to network at all of our events throughout the year. Once your renewal is received, be sure to update your membership plaque with the 2017 sticker you receive in the mail. Thank you to those who have responded already! We are looking forward to working with all of you this upcoming year!



27th Annual Scholarship Applications Now Available

The Chamber is now accepting applications for the 27th Annual Chamber of Commerce Scholarship. The winner will receive a \$1,500 scholarship and a laptop compliments of PCsquared of Waynesburg. The scholarship is open to 2017 graduating seniors who have been accepted to a College or Technical School as an incoming freshman this Fall and has a cumulative GPA of 3.0 or better. Applications must be submitted by 4:00 pm Monday, April 17th. Applications are available on the Chamber website at www.waynesburgchamber.com. The winner will be announced in early May and the Scholarship Award will be presented at the Chamber's General Membership Luncheon on May 24th.

Save the Date

Bee Graphix Grand Opening & Ribbon Cutting

February 16, 2017
at 12:30

1640 East High Street,
Waynesburg

March General Membership Luncheon

March 22, 2017
11:30—1:30
Location TBA



Members in the Spotlight

WHS Greene



Over the past 18 months there have been many positive changes and capital investments made at the WHS Greene facility. These changes, along with the dedicated efforts of the team members at WHS-Greene have increased the quality, safety and efficiency of services provided to those that depend on us for their healthcare needs. Some of these improvements include upgrading the phone and computer systems, new furniture and patient beds, a cooling tower, water treatment system, air handler, emergency power expansion and more.

Washington Health System is thrilled to announce our newest capital investment for this facility, an upgraded MRI department. This \$2 million investment includes a new MRI machine and renovation to the department. The new Siemens Aera MRI, which will replace the 13 year old existing machine, is a high field open bore MRI unit that provides state of the art MRI imaging capabilities. John Ireland, Manager of Imaging and Informatics for Washington Health System states, "Some of the benefits patients will receive with the new MRI unit are increased comfort, shorter exam times and improved image quality. " The new Siemens Aera MRI unit has a larger bore and a shorter design when compared to the existing MRI unit. This significantly reduces anxiety in claustrophobic patients and provides overall greater comfort for all patients. In addition, the new MRI can scan patients that weigh up to 550 lbs. vs. the 300 lb. weight limit of the existing MRI unit.

Construction on the new department started mid-December 2016. Terry Wilttrout, President of WHS Greene states, "Even though the WHS Greene MRI department is currently under construction, we have made accommodations to continue our MRI services at the facility until the new department is complete. We have temporarily relocated the machine to a mobile MRI onsite and will continue to offer full MRI services to the community."

WHS would also like to recognize the Greene County Memorial Hospital Foundation for their generous donation of \$450K that will help fund this project. Sheila Stewart, Chairperson for GCMHF said, "The Greene County Memorial Hospital Foundation was pleased to make this donation because we knew this was something our community needed. We look forward to continued improvements from Washington Health System."

Ruff Creek Crafts & Greene Arc

Lauren Stauffer, owner of Ruff Creek Crafts and Antiques recently invited participants of Greene Arc to her shop in Waynesburg for a winter painting session. Participants were provided guidance on painting a snowman on canvas. Both Lauren and the participants enjoyed this event and hope to do it again.



Welcome New Member



Bee Graphix

Carol Howard, Sales Manager
1640 East High Street
Waynesburg, PA 15370
Phone: 724-833-9054
Fax: 724802-7133
carol@beegraphix.com
www.beegraphix.com

New Member Emails

Mark IV Office Supply -
Waynesburg@mark4os.com
David Russo, Attorney -
onulaw2@yahoo.com
Mt. Morris Gospel Tabernacle -
Hannah@mmgt.org
Washington-Greene Blind Association -
washgreene@wgcb.org
Fox Charter Service/Fox White Barn -
kayfox@foxbus.net and
foxbussrvs@windstream.net
RE/MAX Real Estate -
dgarnold66@gmail.com
Prompt Quality Painting, Inc. -
pqp1@comcast.net

New Member Websites

Direct Results - www.directresults.us
GreeneScene Community Magazine -
www.greenescenemagazine.com
I79 Honda Mazda Arctic Cat -
www.I79Honda.com
Waddell and Reed -
www.corygrandel.wrfa.com
MR Structures, LLC -
www.mrstructures.com
Pastorius Historic Properties, Inc. -
www.waynesburgmatters.com

New Representative

Victoria Bruno, Owner, *Mickey's Men's Store*
Joelle Mlecsko, Hospice Clinical Liaison,
Amedisys Hospice Care

"Chamber Chatter" Ad Slots Open for 2017

It is that time of year again for us when we renew our annual newsletter ads in the "Chamber Chatter" and accept new ones. The Annual ad rates for 2017 are \$325 for one year (eleven issues). You will get the hard copy distribution to current members, new members, potential members and visitors to the office, PLUS, distribution electronically to nearly 700 addresses on our mailing list. In addition, the newsletter will be posted to our website each month, allowing visitors to our site to also see your ad. All ads will be in full color and you may change it as many times throughout the year as you'd like. If you would like to take advantage of this great advertising opportunity, please contact the office.

Cornerstone Care Business After Hours

Guests enjoyed light refreshments, a tour of the Waynesburg facility and had the opportunity to meet the new CEO, Richard Rinehart at the Cornerstone Care Business After Hours.



Bee Graphix Ribbon Cutting & Open House



Join us in welcoming Bee Graphix to the Waynesburg Business Community! On Thursday, February 16th, Bee Graphix will be having a ribbon cutting celebration at 12:30 at their Waynesburg location, 1640 East High Street. Their Open House will begin at 4:30 and will have several giveaways, along with hor d'oeuvres and refreshments.

Become a Networking Luncheon Sponsor

The Chamber is currently seeking sponsors for our General Membership Networking Luncheon. Meetings are held in March, May and September on the fourth Wednesday from 11:30 to 1:30.

Sponsorship is \$500 per meeting and includes the following:

- Name and Logo will appear in the Chamber newsletter, weekly e-blasts and website promoting the Luncheon
- Name and Logo will appear in the following month's Chamber newsletter with photos from the event.
- Name will appear on the Chamber's Facebook page promoting the event before and after
- Napkins for the event will be printed with the Sponsor Name and Logo
- An exhibit area of one eight foot table and two chairs
- Two free meals/admissions to the Luncheon
- Brochure placement at each place setting
- Fifteen minutes at the podium to present information regarding your business

Please contact the Chamber if your business is interested in sponsoring a General Membership Networking Luncheon in 2017.

Join a Committee!

Do you want to know an easy way to make your membership work for you? Join a committee! Chamber committees will place you with other business leaders in the area that you may not have gotten an opportunity to meet. Our committees are fun and always provide you with time to network with one another and of course, eat! Most committees meet during the lunch hour in the Chamber office. Committee members serve as sounding boards for one another as the committee and Chamber staff plan each event. The staff executes the ideas and committee members help during the actual event. So your time commitment is limited but you get unlimited opportunities to expand your contacts. Don't hesitate, join today!

Our committees include:

Golf Outing
Marketing/Membership
Educational Scholarship
Long Range Planning
Christmas Parade
Summer Membership Picnic
Administrative Professional's Day Luncheon
Annual Membership Banquet and Distinguished Service Awards
By-Laws and Policies
Greene County Business 2 Business Social Fund Raising

Share a little of your time and talents and get a lot in return! If you have questions or would like to join any of these committees please call the office at 724-627-5926 or email melody@waynesburgchamber.com

Help Needed!

The Chamber is currently looking for presenters for our 2017 5th Grade Career Days. If you would like to spend the morning sharing your occupation experience to 5th graders of Central Greene, Jefferson-Morgan and West Greene School Districts, please contact the chamber at 724-627-5926 or info@waynesburgchamber.com.



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Sean F. Pieramici, M.D.
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THE BEE TEAM HAS COME TO THE 'BURG!

The logo for BeeGraphix features the word "BeeGraphix" in a stylized font. The "B" is large and yellow, while "eeGraphix" is in white. Below it, "A CREATIVE APPAREL Co." is written in white. The entire logo is set against a black oval background.

BeeGraphix
A CREATIVE APPAREL Co.

WaynesBURG, that is!

BeeGraphix, the number one ranked screen printer/embroiderer in the Mon Valley two years running, has brought a talented team to Waynesburg and Greene County to provide you with top quality apparel, trophies, promotional products, banners and more!



**Order by March 17th for some Irish luck!
Get 10% off one regularly priced
screen printed apparel order.**

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BeeGraphix
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**In the Subway Plaza!
724-833-9054**

**1640 E. High Street
Waynesburg, PA**

**carol@beegraphix.com
www.beegraphix.com**

COLLEGE SCHOLARSHIP INFORMATION PROGRAM



**HOSTED BY:
THE COMMUNITY FOUNDATION OF GREENE COUNTY**



Learn about local scholarship opportunities for Greene County high school students who are planning to attend college, university, technical or business school.

Space is limited and RSVP is recommended.

To Register: call the CFGC office at 724-627-2010 or email: cfgcpa@gmail.com.

Other local organizations are invited to share information about their

TUESDAY, FEBRUARY 28, 2017 6:00 PM



**The CFGC Foundation Room
106 E. High Street, Waynesburg, PA
(at the corner of E. High Street and Morgan Street)**



Business Services Team....Invites you to attend an

Employer Workshop

The Pennsylvania New Hire Reporting Program

Date: Wednesday February 22, 2017

Time: 8:15 AM

Dennis Marsh, New Hire Reporting Program Supervisor, Commonwealth of Pennsylvania and the Center for Workforce Information & Analysis

Each year, employers report approximately 2.7 million to 2.9 million new hire records to Pennsylvania, resulting in the collection of nearly 30 to 50 Million in child support for dependent children.

The PA CareerLink®, the state's one stop network for job seekers, employers, and service providers found online at www.cwds.state.pa.us, is available for employers to securely upload their hire information resulting in faster processing.

This program IS approved for HRCI credits. Register to receive 1 HRCI credit by contacting Terri Cooley-Taylor at 724-852-2900 Ext: 241 or email ttaylor@washingtongreene.org.

Registration fee to receive credit certificate is \$20.00, no credit fee is \$10.00.
Checks made payable to Washington Greene County Job Training Agency, Inc.
Space is limited Deadline for Registration is 2/17/17

*Auxiliary aids and services are available upon request to individuals with disabilities.
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Doors open at 8:00am
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Thinking About Starting A Small Business?

Revitalization of SW Pennsylvania Coal-Impacted Communities
through Innovation & Entrepreneurship.

Sponsored by the ARC POWER initiative, this program series is offered at no cost.

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- Must Attend All 6 Sessions & Complete Assignments

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Program Series

8:30 -10:30 AM

90 W Chestnut St. #150 Lower Level | Washington, PA 15301

- 3.1 Wed. - Introduction and Thinking Entrepreneurially
- 3.14 Tues. - Creating a Roadmap for Your Success
- 3.29 Wed. - Target Marketing: Defining & Capturing Your Customers
- 4.5 Wed. - Business Dollars & Cents, Watching Your Wallet
- 4.19 Wed. - Managing Operations & Human Resources
- 5.3 Wed. - Graduation and Selling Yourself & Your Business

Funding, support and resources are provided by the Commonwealth of Pennsylvania through the Department of Community and Economic Development; through a cooperative agreement with the U.S. Small Business Administration, and through support from the University of Pittsburgh. All services are extended to the public on a non-discriminatory basis. Special arrangements for persons with disabilities can be made by calling (412) 648-1542. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. SBDC services are not available to individuals or entities that have been debarred or suspended by the federal government. By agreeing to receive assistance from the SBDC you are self-certifying that you are not currently federally debarred or suspended and also agree to cease using SBDC services if you become federally debarred or suspended in the future.

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6. **Review** Website & Social Media Research
7. **Strategize** to Overcome Barriers
8. **Learn** About Your Business

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Program Series

8:30 - 10:30 AM | Thursdays

90 W Chestnut St. #150 Lower Level | Washington, PA 15301

3.16 - Business Models & Developing Customers

3.30 - Value Propositions

4.13 - Customer Segments & Focus Group

4.27 - Customer Relationship & Focus Group

5.11 - Revenue Streams & Focus Group

5.25 - Graduation Presentations

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The First Step: Mechanics of Starting a Small Business

Tuesday, February 21st | 8:30 - 10:30 AM

Washington City Hall Council Chambers | 55 West Maiden St. | Washington, PA 15301

Thinking of starting a small business? Begin exploring the size of your market and what marketing tools you'll need to attract customers, learn about business structures, access helpful resources, learn about available funding options and understand what you need to formally establish your business.

To register, please call 724.229.8078 or visit
www.entrepreneur.pitt.edu for more information.



Small Business Development Center
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Helping businesses start, grow, and prosper.



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